

**ADDENDUM NO. 23  
TO THE AGREEMENT DATED JUNE 22, 2022  
BETWEEN GREATER ORLANDO AVIATION AUTHORITY  
AND PSA CONSTRUCTORS, INC. dba PSA MANAGEMENT INC.**

**Project:** Gate 241 Design Phase Services for W-S00151 Terminal C Design and Project Oversight Services, Orlando International Airport

**THIS ADDENDUM** is effective this 27<sup>th</sup> day of February, 2024, by and between the **GREATER ORLANDO AVIATION AUTHORITY** ("Aviation Authority"), and **PSA CONSTRUCTORS, INC. dba PSA MANAGEMENT INC.** ("Consultant").

**WITNESSETH:**

**WHEREAS**, by Agreement dated June 22, 2022, Aviation Authority and Consultant entered into an agreement for Consultant to provide Continuing Program and Project Management Services; and

**WHEREAS**, under the Agreement, Consultant agreed to perform such additional services for the Aviation Authority as are contained in any additional scope of work established by the Aviation Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

**WHEREAS**, the Aviation Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants herein contained, the Aviation Authority and the Consultant do hereby agree as follows:

1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit "A." Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.
2. Consultant shall be compensated for such additional services in the **NOT TO EXCEED amount of THREE THOUSAND SIX HUNDRED TWENTY-EIGHT AND NO/100 DOLLARS (\$3,628,.00)**, broken down as follows:

<b>Professional Fees:</b>	<b>NTE:</b>	<b>\$3,628.00</b>
<b>Professional Fees:</b>	<b>LS:</b>	<b>\$0.00</b>
<b>Reimbursable Expenses:</b>	<b>NTE:</b>	<b><u>\$0.00</u></b>
<b>Total:</b>		<b>\$3,628.00</b>

3. A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended;

AND

B. (applicable to agreements that may be \$1,000,000 or more) - Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.

4. Aviation Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Aviation Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated June 22, 2022, and all prior addenda will remain in full force and effect.

**IN WITNESS WHEREOF**, the parties hereto by their duly authorized representatives, have executed this Addendum on this date Mar 19, 2024.

**GREATER ORLANDO AVIATION AUTHORITY**

Approved as to Form and Legality  
(for the benefit of GOAA only)  
on this date Mar 18, 2024

*Karen Ryan*

By: box SIGN

1JBRUK51-4YYY3Q93

**NELSON MULLINS BROAD AND  
CASSEL, Legal Counsel  
Greater Orlando Aviation Authority**

By:

*Max Marble*  
box SIGN 4WB8Q9ZJ-4YYY3Q93

Max Marble  
Sr. Vice President, Capital Programs

**PSA CONSTRUCTORS, INC. dba PSA  
MANAGEMENT, INC.**

*Patrick Aliu*

By:

box SIGN

17L3PL84-4YYY3Q93

Signature (Duly Authorized Rep.)

Patrick Aliu

Printed Name

President

Title



Orlando International Airport  
One Jeff Fuqua Boulevard  
Orlando, Florida, 32827-4392  
(407) 825-2001

# Memorandum

**To:** Members of the Construction Committee

**From:** Scott Shedek, Vice President of Construction  
(Prepared by Don Corthell, PSA, Reviewed by KMerck)

**Date:** February 27, 2024

**Re:** Request for Approval of an Addendum to the Continuing Program and Project Management Services Agreement with PSA Constructors, Inc. dba PSA Management Inc. for the Gate 241 Design Phase OAR Services for W-S00151 Terminal C Design and Project Oversight Services at Orlando International Airport

Consultant's proposal dated February 9, 2024, is to provide design phase OAR services for the above referenced project, which will provide design for Gate 241 including: final planning analysis, modeling, survey, and design concept to modify the layout of wide-body aircraft to provide the ability for unrestricted Passenger Boarding Bridge access to the 2L passenger boarding door for the B777, B787 and A350 aircraft.

If approved, these services would be effective on the date of Construction Committee approval.

This continuing consultant was selected for this task based on (☒ all that apply):

- ☒ Experience                      ☒ Available Personnel                      ☒ Current Workload  
☒ Expertise                      ☒ Equitable Distribution                      ☐ Other: Security Project

The MWBE/LDB participation has been reviewed by the Office of Small Business Development. Their findings and recommendation are attached.

Funding is from Line of Credit to be reimbursed by Future General Airport Revenue Bonds. Funding source verified by Malvin Martinez of Construction Finance on 02 / 21 / 24 as correct and available.

It is respectfully requested that the Construction Committee approve the Addendum to the Continuing Program and Project Management Services Agreement with PSA Constructors Inc. dba PSA Management Inc. for the services contained herein and amount as shown below:

Not to Exceed Fees	\$3,628.00
Lump Sum Fees	\$0.00
Not to Exceed Expenses	\$0.00
<b>TOTAL</b>	<b>\$3,628.00</b>
AAC-Compliance Review Date	JM 02/14/2024
AAC-Funding Eligibility Review Date	02/14/2024



February 9, 2024

Mr. Scott Shedek  
Greater Orlando Aviation Authority  
Vice President, Construction  
11312 Terminal C Service Rd., Bldg. 16  
Orlando, FL. 32824

**RE: W-S00151 OAR Design Phase Management for Gate 241 Design Analysis with AVCON, Inc.**

Dear Mr. Shedek,

PSA Management, Inc. is pleased to provide this proposal for Design Phase OAR Support Services/Staffing for Continuing Program and Project Management for **W-S00151 Gate 241 Modifications Planning Analysis**. We will staff this project with a Senior Project Manager and a Senior Project Coordinator to work closely with AVCON, GOAA Operations and the Terminal C Enhancements Program Team.

