

**ADDENDUM NO. 8
TO THE AGREEMENT DATED JANUARY 15, 2019
BETWEEN THE GREATER ORLANDO AVIATION AUTHORITY
AND MLM-MARTIN ARCHITECTS, INC.**

Project: Design Services for W-S00159 Terminal C Landscaping Program Design and Project Oversight Services, Orlando International Airport

THIS ADDENDUM is effective this 17th day of January, 2024, by and between the **GREATER ORLANDO AVIATION AUTHORITY** (“Authority”), and **MLM-MARTIN ARCHITECTS, INC.** (“Consultant”).

WITNESSETH:

WHEREAS, by Agreement dated January 15, 2019, Authority and Consultant entered into an agreement for Consultant to provide continuing architectural consulting services; and

WHEREAS, under the Agreement, Consultant agreed to perform such additional services for the Authority as are contained in any additional scope of work established by the Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

WHEREAS, the Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants herein contained, the Authority and the Consultant do hereby agree as follows:

1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit “A.” Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.

2. Consultant shall be compensated for such additional services in the **NOT TO EXCEED amount of FOUR HUNDRED THIRTY-ONE THOUSAND TWO HUNDRED TWENTY-FIVE AND NO/100 DOLLARS (\$431,225.00)**, broken down as follows:

Professional Fees:	NTE:	\$431,225.00
Professional Fees:	LS:	\$0.00
Reimbursable Expenses:	NTE:	<u>\$0.00</u>
Total:		\$431,225.00

3. A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended;

AND

B. (applicable to agreements that may be \$1,000,000 or more) - Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in Sudan List or the

Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.

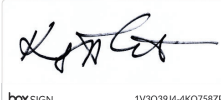
4. Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.


In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated January 15, 2019 and all prior addenda will remain in full force and effect.


IN WITNESS WHEREOF, the parties hereto by their duly authorized representatives, have executed this Addendum this day of Feb 5, 2024.

GREATER ORLANDO AVIATION AUTHORITY

By: 
boxSIGN 1V3Q39J4-4KQ758ZP
Kevin J. Thibault, P.E.
Chief Executive Officer

Approved as to Form and Legality
(for the benefit of GOAA only)
this day of Feb 1, 2024

By: boxSIGN 1J8RLK51-4KQ758ZP
NELSON MULLINS BROAD AND CASSEL, Legal Counsel
Greater Orlando Aviation Authority

MLM-MARTIN ARCHITECTS, INC.

By: 
boxSIGN 1V3Q39J4-4KQ758ZP
Signature (Duly Authorized Rep.)
Miguel Antonio Martin
Printed Name
Vice President, COO
Title



CCM HANDOUT
1/9/2024
Item V-F
Revised Full Item

INFORMATION ITEM
Original CCM
01/02/24
Item No. IV-E
Revised Full Item

Memorandum

To: Members of the Construction Committee

From: Max Marble, Senior Vice President of Capital Programs
(prepared by Ksenia Merck, OAR)

Date: January 2, 2024

Re: Request for Recommendation of Approval of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for design services for W-S00159 Terminal C Landscaping Design and Program Oversight Services at Orlando International Airport

Consultant’s proposal, dated January 1, 2024, is to provide the concepts, design refinements and implementation plans for both interior and exterior landscaping projects at Terminal C.

If approved, these services would be effective the date of Board approval.

This continuing consultant was selected for this task based on (all that apply):

- Experience Available Personnel Current Workload
- Expertise Equitable Distribution Other: _____

The MWBE/LDB participation has been reviewed by the Office of Small Business Development. Their findings and recommendation are attached.

Funding is from Line of Credit to be reimbursed by General Airport Revenue Bonds and Customer Facility Charges. Funding source verified by Melvin Martinez of Construction Finance on 1 / 5 / 24 as correct and available.

It is respectfully requested that the Construction Committee recommend to the Aviation Authority Board approval of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for the services contained herein and the amount as shown below:

Not to Exceed Fees	\$431,225.00
Lump Sum Fees	\$0.00
Not to Exceed Expenses	\$0.00
TOTAL	\$431,225.00
AAC – Compliance Review Date	<i>EW</i> 01/4/24
AAC – Funding Eligibility Review Date	01/4/24



project fee proposal

Project:	W-S00159 Terminal C Landscaping Program Design Services		
Date:	1/4/2024	File:	18669-6-100-50-006
Client:	Greater Orlando Aviation Authority	Contact:	Max Marble
Project Address:	One Jeff Fuqua Blvd, Orlando, FL 32827	Mailing Address:	One Jeff Fuqua Blvd, Orlando, FL 32827
Phone:	(407) 825-4393	Fax:	
Email:	max.marble@goaa.org		
Project Size:	X	Est. Budget:	TBD
Services Provided			Fee
Architectural Design Assist.	<p>MLM-Martin Architects, Inc. will provide Architectural and Interior Design Concept Design Assist for landscape enhancements of the Terminal C Complex. Additionally, MLM will provide coordination between GOAA stakeholders and the Landscape Architectural Consultant. MLM will provide general code analysis on conceptual tasks 1.1.2 & 1.1.3 below and quality assurance on consultant deliverables.</p> <p style="text-align: right;">Sub Total (Not to Exceed):</p>		\$93,012.00
Landscape Architecture	<p>Baker Barrios Architects, Inc. will provide Interior and Exterior Landscape Architectural services to enhanced landscape plantings for the Airside and Landside areas within South Terminal C (STC) as well as areas identified for the exterior of the STC. Services included for design and installation: see EXHIBIT B.</p> <p style="text-align: right;">Sub Total (Not to Exceed):</p>		\$338,213.00
Total Proposed Fees			\$431,22500

