

**ADDENDUM NO. 7
TO THE AGREEMENT DATED JUNE 22, 2022
BETWEEN GREATER ORLANDO AVIATION AUTHORITY
AND PSA MANAGEMENT INC.**

Project: Design Phase OAR Services for V-982 MCO Campus Key & Lock Replacement, Orlando International Airport

THIS ADDENDUM is effective this 11th day of April, 2023, by and between the **GREATER ORLANDO AVIATION AUTHORITY** (“Authority”), and **PSA MANAGEMENT INC.** (“Consultant”).

WITNESSETH:

WHEREAS, by Agreement dated June 22, 2022, Authority and Consultant entered into an agreement for Consultant to provide Continuing Program and Project Management Services; and

WHEREAS, under the Agreement, Consultant agreed to perform such additional services for the Authority as are contained in any additional scope of work established by the Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

WHEREAS, the Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants herein contained, the Authority and the Consultant do hereby agree as follows:

1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit “A.” Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.

2. Consultant shall be compensated for such additional services in the **LUMP SUM** amount of **ONE HUNDRED EIGHT THOUSAND THREE HUNDRED FORTY-SIX AND NO/100 DOLLARS (\$108,346.00)**, broken down as follows:

Professional Fees:	NTE:	\$0.00
Professional Fees:	LS:	\$108,346.00
Reimbursable Expenses:	NTE:	<u>\$0.00</u>
Total:		\$108,346.00

3. A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended;

AND

B. (applicable to agreements that may be \$1,000,000 or more) - Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.

4. Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated June 22, 2022, and all prior addenda will remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto by their duly authorized representatives, have executed this Addendum on this date ^{Apr 18, 2023} _____.

GREATER ORLANDO AVIATION AUTHORITY


boxSIGN 4WB8QZJ-186KX5WK

By: _____
Max Marble
Sr. Vice President, Capital Programs
Construction Committee Chair

**Approved as to Form and Legality
(for the benefit of GOAA only)
on this date Apr 13, 2023**



By: _____
**NELSON MULLINS BROAD AND
CASSEL, Legal Counsel
Greater Orlando Aviation Authority**

PSA MANAGEMENT INC.


boxSIGN 17L3PL84-186KX5WK

By: _____
Signature (Duly Authorized Rep.)
Patrick Aliu

Printed Name
President

Title



Orlando International Airport
One Jeff Fuqua Boulevard
Orlando, Florida, 32827-4392
(407) 825-2001

Memorandum

To: Members of the Construction Committee

From: Brian Gilliam, Vice President of Security
(Prepared by Alex Sorondo)

Date: April 11, 2023

Re: Request for Approval of an Addendum to the Continuing Program and Project Management Services Agreement with PSA Constructors Inc. dba PSA Management, Inc. to provide Design Phase OAR Services for V-00982, MCO Campus Key Lock Replacement, Orlando International Airport

Consultant's proposal, dated March 21, 2023, is to provide design phase OAR services for the above referenced project. The scope of services includes developing a hierarchy for the key and lock replacement, in coordination with Medeco.

If approved, these services would be effective the date of Construction Committee approval.

This continuing consultant was selected for this task based on all that apply):

- | | | |
|--|---|--|
| <input checked="" type="checkbox"/> Experience | <input checked="" type="checkbox"/> Available Personnel | <input checked="" type="checkbox"/> Current Workload |
| <input type="checkbox"/> Expertise | <input type="checkbox"/> Equitable Distribution | <input type="checkbox"/> Other: _____ |

Consultant shall, with each monthly invoice, certify that the assigned work and services are on schedule to be completed within the contracted lump sum price, or provide at time of certification a written notice to the Aviation Authority of any deviations.

The MWBE/LDB participation has been reviewed by the Office of Small Business Development. Their findings and recommendation are attached.

Funding is from Florida department of Transportation (FDOT) Grant, to the extent eligible, and future General Airport Revenue Bonds (GARBS). Funding source verified by Melvin Martinez of Construction Finance on 04 / 06 / 23 as correct and available.

