

# LETTER OF AUTHORIZATION (SPACE COMMITMENT)

April 1, 2023

Ms. Christina Wood Senior Regional Leader, Airport Affairs Southwest Airlines Co. 2702 Love Field Drive HDQ 4PF Dallas, TX 75235

Dear Ms. Wood:

This Letter of Authorization ("LOA") establishes and formalizes the agreement between the Greater Orlando Aviation Authority (the "Authority") and Southwest Airlines Co. ("Airline") for Airline's commitment to use and pay for certain terminal space at Orlando International Airport ("OIA"), as described below, through the expiration dates set forth below. All such space defined below shall hereinafter be referred to as the "Committed Premises." Airline agrees to use the Committed Premises solely in connection with Airline's Air Transportation Business conducted at OIA.

#### Rate Resolution

Airline agrees that the Second Amended and Restated Resolution of the Authority Relating to Airline Rates and Charges and Airline Operating Terms and Conditions for the Use of Facilities and Services at Orlando International Airport, adopted by the Authority on or about August 28, 2019, effective October 1, 2019, as amended from time to time ("Rate Resolution"), is incorporated herein by reference and shall apply to Airline's use of the Committed Premises, this LOA and all of Airline's operations at OIA, whether or not such operations are conducted in the Committed Premises. Airline agrees to abide by the terms and conditions of the Rate Resolution for as long as Airline operates at OIA, regardless of the expiration of this or any other LOA. Failure of Airline to comply with the terms and conditions of the Rate Resolution shall be a default hereunder and shall entitle the Authority to terminate this LOA and to all other rights and remedies set forth in the Rate Resolution or otherwise legally available. All capitalized terms used and not otherwise defined herein shall have the meaning assigned to such term in the Rate Resolution.

#### Rights of Occupancy

(1) Subject to the Rate Resolution and the Authority's right to terminate this LOA as described above, Airline commits, and shall have the right, to occupy and use, beginning on the effective date of the latest Exhibit A attached hereto through September 30, 2024, the Exclusive

Use Premises, Preferential Use Premises and number of Annual Access Gates identified in such Exhibit A and depicted graphically on Schedule 2 attached hereto, with the exception of Annual Access Gates.\*

- (2) Subject to the Rate Resolution and the Authority's right to terminate this LOA as described above, Airline commits, and shall have the right, to occupy and use, beginning on the effective date of the latest Exhibit B attached hereto through the next Fiscal Year end set forth on Exhibit B, the Exclusive Use Premises, Preferential Use Premises and number of Annual Access Gates identified in such Exhibit B and depicted graphically on Schedule 2 attached hereto, with the exception of Annual Access Gates.
- (3) Subject to the Rate Resolution and the Authority's right to terminate this LOA as described above, Airline commits, and shall have the right, to occupy and use, beginning on the effective date of the latest Exhibit C attached hereto through the date(s) set forth on Exhibit C (up to September 30, 2024), the Exclusive Use Premises set forth on such Exhibit C and depicted graphically on Schedule 2 attached hereto.

## Term, Termination and Amendment

The start and end dates on Exhibits A, B and C applicable to Airline commitments may be different for different space listed thereon. Only payments made in connection with commitments through September 30, 2024 will be counted toward an Airline's allocation of revenue sharing payments pursuant to the Rate and Revenue Sharing Agreement, Fiscal Year 2020 through Fiscal Year 2024 ("Rate and Revenue Sharing Agreement").

This LOA shall continue until either the last commitment date described on Exhibits A, B or C above has expired or been terminated, or September 30, 2024, whichever is earlier. By written notice to the Authority prior to any expiration date herein, and subject to Authority approval, Airline may extend any of the expiration dates set forth herein through the end of the next Fiscal Year, but not later than September 30, 2024. The Authority may document such extension without requiring the execution of a new LOA by attaching one or more updated Exhibits to this LOA from time to time. Airline may not terminate this LOA, accelerate any expiration date, or reduce the amount of space making up the Committed Premises, prior to the expiration dates described above, as such may be extended.

The parties hereto may at any time, by mutual agreement, amend one or more Exhibits attached hereto by (a) adding space to the Exhibit, (b) exchanging space covered by the Exhibit for other comparable or greater space and/or (c) extending the termination date of Exhibits A, B, or C through the end of a subsequent Fiscal Year up to September 30, 2024.