1.1 Summary of Scope:

1.1.1. Interior Landscape Support:

a. Design Assist

i. Planter Selection

1. Submittal review, coordination

ii. Plant Material Selection

1. Submittal review, coordination

iii. Coordinate with Greenery Productions (GOAA Vendor)

1. Include on-site time during installation
- b. Sponsorship Opportunity Development
 - i. Assist in identifying areas of opportunities
 - ii. Meet with GOAA and stakeholders.
- 1.1.2. Landside Terminal (LST) Interior Portal Element Conceptual Design
 - a. Refine conceptual design based on 12/8 review meeting with BBA and GOAA
 - b. Develop 2 concepts.
- 1.1.3. Exterior Landscape Implementation
 - a. Implementation Plan
 - i. Identify potential departures from initial Phase 1 Design
 1. Addition to or reduction of landscape areas
 2. Alter proposed plant density
 3. Identify and propose alternative plant types
 - ii. Identify discrete construction packages at LST, Parking Garage and Central Energy Plant with a rough value of \$3M each.
 - iii. Identify sponsorship opportunities
 - iv. Prepare a written implementation plan showing master timeline for delivery of multiple concurrent construction packages.

MLM-Martin Architects, Inc. will provide the client with General Project Design Coordination and Quality Control for Report/Deliverables provided by Subconsultants.

1.2 The Owner's Budget for the Project:

The construction cost has not been established. As indicated in Article 1.1 – the consultant will establish a probable ROM cost of for implementation plans. ROM cost will be based on conceptual level of detail provided, experience, costs of similar work, or available market values. The program will identify discrete packages of \$3M or less.

1.3 The Proposed Schedule for the Project:

Project Timelines have not been established at the time of this proposal

Task 1.1.1 Gather Relevant Information (NTP + 6 weeks)

Task 1.1.2 Implementation Plan and Develop Options (Task 1.1.1 + 8 weeks)

ROM Estimates (+3 weeks)

Task 1.1.3 Implementation Plan and Develop Packages (Task 1.1.1 + 8 weeks)

ROM Estimates (+3 weeks)

Total Durations of Program 17 weeks

2.1 Gather Relevant Information:

The Consultant shall compile and review Project-related information, including the following:

1. Available data on existing facilities, record documents, design documents and other Owner documents, including existing project material, design and facility standards-
2. Relevant documents from authorities having jurisdiction over the Project, such as applicable codes, regulations, and ordinances;
3. Relevant Industry Standards and Guidelines providing benchmark evaluation criteria; and

4. Relevant historical documents and archival materials.

The Consultant shall identify the constraints and opportunities that may impact the Project relating to compliance with Codes and Standards.

The architect shall facilitate meetings, as applicable, with project participants to:

1. review data obtained from information gathering activities;
2. consider and discuss design and planning issues, discovered.

3.1 Consultant's Additional Services

The Consultant may provide Additional Services after execution of this proposal without invalidating the proposal. Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc.

4.1 Client's Responsibilities:

Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc.

5.1 Compensation:

This proposal has a Not-to-exceed (NTE) amount of four hundred thirty-one thousand two hundred twenty-five dollars and zero cents [\$431,225.00], and in no event shall the Consultant be entitled to recover more than the Amount unless the Client has authorized the Consultant to exceed the Amount in advance through a duly agreed upon Additional Services Agreement. Professional Service Invoices will be issued Monthly by basis of time expended.

Rates: of roles assigned to the Project:

MLM-Martin Architects, Inc. Per EXHIBIT A, table C-9

Baker Barrios Architects, Inc. Per EXHIBIT A, table C-9

5.1.1. Reimbursable Expenses were NOT itemized for this proposal: if directed in writing by authority said costs will be billed at actual cost without mark-up with backup this includes Reimbursables for sub-consultants.. These costs include Printing, Courier/Shipping, Renderings, Videos and Physical Media.

6.1 Disclaimer of Work by Others:

The Consultant is not responsible for the projects Construction Managers or General Contractors Coordination of the project, and means, methods techniques, sequences, and procedures. The Consultant is not in charge or control of the Construction. The Consultant is not responsible for site or project safety programs or procedures. The above are the sole responsibility and under direct control of the Construction Manager or General Contractor in the execution of the work/project. The Consultant is not responsible for the Construction Manager or Contractor's Schedules or failure to carry out the work. The Consultant does not have control over or charge of acts or omissions of the Construction Manager, Contractor, subcontractors, agents or employees or any other person performing portion of the work.

6.2 Delivery:

Delivery of Project Documents BY MLM-Martin Architects, Inc. shall be in digital via ftp or similar system.

