

2020 Lobbyist Spreadsheet

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1	CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
2							
3	Boru & Associates	Brian J. Morris	12/11/2015	Aireko Energy Services	1/24/2018	1/23/2020	Y-2019
4	200 S. Orange Ave., Suite 1565	brianjm1@aol.com		Ardmore Roderick & Associates	12/11/2015	1/23/2020	Y-2019
5	Orlando, FL 32801			T Y Lin International	12/11/2015	1/23/2020	Y-2019
6	Office: 407-748-4828; Fax 407-926-9690			T & G Constructors	12/13/2016	1/23/2020	Y-2019
7							
8							
9							
10							
11	BCM Consultants	Bertica Cabrera-Morris	3/20/2008	Marshall Retail Group	1/18/2019	2/10/2020	
12	300 S. Orange Avenue, Suite 1565	berticacm@aol.com		ABM/AMPCO	7/18/2013	2/4/2020	
13	Orlando, FL 32801			Bermello & Ajamil	9/26/2019	2/13/2020	
14	Office: 407-256-2205						
15							
16							
17							
18							
19							
20							
21							
22	Calvet Consulting LLC	Cesar E. Calvet	10/15/2014	Advantage OPCO LLC	7/15/2015	2/7/2020	Y-2019
23	C/O CCH Marketing	cesar@calvetconsultingllc.com					
24	2310 Raehn St.						
25	Orlando, FL 32806						
26	Office: 321-229-0464						
27							
28							
29	Capital City COUNSULTING, LLC	Nicholas V. Iarossi	8/8/2019	Majestic Realty Co.	8/8/2019	3/2/2020	
30	124 W. Jefferson St.,	nick@cccfla.com					
31	Tallahassee, FL 32301						
32	Office: 850-222-9075						
33							

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34							
35	Florida East Coast Industries, LLC	Kolleen O.P. Cobb	11/18/2019	FECI	11/18/2019		
36	700 NW 1st Ave., Suite 1620	Kolleen.Cobb@feci.com					
37	Miami, FL 33136						
38	Office: 305-520-2300; Fax 305-520-2400						
39		Jose M. Gonzalez	11/18/2019	FECI	11/18/2019		
40		Jose.Gonzalez@feci.com					
41							
42	Florida East Coast Industries, LLC						
43	2002 San Marco Blvd, Suite 202	Husein Cumber	1/22/2014	Florid East Coast Industries, LLC	1/22/2014	1/21/2020	
44	Jacksonville, FL 32207	husein.cumber@feci.com					
45	Office: 904-996-2812						
46							
47							
48	Foundation Risk Partners Public Entity Services	Alan Florez	11/7/2019	Foundation Risk Partners, Corp, dba Founda Risk Partners Public Entity Services	11/7/2019		
49	1540 Cornerstone Blvd., Suite 230	aflorez@foundationrp.com					
50	Daytona Beach, FL 32117						
51	Office: 386-455-0128						
52							
53		Robin R. Riley	11/7/2019	Foundation Risk Partners, Corp, dba Founda Risk Partners Public Entity Services	11/7/2019		
54		rriley@foundationrp.com					
55							
56							
57							
58	GrayRobinson, P.A.	Roy Dean Cannon	1/2/2018	Legacy Concessions, LLC	6/19/2019	1/2/2020	
59	P. O. Box 11189	dean.cannon@gray-robinson.com		SIXT Rent a Car, LLC	1/2/2020		
60	Tallahassee, FL 32302-3189			Stellar DML GCG MCO, LLC	1/8/2019	1/2/2020	
61	Office: 850-577-9090			Uber Technologies, Inc. and Affiliates	1/2/2020		

