

Approved as to Form and Legality  
this 26 day of January, 2023  
Nelson Mullins Riley & Scarborough, LLP  
By Joe C. Macher  
Greater Orlando Aviation Authority





## Microsoft Enterprise Services Work Order

Work Order Number **UED0242-446629-566857**  
(Microsoft Affiliate to complete)

This Work Order consists of the terms and conditions below, and the provisions of the **Microsoft Master Services Agreement** reference **U6914902**, effective as of **1/4/2001** (the "Agreement"), the provisions of the Unified Enterprise Support Services Description applicable to the Professional Services identified in this Work Order, and any attachments or exhibits referenced in this Work Order, all of which are incorporated herein by this reference. In this Work Order "Customer," "you," or "your" means the undersigned customer or its affiliate and "Microsoft," "we," "us," or "our" means the undersigned Microsoft affiliate.

By signing below the parties acknowledge and agree to be bound to the terms of this Work Order, the Agreement and all other provisions incorporated in them. This Work Order is effective as of the date that Microsoft signs this Work Order. Regardless of any terms and conditions contained in a purchase order, if any, the terms of this Work Order apply.

Customer	Microsoft Affiliate
Name of Customer (please print) <b>Greater Orlando Aviation Authority</b>	Name <b>Microsoft Corporation</b>
Signature 	Signature  Danny Bergum (Jan 22, 2024 12:03 EST)
Name of person signing (please print) <b>Kevin J. Thibault</b>	Name of person signing (please print) <b>Danny Bergum</b>
Title of person signing (please print) <b>Chief Executive Officer</b>	Title of person signing (please print) <b>Support Sales Specialist</b>
Signature date <b>January 31, 2024</b>	Signature date (effective date) <b>Jan 22, 2024</b>

Name of Customer or its Affiliate that executed the Agreement (if different from Customer above)
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Does Customer issue or require a Customer purchase order for the payment of  
Microsoft Services? [ ☐ ] Yes or [ ☐ ] No

If "No" is selected above, Customer represents and warrants that it does not require purchase order(s) be submitted to Microsoft for payment of the Microsoft Services Fees listed herein. Customer will not withhold payment of Microsoft's invoice due to the absence of a purchase order reference.

If no purchase order is required, Customer must complete "Customer invoice information" below and ensure it is accurate or revised in a timely manner. Further, the below "Customer invoice information" must be completed prior to: (a) Customer signing this Work Order; and (b) Microsoft invoicing Customer.

Customer Invoice information		
Name of Customer Greater Orlando Aviation Authority		Contact Name (Receives invoices under this Work Order) Accounts Payable
Street Address 1 City Cmmns 400 S Orange		Contact E-Mail Address goaa-ap@goaa.org
City Orlando	State/Province Florida	Phone 407-592-7337
Country United States	Postal Code 32827-4392	Fax

## 1. Support Services and Fees.

### 1.1. Term.

Microsoft Enterprise Support Services will commence on **2/1/2024** (the "Support Commencement Date") and will expire on **1/31/2027** (the "Support Expiration Date").

### 1.2. Description of the Services.

Please refer to the current Unified Support Services Description ("USSD") which will be incorporated by reference and is published by Microsoft from time to time at [www.microsoft.com/unified-support-services-description](http://www.microsoft.com/unified-support-services-description). Microsoft may update the support services you purchase under this agreement from time to time, provided that the level of support services you purchase will not materially decrease during the current Term.

### Services by Support Location

Year 1 - Unified Enterprise Support - USA - EDU - East - 2/1/2024 - 1/31/2025		
Quantity	Service	Service Type
Included	Enterprise Advisory Support Hours As-needed	Advisory Services
Included	Enterprise Azure Problem Resolution Hours As-needed	Problem Resolution Support
Included	Enterprise On-demand Assessment	On-Demand Assessment
Included	Enterprise On-Demand Assessment - Setup and Config Service As-needed	On-Demand Assessment Remote
Included	Enterprise On-Demand Education	On-Demand Education
Included	Enterprise Online Support Portal	Administrative
Included	Enterprise Problem Resolution Hours As-needed	Problem Resolution Support
Included	Enterprise Reactive Support Management	Service Delivery Management
Included	Enterprise Service Delivery Management	Service Delivery Management
Included	Enterprise Webcasts As-Needed	Webcast
Included	Reactive Enabled Contacts	Problem Resolution Support

Year 1 - Enhanced Designated Engineering   O365-2024-25 - USA - EDU - East - 2/1/2024 - 1/31/2025		
Quantity	Service	Service Type
400 hr	Enhanced Designated Engineering Office 365	Designated Support Engineering
Included	Service Delivery Management Extended	Service Delivery Management