6.3 Specific Exclusions:

1. Civil Engineering.
2. Structural Engineering.
3. Mechanical, Electrical, Plumbing, Fire Protection and Associated Engineering Design.
4. Soil Testing of existing site. Site, topographic surveys.
5. Permit Fees, Permit Deposits, PERMIT REVIEW FEES, impact fees, and the like.
6. Demolition testing or assessment. Asbestos, lead, and or other hazardous materials assessment.
7. LifeCycle Cost Assessment and/or analysis. LEED Certification or other Sustainable Certification Effort/Reporting. This can be provided as additional Service.
8. Print or Currier Services.

6.4 Miscellaneous Provisions:

Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc

6.5 Clams and Disputes

Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc.

**This Proposal is entered into as Agreement and duly authorized as of the 4th Day of January 2024
Sincerely,**

Signature:

Signature:

Consultant: Miguel A. Martín, RA, AIA, NCARB

Owner: (Printed)

Principal Project Manager, Vice President, COO

Title: _____

MLM-Martin Architects, Inc.

Company: _____

EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-1
SUMMARY OF TOTAL CONTRACT VALUE

Phase of Project:	Preliminary Design	Schematic (30%)	Development (60%)	Const. Docs. (95%)	Bidding & Award	SUBTOTAL	Const. Admin.	Record Documents	TOTAL CONTRACT
1.0 Lump Sum Fee:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2.0 Not to Exceed Reimbursable Fee:	\$431,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$431,225.00	\$0.00	\$0.00	\$431,225.00
3.0 Not to Exceed Reimbursable Expenses:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4.0 TOTAL CONTRACT VALUE:	\$431,225	\$0	\$0	\$0	\$0	\$431,225	\$0	\$0	\$431,225.00
	100%	0%	0%	0%	0%		0%	0%	

Total Lump Sum Labor Hours:	0	0	0	0	0	0	0	0	0
Total Not to Exceed Reimbursable Labor Hours:	3330	0	0	0	0	3330	0	0	3330
TOTAL LABOR HOURS:	3330	0	0	0	0	3330	0	0	3330
Average Hourly Rate:	\$129	\$0	\$0	\$0	\$0	\$129	\$0	\$0	\$129

EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-2
SUMMARY OF LUMP SUM FEES

Phase of Project:	Preliminary Design		Schematic (30%)		Development (60%)		Const. Docs. (95%)		Bidding & Award		Const. Admin.		Record Documents		TOTAL		
	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Cost	Avg. Rate
MLM-Martin Architects, Inc.																	
Lump Sum Fee Subtotal	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	\$0
Baker Barrios Architects, Inc.																	
Lump Sum Fee Subtotal	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	\$0
Total Lump Sum Amount:	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	\$0

EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-4
SUMMARY OF NOT TO EXCEED REIMBURSABLE FEES AND EXPENSES

Phase of Project:	Preliminary Design		Schematic (30%)		Development (60%)		Const. Docs. (95%)		Bidding & Award		Const. Admin.		Record Documents		TOTAL		
	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Cost	Avg. Rate
MLM-Martin Architects, Inc.																	
Not to Exceed Reimbursable Fee	707	\$93,012.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	707	\$93,012.00	0
Not to Exceed Reimbursable Expenses		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
Sub-Total Consultant	707	\$93,012.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	707	\$93,012.00	0
Baker Barrios Architects, Inc.																	
Not to Exceed Reimbursable Fee	2,623	\$338,213.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	2,623	\$338,213.00	0
Not to Exceed Reimbursable Expenses		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
Sub-Total Subconsultant No. 1	2,623	\$338,213.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	2,623	\$338,213.00	0
Total Not to Exceed Fee		\$431,225.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$431,225.00	
Total Not to Exceed Expenses		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
Total Not to Exceed Amount:	3,330	\$431,225.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	3,330	\$431,225.00	0

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-5
BREAKDOWN OF NOT TO EXCEED REIMBURSABLE FEES**

Position:	Principal		Vice-President/Principal		Revit I Operator		Sr. Project Coordinator		Project Coordinator		Sr. Admin Assistant		Sr Architectural Intern		TOTAL		
	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	Avg. Hourly Rate
Rate (\$/Hour):	\$242.00		\$232.00		\$106.00		\$104.00		\$99.00		\$74.00		\$53.00				
MLM-Martin Architects, Inc.																	
Preliminary Design																	
Attend Design Kick Off Meeting	2	\$484.00	2	\$464.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	4	\$948.00	\$237
Task 1.1.1 Airside Implementation	20	\$4,840.00	21	\$4,872.00	120	\$12,720.00	0	\$0.00	48	\$4,752.00	10	\$740.00	0	\$0.00	219	\$27,924.00	\$128
Task 1.1.2 Landside Portal Implementation	20	\$4,840.00	20	\$4,640.00	120	\$12,720.00	0	\$0.00	48	\$4,752.00	10	\$740.00	0	\$0.00	218	\$27,692.00	\$127
Task 1.1.3 Exterior Packages	22	\$5,324.00	22	\$5,104.00	140	\$14,840.00	0	\$0.00	48	\$4,752.00	10	\$740.00	0	\$0.00	242	\$30,760.00	\$127
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
Meetings with Stakeholders	12	\$2,904.00	12	\$2,784.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	24	\$5,688.00	\$237
Sub-Total Preliminary Design	76	\$18,392.00	77	\$17,864.00	380	\$40,280.00	0	\$0.00	144	\$14,256.00	30	\$2,220.00	0	\$0.00	707	\$93,012.00	\$132
TOTAL NOT TO EXCEED FEE:	76	\$18,392.00	77	\$17,864.00	380	\$40,280.00	0	\$0.00	144	\$14,256.00	30	\$2,220.00	0	\$0.00	707	\$93,012.00	\$132