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62							
63	GrayRobinson, P.A. cont.						
64	P. O. Box 3068	Christopher L. Carmody, Jr.	11/20/2009	Airport Dimensions	1/2/2020		
65	Orlando, FL 32802-3068	chris.carmody@gray-robinson.com		Legacy Concessions, LLC	6/7/2019	1/2/2020	
66				MV Transportation Inc. of California	12/14/2012	1/2/2020	
67				Orlando Economic Partnership, Inc.	12/27/2017	1/2/2020	
68				SIXT Rent a Car, LLC	1/2/2018	1/2/2020	
69				Stellar DML GCG MCO, LLC	1/8/2019	1/2/2020	
70				Uber Technologies, Inc. and Affiliates	1/2/2020		
71				Walter P. Moore and Associates, Inc.	12/18/2015	1/2/2020	
72							
73							
74	301 East Pine Street, Suite 1400	Christopher T. Dawson	4/25/2014	Legacy Concessions, LLC	6/17/2019	1/2/2020	
75	Orlando, FL 32801	christopher.dawson@gray-robinson.com		Natures Table Franchise Company	1/2/2020		
76	Office: 407-843-8880			Orlando Economic Partnership, Inc.	1/2/2020		
77				Uber Technologies, Inc. and Affiliates	2/21/2019	1/2/2020	
78							
79							
80		Katherin Flury	2/21/2019	Legacy Concessions	6/17/2019	1/2/2020	
81		katie.flury@gray-robinson.com		Uber Technologies, Inc. and Affiliates	2/21/2019	1/2/2020	
82							
83							
84							
85	P. O. Box 3068	J. Charles Gray	9/25/2004	Natures Table Franchise Company	9/27/2004	1/2/2020	
86	Orlando, FL 32802-3068	charlie.gray@gray-robinson.com		Orlando Economic Partnership, Inc.	3/27/2014	1/2/2020	
87	Office: 407-843-8880						
88							
89							
90		Jason W. Searl	1/8/2019	Stellar DML GCG MCO, LLC	1/8/2019	1/2/2020	
91		jason.searl@gray-robinson.com					
92							
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94							
95	GrayRobinson, P.A. cont.	Robert F. Stuart, Jr.	7/29/2012	Airport Dimensions	1/2/2020		
96		robert.stuart@gray-robinson.com		Legacy Concessions, LLC	6/17/2019	1/2/2020	
97				1/16/2020 - Mr. Stuart and Karnardo Garnett met with Tracy Harris and Sharmaine Smith			
98				MV Transportation Inc., of California	7/20/2012	1/2/2020	
99				Orlando Economic Partnership, Inc.	4/1/2014	1/2/2020	
100				Public Trust Advisors, LLC	9/19/2019	1/2/2020	
101				SIXT Rent a Car, LLC	1/2/2018	1/2/2020	
102				Uber Technologies, Inc. and Affiliates	1/2/2020		
103				Walter P. Moore and Associates, Inc.	12/18/2015	1/2/2020	
104							
105							
106							
107	Gunster, Yoakley & Stewart, P.A.	Derek E. Bruce	3/22/2011	Microsoft Corporation	3/22/2011	12/26/2019	Y-2019
108	200 S. Orange Ave., Suite 1400	dbruce@gunster.com		KPMG LLP	12/26/2019		Y-2019
109	Orlando, FL 32801						
110	Office: 407-648-5077						
111							
112							
113							
114	McKinnon Associates, Inc.	Genean H. McKinnon	12/14/2010	EHI/Enterprise Holdings	12/14/2010	3/3/2020	
115	P. O. Box 2270	ghm32789@gmail.com		Covenant Aviation Security	12/14/2010	3/3/2020	
116	Winter Park, FL 32790			JSM and Associates	7/8/2016	3/3/2020	
117	Office: 407-341-0341			HMS Host	12/14/2012	3/3/2020	
118				Sumitomo Corp of the Americas	10/1/2012	3/3/2020	
119				J.C. deCaux	12/14/2010	3/3/2020	
120				Weitz Construction	1/29/2019	3/3/2020	
121							
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123							
124	Morgan Stanley & Co., LLC	Ayanna Louis-Charles	2/19/2018	Morgan Stanley & Co., LLC	12/27/2018	1/10/2020	Y-2019
125	2825 University Dr., Suite 400	ayanna.louis-charles@morganstanley.com					
126	Coral Springs, FL 33065						
127	Office: 954-267-5655						
128							
129	1585 Broadway	Ira Smelkinson	2/16/2018	Morgan Stanley & Co., LLC	12/27/2018	1/10/2020	Y-2019
130	New York, NY 10036	ira.smelkinson@morganstanley.com					
131	Office: 212-761-9059						
132							
133							
134	Robert P. Saltsman, P.A.	Robert P. Saltsman	12/17/2001	MAG USA	1/2/2020		
135	222 S. Pennsylvania Ave., #200	bob@saltsmanpa.com		1/2/2020 - Met with Ray Anderson to discuss South Terminal Lounge RFP			
136	Winter Park, FL 32789			Airport Management Services, Inc.	12/15/2008	1/2/2020	
137	Office: 407-647-2899			Dykes Everett & Company, LLC	6/28/2019	1/2/2020	
138				Gilchrist Enterprises, Inc./McDonald's Corp.	3/5/2011	1/2/2020	
139				Hensel Phelps Construction Co.	6/19/2012	1/2/2020	
140				HNTB Corporation	3/3/2015	1/2/2020	
141				Host International, Inc	1/10/2017	1/2/2020	
142				Lake Nona Medical City, LLC	2/18/2013	1/2/2020	
143				Mitsubishi Heavy Industries America, Inc.	9/28/2012	1/2/2020	
144				Perez of Florida, Inc.	1/3/2017	1/2/2020	
145				Schenkel & Shultz, Inc.	9/12/2016	1/2/2020	
146							
147							
148	Smith Bryan & Myers, Inc.	Matt A. Bryan	1/30/2019	Stellar Partners	1/30/2019	1/2/2020	
149	311 E. Park Avenue	mbryan@smithbryanandmyers.com					
150	Tallahassee, FL 32301	dwysocki@smithbryanandmyers.com					
151	Office: 850-224-5081						
152							
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154							
155	(The) Southern Group, Inc.	Oscar Anderson	10/15/2012	Bags, Inc.	1/2/2020		
156	28 W. Central Blvd., Suite 260	anderson@thesoutherngroup.com		Baker Barrios	1/2/2020		
157	Orlando, FL 32801			Cigna, Inc.	1/2/2020		
158	Office: 407-650-5052			Ernst & Young	1/2/2020		
159				Lake Nona Property Holdings, LLC	1/2/2020		
160				National Strategies, Inc.	1/2/2020		
161				PSA Management	1/2/2020		
162				Secure Wrap - Ceased to represent 3/19/2020	1/2/2020		
163				Turo	12/12/2018	1/2/2020	
164				Walt Disney World Resorts	1/2/2020		
165							
166							
167		Sarah Nemes	2/4/2020	Turo, Inc.	2/4/2020		
168		nemes@thesoutherngroup.com		Archis Technologies	2/19/2020		
169				IFM 360	2/19/2020		
170							
171							
172							
173		Kelly S. Cohen	1/3/2020	Bags, Inc.	1/3/2020		
174		cohen@thesoutherngroup.com		Baker Barrios	1/3/2020		
175				Cigna, Inc.	1/3/2020		
176				Ernst & Young	1/3/2020		
177				Lake Nona Property Holdings, LLC	1/3/2020		
178				National Strategies, Inc.	1/3/2020		
179				PSA Management	1/3/2020		
180				Secure Wrap - Ceased to represent 3/19/2020	1/3/2020		
181				1/27/2020 - Met with Tom Draper to introduce Secure Wrap			
182				Walt Disney World Resorts	1/3/2020		
183							

