# ADDENDUM NO. 71 TO THE AGREEMENT DATED JANUARY 8, 2021 BETWEEN THE GREATER ORLANDO AVIATION AUTHORITY AND RICONDO & ASSOCIATES, INC.

Project: Economic Impact Study of Advanced Air Mobility, Orlando International

Airport

THIS ADDENDUM is effective this day of Jul 29, 2024, by and between the GREATER ORLANDO AVIATION AUTHORITY ("Aviation Authority"), and RICONDO & ASSOCIATES, INC. ("Consultant').

# WITNESSETH:

**WHEREAS**, by Agreement dated January 8, 2021, Aviation Authority and Consultant entered into an agreement for Consultant to provide General Consulting services; and

**WHEREAS**, under the Agreement, Consultant agreed to perform such additional services for the Aviation Authority as are contained in any additional scope of work established by the Aviation Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

**WHEREAS**, the Aviation Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants herein contained, the Aviation Authority and the Consultant do hereby agree as follows:

- 1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit "A." Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.
- 2. Consultant shall be compensated for such additional services in the **NOT TO EXCEED amount of FORTY-EIGHT THOUSAND FOUR HUNDRED FORTY-THREE AND NO/100 DOLLARS (\$48,443.00),** broken down as follows:

Professional Fees:NTE:\$48,168.00Professional Fees:LS:\$0.00Reimbursable Expenses:NTE:\$275.00

Total: \$48,443.00

- A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended;
   AND
  - B. (applicable to agreements that may be \$1,000,000 or more) Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in Sudan

List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.

4. Aviation Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Aviation Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated January 8, 2021 and all prior addenda will remain in full force and effect.

**IN WITNESS WHEREOF**, the parties hereto by their duly authorized representatives, have executed this Addendum on this day of <u>Jul 29. 2024</u>.

Katoleen (M. Sharman CFO)

# **GREATER ORLANDO AVIATION AUTHORITY**

	0,000	
	By: boxsign 4KL67561-17YZP6Z8	On behalf of
Approved as to Form and Legality (for the benefit of GOAA only) this day of <u>Jul 24, 2</u> 024	Kevin J. Thibault, P.I Chief Executive Office	
Karen Ryan		
NELSON MULLINS RILEY AND SCARBOROUGH, Legal Counsel Greater Orlando Aviation Authority	RICONDO & ASSOCIATES	s, INC



Published By: Chris DeLoatche

Reviewed By:



# **MEMORANDUM**

TO: Members of the Procurement Committee

FROM: Brad Friel, Sr. Vice President of Multi-Modal Planning and Environmental

DATE: June 25, 2024

### ITEM DESCRIPTION

Request for Approval of an Addendum to the General Consulting Services Agreement with Ricondo & Associates, Inc. for an Economic Impact Study of Advanced Air Mobility at Orlando International Airport (MCO).

# **BACKGROUND**

In December 2020, Ricondo & Associates, Inc. was selected by the Aviation Authority Board through a competitive award process to provide General Consulting Services. Tasks are awarded on an as-needed or annual basis.

This no-cost base agreement established the negotiated hourly rates. The services provided as part of this agreement may include advising and supporting the Aviation Authority through assessments, studies, master planning, concept development, and preparation of design/build criteria packages, extension of staff, and other efforts as assigned for the development, management, and operation of the existing and future facilities. The services may also include interfacing with the Aviation Authority's committees and the Aviation Authority's departments, and coordinating and providing documentation required by federal, state, and local agencies including the Federal Aviation Administration (FAA); Transportation Security Administration (TSA); Florida Department of Transportation (FDOT); the Orlando Utilities Commission (OUC); the Division of Strategic Business Development; City of Orlando; Orange County, Florida; and, other agencies as required. The selected general consultant will be prohibited from providing preparation of construction documents, and Owner's Authorized Representative (OAR) Services for the Aviation Authority, and shall be precluded from submitting bids or proposals for any such services to the Aviation Authority.

# **ISSUES**

The Consultant's proposal, dated March 25, 2024, is to conduct an economic impact study of advanced air mobility within the East Airfield development area. In conducting economic impact studies, Ricondo employs general methodologies and definitions of economic impact as described by the Federal Aviation Administration (FAA). The FAA states that economic impacts measure the importance of aviation as an industry in terms of the employment it provides and the goods and services it consumes. In addition, economic impacts are the beneficial results that help to generate and sustain public support for airports.

The cumulative contract value of all addenda/amendments since the last approval by the Aviation Authority Board for the General Consulting Services Agreement with Ricondo & Associates does not exceed the \$250,000 threshold; thus, this agenda item does not require Board approval.

Upon completion of all required documentation, services will be effective no earlier than the Procurement Committee approval.

# **SMALL BUSINESS**

The MWBE/LDB/VBE participation has been reviewed by the Office of Small Business Development. The findings and recommendation are attached.

# **ALTERNATIVES**

None.

# **FISCAL IMPACT**

The fiscal impact is \$48,443.00. Funding is from previously-approved Capital Expenditure Funds.