707 \$93,012.00

NOTES:

1. A separate spreadsheet is required for each consultant/subconsultant with any portion of it's services to be compensated on a not to exceed reimbursable basis.
2. Each spreadsheet to be customized to accurately indicate the actual services to be provided for each phase of the Project.

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-5
BREAKDOWN OF NOT TO EXCEED REIMBURSABLE FEES**

Position:	Principal		Sr Project Manager		Sr Interior Design		Sr Architect		CADD Technician		Administrative Assistant		TOTAL		
	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	Avg. Hourly Rate
Baker Barrios Architects															
Preliminary Design															
I. Interior Landscape Support	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
Airside Terminal (AST)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
Design Assist	16	\$2,864.00	40	\$5,240.00	0	\$0.00	0	\$0.00	20	\$1,600.00	6	\$504.00	82	\$10,208.00	\$124
Installation Phase Services	30	\$5,370.00	48	\$6,288.00	0	\$0.00	0	\$0.00	0	\$0.00	6	\$504.00	84	\$12,162.00	\$145
Sponsorship Development	60	\$10,740.00	116	\$15,196.00	0	\$0.00	0	\$0.00	1	\$80.00	0	\$0.00	177	\$26,016.00	\$147
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
Landside Civil (LSC)	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
Design Assist	40	\$7,160.00	80	\$10,480.00	60	\$8,100.00	0	\$0.00	45	\$3,600.00	6	\$504.00	231	\$29,844.00	\$129
Installation Phase Services	28	\$5,012.00	51	\$6,681.00	0	\$0.00	0	\$0.00	0	\$0.00	5	\$420.00	84	\$12,113.00	\$144
Sponsorship Development	60	\$10,740.00	116	\$15,196.00	0	\$0.00	0	\$0.00	1	\$80.00	0	\$0.00	177	\$26,016.00	\$147
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
II. Portal	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
Concept Refinement	24	\$4,296.00	24	\$3,144.00	80	\$10,800.00	120	\$13,560.00	2	\$160.00	0	\$0.00	250	\$31,960.00	\$128
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
III. Exterior Improvements	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$0
Implementation Plan	60	\$10,740.00	121	\$15,851.00	0	\$0.00	0	\$0.00	0	\$0.00	6	\$504.00	187	\$27,095.00	\$145
Identification of Construction Packages	128	\$22,912.00	268	\$35,108.00	0	\$0.00	0	\$0.00	44	\$3,520.00	40	\$3,360.00	480	\$64,900.00	\$135
Sponsorship Development	100	\$17,900.00	120	\$15,720.00	0	\$0.00	0	\$0.00	320	\$25,600.00	20	\$1,680.00	560	\$60,900.00	\$109
Implementation Master Plan	101	\$18,079.00	40	\$5,240.00	0	\$0.00	0	\$0.00	150	\$12,000.00	20	\$1,680.00	311	\$36,999.00	\$119
Sub-Total Preliminary Design	647	\$115,813.00	1024	\$134,144.00	140	\$18,900.00	120	\$13,560.00	583	\$46,640.00	109	\$9,156.00	2,623	\$338,213.00	\$129
TOTAL NOT TO EXCEED FEE:	647	\$115,813.00	1024	\$134,144.00	140	\$18,900.00	120	\$13,560.00	583	\$46,640.00	109	\$9,156.00	2,623	\$338,213.00	\$129

2,623 \$338,213.00

NOTES:

1. A separate spreadsheet is required for each consultant/subconsultant with any portion of it's services to be compensated on a not to exceed reimbursable basis.
2. Each spreadsheet to be customized to accurately indicate the actual services to be provided for each phase of the Project.

EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-7a, C-7b and C-7c
PARTICIPATION SCHEDULES

TABLE C-7a DBE PARTICIPATION SCHEDULE

NAME OF SUBCONSULTANT	ADDRESS	PROPOSED SCOPE OF SERVICES	FEE	PROPOSED PARTICIPATION
				#VALUE!
				0
				0
				0
				0
				0
				0
TOTAL PROPOSED PARTICIPATION			\$0.00	0

EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-7a, C-7b and C-7c
PARTICIPATION SCHEDULES

TABLE C-7b MWBE PARTICIPATION SCHEDULE

NAME OF SUBCONSULTANT	ADDRESS	MWBE CLASSIFICATION	PROPOSED SCOPE OF SERVICES	FEE	PROPOSED PARTICIPATION
				\$0.00	0
Baker Barrios Architects, Inc.	189 S Orange Ave STE 1700, Orlando, FL	MBE	LANDSCAPE ARCHITECTURE	\$338,213.00	0.784307496
					0
					0
					0
					0
					0
TOTAL PROPOSED PARTICIPATION				\$338,213.00	0.784307496

EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL
TABLE C-7a, C-7b and C-7c
PARTICIPATION SCHEDULES

TABLE C-7c LDB PARTICIPATION SCHEDULE

NAME OF FIRM	ADDRESS	PROPOSED SCOPE OF SERVICES	FEE	PROPOSED PARTICIPATION
				#VALUE!
				0
				0
				0
				0
				0
				0
				0
TOTAL PROPOSED PARTICIPATION			\$0.00	0

EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL

TABLE C-9

CONTRACT HOURLY RATES

All amounts invoiced by the Consultant as Reimbursable Fees shall be calculated on the basis of the actual number of hours of services rendered under this Agreement by each of the positions defined and by the new positions as identified below, multiplied by the corresponding Contract Hourly Rate, up to the Not to Exceed limit defined by the Agreement. Include information on positions held by both the design consultant and each subconsultant.

FIRM	POSITION	CONTRACT HOURLY RATE
MLM-Martin Architects, Inc.	Principal	\$242.00
	Vice-President/Principal	\$232.00
	Construction Administrator	\$187.00
	Sr. Document Control	\$125.00
	Revit I Operator	\$106.00
	Sr. Project Coordinator	\$104.00
	Project Coordinator	\$99.00
	Sr. Admin Assistant	\$74.00
	Sr Architectural Intern	\$53.00
FIRM	POSITION	CONTRACT HOURLY RATE
Baker Barrios Architects, Inc.	Principal	\$179.00
	Sr Project Manager	\$131.00
	Sr Interior Design	\$135.00
	Sr Architect	\$113.00
	CADD Technician	\$80.00
	Administrative Assistant	\$84.00

TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Greater Orlando Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within one (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Greater Orlando Aviation Authority, whichever is later.

Consultant: MLM-Martin Architects, Inc.

By: 

Print Name: Miguel A. Martin

Date: 1/ 4 /2024



ORLANDO
189 S. ORANGE AVE.
SUITE 1700
ORLANDO, FLORIDA
32801
407.926.3000
AA0002981 | LC24000427

COMMERCIAL
CORPORATE
EDUCATION
ENTERTAINMENT
HEALTHCARE
HOSPITALITY
INDUSTRIAL
MIXED-USE
RESIDENTIAL
RETAIL
SENIOR LIVING
SPORTS & RECREATION

July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024

Mr. Miguel Martin
Vice President
MLM-Martin Architects, Inc.
668 N. Orlando Avenue, Suite 107
Maitland, FL 32751

Re: Landscape Architecture Services Proposal
BBA Project Number: 230153.00

Dear Miguel:

Baker Barrios Architects, Inc. (Landscape Architecture Department) is pleased to submit this proposal for landscape architectural design services for the South Terminal Complex (STC) at Orlando International Airport. The program outlined in this proposal is for enhanced landscape plantings for the Airside and Landside areas within Terminal C as well as areas identified for the exterior of the STC.

SCOPE OF WORK

I. Interior Landscape Support

Baker Barrios will assist GOAA with the refinement of interior planter placement and materials throughout the Landside (LST) and Airside (AST) terminal areas.

BBA will provide plans identifying planter placement throughout the LST and AST areas that enhance the interior while providing the required visual and physical connections through these spaces. Throughout the process BBA will work with GOAA's interior plant vendor to select materials that will support the design intent of the South Terminal Complex while requiring a reasonable amount of maintenance. Baker Barrios will visit the site prior to final planter selection to confirm the appropriateness of proposed planters. Additional site visits will occur during the installation process to ensure that the design intent is being met.

Design Assist Deliverables

- Planting plans illustrating planter placement, plant type and size for each area (LST and AST).
- Plans specifying planter size, color, and finish.
- Graphics of each planter type will be provided.

ARCHITECTURE + INTERIOR DESIGN + PLANNING + LANDSCAPE ARCHITECTURE

B A K E R B A R R I O S . C O M

Mr. Miguel Martin
MLM-Martin Architects, Inc.
Landscape Architecture Services
BBA Project Number: 230153.00
July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024
Page 2 of 8

Meetings: BBA will attend meetings with GOAA as needed. BBA will coordinate plant and planter materials with GOAA's interior plant contractor.

Installation Phase Services

BBA will review all material submittals and RFI's related to the interior planters included with this scope of work.

BBA will attend up to six (6) site visits, three (3) for the AST and three (3) for the LST, during the installation of the planters with this scope.

Sponsorship Opportunity Development

Baker Barrios will identify areas within the Airside (AST) and Landside (LST) terminals that are suitable for sponsorship opportunities. BBA will create graphics of these enhanced areas to be presented to prospective sponsors.

Sponsorship Deliverables

- Conceptual-level designs for up to two (2) enhanced areas, four (4) total, within the AST and LST.
- Presentation graphics of enhanced areas.

Meetings: BBA will attend meetings with GOAA as needed.