Year 1 - Unified Proactive Services Add-on - USA - EDU - East - 2/1/2024 - 1/31/2025		
Quantity	Service	Service Type
Included	Onsite Visit	
Included	Service Delivery Management Extended	

Year 2 - Unified Enterprise Support-2025-26 USA - EDU - East 2/1/2025 - 1/31/2026		
Quantity	Service	Service Type
Included	Enterprise Advisory Support Hours As-needed	Advisory Services
Included	Enterprise Azure Problem Resolution Hours As-needed	Problem Resolution Support
Included	Enterprise On-demand Assessment	On-Demand Assessment
Included	Enterprise On-Demand Assessment - Setup and Config Service As-needed	On-Demand Assessment Remote
Included	Enterprise On-Demand Education	On-Demand Education
Included	Enterprise Online Support Portal	Administrative
Included	Enterprise Problem Resolution Hours As-needed	Problem Resolution Support
Included	Enterprise Reactive Support Management	Service Delivery Management
Included	Enterprise Service Delivery Management	Service Delivery Management
Included	Enterprise Webcasts As-Needed	Webcast
Included	Reactive Enabled Contacts	Problem Resolution Support

Year 2 - Enhanced Designated Engineering   O365-2025-26 USA - EDU - East 2/1/2025 - 1/31/2026		
Quantity	Service	Service Type
400 hr	Enhanced Designated Engineering Office 365	Designated Support Engineering
Included	Service Delivery Management Extended	Service Delivery Management

Year 2 - Unified Proactive Services Add on USA - EDU - East 2/1/2025 - 1/31/2026		
Quantity	Service	Service Type
Included	Onsite Visit	
Included	Service Delivery Management Extended	

Year 3 - Unified Enterprise Support 2026-27 / USA - EDU - East 2/1/2026 - 1/31/2027		
Quantity	Service	Service Type
Included	Enterprise Advisory Support Hours As-needed	Advisory Services
Included	Enterprise Azure Problem Resolution Hours As-needed	Problem Resolution Support
Included	Enterprise On-demand Assessment	On-Demand Assessment
Included	Enterprise On-Demand Assessment - Setup and Config Service As-needed	On-Demand Assessment Remote
Included	Enterprise On-Demand Education	On-Demand Education
Included	Enterprise Online Support Portal	Administrative
Included	Enterprise Problem Resolution Hours As-needed	Problem Resolution Support
Included	Enterprise Reactive Support Management	Service Delivery Management
Included	Enterprise Service Delivery Management	Service Delivery Management
Included	Enterprise Webcasts As-Needed	Webcast
Included	Reactive Enabled Contacts	Problem Resolution Support

Year 3 - Enhanced Designated Engineering    O365 2026-27 / USA - EDU - East 2/1/2026 - 1/31/2027		
Quantity	Service	Service Type
400 hr	Enhanced Designated Engineering Office 365	Designated Support Engineering
Included	Service Delivery Management Extended	Service Delivery Management

Year 3 - Unified Proactive Services Add-on / USA - EDU - East 2/1/2026 - 1/31/2027		
Quantity	Service	Service Type
Included	Onsite Visit	
Included	Service Delivery Management Extended	

### 1.3.Support Services Fees.

The items listed in the table above represent the services that Customer has purchased for use during the term of this Work Order, and applicable fees are shown in the table below. Microsoft Support Services are non-refundable and prepaid at year one and subsequent anniversaries of the Support Commencement Date. Before Microsoft commences provision of Microsoft Support Services, Microsoft must receive a signed copy of this Work Order and Customer's payment, purchase order or, if applicable, completed Customer invoice information above. Microsoft will invoice Customer, and Customer agrees to pay Microsoft within **30 calendar days** of the date of Microsoft invoice. Microsoft reserves the right to adjust Microsoft fees in connection with implementing any changes requested by Customer to the Microsoft Support Services ordered herein. Any modified fees will be documented in an amendment.