# **RECOMMENDED ACTION**

It is respectfully requested that the Procurement Committee approve an addendum to the General Consulting Services Agreement with Ricondo & Associates, Inc. for the services contained herein and amount as shown below:

Not to Exceed Fees	\$48,168.00
Lump Sum Fees	\$0.00
Not to Exceed Expenses	\$275.00
TOTAL	\$48,443.00
CRI – Compliance Review Date	DL 6/12/24



March 25, 2024 (Updated April 17, 2024)

Mr. Bradley Friel, A.A.E., AICP
Senior Vice President
Multi-Modal Planning & Environmental
Greater Orlando Aviation Authority
11314 Terminal C Service Road
Orlando, FL 32824

RE: East Airfield Vertiport Development at Orlando International Airport (MCO)
Proposal for Economic Impact Study

Dear Mr. Friel:

Ricondo & Associates, Inc. (Ricondo) appreciates the opportunity to submit this proposal to prepare an economic impact analysis for the Greater Orlando Aviation Authority (the Aviation Authority). Services to be completed include the identification of economic impacts associated with development of vertiport facilities at Orlando International Airport (MCO) on the surrounding community.

Below is a description of the anticipated services to be provided.

# Economic Impact Overview

In conducting economic impact studies, Ricondo employs general methodologies and definitions of economic impact as described by the Federal Aviation Administration (FAA). The FAA states that economic impacts measure the importance of aviation as an industry in terms of the employment it provides and the goods and services it consumes. In addition, economic impacts are the beneficial results that help to generate and sustain public support for airports. The following definitions of economic impact will be used in this study:

- Direct Impacts are consequences of economic activities carried out at the Airport by various tenants having a direct involvement in aviation (e.g., fixed base operators, airport management, etc.). Employing labor, purchasing locally produced goods and services, paying taxes, and contracting for capital improvements are good examples of activities at the Airport that generate these direct impacts. Strictly speaking, direct impacts represent economic activities that would not have occurred in the absence of the proposed vertiport facilities to be located on the east airfield.
- **Indirect Impacts** derive primarily from off-site economic activities that are partially attributable to the Airport. For these analyses, these indirect impacts will be measured by local expenditure patterns by air traveler visitors utilizing the proposed vertiport facilities.
- Induced Impacts are the multiplier effects of the direct and indirect impacts. These effects are
  the increases in employment and expenditures created by successive rounds of local spending
  and hiring.



Mr. Bradley Friel, A.A.E., AICP Greater Orlando Aviation Authority March 25, 2024 Page 2

Because standard economic impact studies do not project future economic impact, additional assumptions and varying methodologies will be necessary to project future economic impact of the proposed vertiport facilities and associated development.

# Measuring Economic Impact of East Airfield Vertiport Development in CY 2028

Ricondo will collect all relevant data necessary to measure future economic impact of the proposed East Airfield vertiport development. To estimate the direct economic impacts of East Airfield vertiport development, it is anticipated that assumptions for the following will be made based on information to be provided by the Aviation Authority (or in the absence of information, assumptions will be made by Ricondo in collaboration with the Aviation Authority staff) for the following information for calendar year (CY) 2028<sup>1</sup>:

- Employment (full-time equivalent)
- Payroll
- Gross Sales
- Taxes (property, sales, and employee)
- Capital Improvements (three years/average)
- Other Operating Expenses (total less payroll)

Considering there are many unknown associated with the proposed project, Ricondo will work closely with the Aviation Authority's staff to refine the assumptions to be used to calculate direct and indirect impacts.

The estimated direct and indirect impacts will represent the primary impacts associated with the proposed East Airfield vertiport development and the multipliers used in this study will be derived from the US Bureau of Economic Analysis (BEA) Regional Input—Output Modeling System (RIMS) regional economic model. Estimated impacts associated with visitors utilizing the proposed vertiport facilities will **not** be included in the analysis.

# **Deliverables**

Ricondo will prepare a draft and final Economic Impact Analysis Report (in Word and PDF format) containing the results of the study. The report will include the following:

- Purpose of the study
- Profile of East Airfield vertiport development
- Identification of assumptions
- Results of the study, including metrics for direct and induced jobs, payroll, and output
- Relevant tables, maps, charts, and exhibits illustrating the key findings

The analysis year is currently anticipated to be CY 2028, when Phase II of the proposed project is estimated to be completed.



Mr. Bradley Friel, A.A.E., AICP Greater Orlando Aviation Authority March 25, 2024 Page 3

In addition, Ricondo will summarize the findings of the analyses in a Microsoft PowerPoint presentation format.

# Meetings

Throughout the study, Ricondo anticipates participating in up to two (2) virtual meetings and one (1) meeting at the Airport. These meetings will provide an opportunity to discuss/review the assumptions to be used to develop the economic impact model, as well as the outcomes of the economic impact analysis. Ricondo will be responsible for the preparation of the meeting materials. This meeting will include the participation of up to three (3) Ricondo staff.

# Schedule

The proposed services will be completed within 90 calendar days of receipt of Notice to Proceed (NTP).

# **Professional Fees**

As noted in the attached **Table 1**, the Not to Exceed (NTE) professional fee amount for the proposed services is \$48,443.