### Rates and Charges

The Authority and the Airline agree that Rates and Charges for the Committed Premises shall be fixed monthly amounts, as determined in accordance with the Rate Resolution, and shall

-

<sup>\*</sup> A commitment to at least one Annual Access Gate through September 30, 2024 pursuant to Exhibit A is a condition for entering into a Rate and Revenue Sharing Agreement. All Annual Access Gates are assigned by the Authority pursuant to Section 4.2 of the Rate Resolution.

be due and payable as described in the Rate Resolution. Nothing herein shall preclude any objection or challenge by Airline to the ratemaking methodology in the Rate Resolution.

# Acceptance

Please acknowledge the Airline's agreement with this LOA, to be effective as of the date above, by signing in the space provided below.

Sincerely,

GREATER ORLANDO AVIATION

**AUTHORITY** 

**box** sign 1v3q39J4-4LW732qX

Kevin J. Thibault, P.E. Chief Executive Officer

ACCEPTED AND AGREED:

SOUTHWEST AIRLINES CO.

By:

Name:

Title:

stephen 7. Sisneras						
<b>box</b> sign 42K683P7-4LW732QX						
Stephen F. Sisneros						
Vice President Airport Affairs						

Date: Jun 16, 2023

# Letter of Authorization - Consolidated Exhibits A, B and C Detail Sheet SOUTHWEST AIRLINES CO.

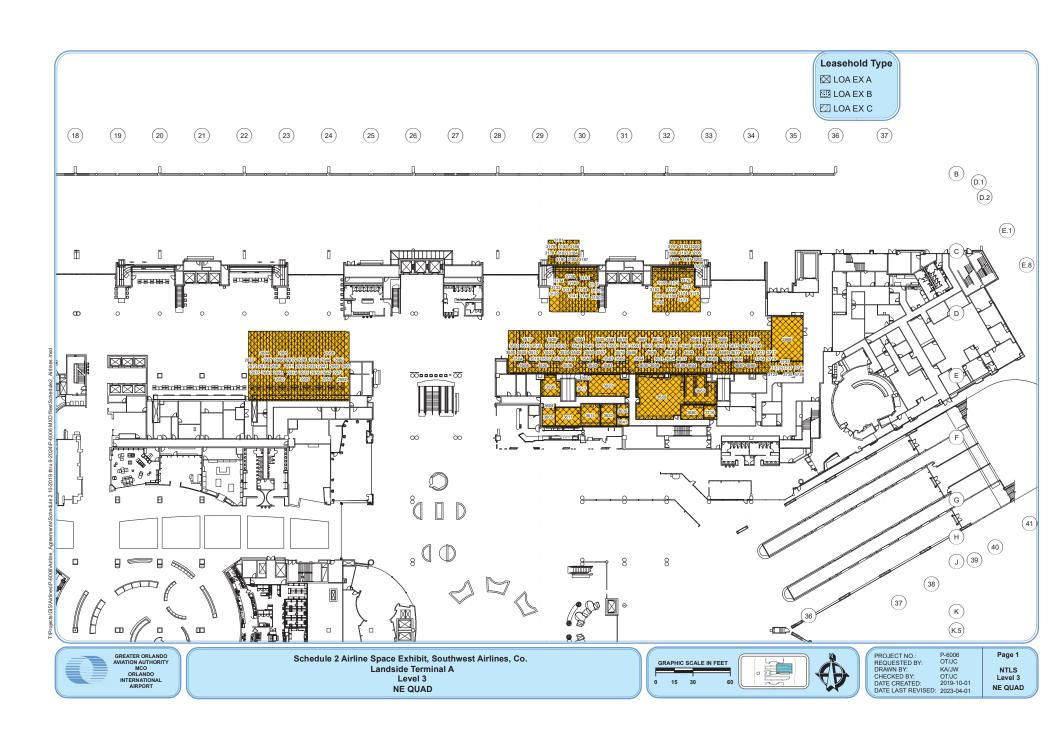
	Sales				
Exclusive Terminal Premises Enclosed Space (SF)	Tax	Exhibit A	Exhibit B	Exhibit C	Total
		LOA 5	LOA 1	LOA	
Effective Date		4/1/2023	2/1/2023	10/1/2021	
Expiration Date		9/30/2024	9/30/2023	9/30/2022	
ATO	Υ	4,247	-	-	4,247
Curbside Storage	Υ	-	-	-	-
Bag Service Office & BSO Staging	N	2,704	-	-	2,704
Operations Ofcs (LS)	Υ	441	-	-	441
Operations Ofcs (AS)	Υ	29,013	-	-	29,013
E-ticket/Kiosk/Other (LS)	N	-	-	-	-
Customer Service Counter	N	85	-	-	85
Club	Υ	-	-	-	-
Crew Base	Υ	14,368	-	-	14,368
Total Exclusive Enclosed Space		50,858	-	-	50,858

