# ADDENDUM NO. 61 TO THE AGREEMENT DATED JANUARY 8, 2021 BETWEEN THE GREATER ORLANDO AVIATION AUTHORITY AND RICONDO & ASSOCIATES, INC.

Project: Support Services for the Advanced Air Mobility Taskforce, Orlando International and Executive Airport

**THIS ADDENDUM** is effective this 27<sup>th</sup> day of February, 2024, by and between the **GREATER ORLANDO AVIATION AUTHORITY** ("Aviation Authority"), and **RICONDO & ASSOCIATES, INC.** ("Consultant').

#### WITNESSETH:

WHEREAS, by Agreement dated January 8, 2021, Aviation Authority and Consultant entered into an agreement for Consultant to provide General Consulting services; and

**WHEREAS**, under the Agreement, Consultant agreed to perform such additional services for the Aviation Authority as are contained in any additional scope of work established by the Aviation Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

**WHEREAS**, the Aviation Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants herein contained, the Aviation Authority and the Consultant do hereby agree as follows:

- 1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit "A." Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.
- 2. Consultant shall be compensated for such additional services in the **NOT TO EXCEED amount of FIFTY-NINE THOUSAND ONE HUNDRED THIRTY-NINE AND NO/100 DOLLARS (\$59,139.00)**, broken down as follows:

Professional Fees:NTE:\$59,139.00Professional Fees:LS:\$0.00Reimbursable Expenses:NTE:\$0.00

Total: \$59,139.00

- A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended; AND
  - B. (applicable to agreements that may be \$1,000,000 or more) Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in

Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.

4. Aviation Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Aviation Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated January 8, 2021 and all prior addenda will remain in full force and effect.

**IN WITNESS WHEREOF**, the parties hereto by their duly authorized representatives, have executed this Addendum on this day of Mar 4, 2024.

#### **GREATER ORLANDO AVIATION AUTHORITY**

Approved as to Form and Legality (for the benefit of GOAA only) this day of Mar 1, 2024

Karen Ryan

By: boxsign IJBRUSS-IJSSZYZZ

NELSON MULLINS BROAD AND CASSEL, Legal Counsel Greater Orlando Aviation Authority

Massign 4W88Q9Z1-1355ZYZ3

Max Marble

By:

Sr. Vice President, Capital Programs

## **RICONDO & ASSOCIATES, INC**

By:

| Pete Ricondo | Signature (Duly Authorized Rep.) | Pete Ricondo | Printed Name | Senior Vice President | Title |



### **GREATER ORLANDO AVIATION AUTHORITY**

Orlando International Airport One Jeff Fuqua Boulevard Orlando, Florida 32827-4392

## **MEMORANDUM**

TO: Members of the Procurement Committee

FROM: Brad Friel, Sr. Vice President of Multi-Modal Planning and Environmental

(Prepared by Chris DeLoatche)

DATE: February 27, 2024

#### ITEM DESCRIPTION

Request for Approval of an Addendum to the General Consulting Services Agreement with Ricondo & Associates, Inc. for Support Services of the Advanced Air Mobility Taskforce for both Orlando International Airport and Orlando Executive Airport.

#### **BACKGROUND**

In December 2020, Ricondo & Associates, Inc. was selected by the Aviation Authority Board through a competitive award process to provide General Consulting Services. Tasks are awarded on an as-needed or annual basis.

This no-cost base agreement established the negotiated hourly rates. The services provided as part of this agreement may include advising and supporting the Aviation Authority through assessments, studies, master planning, concept development, and preparation of design/build criteria packages, extension of staff, and other efforts as assigned for the development, management, and operation of the existing and future facilities. The services may also include interfacing with the Aviation Authority's committees and the Aviation Authority's departments, and coordinating and providing documentation required by federal, state, and local agencies including the FAA; Transportation Security Administration (TSA); Florida Department of Transportation (FDOT); the Orlando Utilities Commission (OUC); the Division of Strategic Business Development; City of Orlando; Orange County, Florida; and, other agencies as required. The selected general consultant will be prohibited from providing preparation of construction documents, and Owner's Authorized Representative (OAR) Services for the Aviation Authority, and shall be precluded from submitting bids or proposals for any such services to the Aviation Authority.