TABLE 2 - BUDGET ESTIMATE - LABOR AND REIMBURSABLE EXPENSES

FIRM/POSITION	HOURLY RATE	LABOR HOURS	COST
Senior Director	\$295	20	\$ 5,900.00
Manager	\$180	150	\$ 27,000.00
Senior Consultant	\$139	92	\$ 12,788.00
Graphics Support Services	\$124.00	20	\$ 2,480.00
Expenses (US Bureau of Economic Analysis Dataset)			\$ 275.00
GRAND TOTAL			\$ 48,443.00
WOMEN BUSINESS ENTREPRISE (WBE)/DISADVANTA PARTICIPATION	AGED BUSINESS ENT	ERPRISE	5.12%



Mr. Bradley Friel, A.A.E., AICP Greater Orlando Aviation Authority March 25, 2024 Page 4

We appreciate the opportunity to continue serving and supporting the Aviation Authority. If you require additional information regarding this proposal, please contact me at 407-583-6824 or via email at <a href="mailto:scarreau@ricondo.com">scarreau@ricondo.com</a>.

Sincerely,

RICONDO & ASSOCIATES, INC.

Sébastien Carreau

Director

cc: 21041212

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# TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Aviation Authority, whichever is later.

Consultant: Ricondo & Associates, Inc.

Ву:

Print Name: Pete Ricondo, P.E., Senior Vice President

Date: 03/25/2024

# APPENDIX A BREAKDOWN OF PROFESSIONAL FEES

# EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL TABLE C-5 BREAKDOWN OF NOT TO EXCEED PROFESSIONAL FEES

Ricondo Associates, Inc.

RICONDO & ASSOCIATES, INC. (PRIME)		NIOR ECTOR		IRECTOR vel Premium	MAI	NAGER		NIOR SULTANT	TOTAL		
Rate (\$/Hour):		\$295		\$330	9	180	\$	139	labor		Avg. Hourly
	hours	Cost	hours	Cost	hours	Cost	hours	Cost	hours	Cost	Rate
Economic Impact Study											
Task 1 - Data Collection	0	\$0			12	\$2,160	16	\$2,224	28	\$4,384	\$157
Task 2 - Develop Model Assumptions	4	\$1,180			40	\$7,200	20	\$2,780	64	\$11,160	\$174
Task 3 - Economic Impact Analysis Calculations	4	\$1,180			40	\$7,200	8	\$1,112	52	\$9,492	\$183
Task 4 - Meetings with GOAA	8	\$2,360			8	\$1,440	8	\$1,112	24	\$4,912	\$205
Task 5 - Prepare Economic Impact Analysis Report (PDF) & Presentation	4	\$1,180			50	\$9,000	40	\$5,560	94	\$15,740	\$167
TOTAL NOT TO EXCEED PROFESSIONAL FEES:	20	\$5,900	0	\$0	150	\$27,000	92	\$12,788	262	\$45,688	\$174

# EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL TABLE C-5 BREAKDOWN OF NOT TO EXCEED PROFESSIONAL FEES GRAPHICS SUPPORT SERVICES

GSS	Ser	ior Graphic	TOTAL			
	I	Designer				
Rate (\$/Hour):		\$124	labor		Avg. Hourly	
	hours	Cost	hours	Cost	Rate	
Tasks						
Tasks						
Task 5 - Prepare Economic Impact Analysis Report (PDF) & Presentation	20	\$2,480	20	\$2,480	\$124	
TOTAL NOT TO EXCEED PROFESSIONAL FEES:	20	\$2,480	20	\$2,480	\$124	

# APPENDIX B SUBCONSULTANT PROPOSALS





Dear Mr. Carreau:

Graphics Support Services, Inc. (dba) GSS Creative will assist Ricondo with all graphics support for the preparation of the draft and final Economic Impact Analysis Report and PowerPoint presentation. Please see our fees in Table C-5 of the proposal.

# **EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL TABLE C-5** BREAKDOWN OF NOT TO EXCEED PROFESSIONAL FEES **GSS**

GSS	A 1.1 (A	or Graphic esigner	TOTAL				
Rate (\$/Hour):	\$124				Avg. Hourly		
	hours	Cost	hours	Cost	Rate		
Tasks							
Tasks							
Task 5 - Prepare Economic Impact Analysis Report (PDF) & Presentation	20	\$2,480	20	\$2,480	\$124		
TOTAL NOT TO EXCEED PROFESSIONAL FEES:	20	\$2,480	20	\$2,480	\$124		

Respectfully,

Michelle Piette President

Graphics Support Services, Inc.