II. Portal Element

Baker Barrios will refine the conceptual plans, as presented to GOAA on December 8, 2023, for the Portal area within Terminal C. BBA will produce updated graphics based on the feedback received and will work with GOAA to produce final conceptual level packages for each design. These plans will be utilized to produce ROM estimates for the two (2) concepts. The ROM will be provided by others.

Concept Refinement Deliverables

- Updated 3-d graphics for the two (2) concepts.
- Presentation package.

Meetings: BBA will attend meetings with GOAA as needed. Coordination with construction cost estimator to respond to any questions during the estimating process.

Mr. Miguel Martin
MLM-Martin Architects, Inc.
Landscape Architecture Services
BBA Project Number: 230153.00
July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024
Page 3 of 8

III. Exterior Landscape Areas

Baker Barrios Landscape Architecture Department will review the construction documents initially produced for the South Terminal Complex for the following exterior areas: Landside Civil (LSC), Parking Garage (PKG), and Central Energy Plant (CEP). BBA will evaluate the plant materials, their size and spacing and propose alternatives based on feedback received from GOAA.

Implementation Plan Deliverables

- Diagrammatic plans of each exterior area (LSC, PKG, and CEP) with suggested modifications to initial planting design.
- Plant images for all proposed plant materials.

Identify Future Construction Packages for Budget Deliverables

- Updated planting plans for LSC, PKG, and CEP based on feedback received from GOAA for cost estimating purposes. These plans will include:
 - Plant material location, size, spacing, and quantities.
 - Irrigation will not be included with this package, but square footage of irrigated area will be provided for ROM.
 - A minimal hardscape is anticipated but will be depicted if the project requires wall or additional paving.
 - Landscape lighting will be considered. Landscape lighting includes tree up lights, bollard lighting, and pedestrian lighting.
 - Grading and drainage, if required, is to be provided by a civil engineer (not included in this proposal). BBA may provide landscape berms which will be identified on plans for ROM purposes. Berms will be indicated on planting plans if included.
 - Site furnishings may be included with plans. This would include planter pots, benches, trash cans, or other decorative elements.
- A phasing plan developed in conjunction with the project's cost estimation team based on budget limitations, \$3M each, provided by GOAA.

Meetings: BBA will attend meetings with GOAA as needed.

Sponsorship Opportunities

Baker Barrios will assist GOAA in identifying high visibility areas for enhancement and sponsorship opportunities associated with the exterior areas of Terminal C. Baker Barrios Architects will work with GOAA to provide updated planting plans along with perspective renderings for each

Mr. Miguel Martin
MLM-Martin Architects, Inc.
Landscape Architecture Services
BBA Project Number: 230153.00
July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024
Page 4 of 8

area. These renderings will show the day one installation conditions and a second image will depict the area at maturity. BBA assumes five (5) areas within the exterior scope for enhancement. These areas will be up to one (1) acre in size.

Deliverables

- Plans identifying areas to be enhanced.
- Planting plan for each enhanced area with plant images.
- Perspective images for each enhanced area, five (5) exterior areas.

Meetings: BBA will attend meetings with GOAA as needed.

Written Implementation Plan

Baker Barrios Architects, Inc. (Landscape Architecture Dept.) will prepare a master timeline for delivery of multiple concurrent landscape architectural construction packages.

Deliverables

- Project schedule

Meetings: BBA will attend meetings with GOAA as needed.

Bidding & Permitting

Baker Barrios Architects, Inc. (Landscape Architecture Dept.) will assist with the project's cost estimation team during the initial breakdown of project areas. Permitting is not included in this scope of work as construction documents are not included in this scope.

Construction Phase Services

Construction phase services are not included with the exterior landscape architectural scope of work.

Assumptions

Services not included in this proposal and will be provided by others on the project design team include:

- Site surveying
- Structural Engineering
- Agronomy and soil testing
- Grading and drainage
- Exterior areas are limited to approximately one (1) acre in size each
- Water feature design and engineering
- Fountains and water features associated with stormwater ponds
- MEP

Mr. Miguel Martin
MLM-Martin Architects, Inc.
Landscape Architecture Services
BBA Project Number: 230153.00
July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024
Page 5 of 8

- Building lighting design/Photometrics
- Lighting for life safety
- Electrical service and wiring diagrams associated with site lighting
- Audio Visual design
- Design or procurement of Public Art by others
- Cost Estimates are provided by others on project team
- Irrigation Design is not included but can be offered as an additional service if required
- Value Engineering (VE) exercises after construction documents are issued are considered an additional service

COMPENSATION

We propose to provide the Landscape Services outlined above for a Not to Exceed (NTE) fee of **\$338,213** broken down per the C-5 rate table.

I. Interior Landscape Support

Airside Terminal (AST)

Design Assist:	Hourly
Installation Phase Services:	Hourly
Sponsorship Development:	Hourly

Landside Terminal (LST)

Design Assist:	Hourly
Installation Phase Services:	Hourly
Sponsorship Development:	Hourly

II. Portal

Concept Refinement	Hourly
--------------------	--------

III. Exterior Improvements

Implementation Plan	Hourly
Identification of Construction Packages	Hourly
Sponsorship Development (Five (5) Areas)	Hourly
Implementation Master Plan	Hourly

TOTAL \$338,213

Optional Additional Services

Rendered Site Plan:	\$1,500/each
Perspective Images (in addition to above):	\$3,000/each

SCHEDULE OF PAYMENTS

The fees proposed will be honored for ninety (90) days from the date delivered after which are subject to renegotiation. It is assumed that the project will begin within ninety (90) days from the date the proposal is executed.