It is respectfully requested that the Construction Committee approve an Addendum to the Continuing Program and Project Management Services Agreement with PSA Constructors Inc., dba PSA Management Inc. for the services contained herein and the amount as shown below:

Not to Exceed Fees	\$0.00
Lump Sum Fees	\$108,346.00
Not to Exceed Expenses	\$0.00
TOTAL	\$108,346.00
AAC – Compliance Review Date	JSS 4/4/23
AAC – Funding Eligibility Review Date	4/4/23



March 21, 2023

Brian Gilliam
 Greater Orlando Aviation Authority
 Vice President, Security
 5855 Cargo Rd.
 Orlando, FL. 32827

RE: Onsite OAR Services for V-00982 MCO Campus Key & Lock Replacement

Dear Mr. Gilliam,

PSA Management, Inc. is pleased to provide this proposal for Onsite OAR Support Services/Staffing for Continuing Program and Project Management on the **V-00982 MCO Campus Key & Lock Replacement**. A Sr. Project Manager and Project Manager will perform OAR services through design and procurement phase which is anticipated to take 2 months. During this phase, PSA will work closely with MEDECCO and GOAA representatives to develop the hierarchy Matrix and to manage the process for the procurement of hardware. This effort will require initial team meetings, field investigations, developing a data base and formulating strategic planning steps. A second OAR proposal will be provided for Phase 2 Construction Phase responsibilities. Phase 2 requires that Phase 1 be thoroughly developed and executed.

This project will touch every door within the entirety of the Campus and will require a large degree of planning and coordination with all end users therefore we have staffed two key personnel to effectively manage the 1st phase of the project.

Our estimated staffing requirements and applicable unit rates to manage this project effectively is attached and depicted below. The total submitted value in the amount of \$108,346.00 includes \$45,560 in LS Fees for PSA, and \$62,786 in LS Fees for our sub-consultant MEDECO/ASSA ABLOY.

Company/ Title	Employee	Hours	Billable Rate	Total
PSA Management Sr. Project Manager	Don Corthell	170	\$136/Hr.	\$23,120
PSA Management Project Manager	Rene Morejon	170	\$132/Hr.	\$22,440
			PSA LS Fee	\$45,560
MEDECCO/ASSA ABLOY			Sub LS Fee	\$62,786
			Total Proposal	\$108,346

Thank your giving us this opportunity to work together. Please reach out to me should you have any questions.

Sincerely,

Patrick Aliu, CSI, CGC, CCI, CCPM, CRA, PMI, BD A
 President/CEO

PSA Management, Inc.
 Projected Hours by Task for FY22-23 (October 1, 2022 - September 30, 2023)

Legend:

- Proposal submitted for review
- Previously approved
- Future proposal

Employee Name	Position	Project	Task Description	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	TOTAL
EXAMPLE:																	
John Goodbody	Director Security Infrastructure/Tech	N.Term nal O&M	A rport Security Spec al Systems ntegrat on to Support GOAA	168	144												312
Leslie Santos	Sr.Project Coordinator	N.Term nal O&M	A rport Security Spec al Systems ntegrat on to Support GOAA	163	163	163	163	163	164	163	163	164	163	164	164		1960
TBD	Admin Support	N.Term nal O&M	A rport Security Spec al Systems ntegrat on to Support GOAA	3	3	4	4	3	3	3	3	3	3	4	4		40
Dale Race	Project Manager	N.Term nal O&M	A rport Security Spec al Systems ntegrat on to Support GOAA					163	164	163	163	164	163	164	164		1308
TOTAL				334	310	167	167	166	167	166	166	167	166	168	168		2312
Phaedra Tillman	Sr. Compliance Off cer	SMD	SBD Compliance	168	176	176	176	160	184								1040
Jess ca Charres	Sr. Compliance Off cer	SMD	SBD Compliance	168	176	176	176	160	184								1040
Melan e Alves	Sr. Compliance Off cer	SMD	SBD Compliance				176	160	184	0	0	0	0	0	0		520
TOTAL				336	352	352	528	480	552	0	0	0	0	0	0		2600
Dale Race	Sr. Electr cal nsp.	BP-S193	South Employee Parking lot	25	25	25	25	25	25	25	25	20	20	0	0		325
Jaime Olivo	Sr. Civil nspector	BP-S194	South Employee Parking lot	88	88	88	88	88	88	88	88	40	40	20	0		1035
TOTAL				25	25	25	25	25	25	25	25	20	20	0	0		1360
TBD	Admin Support	E-00269	AS4 nfastructure project at O A in AS4 CBP Area				2	2	2								6
TBD	Admin Support	E-00269	AS4 nfastructure project at O A in AS4 CBP Area														6
TOTAL							2	2	2	0	0	0	0	0	0		6
Don Corthell	Project Manager	V-S0034	Terminal LST Level 1 Dumpster PAD Enclosure	0	0	0	0	30	40	35	15	0	0	0	0		120
Jaime Olivo	Sr. nspector	V-S0034	Terminal LST Level 1 Dumpster PAD Enclosure					80	80	80	40						280
TOTAL				0	0	0	0	80	120	115	55	0	0	0	0		370
Don Corthell	Project Manager	V-S0035	Terminal CASC Level 2 Emergency Egress	0	0	0	0	30	40	35	15	0	0	0	0		120
Jaime Olivo	Sr. nspector	V-S0035	Terminal CASC Level 2 Emergency Egress	0	0	0	0	80	80	80	40	0	0	0	0		280
TOTAL				0	0	0	0	110	120	115	55	0	0	0	0		400
Ja me Ol vo	QA/QC	-XXX	Term nal A Truck Load ng Dock Slab Replacement	0	0	0	0	0	0	60	60	0	0	0	0		120
TOTAL										60	60	0					120
Don Corthell	Project Manager	L-00080	ACS/REX Buttons Replacement	0	0	0	0	0	0	0	5	5	3	2	0		15
Dale Race	Sr. Elec nspector	L-00080	ACS/REX Buttons Replacement	0	0	0	0	0	0	0	25	25	25	25	0		100
TOTAL				0	0	0	0	0	0	0	30	30	28	27	0		115
Don Corthell	STC PM	P1X Restart	Restart	0	0	0	0	0	0	52	52	52	52	52	0		260
Dale Race	STC Sr. Elec ns	P1X Restart	Restart	0	0	0	0	0	0	52	52	52	52	52	0		260
TOTAL				0	0	0	0	0	0	104	104	104	104	104	0		520
Phaedra Tillman	Sr. Compliance Off cer	SMD	SBD Compliance	0	0	0	0	0	0	96	0	0	0	0	0		96
Jess ca Charres	Sr. Compliance Off cer	SMD	SBD Compliance	0	0	0	0	0	0	96	0	0	0	0	0		96
TOTAL				0	0	0	0	0	0	192	0	0	0	0	0		192
Phaedra Tillman	Sr. Compliance Off cer	SMD	SBD Compliance	0	0	0	0	0	0	64	176	176	160	184	160		920
Jess ca Charres	Sr. Compliance Off cer	SMD	SBD Compliance	0	0	0	0	0	0	64	176	176	160	184	160		920
TOTAL				0	0	0	0	0	0	128	352	352	320	368	320		1840
Don Corthell	Sr. Project Manager	V-00982	MCO Campus Key & Lock Replacement	0	0	0	0	0	0	85	85	0	0	0	0		170
Rene Morejon	Project Manager	V-00982	MCO Campus Key & Lock Replacement							85	85	0	0	0	0		170
Leslie Santos	Sr. Project Coordinator	V-00982	MCO Campus Key & Lock Replacement														0
TOTAL				0	0	0	0	0	0	170	170	0	0	0	0		340

TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Aviation Authority, whichever is later.

Consultant PSA MANAGEMENT, INC.

By  _____

Print Name PATRICK ALIU

Date: 3/24/2023



ASSA ABLOY

3625 Allegheny Drive
Salem, VA 24153
(540) 380-5000 Fax (540) 380-
www.medeco.com

QUOTATION

Customer

Company	Orlando Intern. Airport	Address	_____
End-user	_____	City/State/Zip	_____
Phone	_____	Fax	_____

Quote Issued	3/23/2023
Expiration Date	6/30/2023
Quote #	MK32323

Product Code	Product/Service Description	QTY (Days)	List Price	Discount	TOTAL
SW-501Remote	Master Key System	5	\$27,630	50%	\$13,815
SW-501Remote	Master Key Designand Key Control Management Consultation (Remote Services)	15	\$82,890	50%	\$41,445
SW-503Site	On-Site Certification Training Services	2	\$15,052	50%	\$7,526
<p><i>List pricing provided on quotation, services are subject to dealer software discounting of 50% (Already applied on this above total)</i></p>					

Taxable sub total	\$62,786.00
Handling	\$0.00
Shipping	\$0.00
TOTAL	\$62,786.00

Approved by

Name	_____
Phone	_____
email	_____

Status

Established Customer
 New Customer
 Prospective Customer

Notes

Quote expires



GREATER ORLANDO AVIATION AUTHORITY

Orlando International Airport
5850-B Cargo Road
Orlando, Florida 32827-4399

MEMORANDUM

To: Members of the Construction Committee

From: Edelis Molina, Sr. Small Business Administrator

Date: April 11, 2023

Re: Request for Approval of an Addendum to the Continuing Program and Project Management Services Agreement with PSA Constructors Inc. dba PSA Management, Inc. to provide Design Phase OAR Services for V-00982, MCO Campus Key & Lock Replacement, Orlando International Airport

We have reviewed the qualifications of the subject contract's DBE specifications and determined that PSA Constructors, Inc. dba PSA Management, Inc. does not propose small business participation on this addendum as the services being provided are onsite staffing support.

Our analysis indicates that PSA Constructors, Inc. dba PSA Management, Inc. is eligible for award of the subject addendum