# Addenda / Amendments Awarded per Agreement - Summary for Committee

# Ricondo & Associates, Inc. -- Agreement No. 202012-GC General Consulting Services Agreement

Add	Amd	Proj.	Description	PS	C/CCM	Board	Exec.	PO#	\$ Amount	Cumul. per Add. \$ Amount
000	000	-	General Consulting Services Agreement	PSC		12/09/20	01/08/21		\$0.00	\$0.00
001	000	-	FY21 On-Call General Consulting Services	CCM	02/16/21	NA	02/23/21	93305	\$25,000.00	\$25,000.00
002	000	-	FY21 On-Site Planning Support Services	CCM	04/06/21	NA	04/13/21	93378	\$199,856.00	\$199,856.00
003	000	-	FY21 On-Call Signage Design and Consulting Serivces	CCM	04/20/21	NA	04/30/21	93379	\$55,380.00	\$55,380.00
003	001	-	Additional FY21 On-Call Signage Design and Consulting Services	CCM	08/24/21	NA	09/15/21	AMD 93379	\$9,940.00	\$65,320.00
004	000	W-S00116-MCO	W-S00116-MCO S TERM C, PH 1 - SUPPORT SVCS (OTHER COSTS) FY21 Operational Readiness Staffing Support Services for W-S00116	CCM	06/29/21	NA	07/06/21	1006749	\$66,800.00	\$66,800.00
004	001	W-S00116-MCO	W-S00116-MCO S TERM C, PH 1 - SUPPORT SVCS (OTHER COSTS) No Cost Time Adjustment to Provide FY21 Operational Readiness Staffing Support Services for W-S00116	CCM	09/28/21	NA	10/05/21	AMD 1006749	\$0.00	\$66,800.00
005	000	-	FY22 Engineering Support and Construction Oversight	CCM	08/10/21	NA	08/23/21	93760	\$169,570.00	\$169,570.00
006	000	-	FY22 On-Call Utility Consulting Services	CCM	08/10/21	NA	08/23/21	94006	\$74,480.00	\$74,480.00
007	000	-	Professional Planning Consulting Services	CCM	08/10/21	NA	08/23/21	93673	\$9,956.00	\$9,956.00
800	000	-	FY22 On-Call Design Review Committee Support Services	CCM	08/31/21	NA	09/15/21	93763	\$14,974.00	\$14,974.00
009	000	-	FY22 On-Call General Consulting Services	CCM	08/31/21	NA	09/15/21	93829	\$25,000.00	\$25,000.00
010	000	-	FY22 On-Site Planning Support Services	CCM	08/31/21	09/15/21	09/20/21	93833	\$399,840.00	\$399,840.00
011	000	-	Capacity Analysis for Central Receiving and Distribution Center Sizing	CCM	09/07/21	NA	09/28/21	93764	\$69,652.00	\$69,652.00
012	000	-	FY22 Support Services for the Concessions Department	CCM	09/28/21	NA	10/05/21	93828	\$44,440.00	\$44,440.00
013	000	-	FY22 On Call Signage Design and Consulting Services	ССМ	09/28/21	NA	10/05/21	93834	\$114,968.00	\$114,968.00
013	001	-	Additional FY22 On Call Signage Design and Consulting Services	CCM	05/24/22	NA	06/08/22		\$59,860.00	\$174,828.00
013	002	-	Additional FY22 On Call Signage Design and Consulting Services	CCM	08/23/22	NA	08/31/22		\$21,900.00	\$196,728.00
014	000	-	FY22 On-call Support Services for the Commercial Properties Department	CCM	11/23/21	NA	12/07/21	94312	\$25,776.00	\$25,776.00

		Adder	nda / Amendments A	war	ded pe	er Agre	eement	- Summar	ry for Committee	
015	000	-	South Terminal C PH1 Terminal Optimization Diagnostic for Possible Future Enhancements	CCM	12/14/21	NA	01/04/22	94234	\$237,945.00	\$237,945.00
016	000	-	FY22 On-Call Airport Planning Consulting Services	CCM	01/04/22	NA	01/19/22	94236	\$24,930.00	\$24,930.00
017	000	W-00449-MCO	W-00449-MCO AVIATION-CENTRIC ECONOMIC DEVELOPMENT STUDY Preparation of Aviation-Centric Economic Development Study for W00449	CCM	02/08/22	NA	03/30/22	1006991	\$170,800.00	\$170,800.00
018	000	-	Strategic Planning Consultant Services	CCM	07/26/22	08/17/22	08/23/22	94926	\$710,422.00	\$710,422.00
018	001	-	Additional Strategic Planning Consultant Services for the Initial Implementation Phase of the 2023 Strategic Plan	CCM	11/07/23	NA	11/09/23		\$91,852.00	\$802,274.00
018	002	-	Additional Strategic Planning Consultant Services for the Initial Implementation Phase of the 2023 Strategic Plan	CCM	04/02/24	NA	04/04/24		\$124,476.00	\$926,750.00
019	000	-	FY 22 Operational Readiness General Consulting Services	CCM	08/09/22	NA	08/23/22	94925	\$46,238.00	\$46,238.00
020	000	-	FY23 On Site Planning Support Services	CCM	08/30/22	09/21/22	09/26/22	95293	\$399,896.00	\$399,896.00
020	001	-	Additional FY23 On-Site Planning Support Services	PSC	08/01/23	NA	08/09/23		\$39,960.00	\$439,856.00
021	000	-	FY23 On Call Utility Consulting Services	CCM	09/06/22	NA	09/14/22	95294	\$60,800.00	\$60,800.00
022	000	-	FY23 On Call Signage Design and Consulting Services	CCM	09/13/22	NA	10/24/22	95302	\$114,968.00	\$114,968.00
022	001	-	Additional FY23 On Call Signage Design and Consulting Services	PSC	05/02/23	05/17/23	06/01/23	AMD 95302	\$76,040.00	\$191,008.00
023	000	-	FY23 Operational Readiness General Consulting Services	CCM	09/27/22	NA	10/20/22	95303	\$64,694.00	\$64,694.00
024	000	-	FY23 On-Call Design Review Committee (DRC) Support Services	CCM	10/04/22	NA	10/20/22	95431	\$15,828.00	\$15,828.00
025	000	-	FY23 On Call Support Services for the Concessions Department	CCM	10/25/22	NA	11/08/22	95630	\$36,852.00	\$36,852.00
026	000	-	FY23 On Call General Consulting Servivces	CCM	10/25/22	NA	11/08/22	95631	\$25,000.00	\$25,000.00
026	001	-	Additional FY23 On-Call General Consulting Services	PSC	05/23/23	NA	05/25/23	AMD 95631	\$75,000.00	\$100,000.00
026	002	-	Additional FY23 On-Call General Consulting Services	PSC	07/25/23	NA	07/31/23	AMD 95631	\$25,000.00	\$125,000.00
026	003	-	Additional FY23 On-Call General Consulting Services	PSC	08/22/23	NA	08/30/23		\$75,000.00	\$200,000.00
027	000	-	FY23 On Call Airline Allocation Support Services	CCM	11/01/22	NA	11/15/22	95629	\$25,320.00	\$25,320.00
028	000	W-00465-MCO	W-00465-MCO MCO TERMINAL CONCESSIONS PLANNING Professional Consulting Services for W-465	CCM	11/15/22	NA	12/07/22	1007203	\$248,260.00	\$248,260.00