The Architect will submit monthly invoices for services rendered based upon the percentage of each phase completed at the time of invoicing. Payment will

Mr. Miguel Martin
MLM-Martin Architects, Inc.
Landscape Architecture Services
BBA Project Number: 230153.00
July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024
Page 6 of 8

be due upon receipt. At no time during the duration of the project may the total fees outstanding equal or exceed 20% of the total base fee for the project. In the event the total outstanding equals or exceeds 20% of the base contract fee, the project will be placed on hold and no additional work will be performed by Architect or Consultant(s) until the outstanding balance has been paid to Architect. BBA reserves the right to invoice all attempts to collect on outstanding invoices beyond 120 days as a reimbursable expense.

REIMBURSABLE EXPENSES

Reimbursable expenses including, but not limited to, 3D-colored renderings, 3D project scale models, printing and reproduction costs, postage and shipping, travel expenses, and consultant additional services, if they are required, will be billed in addition to the above listed professional fees at 1.15 times the actual expenses. Additionally, a technology fee equal to one and one-half percent (1.5%) of the above-listed professional fees will be billed with each progress billing. The following services are also offered at the following fees: \$3,000 per rendering and executable file; \$7,500 per minute of animation.

ADDITIONAL SERVICES

All Additional Services shall be based on time spent and billed on an hourly basis at the following rates or maybe a negotiated fixed lump sum. All Additional Services shall be approved in advance and in writing by the Owner prior to commencement of services. It is assumed this is a full-service proposal and we do not anticipate additional services.

Architectural Design Services

Executive / President / Vice President	(AR7)	\$350
Managing Partner/ Managing Principal	(AR6)	\$300
Practice Leader / Principal	(AR5)	\$250
Sr. Architect / Sr. Designer / Sr. Project Manager	(AR4)	\$200
Architect / Sr. Drafter / Project Manager	(AR3)	\$160
Project Architect	(AR2)	\$145
Drafter / Graduate Architect	(AR1)	\$100
Intern Architect (Internship)	(AR0)	\$90

Landscape Architectural Design Services

Practice Leader / Principal	(LA5)	\$250
Sr. Architect / Sr. Designer / Sr. Project Manager	(LA4)	\$190
Project Architect / Sr. Drafter / Project Manager	(LA3)	\$155
Architect	(LA2)	\$130
Drafter	(LA1)	\$90
Intern Architect (Internship)	(LA0)	\$85

Interior Design Services

Practice Leader / Principal	(ID5)	\$250
Sr. Interior Designer	(ID4)	\$200

Mr. Miguel Martin
MLM-Martin Architects, Inc.
Landscape Architecture Services
BBA Project Number: 230153.00
July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024
Page 7 of 8

Interior Designer	(ID3)	\$165
Project Designer	(ID2)	\$130
Drafter / Graduate Interior Designer	(ID1)	\$100
Intern Interior Designer (Internship)	(ID0)	\$90
<u>Quality Assurance</u>		
Sr. Quality Assurance Specialist	(QA2)	\$175
Quality Assurance Specialist	(QA1)	\$140
<u>Other</u>		
Director of Special Projects	(DSP)	\$250
Branding	(MA3)	\$200
Computer Support	(IT1)	\$130
Graphics	(GD1)	\$90
Administrative Support	(AM1)	\$100
Business Development	(BD4)	\$250
Marketing	(MA4)	\$250

AGREEMENT BETWEEN OWNER AND ARCHITECT

BBA proposes to use the AIA Document B105 (Standard Short Form of Agreement between Owner and Architect), inclusive of BBA Amendments, as the basis for agreement. This AIA document is subject to review by the Owner and modifications will be considered if requested by the Owner. A draft of the proposed agreement will be provided shortly after the acceptance of this proposal. Until an Agreement is signed, the total liability, in the aggregate, of BBA and its officers, directors, employees, and consultants for any and all injuries, claims, losses, expenses, or damages arising out of or in any way related to the services under this proposal shall not exceed the total compensation received by BBA under this proposal or the total amount of \$50,000, whichever is less.

If this proposal meets with your approval, please indicate your acceptance by signing below and returning a copy to this office. We are prepared to begin this work immediately upon receipt of your written authorization to proceed.

Thank you for your interest in our firm and we look forward to working with you on this project. If you have any questions or comments, please do not hesitate to call us.

Sincerely,
Baker Barrios Architects, Inc.