This project will require appropriate coordination and design review assistance with the Team to provide a complete analysis of Gate 241 to determine capabilities as requested by GOAA Operations. The design concept to modify the layout of widebody aircraft at Gate 241J as part of the STC Terminal Enhancement Program. The purpose of this analysis will be to provide the ability for unrestricted PBB access to the 2L passenger boarding door for the B777, B787 and A350 aircraft with acceptable clearances from the #1 engine nacelle. Based on the outcomes of this analysis, further design and or construction will be determined for other gates at Terminal C.

Our proposed staffing requirements and applicable unit rates to manage this project effectively is depicted in the attached schedules. The total submitted value in the amount of \$3,628.00 includes \$3,628.00 in NTE Fees for PSA.

Role	Firm	Hourly Rate	Total Hours	Total Fee
Senior Project Coordinator	PSA	\$110.00	3	\$330.00
Senior Construcion Manager	PSA	\$248.00	13	\$3,224.00
Admin Assistant	PSA	\$74.00	1	\$74.00
			17	\$3,628.00

Thank you for giving us this opportunity to work together. Please reach out to me should you have any questions.

Sincerely,

Patrick Aliu, CSI, CGC, CCI, CCPM, CRA, PMI, BDIA  
President/CEO

## Orlando International Airport

W-S00151 Gate 241 Design Management			2.9.24								
Design Phase OAR Staffing Estimate											
Role	Firm	Hourly Rate	Total Hours	Total Fee			3				
Senior Project Coordinator	PSA	\$110.00	3	\$330.00							
Senior Construcion Manager	PSA	\$248.00	13	\$3,224.00							
Admin Assistant	PSA	\$74.00	1	\$74.00							
			17	\$3,628.00							
REIMBURSABLE EXPENSES:				\$0.00							
SUBTOTAL				\$0.00							
TOTAL:				\$3,628.00							
MWBE/LDB PARTICIPATION		0.00	% Participation								
SUBTOTAL				\$0.00							
Role	Individual	Firm	Expanded Role Information		Jan-24	Feb-24	Mar-24	April-24	Total		
Senior Project Coordinator	Rebecca McKeown	PSA	Project Coordination		0	1	1	1	0	3	
Senior Construction Manager	Don Corthell	PSA	Technical review/coordination/Escort Surveyor		0	4	6	3	0	13	
Admin Assistant	TBD	PSA	Home Office		0	0	1	0	0	1	
Total Staff Hours										17	

## TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Aviation Authority, whichever is later.

Consultant PSA Management, Inc.

By: 

Print Name: Patrick Aliu

Date: 2/9/24

[illegible]





Name	Position	Project	Task Description	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	#####	#####	TOTAL
TBD	Administrative Assistant	V-S0018	Terminal C Moving Walkways		1	1										2
			<b>TOTAL</b>													58
Don Corthell	Senior Project Manager	V-00982	MCO Campus Key & Lock Replacement	0	135	40										175
Rene Morejon	Ass. PM	V-00982	MCO Campus Key & Lock Replacement	80	155	72										307
Rebecca McKeown	Senior Project Coordinator	V-00982	MCO Campus Key & Lock Replacement	60	60	60										180
Jessica Charres	Project Coordinator	V-00982	MCO Campus Key & Lock Replacement	176	168	72										416
Admin Assistant	TBD	V-00982	MCO Campus Key & Lock Replacement	0	0	0										0
			<b>TOTAL</b>													1078
Don Corthell	Senior Project Manager	V-00982	MCO Campus Key & Lock Replacement			40	40	40	40	40	20	10				230
Rene Morejon	Ass. PM	V-00982	MCO Campus Key & Lock Replacement			80	176	168	168	176	176	80				1024
Rebecca McKeown	Senior Project Coordinator	V-00982	MCO Campus Key & Lock Replacement			60	60	60	60	60	60	40				400
Jessica Charres	Project Coordinator	V-00982	MCO Campus Key & Lock Replacement			80	176	168	168	176	176	80				1024
Admin Assistant	TBD	V-00982	MCO Campus Key & Lock Replacement			2	2	2	2	2	2	2				14
		Constructio	<b>TOTAL</b>													2692
Don Corthell	Senior Project Manager	E-0287	Parking Garage EV Charging Stations			5	5	5	1							16
Dale Race	QA/QC Manager	E-0287	Parking Garage EV Charging Stations			15	15	10	1							41
Rebecca McKeown	Senior Project Coordinator	E-0287	Parking Garage EV Charging Stations			10	10	10	10							40
TBD	Administrative Assistant	E-0287	Parking Garage EV Charging Stations			1	1	1	1							4
			<b>TOTAL</b>													101
Don Corthell	Senior Project Manager	V-S0045	Terminal C Trash Room Platforms			5	5	5	5							20
Rebecca McKeown	Senior Project Coordinator	V-S0045	Terminal C Trash Room Platforms			5	2	2	2	5						16

[illegible]

**MEMORANDUM**

**TO:** Members of the Construction Committee

**FROM:** Edelis Molina, Manager Small Business Programs

**DATE:** February 27, 2024

**RE:** Request for Approval of an Addendum to the Continuing Program and Project Management Services Agreement with PSA Constructors, Inc. dba PSA Management Inc. for the Gate 241 Design Phase OAR Services for W-S00151 Terminal C Design and Project Oversight Services, at the Orlando International Airport.

We have reviewed the qualifications of the subject contract's MWBE/LDB/VBE specifications and determined that PSA Constructors, Inc. dba PSA Management, Inc. does not propose small business participation on this addendum due to limited scope of the services to be provided.

Our analysis indicates that PSA Constructors, Inc. dba PSA Management, Inc. is eligible for award of the subject addendum.