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028	001	W-00465-MCO	W-00465-MCO MCO TERMINAL CONCESSIONS PLANNING Additional Professional Consulting Services for W-465	ССМ	12/20/22	NA	01/09/23		\$247,406.00	\$495,666.00
029	000	-	MCO Common Use Passenger Processing System (CUPPS) Evaluation Services	CCM	12/20/22	NA	01/09/23	95678	\$57,705.00	\$57,705.00
030	000	-	FY23 On Call Support Services for the Commercial Properties Department	CCM	12/20/22	NA	01/09/23	95671	\$30,132.00	\$30,132.00
031	000	-	FY23 On Call Operational Readiness Staffing and Support Services	CCM	12/20/22	NA	01/09/23	95672	\$146,022.00	\$146,022.00
032	000	V-00986-MCO	V-00986-MCO AS4 DELTA CLUB WINDOW REPLACEMENT (D/B) Design Criteria Package Preparation for V-986	CCM	01/03/23	NA	01/18/23	1007219	\$11,726.00	\$11,726.00
033	000	W-S00116-MCO	W-S00116-MCO S TERM C, PH 1 - SUPPORT SVCS (OTHER COSTS) Professional Evaluation and Recommendation Services of Moving Walk Ways for W-S116	CCM	04/11/23	NA	04/18/23	1007323	\$73,988.00	\$73,988.00
034	000	V-00995-MCO	V-00995-MCO REPLACEMENT OF ELEVATOR P58 AT AIRSIDE 4 (D/B) Design Criteria Package Preparation for V-955	CCM	04/11/23	NA	04/18/23	1007434	\$9,986.00	\$9,986.00
035	000	W-00474-MCO	W-00474-MCO ELEVATOR/ESCALATOR/MOVING WALKWAY CAPITAL PLANNING SUPPORT Professional Consulting Services for W-474	CCM	04/25/23	NA	04/27/23	1007349	\$69,622.00	\$69,622.00
036	000	W-00475-MCO	W-00475-MCO ELECTRIFICATION POLICY STUDY Professional Consulting Services for W-475	CCM	04/25/23	NA	04/27/23	1007327	\$235,781.00	\$235,781.00
037	000	W-00480-MCO	W-00480-MCO NORTH TERMINAL CAPACITY AND FACILITY CONDITION ASSESSMENT Professional Consulting Services for W-480	CCM	06/06/23	06/21/23	06/22/23	1007386	\$377,798.00	\$377,798.00
038	000	W-00481-MCO	W-00481-MCO CONSOLIDATED RAC FACILITY PROGRAM ADVISORY, TECHNICAL AND BUSINESS PLAN SERVICES Professional Consulting Services	CCM	06/13/23	NA	06/20/23	1007400	\$216,424.00	\$216,424.00
038	001	W-00481-MCO	W-00481-MCO CONSOLIDATED RAC FACILITY PROGRAM ADVISORY, TECHNICAL AND BUSINESS PLAN SERVICES Additional Professional Consulting Services for W-0481	CCM	07/18/23	08/16/23	08/18/23		\$944,282.00	\$1,160,706.00
039	000	-	Aviation Authority Solicitation Development Services for the Aviation Authority's Enterprise Digital Content Ecosystem	PSC	08/01/23	NA	08/09/23	96397	\$127,904.00	\$127,904.00