Camille Goodin
Principal

Accepted by:

Signature

Title

Mr. Miguel Martin
MLM-Martin Architects, Inc.
Landscape Architecture Services
BBA Project Number: 230153.00
July 28, 2023
Revised December 18, 2023
Revised December 22, 2023
Revised January 2, 2024
Page 8 of 8

Date

CC: Samina Haider - BBA
Dina Good – BBA
Tyler Kirby - BBA

CD:kt
https://bakerbarriosarchitects-my.sharepoint.com/personal/cgoodin_bakerbarrios_com/Documents/PR_23015300_20230728_STC Terminal C_GOAA_Enhanced LA Svcs_v4.doc

MEMORANDUM

TO: Members of the Construction Committee

FROM: Edelis Molina, Manager Small Business Programs

DATE: January 02, 2024

RE: Request for Recommendation of Approval of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for Design Services for W-S00159 Terminal C Landscaping Program Design and Project Oversight Services at Orlando International Airport

MLM-Martin Architects, Inc. is a certified Minority and Women Business Enterprise (MWBE) and Local Developing Business (LDB) firm. The Small Business Development Department has reviewed the proposal from MLM-Martin Architects, Inc. and determined that MLM-Martin Architects, Inc. does not propose any small business participation due to the specialized scope of the services to be provided.



GREATER ORLANDO AVIATION AUTHORITY

Orlando International Airport
One Jeff Fuqua Boulevard
Orlando, Florida 32827-4392

MEMORANDUM

TO: Members of the Aviation Authority

FROM: Max E. Marble, Chair, Construction Committee

DATE: January 17, 2024

ITEM DESCRIPTION

Recommendation of the Construction Committee to Approve an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for Conceptual Services for W-S00159, Terminal C Landscaping Program Design and Project Oversight Services, at the Orlando International Airport

BACKGROUND

On December 12, 2018, the Aviation Authority Board approved no-cost base agreements for Continuing Architectural Services with the following firms, following a competitive award process in compliance with state statutes and Aviation Authority policies:

- Alpha MRC, Inc. (*MWBE*)
- Bermello Ajamil & Partners, Inc.
- ELEVEN18 Architecture, LLC (*MWBE*)
- MLM-Martin Architects, Inc. (*MWBE/LDB*)
- Rhodes & Brito, Inc. (*MWBE*)

These agreements provide architectural and related professional services, including but not limited to, civil, environmental, structural, architectural, mechanical, electrical, plumbing, fire protection, landscaping and irrigation design services; planning, cost estimating and scheduling services; site analysis, surveying and geotechnical services and all other related services including coordination with the Aviation Authority, its Consultants, the City of Orlando, Florida and all agencies having jurisdiction over Orlando International Airport, the Orlando Executive Airport and Other Facilities operated by the Aviation Authority, such as the Federal Aviation Administration, the Transportation Security Administration, the Florida Department of Transportation, and the Orlando Utilities Commission.

The services may also include studies and preparation of reports involving program and scope definition and validation of projects, budget development, evaluation and documentation of existing conditions; design, bid/procurement and award, design-build criteria packages, permitting, construction administration, master document support, technical support, extension of staff, and review of documents prepared by others, design management support on various Aviation Authority projects and all other architectural and related professional services.

The provisions of these continuing agreements include a three-year service agreement with optional renewal periods of two additional one-year terms upon mutual agreement of the Aviation Authority and the consulting firm.

On June 2, 2020, Alpha MRC, Inc. advised the Aviation Authority that, because of the COVID-19 pandemic, they were closing their office, effective June 30, 2020. As a result of this decision, Alpha MRC, Inc. requested that its agreement with the Aviation Authority be terminated, effective June 30, 2020.

ISSUES

A fee has been negotiated with MLM-Martin Architects, Inc. for the total amount of \$431,225 for Conceptual Services for W-S00159, Terminal C Landscaping Program Design and Project Oversight Services, at the Orlando International Airport. Services will include, but are not limited to, architectural and interior design concept assistance for landscape enhancements of Terminal C; and, interior and exterior landscape architectural services to enhance landscape plantings for the Airside and Landside areas of Terminal C.

On January 2, 2024, the Construction Committee recommended approval of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for Conceptual Services for W-S00159, Terminal C Landscaping Program Design and Project Oversight Services, at the Orlando International Airport, as outlined in the memorandum.

SMALL BUSINESS

MLM-Martin Architects, Inc. is a certified Minority and Women Business Enterprise (MWBE) and Local Developing Business (LDB) firm. The Aviation Authority has reviewed the proposal from MLM-Martin Architects, Inc., and determined that MLM-Martin Architects, Inc. does not propose any small business participation because of the specialized scope of services to be provided, and certifies that MLM-Martin Architects, Inc. is in good standing as it relates to its small business participation on those addenda on which small business participation is required in its professional services agreement.

ALTERNATIVES

None.

FISCAL IMPACT

The fiscal impact is \$431,225. Funding is from previously-approved Customer Facility Charges to the extent eligible and Line of Credit to be reimbursed by General Airport Revenue Bonds.

RECOMMENDED ACTION

It is respectfully requested that the Aviation Authority Board resolve to accept the recommendation of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for Conceptual Services for W-S00159, Terminal C Landscaping Program Design and Project Oversight Services, at the Orlando International Airport, for the total not-to-exceed fees amount of \$431,225, with funding from previously-approved Customer Facility Charges to the extent eligible and Line of Credit to be reimbursed by General Airport Revenue Bonds; and authorize an Aviation Authority Officer or the Chief Executive Officer to execute the necessary documents following satisfactory review by legal counsel.