

**2019
LOBBYIST SPREADSHEET**

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Ballard Partners	Chris Dorworth	4/4/2019	Generational Capital Partners	4/4/2019		
201 E. Park Ave., 5th Floor	dorworth@ballardfl.com					
Tallahassee, FL 32301						
Office: 850-577-0444						
Fax: 850-577-0022						
BCM CONSULTANTS	Bertica Cabrera-Morris	3/20/2008	Marshalls LLC	1/18/2019		
300 S. Orange Ave, Suite 1565	berticacm@aol.com		ABM/AMPCO	7/18/2013	1/18/2019	
Orlando, FL 32801			Tony La Febarie	1/18/2019		
Office: 407-256-2205						
Fax: 407-426-9690						
Boru & Associates	Brian J. Morris	12/11/2015	Aireko Energy Services	1/24/2018	1/1/2019	
300 S. Orange Avenue	brianjm1@aol.com		Ardmore Roderick & Associates	12/11/2015	1/1/2019	
Orlando, FL 32801			T Y Lin International	12/11/2015	1/1/2019	
Office: 407-748-4828 Fax: 407-926-9690			T & G Constructors	12/13/2016	1/1/2019	
Brightline Trains, LLC	Robert O'Malley	12/4/2018	Brightline Trains, LLC	12/4/2018		
8529 S. Park Circle, #190	rusty.roberts@allaboardflorida.com	1/15/2015	Brightline Trains, LLC	1/15/2015	12/4/2018	
Orlando, FL 32819	myles.tobin@allaboardflorida.com	10/21/2014	Brightline Trains, LLC	10/21/2014	12/28/2018	
Office: 407-226-6237						
Florida East Coast Industries, LLC	Husein Cumber	1/22/2014	FECI	1/22/2014	11/27/2018	
117 NE 1st Ave., 11th Floor	husein.cumber@feci.com					
Miami, FL 33132						
Office: 305-520-2300						
Focus Strategies, LLC	James Eric Foglesong	3/14/2019	Villa Enterprises Management Ltd, Inc. - 4/11/19, NO LONGER REPRESENTS VILLA ENTERPRISES	3/14/2019		
P. O. Box 947691	eric_foglesong@hotmail.com					
Maitland, FL 32794						
Office: 321-202-4110						

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GrayRobinson, P.A. P. O. Box 11189 Tallahassee, FL 32302-3189 Office: 850-577-9090; Fax: 850-577-3311	Dean Cannon, Jr. dean.cannon@gray-robinson.com	1/2/2018	Stellar DML GCG MCO, LLC	1/8/2019		
	Christopher Carmody chris.carmody@gray-robinson.com	11/20/2009	MV Transportation Inc of California Orlando Economic Partnership, Inc. Walter P. Moore and Associates, Inc.	12/14/2012 12/27/2017 12/18/2015	1/8/2019 1/8/2019 1/8/2019	
			SIXT Rent a Car, LLC Stellar DML GCG MCO, LLC	1/2/2018 1/8/2019	1/8/2019	
	Christopher T. Dawson christopher.dawson@gray-robinson.com	4/25/2014	Uber Technologies, Inc.	2/21/2019		
	Katherin (Katie) Flury katie.flury@gray-robinson.com	2/21/2019	Uber Technologies	2/21/2019		
	J. Charles Gray charlie.gray@gray-robinson.com	9/25/2004	Natures Table Franchise Company Orlando Economic Partnership, Inc.	9/27/2004 3/27/2014	1/8/2019 1/8/2019	
	Jason W. Searl jason.searl@gray-robinson.com	1/8/2019	Stellar DML GCG MCO, LLC	1/8/2019		
	Robert F. Stuart, Jr. robert.stuart@gray-robinson.com	7/29/2012	MV Transportation Inc., of California Orlando Economic Partnership, Inc. SIXT Rent a Car, LLC Walter P. Moore and Associates, Inc.	7/20/2012 4/1/2014 1/2/2018 12/18/2015	1/8/2019 1/8/2019 1/8/2019 1/8/2019	
Gunter 200 S. Orange Ave., Suite 1400 Orlando, FL 32801 Office: 407-648-5077; Fax: 407-849-1233	Derek Bruce dbruce@gunter.com	3/22/2011	Microsoft Corporation	12/13/2018	12/12/2017	Y-2018
Lowndes Drosdick Doster Kantor & Reed, PA P. O. Box 2809 Orlando, FL 32802 Office: 407-843-4600; Fax: 407-843-4444	Jason W. Johnson jason.johnson@lowndes-law.com	1/18/2019	Lowndes Drosdick Doster Kantor & Reed, PA	1/18/2019		