		Adden	ida / Amendments A	<i>ward</i>	ded pe	er Agre	ement	- Summa	ry for Committee	
040	000	-	FY24 On Call Operational Readiness Staffing and Support Services	PSC	09/05/23	09/27/23	10/04/23	96654	\$205,506.00	\$205,506.00
041	000	-	Solicitation Development Services for the Aviation Authority's Enterprise Digital Content Ecosystem	PSC	09/12/23	09/27/23	10/04/23	96527	\$94,268.00	\$94,268.00
042	000	-	FY24 On-Call Airline Reallocation Support Services	PSC	09/12/23	09/27/23	10/04/23	96656	\$65,060.00	\$65,060.00
043	000	W-00489-MCO	W-00489-MCO NORTH TERMINAL COMPLEX BAGGAGE HANDLING SYSTEM EVALUATION Professional Consulting Services for W-489	CCM	10/03/23	10/18/23	10/26/23	1007556	\$314,799.00	\$314,799.00
044	000	-	FY24 On-Call General Consulting Services	PSC	10/05/23	10/18/23	10/26/23	96749	\$50,000.00	\$50,000.00
044	001	-	Additional FY24 On-Call General Consulting Services	PSC	01/09/24	NA	01/12/24		\$50,000.00	\$100,000.00
044	002	-	Additional FY24 On-Call General Consulting Services	PSC	04/02/24	04/24/24	04/25/24		\$80,000.00	\$180,000.00
045	000	-	FY24 On-Call Signage Design and Consulting Services	PSC	10/05/23	10/18/23	10/26/23	96683	\$121,294.00	\$121,294.00
046	000	-	FY24 On-Call Utility Consulting Services	PSC	10/05/23	10/18/23	10/26/23	96874	\$31,444.00	\$31,444.00
047	000	-	Noise Office Support	PSC	10/05/23	10/18/23	10/30/23	97376	\$199,889.00	\$199,889.00
048	000	W-S00211-MCO	W-S00211-MCO TERMINAL C, PHASE 2 PROGRAM DEFINITION DOCUMENT DEVELOPMENT Development of the Program Definition Document (POD) for the Terminal C, Phase 2 Program	CCM	10/10/23	10/18/23	10/26/23	1007489	\$1,090,217.00	\$1,090,217.00
048	001	W-S00211-MCO	W-S00211-MCO TERMINAL C, PHASE 2 PROGRAM DEFINITION DOCUMENT DEVELOPMENT Additional Concept Planning Services for W-S00211	CCM	04/30/24	05/15/24	05/23/24		\$1,018,559.00	\$2,108,776.00
049	000	V-00995-MCO	V-00995-MCO REPLACEMENT OF ELEVATOR P58 AT AIRSIDE 4 (D/B) Bid and Award Services for V-00995	ССМ	10/10/23	NA	11/09/23	1007490	\$16,730.00	\$16,730.00
050	000	-	FY24 On-Call Support Services for Commercial Properties Department	PSC	11/07/23	NA	11/09/23	97033	\$31,260.00	\$31,260.00
051	000	W-S00211-MCO	W-S00211-MCO TERMINAL C, PHASE 2 PROGRAM DEFINITION DOCUMENT DEVELOPMENT Terminal C Phase 2 Written Reevaluation	CCM	11/14/23	NA	11/21/23	1007494	\$71,219.00	\$71,219.00
052	000	W-00496-MCO	W-00496-MCO NORTH TERMINAL REFRESH DESIGN SERVICES North Terminal Refresh for Airsides 1, 2, and 3 Restroom Improvements	CCM	11/21/23	NA	11/29/23	1007572	\$195,303.00	\$195,303.00
052	001	W-00496-MCO	W-00496-MCO NORTH TERMINAL REFRESH DESIGN SERVICES Additional Estimating Services for W-496	CCM	01/23/24	NA	01/25/24		\$97,772.00	\$293,075.00

		Adder	nda / Amendments A	war	ded pe	er Agre	eement	- Summar	y for Committee	
052	002	W-00496-MCO	W-00496-MCO NORTH TERMINAL REFRESH DESIGN SERVICES Additional Services for W-496 North Terminal Refresh for Airsides 1, 2, and 3 Restroom Improvements	ССМ	03/26/24	NA	03/28/24		\$226,386.00	\$519,461.00
052	003	W-00496-MCO	W-00496-MCO NORTH TERMINAL REFRESH DESIGN SERVICES Incorporating Improvements on the 70s Wing at AS4 Into the Design Criteria Package for W-496	CCM	05/14/24	NA	05/24/24		\$19,802.00	\$539,263.00
052	004	W-00496-MCO	W-00496-MCO NORTH TERMINAL REFRESH DESIGN SERVICES Update of the Tenant Design Criteria Manual for W-496	CCM	05/14/24	06/19/24	06/25/24		\$453,816.00	\$993,079.00
053	000	-	Interim Update of the Orlando International Airport (MCO) Airport Layout Plan	PSC	11/21/23	12/13/23	12/14/23	97020	\$13,840.00	\$13,840.00
054	000	-	Parking Capacity Analysis	PSC	11/21/23	12/13/23	12/14/23	97039	\$83,504.00	\$83,504.00
055	000	-	Parking Pricing Study	PSC	11/21/23	12/13/23	12/20/23	97042	\$87,100.00	\$87,100.00
056	000	-	FY24 On Call Support Services for Concessions Department	PSC	12/19/23	NA	12/27/23	97575	\$47,440.00	\$47,440.00
057	000	V-00995-MCO	V-00995-MCO REPLACEMENT OF ELEVATOR P58 AT AIRSIDE 4 (D/B) Construction Administration Services for V-995	CCM	01/02/24	NA	01/04/24	1007526	\$96,588.00	\$96,588.00
058	000	W-00503-MCO	W-00503-MCO EXPANSION OF CKPT A, New End-AROUND TAXIWAY & SERVICE RD REALIGNMENT Study for W503	CCM	01/09/24	NA	01/10/24	1007560	\$53,086.00	\$53,086.00
059	000	-	FY24 On-Call General Consulting Services	PSC	01/09/24	NA	01/12/24	97045	\$10,000.00	\$10,000.00
060	000	W-00500-ORL	W-00500-ORL ORL MASTER PLAN UPDATE W-00500 Master Plan Update Services	CCM	01/23/24	02/21/24	02/23/24	1007646	\$795,886.00	\$795,886.00
061	000	-	Support Services for the Advanced Air Mobility Taskforce	PSC	02/27/24	NA	03/04/24	97492	\$59,139.00	\$59,139.00
062	000	-	FY24 On-Call Support Services for the Airline Relations Department	PSC	03/12/24	NA	03/18/24	97379	\$58,250.00	\$58,250.00
063	000	-	Support Services for the Modeling of Passenger Flows and Bus Operations during the Maintenance of the Airsides 2 and 4 Automated People Mover (APM) Systems	PSC	03/12/24	NA	03/18/24	97381	\$129,650.00	\$129,650.00
064	000	-	Passenger Intercept Surveys	PSC	04/02/24	04/24/24	04/25/24	97493	\$22,954.00	\$22,954.00
065	000	W-00496-MCO	W-00496-MCO NORTH TERMINAL REFRESH DESIGN SERVICES Reviewing and Reporting on the Existing Infrastructure for Future Concessions Spaces at the Landside Terminals A and B for W-496	CCM	05/14/24	NA	05/24/24		\$119,384.00	\$119,384.00