## **ISSUES**

Consultant's proposal, dated January 2nd 2024, is to provide support services for the newly formed Advanced Air Mobility (AAM) Task Force. The scope of work will include Ricondo's role, including the coordination of Task Force meetings and external outreach activities, preparation of meeting materials, and general support of the Task Force from through September 2024.

The cumulative contract value of all addenda/amendments since the last approval by the Aviation Authority Board for the General Consulting Services Agreement with Ricondo and Associates, Inc. does not exceed the \$250,000 threshold; thus, this agenda item does not require Board approval.

If approved, these services would be effective the date of Procurement Committee approval.

## **SMALL BUSINESS**

The MWBE/LDB/VBE participation has been reviewed by the Office of Small Business Development (OSBD). The findings and recommendation are attached.

## **ALTERNATIVES**

None.

## **FISCAL IMPACT**

The fiscal impact is \$59,139.00. Funding is from previously-approved Operations and Maintenance Funds.

## **RECOMMENDED ACTION**

It is respectfully requested that the Procurement Committee approve an addendum to the General Consulting Services Agreement with Ricondo & Associates, Inc. for the services contained herein and amount as shown below:

Not-to-Exceed Fees	\$59,139.00
Lump Sum Fees	\$0.00
Not-to-Exceed Expenses	\$0.00
TOTAL	\$59,139.00
TOTAL  AAC – Compliance Review Date	\$ <b>59,139.00</b> SJ 02/08/24

## **ATTACHMENTS**

Attachment A: Finance Form



January 2, 2024

Mr. Bradley Friel, A.A.E., AICP Senior Vice President Multi-Modal Planning & Environmental Greater Orlando Aviation Authority 11314 Terminal C Service Road Orlando, FL 32824

RE: Advanced Air Mobility Task Force Support Services Scope of Work and Budget

Dear Mr. Friel:

Ricondo & Associates, Inc. (Ricondo) appreciates the opportunity to submit this proposal to the Greater Orlando Aviation Authority (Aviation Authority) to support their newly formed Advanced Air Mobility (AAM) Task Force. The scope of work herein documents Ricondo's role, including the coordination of Task Force meetings and external outreach activities, preparation of meeting materials, and general support of the Task Force from January 2024 through September 2024. Below is a breakdown of the anticipated services to be provided.

## General Coordination and Support

Ricondo will provide general support to the AAM Task Force, including assistance with formulation, communications, and meeting logistics.

## Internal Task Force Meetings

Ricondo will support up to nine (9) monthly meetings of the AAM Task Force between January 2024 and September 2024. Two (2) Ricondo staff will attend each meeting to facilitate discussions and record minutes. Ricondo will present pertinent technical analyses as requested to support discussions and decision-making of the AAM Task Force. This proposal assumes that research and analyses would need to be completed as part of this effort in advance of the meetings.

Ricondo will prepare meeting materials (e.g., agendas, presentations, etc.) in advance of each meeting and prepare draft meeting notes to be reviewed by Aviation Authority staff. Final meeting notes will be prepared based on Authority comments and will include a summary of action items.

## External Outreach Meetings

Ricondo will assist Authority staff with scheduling and coordinating up to three (3) stakeholder outreach meetings, both with internal and external stakeholder groups. Two (2) Ricondo staff will attend each meeting. Ricondo will prepare meeting materials (e.g., agendas, presentations, etc.) in advance of each meeting and prepare draft meeting notes to be reviewed by Aviation Authority staff. Final meeting notes will be prepared based on Authority comments.



Mr. Bradley Friel, A.A.E., AICP Greater Orlando Aviation Authority January 2, 2024 Page 2

#### **Deliverables**

Meeting agendas, presentations, and minutes

#### Schedule

This project is to be completed by September 30, 2024.

#### **Exclusions**

 Conceptual renderings are assumed to be part of the on-call consulting services contract, separate from this task.

## Professional Fees

As noted in **Table 1**, the Not to Exceed (NTE) fee amount for the proposed services based on the aforementioned assumption is \$59,139.

