

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
ALL ABOARD FLORIDA - OPERATIONS LLC 2855 S. LeJeune Rd., 4th Floor Coral Gables FL 33134 305-520-2300, ext. 2395 (Jackie)	Reininger, Paul P. mike@gobrightline.com	12/5/2017	AllAboard Florida - Operations LLC	12/5/2017		Y-2017
8529 S. Park Circle, #190 Orlando FL 32819 407-226-6237	Roberts, Russell L. rusty.roberts@allaboardflorida.com	1/15/2015	All Aboard Florida - Operations LLC	1/15/2015	12/5/2017	Y-2017
	Tobin, Myles L. myles.tobin@allaboardflorida.com	10/21/2014	All Aboard Florida - Operations LLC	10/21/2014	12/5/2017	Y-2017
2855 So. LeJeune Rd, 4th Floor Coral Gables FL 33134 305-520-2300 v	Cobb, Kolleen O.P. Kolleen.Cobb@feci.com	12/5/2017	Florida East Coast Industries, LLC	12/5/2017	12/5/2017	Y-2017
	Cumber, Husein husein.cumber@feci.com	1/22/2014	Florida East Coast Industries, LLC	1/22/2014	12/5/2017	Y-2017
	Gonzalez, Jose M.	8/22/2013	Florida East Coast Industries, LLC	8/22/2013	12/5/2017	Y-2017

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
BALLARD PARTNERS 201 East Park Ave., 5th Floor Tallahassee FL 32301 850-577-0444 v 850-577-0022 f	Wiles, Susan S. susie@ballardfl.com	11/13/2017	Delaware North	11/13/2017		
BCM CONSULTANTS 300 S. Orange Avenue, Suite 1565 Orlando FL 32801 407-256-2205 v 407-426-9690 f	Cabrera Morris, Bertica berticacm@aol.com	3/20/2008	Signature Flight Support	2/12/2018		
			ABM/AMPCO Parking	7/18/2013	2/12/2018	
BORU & ASSOCIATES 300 S. Orange Blvd, Suite 1565 Orlando FL 32801 407-748-4828 v 407-926-9690 f	Morris, Brian J. brianjm1@aol.com	12/11/2015	Aireko Energy Services	1/24/2018		
			T & G Constructors	12/13/2016	1/24/2018	Y-2017
			Ardmore Roderick & Associates	12/11/2015	1/24/2018	Y-2017
			T Y Lin International	12/11/2015	1/24/2018	Y-2017
			Aireko Energy Solutions <i>4/12/18 - Met with Mike Patterson and Mark Birkebak to discuss future work</i>	4/12/2018		

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
CALVET CONSULTING, INC. 227 S. Orlando Ave., Suite 2B Winter Park FL 32789 321-229-0464	Calvet, Cesar E. cesar@calvetconsultingllc.com	10/15/2014	E-Z/Advantage RAC	7/15/2015	3/26/2018	
			Mera USA LLC		3/26/2018	
			Owens Property & Facility Management		3/26/2018	
CAPITAL CITY CONSULTING 101 E. College Ave., Suite 502 Tallahassee FL 32301 850-222-9075 v 850-222-9073 f	Boxold, Jim C. jboxold@capcityconsult.com	4/16/2017	The Paradies Shops		1/26/2018	
			Majestic Realty Co.		2/1/2018	
			Granger, Kenneth E. kgranger@capcityconsult.com	1/29/2018	The Paradies Center	
FLORIDA COMPASS GROUP P O Box 1813 Winter Park FL 32790 407-709-8094 v	Fernandez, Jose jose.fernandez@flcompass.com	1/24/2018	Avis Budget Group		1/24/2018	
			<i>1/23/18 - Attended car rental industry meeting; In attendance were Marcos Marchena, Phil Brown, and Ray Anderson</i>			

