

## 2018 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
<b>ALL ABOARD FLORIDA - OPERATIONS LLC</b> 2855 S. LeJeune Rd., 4th Floor Coral Gables FL 33134 305-520-2300, ext. 2395 (Jackie)	Reininger, Paul P. <a href="mailto:mike@gobrightline.com">mike@gobrightline.com</a>	12/5/2017	AllAboard Florida - Operations LLC	12/5/2017		Y-2017
8529 S. Park Circle, #190 Orlando FL 32819 407-226-6237	Roberts, Russell L. <a href="mailto:rusty.roberts@allaboardflorida.com">rusty.roberts@allaboardflorida.com</a>	1/15/2015	All Aboard Florida - Operations LLC	1/15/2015	12/5/2017	Y-2017
	Tobin, Myles L. <a href="mailto:myles.tobin@allaboardflorida.com">myles.tobin@allaboardflorida.com</a>	10/21/2014	All Aboard Florida - Operations LLC	10/21/2014	12/5/2017	Y-2017
2855 So. LeJeune Rd, 4th Floor Coral Gables FL 33134 305-520-2300 v	Cobb, Kolleen O.P. <a href="mailto:Kolleen.Cobb@feci.com">Kolleen.Cobb@feci.com</a>	12/5/2017	Florida East Coast Industries, LLC	12/5/2017	12/5/2017	Y-2017
	Cumber, Husein <a href="mailto:husein.cumber@feci.com">husein.cumber@feci.com</a>	1/22/2014	Florida East Coast Industries, LLC	1/22/2014	12/5/2017	Y-2017
	Gonzalez, Jose M.	8/22/2013	Florida East Coast Industries, LLC	8/22/2013	12/5/2017	Y-2017

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<b>BALLARD PARTNERS</b> 201 East Park Ave., 5th Floor Tallahassee FL 32301 850-577-0444 v 850-577-0022 f	Wiles, Susan S. <a href="mailto:susie@ballardfl.com">susie@ballardfl.com</a>	11/13/2017	Delaware North	11/13/2017		
<b>BCM CONSULTANTS</b> 300 S. Orange Avenue, Suite 1565 Orlando FL 32801 407-256-2205 v 407-426-9690 f	Cabrera Morris, Bertica <a href="mailto:berticacm@aol.com">berticacm@aol.com</a>	3/20/2008	Signature Flight Support	2/12/2018		
			ABM/AMPCO Parking	7/18/2013	2/12/2018	
<b>BORU &amp; ASSOCIATES</b> 300 S. Orange Blvd, Suite 1565 Orlando FL 32801 407-748-4828 v 407-926-9690 f	Morris, Brian J. <a href="mailto:brianjm1@aol.com">brianjm1@aol.com</a>	12/11/2015	Aireko Energy Services - <b>Ceased to represent</b> <b>4/12/18</b>	1/24/2018		
			T & G Constructors	12/13/2016	1/24/2018	Y-2017
			Ardmore Roderick & Associates	12/11/2015	1/24/2018	Y-2017
			T Y Lin International	12/11/2015	1/24/2018	Y-2017
			Aireko Energy Solutions <b>4/12/18 - Met with Mike Patterson and Mark Birkebak to discuss future work</b>	4/12/2018		

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<b>CALVET CONSULTING, INC.</b> 227 S. Orlando Ave., Suite 2B Winter Park FL 32789 321-229-0464	Calvet, Cesar E. <a href="mailto:cesar@calvetconsultingllc.com">cesar@calvetconsultingllc.com</a>	10/15/2014	E-Z/Advantage RAC	7/15/2015	3/26/2018	
			Mera USA LLC	3/26/2018		
			Owens Property & Facility Management	3/26/2018		
<b>CAPITAL CITY CONSULTING</b> 101 E. College Ave., Suite 502 Tallahassee FL 32301 850-222-9075 v 850-222-9073 f	Boxold, Jim C. <a href="mailto:jboxold@capcityconsult.com">jboxold@capcityconsult.com</a>	4/16/2017	The Paradies Shops	1/26/2018		
			Majestic Realty Co.	2/1/2018		
			Granger, Kenneth E. <a href="mailto:kgranger@capcityconsult.com">kgranger@capcityconsult.com</a>	1/29/2018	The Paradies Center	1/29/2018
<b>FLORIDA COMPASS GROUP</b> P O Box 1813  Winter Park FL 32790 407-709-8094 v	Fernandez, Jose <a href="mailto:jose.fernandez@flcompass.com">jose.fernandez@flcompass.com</a>	1/24/2018	Avis Budget Group	1/24/2018		
			<b><i>1/23/18 - Attended car rental industry meeting;                      In attendance were Marcos Marchena, Phil                      Brown, and Ray Anderson</i></b>			