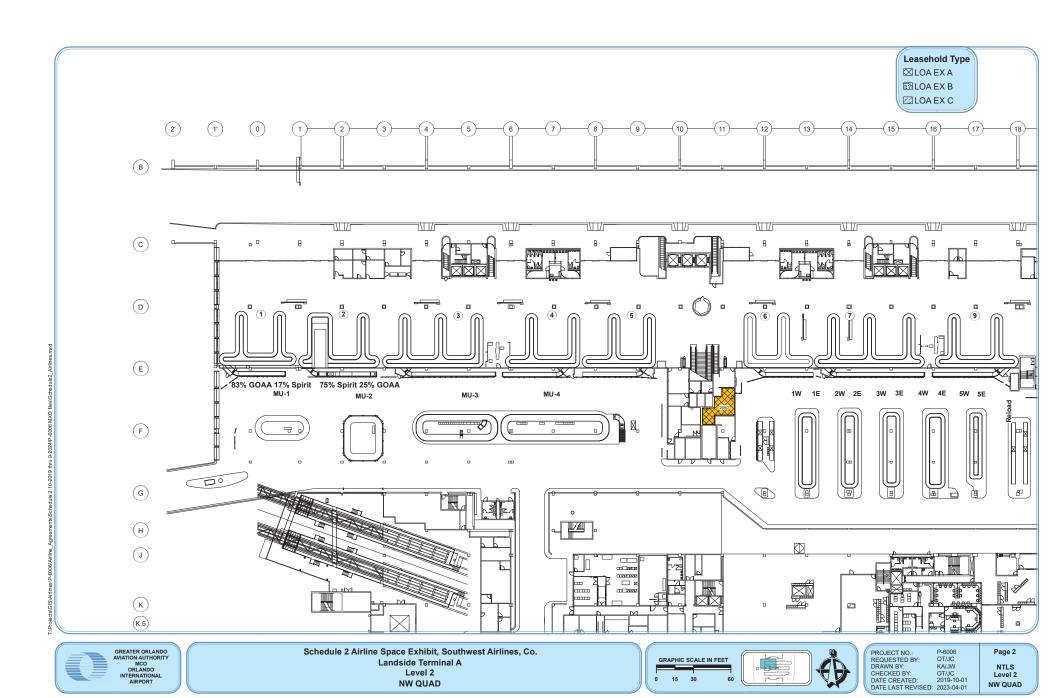
Exclusive Terminal Premises Unenclosed Space (SF)		Exhibit A	Exhibit B	Exhibit C	Total
		LOA 5	LOA 1	LOA	
Operations Unenclosed Space	Υ	-	-	-	-
Total Exclusive Unenclosed Space		-	-	-	-