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
GRAY ROBINSON, P.A. P. O. Box 11189 Tallahassee FL 32302-3189 850-577-9090 v 850-577-3311 f	Cannon, Jr. Dean dean.cannon@gray-robinson.com	1/2/2018	SIXT Rent a Car, LLC <i>2/7/18 - Met with Frank Kruppenbacher and Dean Asher</i> <i>3/29/18 - Met with Domingo Sanchez</i>	1/2/2018		
P. O. Box 3068 Orlando FL 32802-3068 407-843-8880 v 407-244-5690	Carmody, Jr., Christopher L. chris.carmody@gray-robinson.com	11/20/2009	MV Transportation, Inc. of California Orlando Economic Partnership, Inc. Walter P. Moore and Associates, Inc.	12/14/2012 12/27/2017 12/18/2015	12/27/2017 12/27/2017 12/27/2017	Y-2017 Y-2017 Y-2017
			SIXT Rent a Car, LLC <i>2/8/18 - Met with Mayor Jacobs and Mayor Dyer</i> <i>2/7/18 - Met with Frank Kruppenbacher and Dean Asher</i> <i>3/29/18 - Met with Domingo Sanchez</i> <i>3/29/18 - Met with Ray Anderson</i>	1/2/2018		

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Gray Robinson cont.	Dawson, Christopher T. christopher.dawson@gray-robinson.com	4/25/2014	Natures Table Franchise Company	1/29/2015	12/27/2017	Y-2017
			Orlando Economic Partnership, Inc.	1/29/2015	12/27/2017	Y-2017
	Gray, J. Charles charlie.gray@gray-robinson.com	9/25/2004	Natures Table Franchise Company	9/27/2004	12/27/2017	Y-2017
			Orlando Economic Partnership, Inc.	3/27/2014	12/27/2017	Y-2017
	Stuart, Jr, Robert F. robert.stuart@gray-robinson.com	7/29/2012	MV Transportation, Inc. of California	7/20/2012	12/27/2017	Y-2017
			Orlando Economic Partnership, Inc.	4/1/2014	12/27/2017	Y-2017
			Walter P. Moore and Associates, Inc.	12/18/2015	12/27/2017	Y-2017
			SIXT Rent a Car, LLC	1/2/2018		
			<i>2/8/18 - Met with Mayor Jacobs and Mayor Dyer</i>			
			<i>2/7/18 - Met with Frank Kruppenbacher and Dean Asher</i>			
			<i>3/29/18 - Met with Domingo Sanchez and Ray Anderson</i>			

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
GUNSTER, YOAKLEY & STEWART, P.A. 200 S. Orange Ave., Suite 1400 Orlando FL 32801 407-648-5077 v 407-849-1233 f	Bruce, Derek E. dbruce@gunster.com	3/22/2011	Microsoft Corporation	12/12/2017		Y-2017
			Sea World Parks & Entertainment, Inc.	12/12/2017		Y-2017
			Tech Ready Mix, Inc.	1/5/2018		
MCKINNON ASSOCIATES, INC. P.O. Box 2270 Winter Park FL 32789	McKinnon, Genean H. ghm32789@gmail.com	12/14/2010	HMS Host	12/14/2012	1/19/2018	Y-2017
			Covenant Aviation Security	12/14/2010	1/19/2018	Y-2017
			Sumitomo Corp. of America <i>5/15/18 - Met with Stan Thornton to discuss Sumitomo</i>	10/1/2012	1/19/2018	Y-2017
			J C deCaux, NA	12/14/2010	1/19/2018	Y-2017
			EHI (Enterprise Holdings)	12/14/2010	1/19/2018	Y-2017
			Hill International	11/3/2014	1/19/2018	Y-2017

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
MCKINNON ASSOCIATES, INC. cont			JSM & Associates	7/8/2016	1/19/2018	Y-2017
MORGAN STANLEY & CO., LLC 1585 Broadway New York, NY 10036 212-761-9059 v	Smelkinson, Ira ira.smelkinson@morganstanley.com	2/16/2018	Morgan Stanley & Co., LLC	2/16/2018		
1560 Sawgrass Parkway, Suite 466 Sunrise FL 33323 954-331-1595	Howard, James W. (J.W.) james.howard@morganstanley.com	2/19/2018	Morgan Stanley & Co., LLC	2/19/2018		
2400 East Commercial Blvd, Suite 1200 Fort Lauderdale FL 33308 954-267-5655	Louis-Charles, Ayanna ayanna.louis-charles@morganstanley.com	2/19/2018	Morgan Stanley & Co., LLC	2/19/2018		
1585 Broadway New York, NY 10036 212-761-9092	Knadler, J.T. j.t.knadler@morganstanley.com	2/22/2018	Morgan Stanley & Co., LLC 5/31/18 - Ceased to represent company	2/22/2018		Y-2018