		Adder	nda / Amendments A	war	ded pe	er Agre	eement - Si	ummary for Committee	
065	001	W-00496-MCO	W-00496-MCO NORTH TERMINAL REFRESH DESIGN SERVICES Additional Reviewing and Reporting on the Existing Infrastructure for Future Concessions Spaces at the Landside Terminals A and B for W-496	CCM	05/28/24	NA	06/05/24	\$191,230.00	\$310,614.00
066	000	W-00516-MCO	W-00516-MCO EXECUTIVE BOARDROOM RENOVATION- DESIGN CRITERIA PACKAGE (DCP) Design Criteria Package for W-00516	CCM	06/04/24	NA		\$287,728.00	\$287,728.00
067	000	-	Update to the Graphic Standards for Airline Tenants and Airline Service Providers	PSC	06/11/24	06/19/24	06/25/24	\$151,239.00	\$151,239.00
068	000	-	Pre-Planning Activities for Environmental Assessment Development	PSC	06/11/24	06/19/24	06/25/24	\$227,536.00	\$227,536.00

Total for Ricondo & Associates, Inc. for Agreement No. 202012-GC

\$13,493,327.00

# Addenda / Amendments Awarded per Agreement - Summary for Committee

# Addenda / Amendments in Chronological Order

PSC	Board	Add#	Amd #	\$ Amt	Cumulative
05/02/23	05/17/23	022	001	\$76,040.00	\$76,040.00
05/23/23		026	001	\$75,000.00	\$151,040.00
07/25/23		026	002	\$25,000.00	\$176,040.00
08/01/23		020	001	\$39,960.00	\$216,000.00
08/01/23		039	000	\$127,904.00	\$343,904.00
08/22/23		026	003	\$75,000.00	\$418,904.00
09/05/23	09/27/23	040	000	\$205,506.00	\$624,410.00
09/12/23	09/27/23	041	000	\$94,268.00	\$718,678.00
09/12/23	09/27/23	042	000	\$65,060.00	\$783,738.00
10/05/23	10/18/23	044	000	\$50,000.00	\$833,738.00
10/05/23	10/18/23	045	000	\$121,294.00	\$955,032.00
10/05/23	10/18/23	046	000	\$31,444.00	\$986,476.00
10/05/23	10/18/23	047	000	\$199,889.00	\$1,186,365.00
11/07/23		050	000	\$31,260.00	\$1,217,625.00
11/21/23	12/13/23	053	000	\$13,840.00	\$1,231,465.00
11/21/23	12/13/23	054	000	\$83,504.00	\$1,314,969.00
11/21/23	12/13/23	055	000	\$87,100.00	\$1,402,069.00
12/19/23		056	000	\$47,440.00	\$1,449,509.00
01/09/24		044	001	\$50,000.00	\$1,499,509.00
01/09/24		059	000	\$10,000.00	\$1,509,509.00
02/27/24		061	000	\$59,139.00	\$1,568,648.00
03/12/24		062	000	\$58,250.00	\$1,626,898.00
03/12/24		063	000	\$129,650.00	\$1,756,548.00
04/02/24	04/24/24	044	002	\$80,000.00	\$1,836,548.00
04/02/24	04/24/24	064	000	\$22,954.00	\$1,859,502.00
06/11/24	06/19/24	067	000	\$151,239.00	\$2,010,741.00
06/11/24	06/19/24	068	000	\$227,536.00	\$2,238,277.00



# **FINANCE FORM**

Date:	June 10, 2024	Requestor's Extension:	x3139	
Requestor's Name:	Brad Friel	Preparer's Extension:	x2255	
Preparer's Name:	Chris DeLoatche	Solicitation #:	N/A	
Requestor's Department:	Multi-Modal Planning and	Contract # / Name:	General Consulting Services	
	Environmental			
Description:	Economic Impact Analysis	Procurement Committee Date:	June 25, 2024	
Vendor:	Ricondo & Associates, Inc.	Agenda Item #:		