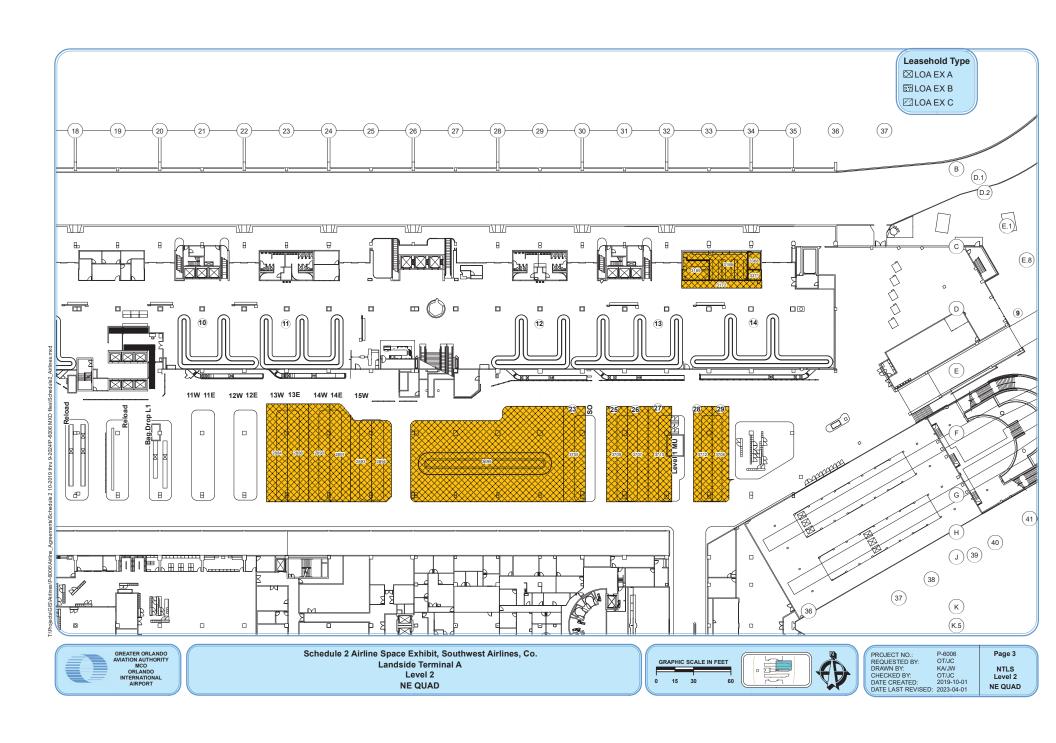
Preferential Terminal Premises Enclosed Space (SF)		Exhibit A	Exhibit B	Total
		LOA 5	LOA 1	
Ticket Counters & Queue (L3)	N	14,822	-	14,822
Bag Make-up	N	23,641	-	23,641
Ticket Counter & Queue (L1)	N	-	-	-
Curb Checkin	N	1,017	-	1,017
Total Preferential Terminal Premises Enclosed Space		39,480	-	39,480

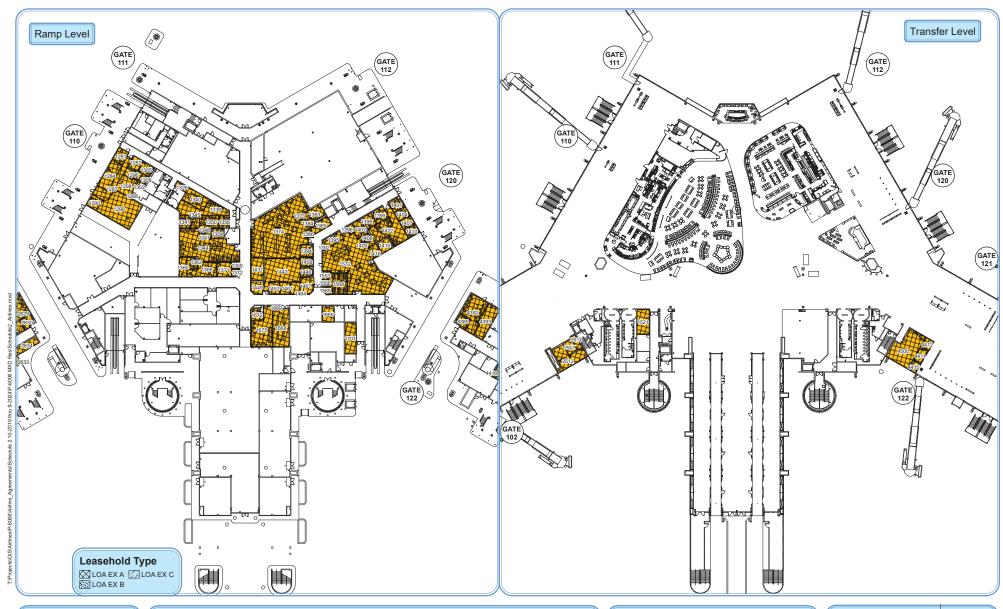
Annual Access Gates		Exhibit A	Exhibit B		Total
Annual Access Gates		LOA 5	LOA 1		
Narrowbody (NB)	N	20	-		20
Jumbo (JB)	N	-	-		-
Super Jumbo (SJB)	N	-	-		-
Total Annual Access Gates		20	-		20
Total Exclusive and Preferential Enclosed Space (SF)		90,338	-	-	90,338
Total Unenclosed Space (SF)		-	-	-	-
Total Enclosed & Unclosed Spaces (SF)		90,338	-	-	90,338

