

**AMENDMENT NO. 1 TO ADDENDUM NO. 40  
TO AGREEMENT DATED DECEMBER 10, 2015  
BETWEEN THE GREATER ORLANDO AVIATION AUTHORITY  
AND HNTB CORPORATION**

**Project:** Reallocation and Additional Design, Bid & Award Services for Previously Deferred STC Airfield Civil P1X Apron & Taxiway Restart for W-S110, South Terminal C, Phase 1– Architect of Record Services, Orlando International Airport

**THIS AMENDMENT** is effective as of this 5<sup>th</sup> day of December, 2023, by and between the **GREATER ORLANDO AVIATION AUTHORITY** ("Authority") and **HNTB CORPORATION** ("Consultant").

**WITNESSETH**

**WHEREAS**, by Agreement dated December 10, 2015, Authority and Consultant entered into an Agreement for Consultant to provide Architect of Record for the South Terminal C, Phase 1; and

**WHEREAS**, under the Agreement, Consultant agreed to perform such additional professional services for Authority as are contained in any additional scope of work established by Authority in any Addendum to the Agreement and accepted in writing by Consultant; and

**WHEREAS**, Authority and Consultant desire to enter into this Amendment to the Agreement to provide for additional services and a no-cost reallocation of services rendered by the Consultant under the terms of said Agreement.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants herein contained, Authority and Consultant hereto do hereby agree as follows:

1. Consultant shall reallocate previously awarded services as follows:

| ITEM                      | ADDENDUM<br>40 | REVISIONS     | REVISED<br>TOTAL<br>ADDENDUM 40 |
|---------------------------|----------------|---------------|---------------------------------|
| NTE Reimbursable Fees     | \$0.00         | \$0.00        | \$0.00                          |
| Lump Sum Fees             | \$735,088.00   | (\$36,936.00) | \$698,152.00                    |
| NTE Reimbursable Expenses | \$0.00         | \$0.00        | \$0.00                          |
| Total:                    | \$735,088.00   | (\$36,936.00) | \$698,152.00                    |

2. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit "A." Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.




3. In addition to the reallocated amount from Addendum 40 in the sum of \$36,936.00, Consultant shall be compensated for such additional services in the **LUMP SUM amount of THIRTY-THREE THOUSAND SIX HUNDRED NINETY-ONE AND NO/100 DOLLARS (\$33,691.00)**, broken down as follows:



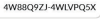
|                        |      |                    |
|------------------------|------|--------------------|
| Professional Fees:     | NTE: | \$0.00             |
| Professional Fees:     | LS:  | \$33,691.00        |
| Reimbursable Expenses: | NTE: | <u>\$0.00</u>      |
| <b>Total:</b>          |      | <b>\$33,691.00</b> |

4. Except as expressly modified in this Amendment, the Agreement dated December 10, 2015 and all prior addenda will remain in full force and effect.




**IN WITNESS WHEREOF**, the parties hereto have executed this Amendment No. 1 to Addendum No. 40 on Dec 14, 2023 \_\_\_\_\_.

#### GREATER ORLANDO AVIATION AUTHORITY

|   |
|---|
| Approved as to Form and Legality<br>(for the benefit of GOAA only)  |
| on <u>Dec 12, 2023</u>  |
|    |
| By:   |
| <b>NELSON MULLINS BROAD AND<br/>CASSEL, Legal Counsel</b>   |

By:   
   
Max Marble  
Sr. Vice President, Capital Programs  
Construction Committee Chair

#### HNTB CORPORATION

By:   
   
Printed: George Gilhooley  
Title: SVP



Orlando International Airport  
One Jeff Fuqua Boulevard  
Orlando, Florida, 32827-4392  
(407) 825-2001

## Memorandum

**To:** Members of the Construction Committee

**From:** Scott Shedek, Vice President of Construction  
*(Prepared by John Volpe, PMO)*

**Date:** December 5, 2023

**Re:** Request for Approval of an Amendment to Addendum No. 40 to the Architect of Record Services for the South Terminal C, Phase 1 Agreement with HNTB Corporation for Design, Bid & Award Services for Previously Deferred STC Airfield Civil P1X Apron & Taxiway Restart for W-S110 South Terminal C (Phase 1) – Architect of Record Services (& Major Subs) at the Orlando International Airport

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On April 5, 2022, the Construction Committee recommended approval of Addendum No. 40 for \$735,088.00 to the above referenced agreement, which was subsequently approved by the Aviation Authority Board on April 22, 2022.