# **NON-PROJECT FUNDS: CAPEX**

Account Code Format:	FY 23	FY24	FY25	FY26	FY27	TOTAL
XXX.XXX.XXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	Amount	Amount	Amount	Amount	Amount	CONTRACT
xx						
308.711.170.5310005.000.50		\$48,443.00				
1672						
Total Requisition:		\$48,443.00				
Requisition Number:		96742				
	_					
Funding Approver:	Andrea &	Yarper				
OMB Notes:	,					
	_					

Number	Description	Approval Status	Creation Date	Currency	Total	Preparer	Reserved
96742	04/30/24 PC - Ricondo	In Process	15-APR-2024 13:53:5	USD	48,443.00	Wages, Alice M	V



# **MEMORANDUM**

ΓO: Members of the Procurement Committee

FROM: Edelis Molina, Manager Small Business Programs

DATE: June 25, 2024

# ITEM DESCRIPTION

Request for Approval of an Addendum to the General Consulting Services Agreement with Ricondo & Associates, Inc. for an Economic Impact Study for Advanced Air Mobility at Orlando International Airport (MCO)

# **SMALL BUSINESS**

We have reviewed the qualifications of the subject contract's MWBE/LDB/VBE specifications and have determined that Ricondo & Associates, Inc. proposes 5.1% MWBE participation on this addendum.

This form should be used to repo	ort Construction and Engineering /Professional Services activi	ties.				
Name of Airport:	Orlando International Airport	Telephone No: (407) 825-7179				
Address:	One Jeff Fuqua Boulevard, Orlando, FL 32827					
Project Name & Number:	Request for Approval of an Addendum to the General Co Air Mobility at Orlando International Airport (MCO)	onsulting Services Agreement with Ricondo & Associates	, Inc. for an Eco	nomic Impact Stud	y for Adva	
. Construction Information:		4. Engineering/Professional Services In	formation:			
Addendum Amount:		Addendum Amount:	-	\$48,443.00		
. MWBE Goal by Group Represen	ntation:	5. MWBE Goal by Group Representatio	n:			
Asian Pacific American	Actual Result	Asian Pacific American	-	Actual Result		
Asian Subcontinent American	Actual Result	Asian Subcontinent American	-	Actual Result	0.0%	
Black American	Actual Result	Black American	-	Actual Result	0.09	
Caucasian Female American	Actual Result	Caucasian Female American	2,480.00	Actual Result	5.1%	
Hispanic American	Actual Result	Hispanic American	-	Actual Result	0.09	
Native American	Actual Result	Native American	-	Actual Result	0.0%	
Other	Actual Result	Other		Actual Result	0.0%	
Total MWBE Participation	- Actual Result	Total MWBE Participation	2,480.00	Actual Result	5.1%	
. Prime Contractor Information:		6.b. Engineering / Professional Service Fi	rm Information:			
Name:		Name: Ricondo & Associates, Inc.				
Address:		Address: 1146 Corporate Blvd Suite 140				
City, State, Zip:		City, State, Zip: Orlando, FL 32817				
Telephone:		Telephone: <b>(407) 381-5730</b>				
. Name and Address of MWBE S	ubcontractor	6.b. Name and Address of MWBE Subco	nsultant			
Name:		Name: Graphics Support Services, Inc., DBA GSS Creative				
Address:		Address: 20 N Clark Street, Suite 1500				
City, State, Zip:		City, State, Zip: Chicago, IL 60602				
Telephone:		Telephone: 312-553-2111				
*Identity:		6.c. *Identity: Caucasian Female A				
Work Item(s):		Work Item(s): Graphics/presentat	ion support			
Amount of Subcontract		Amount of Subcontract		\$2,480.00		
Percent of Prime Contract (%):		Percent of Prime Contract (%):		5.1%		

From: Aracelis Mercado <aracelis.mercado@goaa.org>

**Sent:** Wednesday, July 17, 2024 3:28 PM

**To:** GOAA Designees <<u>GOAA-Designees2@goaa.org</u>>; Directors and Aides <<u>Dir-Aides@goaa.org</u>> **Cc:** James McMillan <<u>james.mcmillan@goaa.org</u>>; Starlene Barrett <<u>starlene.barrett@goaa.org</u>>; Kristal

Mendez < kristal.mendez@goaa.org >

Subject: Designee for Chief Executive Officer

Please be advised that Mr. Kevin Thibault, Chief Executive Officer, will be out of the office Thursday, July 18, 2024 from 8:00 a.m. to Sunday, July 28 at 8:00 a.m.

During his absence, Ms. Kathleen Sharman, Chief Financial Officer, will be his designee.

Ms. Sharman can be reached at kathleen.sharman@goaa.org or 407-825-2043.

Please continue to use the signature process in place.

Thank you,

Ari

# **Aracelis Mercado**

Assistant to Chief Executive Officer

# aracelis.mercado@goaa.org

**P** 407-825-2261 **C** 407-784-0827

# **Orlando International Airport**

One Jeff Fuqua Boulevard

Orlando, Florida 32827

orlandoairports.net