TABLE 1 - BUDGET ESTIMATE - LABOR AND REIMBURSABLE EXPENSES

FIRM/POSITION	HOURLY RATE	LABOR HOURS	COST
Ricondo/Senior Director	\$295.00	9	\$ 2,655.00
Ricondo/Manager	\$180.00	153	\$ 27,540.00
Ricondo/Senior Consultant	\$139.00	144	\$ 20,016.00
GSS/Senior Graphics Designer	\$124.00	72	\$ 8,928.00
TOTAL COSTS			\$ 59,139.00
Disadvantaged Business Enterprise (DBE) P		15.1 %	

We appreciate the opportunity to continue serving and supporting GOAA. If you require additional information regarding this proposal, please contact me at 407-583-6824 or via email at <a href="mailto:scarreau@ricondo.com">scarreau@ricondo.com</a>.

Sincerely,

RICONDO & ASSOCIATES, INC.

Orloan

Sébastien Carreau

Director



Mr. Bradley Friel, A.A.E., AICP Greater Orlando Aviation Authority January 2, 2024 Page 3

## ENCLOSURE – Truth in Negotiation Form

cc: Kevin Thompson

Foo Pham

Aaron Lofurno

## 21041212

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## EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL TABLE C-5 BREAKDOWN OF NOT TO EXCEED PROFESSIONAL FEES

Ricondo & Associates, Inc.

Position:	SENIOR		MANAGER		SENIOR CONSULTANT		TOTAL		
	DIRECTOR								
Rate (\$/Hour):		\$295	\$180		\$139		labor		Avg. Hourly
	hours	Cost	hours	Cost	hours	Cost	hours	Cost	Rate
AAM Task Force									
AAM Task Force Support									
Internal Task Force Meeting	9	\$2,655	27	\$4,860		\$0	36	\$7,515	\$209
Preparation for Task Force and Outreach Meetings including Analyses/Research		\$0	72	\$12,960	144	\$20,016	216	\$32,976	\$153
External Outreach Meetings		\$0	54	\$9,720		\$0	54	\$9,720	\$180
TOTAL NOT TO EXCEED PROFESSIONAL FEES:	9	\$2,655	153	\$27,540	144	\$20,016	306	\$50,211	\$164

## EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL TABLE C-5 BREAKDOWN OF NOT TO EXCEED PROFESSIONAL FEES

**GSS** Creative

Position:		SENIOR IICS DESIGNER	TOTAL		
Rate (\$/Hour):	\$124		labor		Avg. Hourly
	hours	Cost	hours	Cost	Rate
AAM Task Force					
AAM Task Force Support					
Internal Task Force Meeting	12	\$1,488	12	\$1,488	\$ 124
External Outreach Meetings	60	\$7,440	60	\$7,440	\$ 124
TOTAL NOT TO EXCEED PROFESSIONAL FEES:	72	\$8,928	72	\$8,928	\$124

#### TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Aviation Authority, whichever is later.

Consultant: Ricondo & Associates, Inc.

Ву:

Print Name: Pete Ricondo, P.E., Senior Vice President

Date: 01/02/2024



Dear sir or madam,

GSS Creative is pleased to join the Ricondo team and provide graphic support and production for the Advanced Air Mobility Steering Committee Support Services for the Greater Orlando Aviation Authority.

GSS Creative would provide the following services as incorporated in the Ricondo scope of work for following tasks:

- Point Point template specific to this project (including use of the recent "Innovation Connecting the World" rebrand logos and colors)
- Power Point presentations for 9 internal/Steering Committee meetings
- · Power Point presentation for 3 external outreach meetings

The budget for the proposed services is 72 hours (\$8,928).

GSS Creative has been providing graphics support similar to those proposed since 1990, including several years working with the Ricondo team on graphics for the Aviation Authority.

We are looking forward to working with the team on this project.

Respectfully,

Michelle Piette President

Graphics Support Services, Inc.

(uchelle trek

## **ATTACHMENT A**

## **FINANCE FORM**

February 06, 2024 Requestor's Extension: 3139 Date: Requestor's Name: Brad Friel Preparer's Extension: 2255 Chris DeLoatche Solicitation #: Preparer's Name: N/A Requestor's Department: Multi-Modal Planning and Enviro. Contract # / Name: General Consulting Services Description: AAM Task Force February 27, 2024 **Procurement Committee Date:** Vendor: Ricondo & Associates, Inc. Agenda Item #:

## **NON-PROJECT FUNDS: CIP**

Account Code Format: xxx.xxx.xxx.xxxxxxxx	FY 23 Amount	FY24 Amount	FY25 Amount	FY26 Amount	FY27 Amount	TOTAL CONTRACT
301.711.170.5310005.000.000000		\$59,139.00				
Total Requisition:		\$59,139.00				
Requisition Number:		96195				
Funding American		/				
Funding Approver: OMB Notes:	Andrea A	asper.				