Since that time, it has been discovered that additional Design Phase Services (DPS) to produce an Opinion of Probable Construction Cost Estimate for BP-S00196 – Terminal C, Phase 1X, Airfield Civil, Apron and Taxiway Paving and Ground Support Equipment Facility, including additive alternates for the North RON Parking Area and the Ground Support Equipment Facility are required, as further described in Consultant's proposal dated November 21, 2023.

Therefore, it is requested that the additional Design Phase Services in the amount of \$70,627.00 are approved using the remaining balance under Addendum No.40 in the amount of \$36,936.00 (to no effect to the scope proposed under original Addendum No.40 since it was already completed), and that the Construction Committee approve an additional Lump Sum Fee of \$33,691.00 for additional Design Phase Services.

If approved, these services would be effective date of the Construction Committee approval.

Consultant shall, with each monthly invoice, certify that the assigned work and services are on schedule to be completed within the contracted lump sum price, or provide at time of certification a written notice to the Authority of any deviations.

The MWBE/LDB participation has been reviewed by the Office of Small Business Development. Their findings and recommendation are attached.

Funding is from General Airport Revenue Bonds and Passenger Facility Charges to the extent eligible. Funding source verified by Melvin Martinez of Construction Finance on 12 / 1 / 23 as correct and available.

It is respectfully requested that the Construction Committee approve an Amendment to Addendum No.40 to the Architect of Record Services for the South Terminal C, Phase 1 Agreement with HNTB Corporation for the remaining balance of \$36,936.00 under Addendum No.40 to be applied to this Amendment, and additional \$33,691.00 in Lump Sum Fees for the services contained herein and amount as shown below:

|                                       |                    |
|---------------------------------------|--------------------|
| Addendum No.40                        | (\$36,936.00)      |
| Lump Sum Fees                         | \$70,627.00        |
| Not to Exceed Fees                    | \$0.00             |
| Not to Exceed Expenses                | \$0.00             |
| <b>TOTAL</b>                          | <b>\$33,691.00</b> |
| AAC – Compliance Review Date          | <i>EW</i> 12/1/23  |
| AAC – Funding Eligibility Review Date | 12/1/23            |

**HNTB Corporation**  
The HNTB Companies  
Infrastructure Solutions

200 Colonial Center Parkway  
Suite 140  
Lake Marv. Florida 32746

Telephone (407) 805-0355  
Facsimile (866) 205-1648  
www.hntb.com



November 30, 2023

Mr. Scott Shedek, PE  
Vice President of Construction  
**Greater Orlando Aviation Authority**  
Orlando International Airport  
One Jeff Fuqua Blvd.  
Orlando, FL 32827-4399

Re: **Proposal for Design Cost Estimating**  
**BP-S00196 – Terminal C, Phase 1X, Airfield Civil, Apron and Taxiway**  
**Paving and Ground Support Equipment Facility, Orlando International**  
**Airport, HNTB Job No. 61581**

Dear Mr. Shedek:

As requested by the Authority and the Program Management Oversight (PMO) consultant, HNTB is pleased to submit this lump sum fee proposal for additional design services for cost estimating to produce an Opinion of Probable Construction Cost for the federally funded BP-S00196 – Terminal C, Phase 1X, Airfield Civil, Apron and Taxiway Paving and Ground Support Equipment Facility, including additive alternates for the North RON Parking Area and the Ground Support Equipment Facility. As you know, cost estimating for the Terminal C program was previously done under the prior OAR team. In this case the Authority / PMO is requesting these estimates to be provided by the design team.

**SCOPE OF WORK:**

Cost estimates will be led by each of the engineers and architect of record for the three elements of the project, including Kimley Horn Associates (Airfield Civil), Rhodes+Brito (GSE Building and Grinder Station Canopies) and TYLin (GSE equipment and site). Their three proposals are included herein.

HNTB is not proposing any services or fees with this proposal.

**SCHEDULE:**

The estimates are proposed to be submitted by December 12, 2023.

**DELIVERABLES:**

The estimates will be submitted to the Authority / PMO team as Opinions of Probable Construction Cost for the previously mentioned three elements of the project.