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<b>GRAY ROBINSON, P.A.</b> P. O. Box 11189  Tallahassee FL 32302-3189 850-577-9090 v 850-577-3311 f	Cannon, Jr. Dean  <a href="mailto:dean.cannon@gray-robinson.com">dean.cannon@gray-robinson.com</a>	1/2/2018	SIXT Rent a Car, LLC <i>2/7/18 - Met with Frank Kruppenbacher and Dean Asher</i>	1/2/2018		
			<i>3/29/18 - Met with Domingo Sanchez</i>			
P. O. Box 3068 Orlando FL 32802-3068 407-843-8880 v 407-244-5690	Carmody, Jr., Christopher L. <a href="mailto:chris.carmody@gray-robinson.com">chris.carmody@gray-robinson.com</a>	11/20/2009	MV Transportation, Inc. of California	12/14/2012	12/27/2017	Y-2017
			Orlando Economic Partnership, Inc.	12/27/2017		Y-2017
			Walter P. Moore and Associates, Inc.	12/18/2015	12/27/2017	Y-2017
			SIXT Rent a Car, LLC <i>2/8/18 - Met with Mayor Jacobs and Mayor Dyer</i>	1/2/2018		
			<i>2/7/18 - Met with Frank Kruppenbacher and Dean Asher</i>			
			<i>3/29/18 - Met with Domingo Sanchez</i>			
			<i>3/29/18 - Met with Ray Anderson</i>			

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Gray Robinson cont.	Dawson, Christopher T. <a href="mailto:christopher.dawson@gray-robinson.com">christopher.dawson@gray-robinson.com</a>	4/25/2014	Natures Table Franchise Company	1/29/2015	12/27/2017	Y-2017
			Orlando Economic Partnership, Inc.	1/29/2015	12/27/2017	Y-2017
	Gray, J. Charles <a href="mailto:charlie.gray@gray-robinson.com">charlie.gray@gray-robinson.com</a>	9/25/2004	Natures Table Franchise Company	9/27/2004	12/27/2017	Y-2017
			Orlando Economic Partnership, Inc.	3/27/2014	12/27/2017	Y-2017
	Stuart, Jr, Robert F. <a href="mailto:robert.stuart@gray-robinson.com">robert.stuart@gray-robinson.com</a>	7/29/2012	MV Transportation, Inc. of California	7/20/2012	12/27/2017	Y-2017
			Orlando Economic Partnership, Inc.	4/1/2014	12/27/2017	Y-2017
			Walter P. Moore and Associates, Inc.	12/18/2015	12/27/2017	Y-2017
			SIXT Rent a Car, LLC	1/2/2018		
			<b><i>2/8/18 - Met with Mayor Jacobs and Mayor Dyer</i></b>			
			<b><i>2/7/18 - Met with Frank Kruppenbacher and Dean Asher</i></b>			
			<b><i>3/29/18 - Met with Domingo Sanchez and Ray Anderson</i></b>			

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<b>GUNSTER, YOAKLEY &amp; STEWART, P.A.</b> 200 S. Orange Ave., Suite 1400 Orlando FL 32801 407-648-5077 v 407-849-1233 f	Bruce, Derek E. <a href="mailto:dbruce@gunster.com">dbruce@gunster.com</a>	3/22/2011	Microsoft Corporation	12/12/2017		Y-2017
			Sea World Parks & Entertainment, Inc.	12/12/2017		Y-2017
			Tech Ready Mix, Inc.	1/5/2018		
<b>MCKINNON ASSOCIATES, INC.</b> P.O. Box 2270 Winter Park FL 32789	McKinnon, Genean H. <a href="mailto:ghm32789@gmail.com">ghm32789@gmail.com</a>	12/14/2010	HMS Host	12/14/2012	1/19/2018	Y-2017
			Covenant Aviation Security	12/14/2010	1/19/2018	Y-2017
			Sumitomo Corp. of America	10/1/2012	1/19/2018	Y-2017
			J C deCaux, NA	12/14/2010	1/19/2018	Y-2017
			EHI (Enterprise Holdings)	12/14/2010	1/19/2018	Y-2017
			Hill International	11/3/2014	1/19/2018	Y-2017

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<b>MCKINNON ASSOCIATES, INC. cont</b>			JSM & Associates	7/8/2016	1/19/2018	Y-2017
<b>MORGAN STANLEY &amp; CO., LLC</b> 1585 Broadway New York, NY 10036 212-761-9059 v	Smelkinson, Ira <a href="mailto:ira.smelkinson@morganstanley.com">ira.smelkinson@morganstanley.com</a>	2/16/2018	Morgan Stanley & Co., LLC	2/16/2018		
1560 Sawgrass Parkway, Suite 466 Sunrise FL 33323 954-331-1595	Howard, James W. (J.W.) <a href="mailto:james.howard@morganstanley.com">james.howard@morganstanley.com</a>	2/19/2018	Morgan Stanley & Co., LLC	2/19/2018		
2400 East Commercial Blvd, Suite 1200 Fort Lauderdale FL 33308 954-267-5655	Louis-Charles, Ayanna <a href="mailto:ayanna.louis-charles@morganstanley.com">ayanna.louis-charles@morganstanley.com</a>	2/19/2018	Morgan Stanley & Co., LLC	2/19/2018		
1585 Broadway New York, NY 10036 212-761-9092	Knadler, J.T. <a href="mailto:j.t.knadler@morganstanley.com">j.t.knadler@morganstanley.com</a>	2/22/2018	Morgan Stanley & Co., LLC	2/22/2018		