Services Summary	Year 1	Year 2	Year 3	Total
	2/1/2024 - 1/31/2025	2/1/2025 - 1/31/2026	2/1/2026 - 1/31/2027	
Appraised Product Spend	\$1,086,665.00	\$1,086,665.00	\$1,086,665.00	\$3,259,995.00
Unified Enterprise Support	\$93,478.76	\$93,478.76	\$93,478.76	\$280,436.28
Microsoft One Time Investment	\$46,739.50	\$28,043.63	\$28,043.63	\$102,826.76
<b>Sub- Total: Microsoft Unified</b>	<b>\$46,739.26</b>	<b>\$65,435.13</b>	<b>\$65,435.13</b>	<b>\$177,609.52</b>
Enhanced Designated Engineering   O365	\$155,220.00	\$155,220.00	\$155,220.00	\$465,660.00
Unified Proactive Services Add on	\$2,000.00	\$2,000.00	\$2,000.00	\$6,000.00
<b>Subtotal Add-Ons</b>	<b>\$157,220.00</b>	<b>\$157,220.00</b>	<b>\$157,220.00</b>	<b>\$471,660.00</b>
Flex Allowance	\$25,000.00	\$25,000.00	\$25,000.00	\$75,000.00
<b>Total Fees (excluding taxes)</b>	<b>\$178,959.26</b>	<b>\$197,655.13</b>	<b>\$197,655.13</b>	<b>\$574,269.52</b>

\*The Microsoft Unified fees described above are based on a tiered rate structure along with the total value each year for Customer's validly licensed, commercially released and generally available Microsoft products, and cloud services subscriptions as identified in Appendix A of this Work Order (collectively, the "Appraised Product Spend") to calculate Customer's Microsoft Unified fees for the 3 Years Support Term.

Prior to each contract anniversary of the Support Commencement Date, Customer's Appraised Product Spend will be re-calculated for the upcoming contract year. If Customer's product spend increases over the previous 12 months ("Actual Product Spend") by more than **five percent (5%)** above the Appraised Product Spend shown for that year in the Support Services Fee Summary table above, Microsoft will recalculate the associated Microsoft Unified fees for the upcoming contract year. The recalculated Microsoft Unified fees will be based on the Actual Product Spend and the Unified rates listed in the Rate Table below. Microsoft will invoice the customer for the difference between the re-calculated price and the original scheduled Microsoft Unified fees sub-total from the Support Services Fee Summary table above. Customer agrees to pay Microsoft such additional amounts within **30 calendar days** of the date of Microsoft's invoice.

Billing Schedule	Billing Date	Fee USD
Year 1 Payment	2/1/2024	178,959.26
Year 2 Payment	2/1/2025	197,655.13
Year 3 Payment	2/1/2026	197,655.13
<b>Total Fees (excluding taxes)</b>		<b>574,269.52</b>

Microsoft Unified – Rate Table			
Enterprise package	Server	User	Azure
<b>Year 2 Discounted Rate %</b>	10.00%	7.50%	10.00%
<b>Year 3 Discounted Rate %</b>	10.00%	7.50%	10.00%



Appraised Product Spend by Category				
	Server	User	Azure	TOTAL
Year 1	USD 479,156.29	USD 607,508.34	USD 0.00	USD 1,086,665.00
Year 2	USD 479,156.29	USD 607,508.34	USD 0.00	USD 1,086,665.00
Year 3	USD 479,156.29	USD 607,508.34	USD 0.00	USD 1,086,665.00

#### Support for Microsoft Products

Microsoft will provide support for Customer's licensed, commercially released, and generally available Microsoft products, and cloud services subscriptions purchased by Customer or Customer's Affiliate: i) under the licensing enrollments and agreements, as indicated in Appendix A; and ii) during the Term of this Work Order. Such products and subscriptions exclude those purchased by any party that is not Customer's Affiliate as of the Support Commencement Date.

#### 1.4. Customer Named Contact(s).

Any changes to the named contacts should be submitted to Microsoft Contact.

Name of Customer Support Service Administrator Danny Palakal		
Street Address 1 Jeff Fuqua Blvd		Contact E-Mail Address dpalakal@goaa.org
City Orlando	State/Province Florida	Phone 407-825-3206
Country United States	Postal Code 32827	Fax



## **2. Use, ownership, restrictions and rights.**

### **2.1. Products.**

"Product" means all products identified in the Product Terms, such as all Software, Online Services and other web-based services, including pre-release or beta versions. Product availability may vary by region. "Product Terms" means the information about Microsoft Products and Professional Services available through volume licensing. The Product Terms are published on the Volume Licensing Site and is updated from time to time. "Volume Licensing Site" means <http://www.microsoft.com/licensing/contracts> or a successor site.

All products and related solutions provided under this Work Order will be licensed according to the terms of the license agreement packaged with or otherwise applicable to such product. Customer is responsible for paying any licensing fees associated with Products.

### **2.2. Fixes.**

"Fixes" means Product fixes, modifications, enhancements, or their derivatives, that Microsoft either releases generally (such as service packs), or that Microsoft provides to Customer when performing Professional Services (all support, planning, consulting and other professional services or advice, including any resulting deliverables provided to Customer under this Work Order, to address a specific issue. "Professional Services" means Product support services and Microsoft consulting services provided to Customer under this Work Order. "Professional Services" or "services" does not include Online Services, unless specifically noted.