**FEE SUMMARY and DBE PARTICIPATION:**

The DBE participation and the proposed lump sum fees are as follows and in the supporting documentation attached.

| GOAA South Terminal C Phase 1X                        |                |                     |  |
|---|----------------|---------------------|--|
| BP-S196 (Airfield Civil) Design Team Costs Estimating |                |                     |  |
| 11/30/2023  |                |                     |  |
| Firm  | DBE            | Lump Sum Fee        | Role   |
| <b>HNTB Corporation</b>                               |                | \$ -                | Prime Consultant                             |
| Rhodes Brito Architects, Inc.                         | 13.56%         | \$ 1,520            | Architect of Record - GSE Facility           |
| Connico   | 86.44%         | \$ 9,687            | Cost Estimating Services                     |
| <b>Subtotal</b>                                       | <b>100.00%</b> | <b>\$ 11,207.00</b> |  |
| <b>Kimley-Horn</b>                                    |                | \$ 4,442.00         | Engineer of Record - Airfield Civil          |
| Connico   | 82.23%         | \$ 20,558.00        | Cost Estimating Services                     |
| <b>Subtotal</b>                                       | <b>82.23%</b>  | <b>\$ 25,000.00</b> |  |
| <b>TY LIN International</b>                           |                | \$ 6,544.00         | Engineer of Record - GSE Facility Fuel       |
| AVCON, Inc  |                | \$ 4,060.00         | Engineer of Record - GSE Facility Site       |
| Voltair, Inc.   | 6.48%          | \$ 2,232.00         | Engineer of Record - GSE Facility Electrical |
| Connico   | 62.71%         | \$ 21,584.00        | Cost Estimating Services                     |
| <b>Subtotal</b>                                       | <b>69.19%</b>  | <b>\$ 34,420.00</b> |  |
| <b>Total Contract</b>                                 |                | <b>\$ 70,627.00</b> |  |
| <b>TOTAL DBE</b>                                      | <b>78.70%</b>  | <b>\$ 55,581.00</b> |  |

In summary, it is respectfully requested that the proposal be approved in the Total Lump Sum amount shown above for the design cost estimating services.

We sincerely appreciate this opportunity to continue to work with the Authority and Jacobs PMO team on this project. If you have any questions, please do not hesitate to let me know.

Respectfully submitted,  
**HNTB Corporation**



William G. Brooks, PE  
 Senior Program Director

Cc: Max Marble, PE, Sr. Vice President of Capital Programs, GOAA  
 Christina Taylor, Senior Project Manager, GOAA  
 John Volpe, Jacobs / PMO  
 Gunther Zurstadt, PE, Sr. Project Manager, HNTB  
 Erik Lange, PE, Sr. Project Manager, HNTB  
 Mark Bryan, MBA, Project Business Manager, HNTB

Attachments: Supporting Documentation

November 21, 2023

William G. Brooks, PE  
HNTB Corporation  
11346 Terminal C Service Road  
Orlando, FL 32824

Re: Letter Agreement for Professional Services for Preparation of an Opinion of Probable Construction Cost for MCO STC BP-S196 Base Bid and Add Alternate No. 1

Dear Mr. Brooks:

Kimley-Horn and Associates, Inc. ("Kimley-Horn" or "Consultant") is pleased to submit this Letter Agreement (the "Agreement") to HNTB Corporation ("Client") for providing an Opinion of Probable Construction Cost (OPCC) for MCO STC BP-S196 Base Bid and Add Alternate No. 1.

### **Project Understanding**

It is understood that the project scope consists of preparing an Opinion of Probable Construction Cost (OPCC) for BP S-196 Airfield Civil Package + Add Alt 1 for the civil work associated with the apron around the South Terminal. This will include the final grading, base, drainage, paving and electrical work associated with the construction of this apron. Kimley-Horn shall provide the OPCC service via a subconsultant (Connico).

### **Scope of Services**

Kimley-Horn shall provide the services specifically set forth below through our subconsultant Connico. Kimley-Horn will provide administrative and management services associated with the subconsultant's work.

#### Task 1: 100% Design Estimate

An Opinion of Probable Construction Cost (OPCC) will be prepared for the BP S-196 Base Bid and Add Alternate No. 1 project as defined in the 100% Construction Documents prepared by Kimley-Horn and the Design Team. The OPCC will be prepared using a labor, equipment and materials estimation methodology, similar that used by industry construction contractors.

Hazardous Materials Abatement is not included. If the Client provides an estimate for hazardous materials, Subconsultant will include it in the estimate and cite the source.