Number	Description	Approval Status	Creation Date	Currency	Total	Preparer
96195	PC 2/27/24 AAM Task	In Process	07-FEB-2024 11:49:50	USD	59,139.00	Wages, Alice M



#### **MEMORANDUM**

**TO:** Members of the Procurement Committee

FROM: Edelis Molina, Manager Small Business Programs

DATE: February 27, 2024

RE: Request for Approval of an Addendum to the General Consulting Services Agreement with Ricondo &

Associates, Inc. for Support Services of the Advanced Air Mobility Taskforce for both Orlando

International Airport and Orlando Executive Airport.

We have reviewed the qualifications of the subject contract's MWBE/LDB/VBE specifications and have determined that Ricondo & Associates, Inc. proposes 15% MWBE participation on this addendum.

Our analysis indicates that Ricondo & Associates, Inc. is eligible for award of the subject addendum.

MWBE UTILIZATION FORM FO	R NON-FEDERALLY FUNDED PROJECTS								
PLEASE COMPLETE THIS FORM									
This form should be used to rep	port Construction and Engineering /Professional Service	es activities.							
Name of Airport:	Orlando International Airport	Telephone No: (407) 825-7179							
Address:	One Jeff Fuqua Boulevard, Orlando, FL 32827	<u> </u>							
Project Name & Number:	Request for Approval of an Addendum to the Ge Air Mobility Taskforce for both Orlando Internat	eneral Consulting Services Agreement with Ricondo & Asso ional Airport and Orlando Executive Airport.	ociates, Inc. for	Support Services of	f the Advanced				
1. Construction Information:		4. Engineering/Professional Services Inf	ormation:						
Addendum Amount:		Addendum Amount:		\$59,139	.00				
2. MWBE Goal by Group Represe	entation:	5. MWBE Goal by Group Representation	n:						
Asian Pacific American	Actual Result	Asian Pacific American	-	Actual Result					
Asian Subcontinent American	Actual Result	Asian Subcontinent American	-	Actual Result	0%				
Black American	Actual Result	Black American	-	Actual Result	0%				
Caucasian Female American	Actual Result	Caucasian Female American	8,928.00	Actual Result	15%				
Hispanic American	Actual Result	Hispanic American	-	Actual Result	0%				
Native American	Actual Result	Native American	-	Actual Result	0%				
Other	Actual Result	Other		Actual Result	0%				
Total MWBE Participation	- Actual Result	Total MWBE Participation	8,928.00	Actual Result	15%				
3.a. Prime Contractor Information:		6.b. Engineering / Professional Service Fir	m Information:						
Name:		Name: Ricondo & Associate	es, Inc.						
		Address: 1146 Corporate Blvd	d Suite 140						
City, State, Zip:		City, State, Zip: Orlando, FL 32817	· · · · · · · · · · · · · · · · · · ·						
Telephone:		Telephone: <b>(407) 381-5730</b>							
3.b. Name and Address of MWBE	Subcontractor	6.b. Name and Address of MWBE Subcon	sultant						
Name:		Name: Graphics Support Se	rvices, Inc., DB	A GSS Creative					
Address:			.500						
City, State, Zip:		City, State, Zip: Chicago, IL 60602							
Telephone:		Telephone: 312-553-2111							
3.c. *Identity:		6.c. *Identity: Caucasian Female Ar	merican						
Work Item(s):		Work Item(s): Graphic Designer							
Amount of Subcontract		Amount of Subcontract		\$8,928.00					
Percent of Prime Contract (%):		Percent of Prime Contract (%):		15%					

<sup>\*</sup> In Items 3.c. and 6.c. above specify the identity of MWBE Subcontractors and E/PS Firms (e.g. Black American, Hispanic American, Asian Subcontinent American, Asian Pacific American, Caucasian Female American, Native American & Other)