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<b>ROBERT P. SALTSMAN, P.A.</b> 222 S. Pennsylvania Ave., Suite #200 Winter Park FL 32789 407-647-2899 v 407-628-2307 f	Saltsman, Robert P. <a href="mailto:bob@saltzmanpa.com">bob@saltzmanpa.com</a>	12/17/2001	Siemens Industry, Inc.	12/20/2017		Y-2017
			Airport Management Services, Inc.	12/15/2008	1/2/2018	Y-2017
			Gilchrist Enterprises, Inc/McDonald's Corporation	3/5/2011	1/2/2018	Y-2017
			Hensel Phelps Construction Co.	19-Jun	1/2/2018	Y-2017
			HNTB Corporation	3/3/2015	1/2/2018	Y-2017
			Host Internatioinal, Inc.	1/10/2017	1/2/2018	Y-2017
			Immersive Digital Technologies, LLC	7/7/2017	1/2/2018	Y-2017



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Robert P. Saltsman cont.			Lake Nona Medical City, LLC	2/18/2013	1/2/2018	Y-2017
			Mitsubishi Heavy Industries America, Inc.	9/28/2012	1/2/2018	Y-2017
			Perez of Florida, Inc.	1/3/2017	1/2/2018	Y-2017
			Primal Innovation	5/27/2016	1/2/2018	Y-2017
			Schenkel & Shultz, Inc.	9/12/2016	1/2/2018	Y-2017
			Oceanside Daytona Limited Partnership	5/30/2018		
<b>SOUTHERN STRATEGY GROUP</b> 28 W. Central Blvd, Suite 260 Orlando FL 32801 407-650-5052 v 407-650-4069 f	Cohen, Kelly S. <a href="mailto:cohen@sostrategy.com">cohen@sostrategy.com</a>	5/5/2011	Baker Barrius Architects, Inc.	12/17/2013	12/22/2017	Y-2017
			Cigna	12/17/2013	12/22/2017	Y-2017
			Greg Parks and Associates	12/22/2017		Y-2017
			Lake Nona Property Holdings	12/17/2013	12/22/2017	Y-2017
			National Strategies, LLC	12/22/2017		Y-2017
			OTG Management, LLC	2/14/2017	12/22/2017	Y-2017
			Uber Technologies, Inc.	6/5/2017	12/22/2017	Y-2017

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	Cohen, Kelly S. cont.		Walt Disney World	12/17/2013	12/22/2017	Y-2017
<b>SOUTHERN STRATEGY GROUP Inc.</b>	Anderson, George Oscar <a href="mailto:anderson@sostrategy.com">anderson@sostrategy.com</a>	10/15/2012	Baker Barrios Architects, Inc.	12/30/2014	12/22/2017	Y-2017
			Cigna	12/17/2013	12/22/2017	Y-2017
			Greg Parks & Associates	12/22/2017		Y-2017
			Lake Nona Property Holding	12/22/2017		Y-2017
			National Strategies, LLC	12/22/2017		Y-2017
			OTG Management, LLC	12/22/2017		Y-2017
			Uber Technologies	12/22/2017		Y-2017
			Walt Disney World	12/17/2013	12/22/2017	Y-2017

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<b>UBER TECHNOLOGIES, INC.</b> 80 SW 8th Street, Suite 1830 Miami FL 33130 813-300-4901 v	Smith, Stephanie <a href="mailto:smiths@uber.com">smiths@uber.com</a>	6/2/2017	Uber Technologies, Inc.	6/2/2017	1/2/2018	Y-2017
<b>WALT DISNEY PARKS AND RESORTS U.S.</b> P. O. Box 10000 Lake Buena Vista FL 32830-1000 407-828-3236 f 407-828-5072 v	Adams, Leticia M. <a href="mailto:leticia.m.adams@disney.com">leticia.m.adams@disney.com</a>	10/14/2014	Walt Disney Parks and Resorts, U.S.	10/14/2014	1/2/2018	Y-2017
	Babington, Adam E. <a href="mailto:adam.e.babington@disney.com">adam.e.babington@disney.com</a>	5/20/2011	Walt Disney Parks and Resorts, U.S.	5/20/2011	1/2/2018	Y-2017
	Langley, Rena C. <a href="mailto:rena.langley@disney.com">rena.langley@disney.com</a>	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/2/2018	Y-2017
	Sekula, Adrianna M. <a href="mailto:adrianna.m.sekula@disney.com">adrianna.m.sekula@disney.com</a>	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/2/2018	Y-2017
<b>WELLS FARGO BANK, N.A.</b> 800 N. Magnolia Ave., 7th Floor, Ste 701 Orlando FL 32801 407-649-5638 v	Morley, Todd <a href="mailto:todd.morley@wellsfargo.com">todd.morley@wellsfargo.com</a>	1/5/2018	Wells Fargo Bank, N.A.	1/5/2018		Y-2017