In providing estimates of probable construction cost, the Client understands that Subconsultant has no control over the cost or availability of labor, equipment, or materials, or over market conditions or the contractor's method of pricing, and that Subconsultant's estimates of probable construction costs are made on the basis of Subconsultant's professional judgment and experience. Subconsultant makes no warranty, express or implied, that the bids, or the negotiated cost of the Work, will not vary from Subconsultant's estimate of probable construction cost.

Subconsultant will require an electronic version (PDF) of the drawings and specifications, and a copy of any other applicable documentation which applies to the project.

#### Deliverables

The estimate will be prepared in a format to fit the requirements of the Client, provided the format is established at the beginning of the estimating task. The estimate will identify Subconsultant's opinion of probable construction cost of the project based on the documents provided by the Client. Subconsultant is entitled to rely and will rely on the accuracy and completeness of all such documents without undertaking an independent investigation to confirm the same.



Also included within the report shall be the estimate notes. The notes will contain assumptions, criteria, and clarifications for the estimate, based on Subconsultant's professional experience and information provided by the design team. The notes will also include any other comments about the project that Subconsultant believes are relevant.

Subconsultant will provide an electronic copy of the report.

In the event that supplemental information is furnished to Subconsultant after a task has begun, and such information requires changes to any quantity take-off currently in progress, Subconsultant reserves the right to request additional compensation for any such additional work. No additional time shall be expended on work affected by such supplemental information without the prior written consent of the Client and an agreement having been reached as to the scope and additional fee required.

## Additional Services

Any services not specifically provided for in the above scope will be billed as additional services and performed at our then current hourly rates.

## Information Provided By Client

We shall be entitled to rely on the completeness and accuracy of all information provided by the Client or the Client's consultants or representatives. The Client shall provide all information requested by Kimley-Horn during the project.

## Schedule

The services shall be provided as expeditiously as practicable with the goal of delivering the OPCC Report by December 12, 2023.

## Fee and Expenses

Kimley-Horn will perform the services in Task 1 for the total lump sum fee below. Individual task amounts are informational only. All permitting, application, and similar project fees will be paid directly by the Client.

| Position:  | QC Reviewer |          | Sr. Program Manager |            | Sr. Project Manager |              | Sr. Engineer |          | Engineer    |         | Engineering Intern |          | Sr. CAD Designer |          | CAD Technician |          | Sr. Administrative |          | TOTAL       |         |             |
|--|-------------|----------|---------------------|------------|---------------------|--------------|--------------|----------|-------------|---------|--------------------|----------|------------------|----------|----------------|----------|--------------------|----------|-------------|---------|-------------|
| Rate (\$/Hour):  | \$268       |          | \$249               |            | \$248               |              | \$188        |          | \$133       |         | \$111              |          | \$131            |          | \$104          |          | \$78               |          |             |         | Avg. Hourly |
|  | labor hours | Cost     | labor hours         | Cost       | labor hours         | Cost         | labor hours  | Cost     | labor hours | Cost    | labor hours        | Cost     | labor hours      | Cost     | labor hours    | Cost     | labor hours        | Cost     | labor hours | Cost    | Rate        |
| Kimley Horn and Associates                             |             |          |                     |            |                     |              |              |          |             |         |                    |          |                  |          |                |          |                    |          |             |         |             |
| Opinion of Probable Construction Cost (OPCC)           |             | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
| Opinion of Probable Construction Cost (OPCC)           |             | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
| Team Manager   |             | \$0 4.00 |                     | \$996 4.00 |                     | \$992        |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      | 8           | \$1,968 | \$249       |
| SOW/Bid Schedule/Estimate Coordination                 |             | \$0      |                     | \$0 4.00   |                     | \$992        |              | \$0 8.50 |             | \$1,131 |                    | \$0      |                  | \$0 4.25 |                | \$332    |                    | 17       | \$2,454     | \$147   |             |
|  |             | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
|  | 0           | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
| Sub-Total OPCC Svcs                                    | 0           | \$0 4.00 |                     | \$996 8.00 |                     | \$1,984 0.00 |              | \$0 8.50 |             | \$1,131 | 0                  | \$0 0.00 |                  | \$0 0    |                | \$0 4.25 |                    | \$332 25 |             | \$4,442 | \$179       |
| Closedout  |             |          |                     |            |                     |              |              |          |             |         |                    |          |                  |          |                |          |                    |          |             |         |             |
| As Built Submittals Review - Civil Plan Set (121 Shts) | 0           | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
| Prepare Record Documents (Plans and Specs.)            |             | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
| Subconsultant Coordination                             |             | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
| Permit Coordination and Close-Out (4 permits)          | 0           | \$0      |                     | \$0        |                     | \$0          |              | \$0      |             | \$0     |                    | \$0      |                  | \$0      |                | \$0      |                    | \$0      |             | \$0     | #DIV/0!     |
| Sub-Total Closedout                                    | 0           | \$0 0.00 |                     | \$0 0.00   |                     | \$0 0.00     |              | \$0 0.00 |             | \$0 0   |                    | \$0 0.00 |                  | \$0 0    |                | \$0 0.00 |                    | \$0 -    |             | \$0     | #DIV/0!     |
| TOTAL NOT TO EXCEED REIMBURSABLE FEE:                  | 0           | \$0 4.00 |                     | \$996 8.00 |                     | \$1,984 0.00 |              | \$0 8.50 |             | \$1,131 | 0                  | \$0 0.00 |                  | \$0 0    |                | \$0 4.25 |                    | \$332 25 |             | \$4,442 | \$179       |