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McKinnon and Associates, Inc.	Genean H. McKinnon	12/14/2010	Enterprise Holdings, Inc. (EHI)	12/14/2010	1/29/2019	
P. O. Box 2270	ghm32789@gmail.com		HMS Host	12/14/2012	1/29/2019	
Winter Park, FL 32790			Covenant Aviation Security	12/14/2010	1/29/2019	
Office: 407-341-0341			Sumitomo Corp of the Americas	10/1/2012	1/29/2019	
			J C deCaux, NA	12/14/2010	1/29/2019	
			JSM Corp.	7/8/2016	1/29/2019	
			Weitz Company	1/29/2019		
			Third Palm/LWP Florida LLC	9/19/2018	1/29/2019	
Morgan Stanley & Co. LLC	James W. (J.W.) Howard	2/19/2018	Morgan Stanley & Co., LLC	2/19/2018	12/28/2018	Y-2018
2825 University Dr., Suite 400	james.howard@morganstanley.com					
Coral Springs, FL 33065						
Office: 954-509-3532						
See above	Ayanna Louis-Charles	2/19/2018	Morgan Stanley & Co., LLC	2/19/2018	12/27/2018	Y-2018
Office: 954-267-5655	ayanna.louis-charles@morganstanley.com					
1585 Broadway	Ira Smelkinson	2/16/2018	Morgan Stanley & Co., LLC	2/16/2018	12/27/2018	Y-2018
New York, NY 10036	ira.smelkinson@morganstanley.com					
Office: 212-761-9059						
see above	Alison Davidson	12/27/2018	Morgan Stanley & Co., LLC	12/27/2018		
Office: 212-761-4000	alison.davidson@morganstanley.com					
Robert P. Saltsman PA	Robert P. Saltsman	12/17/2001	Airport Management Services	12/15/2008	1/2/2019	Y-2018
222 S. Pennsylvania Avenue, #200	bob@saltsmanpa.com		Earl of Sandwich (Orlando) LLC	1/2/2019		Y-2018
Winter Park, FL 32789			Gilchrist Enterprises, Inc./McDonalds Corporation	3/5/2011	1/2/2019	Y-2018
Office: 407-647-2899 Fax: 407-628-2307			Hensel Phelps Construction Co	6/19/2012	1/2/2019	Y-2018
			HNTB Corporation	3/3/2015	1/2/2019	Y-2018
			Host International	1/10/2017	1/2/2019	Y-2018
			Immersive Digital Technologies, LLC	7/7/2017	1/2/2019	Y-2018
			Lake Nona Medical City, LLC	2/18/2013	1/2/2019	Y-2018
			Mitsubishi Heavy Industries America, Inc.	9/28/2012	1/2/2019	Y-2018

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Robert P. Saltsman PA cont.			Oceanside Daytona Limited Partnership	5/30/2018	1/2/2019	Y-2018
			OTG Management, LLC	1/2/2019		Y-2018
			<i>2/28/19 - Ceased to represent OTG Management, LLC</i>			
			Perez of Florida, Inc.	1/3/2017	1/2/2019	Y-2018
			Schenkel & Shultz, Inc.	9/12/2016	1/2/2019	Y-2018
						Y-2018
Smith Bryan & Myers, Inc	Matt A. Bryan	1/30/2019	Stellar Partners	1/30/2019		
311 E. Park Avenue	mbryan@smithbryanandmyers.com					
Tallahassee, FL 32301	dwyssocki@smithbranandmyers.com					
Office: 850-224-5081 Fax: 850-222-6800						
Southern Strategy Group	George Oscar Anderson	10/15/2012	Turo, Inc.	12/12/2018		
28 W. Central Blvd., Suite 260	anderson@sostrategy.com					
Orlando, FL 32801						
Office: 407-650-5052; Fax: 407-650-2069						
Uber Technologies	Stephanie Smith	6/2/2017	Uber Technologies, Inc.	6/2/2017	12/28/2018	
80 SW 8th Street, Suite 1830	smiths@uber.com					
Miami, FL 33130						
Office: 813-300-4901						

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Walt Disney Parks and Resorts, U.S. P. O. Box 10000 Lake Buena Vista, FL 32830-1000	Leticia M. Adams leticia.m.adams@disney.com	10/14/2014	Walt Disney Parks and Resorts, U.S.	10/14/2014	1/15/2019	Y-2018
Office: 407-828-5072; Fax: 407-828-3236	Adam E. Babington adam.e.babington@disney.com	5/20/2011	Walt Disney Parks and Resorts, U.S.	5/20/2011	1/15/2019	Y-2018
	Jose L. Gonzalez jose.luis.gonzalez@disney.com	10/12/2018	Walt Disney Parks and Resorts, U.S.	10/12/2018	1/15/2019	Y-2018
	Rena C. Langley rena.langley@disney.com	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/15/2019	Y-2018
	Adrianna M. Sekula adrianna.m.sekula@disney.com	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/15/2019	Y-2018
Wells Fargo Bank N.A. 800 N. Magnolia Ave., 7th Floor, Suite 701 Orlando, FL 32803 Office: 407-649-5638	Todd Morley todd.morley@wellsfargo.com	1/5/2018	Wells Fargo Bank N.A.	1/5/2018	12/28/2018	Y-2018