Fixes are licensed according to the license terms applicable to the Product to which those Fixes relate. If the Fixes are not provided for a specific Product, any other use terms Microsoft provides with the Fixes will apply.

### **2.3. Pre-existing Work.**

"Pre-existing Work" means any computer code or other written materials developed or otherwise obtained independent of this Work Order.

All rights in Pre-existing Work shall remain the sole property of the party providing the Pre-existing Work. Each party may use, reproduce and modify the other party's Pre-existing Work only as needed to perform obligations related to Professional Services.

### **2.4. Services Deliverables.**

"Services Deliverables" means any computer code or materials, other than Products or Fixes that Microsoft leaves with Customer at the conclusion of Microsoft's performance of Professional Services. Upon payment in full for the Professional Services, Microsoft grants Customer a non-exclusive, non-transferable perpetual, fully paid-up license to reproduce, use and modify the Services Deliverable, solely in the form delivered to Customer and solely for Customer's internal business purposes, subject to the terms and conditions of this Work Order.

## **2.5. Non-Microsoft software and technology.**

Customer is solely responsible for any non-Microsoft software or technology that it installs or uses with the Products, Fixes, or Services Deliverables.

## **2.6. Affiliates' rights**

"Affiliate" means any legal entity that controls, is controlled by, or that is under common control with a party. "Control" means ownership of more than a 50% interest of voting securities in an entity or the power to direct the management and policies of an entity.

Customer may sublicense the rights contained in this section relating to Services Deliverables to its Affiliates, but Customer's Affiliates may not sublicense these rights and Customer's Affiliates' use must be consistent with the license terms contained in this Work Order.

## **2.7. Restrictions on use.**

Customer must not (and is not licensed to) (1) reverse engineer, decompile or disassemble any Product, Fix, or Services Deliverable; (2) install or use non-Microsoft software or technology in any way that would subject Microsoft's intellectual property or technology to any other license terms; or (3) work around any technical limitations in a Product, Fix or Services Deliverable or restrictions in Product documentation. Except as expressly permitted in this Work Order or Product documentation, Customer must not (and is not licensed to) (1) separate and run parts of a Product or Fix on more than one device, upgrade or downgrade parts of a Product or Fix at different times, or transfer parts of a Product or Fix separately; or (2) distribute, sublicense, rent, lease, lend any Products, Fixes, or Services Deliverables, in whole or in part, or use them to offer hosting services to a third party.

## **2.8. Reservation of rights.**

Products, Fixes, and Services Deliverables are protected by copyright and other intellectual property rights laws and international treaties. Microsoft reserves all rights not expressly granted in this agreement. No rights will be granted or implied by waiver or estoppel. Rights to access or use Software on a device do not give Customer any right to implement Microsoft patents or other Microsoft intellectual property in the device itself or in any other software or devices.

## **3. Microsoft Professional Services Data Protection Addendum and Confidentiality.**

"Professional Services Data" means all data, including all text, sound, video, image files, or software, that are provided to Microsoft by, or on behalf of, Customer (or that Customer authorizes Microsoft to obtain from an Online Service) or otherwise obtained or processed by or on behalf of Microsoft through an engagement with Microsoft to obtain Professional Services.

The data protection terms applying to Professional Services in effect on the effective date of this Work Order and available at <https://aka.ms/eswodpa> are incorporated herein by this reference.

For liability arising out of either party's confidentiality obligations relating to Professional Services Data provided under this Work Order, each party's maximum, aggregate liability to the other is limited to direct damages finally awarded in an amount not to exceed the amounts Customer paid for the applicable Professional Services under this Work Order.

#### 4. Microsoft Contact

Customer contact for questions and notices about this Work Order.

Microsoft Contact Name	
Mark Hong	
Phone	Contact E-Mail Address <u>y-hongmark@microsoft.com</u>

## Appendix A

As of the Support Commencement Date, below is a list of your declared licensing enrollments and agreements for which Microsoft will provide support services as defined within this Work Order.

Customer Name	Licensing Program	Licensing Enrollment/Agreement Number/Billing Account ID
ORLANDO INTERNATIONAL AIRPORT	OPEN	01701434ZZS2010
GREATER ORLANDO AVIATION AUTHORITY	Select Plus	8064502
ORLANDO INTERNATIONAL AIRPORT	OPEN	03161653ZZS2112
GREATER ORLANDO AVIATION AUTHORITY	OPEN	04265785ZZS2212
GREATER ORLANDO AVIATION AUTHORITY	Enterprise 6	79231132
GREATER ORLANDO AVIATION AUTHORITY	OPEN	04178416ZZS2211