



NOTICE OF INTENT TO AWARD A SINGLE SOURCE PROCUREMENT

Post Period:	<u>Friday, February 25, 2022</u>
Response Due by:	<u>Monday, March 7, 2022</u>
Reference #:	<u>SG-00165</u>
Purchasing Agent's Name:	<u>Diana Hershner, Sr. Manager – Purchasing</u>
Purchasing Agent's Email:	<u>dhershner@goaa.org</u>
Purchasing Agent's Phone #:	<u>(407) 825-3070</u>

Subject: Point of Service System for Hemispheres
Restaurant at the Hyatt Regency OIA from Shiji
US, Inc.

The Greater Orlando Aviation Authority (Authority) intends to award a procurement as a Single Source Procurement in accordance with its Policy 450.03, and State of Florida Statute 287.057 (3) (c). Any responses received in reference to this Notice will be for the sole purpose of determining whether a competitive procurement is in the best interest of the Authority. This is not a solicitation, and there is not a solicitation available.

A Single Source Procurement is a purchase that is directed to one (1) source because of standardization, warranty, or other factors, which for justifiable reasons, is found to be most advantageous for the Authority, even though other competitive sources may be available. A Single Source Procurement is a non-competitive procurement method.

All are encouraged to notify the Purchasing Agent (Agent), stating their company/agency name, address, contact name, contact email, and a statement regarding their capability to provide the requested goods or services. All responses must be in writing, via email, to the Agent specified, by the "Response Due by" date and time listed above. Distributors and re-sellers are highly encouraged to include a statement from the product manufacturer stating that they are authorized to sell the product.

The determination not to compete this proposed action based on the responses to this Notice is solely within the discretion of the Chief Executive Officer for purchases up to \$250,000.00, and at the discretion of the Aviation Authority Board for purchases that exceed \$250,000.00.

Procurement details are listed on Page 2; the remainder of this page was left blank intentionally.

Procurement Details:

Estimated Value:	\$95,000
Term (Years):	Through completion of install, training and implementation
Vendor:	Shiji US, Inc.

Brief Description: Point of Service System for the Hemispheres restaurant located at the Hyatt Regency, OIA

Justification: Hyatt Corporation uses 2 different systems for their POS in their restaurants. Review of the 2 proposed systems by the staff at Hyatt Regency OIA determined that the system from Shiji US, Inc. better meets its requirements as Shiji US, Inc developed the mobile ordering for Hyatt hotels, and it is the system that all new Hyatt properties are moving to.

Hyatt Corporation provided 2 proposals to Hyatt Regency OIA – one was from Oracle and the other from Shiji US, Inc. Prior experience with Oracle by Hyatt staff has been unsatisfactory, and their POS system is not the system that is being installed and utilized in new Hyatt properties. Hyatt Regency OIA staff reviewed the 2 proposals offered by Hyatt Corporation and determined that the POS system from Shiji US Inc. is the better of the 2.

Aviation Authority Policy 450.03 allows for the purchase of specific items for the Hotel Facility located at Orlando International Airport as designated by the hotel management – Hyatt Corporation. When competitive awards are not advantageous, in the sole discretion of the Aviation Authority, the purchase may be made through Direct Negotiation or other non-competitive process.