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
ROBERT P. SALTSMAN, P.A. 222 S. Pennsylvania Ave., Suite #200 Winter Park FL 32789 407-647-2899 v 407-628-2307 f	Saltsman, Robert P. bob@saltzmanpa.com	12/17/2001	Siemens Industry, Inc.	12/20/2017		Y-2017
			Airport Management Services, Inc.	12/15/2008	1/2/2018	Y-2017
			Gilchrist Enterprises, Inc/McDonald's Corporation	3/5/2011	1/2/2018	Y-2017
			Hensel Phelps Construction Co.	19-Jun	1/2/2018	Y-2017
			HNTB Corporation	3/3/2015	1/2/2018	Y-2017
			Host Internatioinal, Inc.	1/10/2017	1/2/2018	Y-2017
			Immersive Digital Technologies, LLC	7/7/2017	1/2/2018	Y-2017

8/14/2018

4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Robert P. Saltsman cont.			Lake Nona Medical City, LLC	2/18/2013	1/2/2018	Y-2017
			Mitsubishi Heavy Industries America, Inc.	9/28/2012	1/2/2018	Y-2017
			Perez of Florida, Inc.	1/3/2017	1/2/2018	Y-2017
			Primal Innovation	5/27/2016	1/2/2018	Y-2017
			Schenkel & Shultz, Inc.	9/12/2016	1/2/2018	Y-2017
			Oceanside Daytona Limited Partnership	5/30/2018		
SOUTHERN STRATEGY GROUP 28 W. Central Blvd, Suite 260 Orlando FL 32801 407-650-5052 v 407-650-4069 f	Cohen, Kelly S. cohen@sostrategy.com	5/5/2011	Baker Barrius Architects, Inc.	12/17/2013	12/22/2017	Y-2017
			Cigna	12/17/2013	12/22/2017	Y-2017
			Greg Parks and Associates	12/22/2017		Y-2017
			Lake Nona Property Holdings	12/17/2013	12/22/2017	Y-2017
			National Strategies, LLC	12/22/2017		Y-2017
			OTG Management, LLC	2/14/2017	12/22/2017	Y-2017
			Uber Technologies, Inc.	6/5/2017	12/22/2017	Y-2017

8/14/2018
4:23 PM

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
	Cohen, Kelly S. cont.		Walt Disney World	12/17/2013	12/22/2017	Y-2017
			Ernst & Young	6/5/2018		
SOUTHERN STRATEGY GROUP Inc.	Anderson, George Oscar anderson@sostrategy.com	10/15/2012	Baker Barrios Architects, Inc.	12/30/2014	12/22/2017	Y-2017
			Cigna	12/17/2013	12/22/2017	Y-2017
			Greg Parks & Associates	12/22/2017		Y-2017
			Lake Nona Property Holding	12/22/2017		Y-2017
			National Strategies, LLC	12/22/2017		Y-2017
			OTG Management, LLC	12/22/2017		Y-2017
			Uber Technologies	12/22/2017		Y-2017
			Walt Disney World	12/17/2013	12/22/2017	Y-2017
			Ernst & Young	6/5/2018		

2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
UBER TECHNOLOGIES, INC. 80 SW 8th Street, Suite 1830 Miami FL 33130 813-300-4901 v	Smith, Stephanie smiths@uber.com	6/2/2017	Uber Technologies, Inc.	6/2/2017	1/2/2018	Y-2017
WALT DISNEY PARKS AND RESORTS U.S. P. O. Box 10000 Lake Buena Vista FL 32830-1000 407-828-3236 f 407-828-5072 v	Adams, Leticia M. leticia.m.adams@disney.com	10/14/2014	Walt Disney Parks and Resorts, U.S.	10/14/2014	1/2/2018	Y-2017
	Babington, Adam E. adam.e.babington@disney.com	5/20/2011	Walt Disney Parks and Resorts, U.S.	5/20/2011	1/2/2018	Y-2017
	Langley, Rena C. rena.langley@disney.com	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/2/2018	Y-2017
	Sekula, Adrianna M. adrianna.m.sekula@disney.com	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/2/2018	Y-2017
WELLS FARGO BANK, N.A. 800 N. Magnolia Ave., 7th Floor, Ste 701 Orlando FL 32801 407-649-5638 v	Morley, Todd todd.morley@wellsfargo.com	1/5/2018	Wells Fargo Bank, N.A.	1/5/2018		Y-2017