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184							
185	Uber Technologies, Inc.	Stephanie Smith	6/2/2017	Uber Technologies	6/2/2017	1/2/2020	Y - 2019
186	80 SW 8th St., Suite 1830	smiths@uber.com					
187	Miami, FL 33130						
188	Office: 813-300-4901						
189							
190							
191	Virgin Trains USA, LLC	Russell Roberts	1/21/2020	Virgin Trains USA, LLC	1/21/2020		
192	10705 Jeff Fuqua Blvd, Suite 4114	rusty.roberts@gobrightline.com					
193	Orlando, FL 32827						
194	Office: 407-825-6234						
195							
196							
197	Walt Disney Parks and Resorts, U.S.	Leticia M. Adams	10/14/2019	Walt Disney Parks and Resorts	10/14/2019	1/13/2020	
198	P. O. Box 10,000	leticia.m.adams@disney.com					
199	Lake Buena Vista, FL 38230-1000						
200	407-828-5072						
201		Adam E. Babington	5/20/2011	Walt Disney Parks and Resorts	5/20/2011	1/13/2020	
202		adam.e.babington@disney.com					
203							
204							
205		Jose L. Gonzalez	10/12/2018	Walt Disney Parks and Resorts	10/12/2018	1/13/2020	
206		jose.luis.gonzalez@disney.com					
207							
208							
209		Rena C. Langley	1/5/2017	Walt Disney Parks and Resorts	1/5/2017	1/13/2020	
210		rena.langley@disney.com					
211		407-828-2474					
212							

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213							
214	Walt Disney Parks and Resorts, U.S. cont.	Adrianna M. Sekula	1/5/2017	Walt Disney Parks and Resorts	1/5/2017	1/13/2020	
215		adrianna.m.sekula@disney.com					
216							
217							
218							
219							
220	Wells Fargo Bank N.A.	Todd Morley	1/5/2018	Wells Fargo Bank N.A.	1/5/2018	12/23/2019	
221	800 N. Magnolia Ave. 7th Floor, Suite 701	todd.morley@wellsfargo.com					
222	Orlando, FL 32803						
223	Office: 407-649-5638						

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