Rev: 05/08/2023, 13:53 ot Southwest (SWA)\Page 1









GREATER ORLANDO
AVIATION AUTHORITY
MCO
ORLANDO
INTERNATIONAL
AIRPORT

Schedule 2 Airline Space Exhibit, Southwest Airlines, Co.
Airside Terminal 2
Ramp & Transfer Levels
HUB

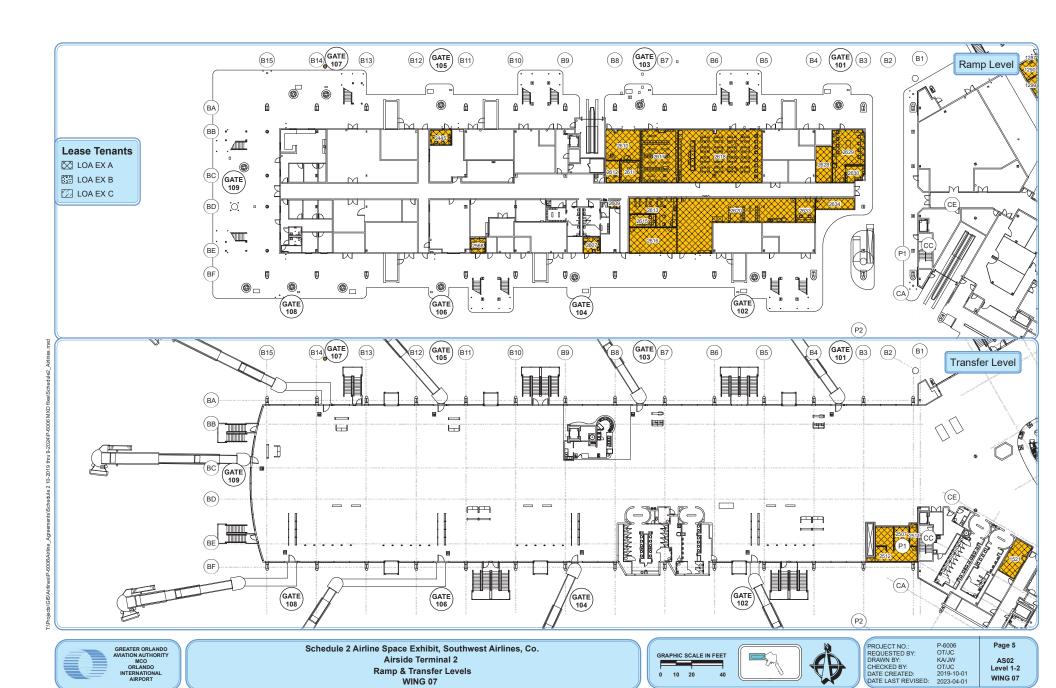






PROJECT NO.: P-6006
REQUESTED BY: OT/JC
DRAWN BY: KA/JW
CHECKED BY: OT/JC
DATE CREATED: 2019-10-01
DATE LAST REVISED: 2023-04-01

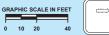
06 C Page 4
C AS02
C Level 1-2





GREATER ORLANDO
AVIATION AUTHORITY
MCO
ORLANDO
INTERNATIONAL
AIRPORT

Schedule 2 Airline Space Exhibit, Southwest Airlines, Co. Airside Terminal 2 Ramp & Transfer Levels WING 09







PROJECT NO.: P-6006
REQUESTED BY: OT/JC
DRAWN BY: KA/JW
CHECKED BY: OT/JC
DATE CREATED: 2019-10-01
DATE LAST REVISED: 2023-04-01

AS02 Level 1-2 WING 09