OPCC Service to be provided by Connico fee is \$20,558.

|                             |             |
|-----------------------------|-------------|
| Task 1 100% Design Estimate | \$25,000.00 |
| Total Lump Sum Labor Fee    | \$25,000.00 |

We appreciate the opportunity to provide these services. Please contact me if you have any questions.

Sincerely,

KIMLEY-HORN AND ASSOCIATES, INC.

Rev 12/2022



Signed: 

Printed Name: Jonathan A. Martin, P.E.

Title: Senior Vice President]

Attachment – Connico Proposal

November 9, 2023

(615) 994-1980  
[www.connico.com](http://www.connico.com)

Steven B. Cornell, PE  
Kimley-Horn  
189 South Orange Ave, Suite 1000  
Orlando, FL 32801

**RE: Connico Scope and Fee Proposal  
South Terminal Airfield Construction  
Greater Orlando Airport Authority  
Orlando, FL 32827**

Dear Steve:

We are pleased to present our fee proposal for the referenced project. Connico will perform the services outlined in this proposal.

We appreciate the opportunity to team with you on this project. Should you have any questions or need additional information, please contact us at your convenience.

Sincerely,

The Connico Team



David J. Hunley, PE  
Vice President  
[dhunley@connico.com](mailto:dhunley@connico.com)

Connico Project No. 6107.23.01

## ***SCOPE OF WORK AND FEE***

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### ***Project Scope***

It is understood that the project scope consists of the civil work associated with the apron around the South Terminal. This will include the final grading, base, drainage, paving and electrical work associated with the construction of this apron.

The construction budget has not been established.

### ***Basic Scope of Services***

Connico proposes to provide the following services:

- ☐ 100% Design Estimate
- ☐ Add Alt. 1 Estimate

Each phase includes an initial scope of work review meeting and a draft deliverable review meeting via teleconference. The teleconference meeting is to occur prior to issuing an electronic copy of the report. A limited site visit for the purpose of providing an opinion of probable cost is not included. No onsite meetings have been included. Should they be required, they will be considered Additional Services and compensated as such. The only weekly design meetings included in this proposal are the ones that will occur a couple of weeks before our work begins. Should attendance at all weekly design meetings be required, this will be considered Additional Services and compensated for as such. Quantities of work will be furnished by Kimley-Horn. This proposal is for design phase services only; construction phase services are not included.

Hazardous Materials Abatement is not included. If the Client provides an estimate for hazardous materials, Connico will include it in the estimate and cite the source.

In providing estimates of probable construction cost, the Client understands that Connico has no control over the cost or availability of labor, equipment, or materials, or over market conditions or the contractor's method of pricing, and that Connico's estimates of probable construction costs are made on the basis of Connico's professional judgment and experience. Connico makes no warranty, express or implied, that the bids, or the negotiated cost of the Work, will not vary from Connico's estimate of probable construction cost.

Connico will require an electronic version (PDF) of the drawings and specifications, and a copy of any other applicable documentation which applies to the project.

### ***Deliverables***

The estimate will be prepared in a format to fit the requirements of the Client, provided the format is established at the beginning of the estimating task. The estimate will identify Connico's opinion of probable construction cost of the project based on the documents provided by the Client. Connico is entitled to rely and will rely on the accuracy and completeness of all such documents without undertaking an independent investigation to confirm the same.

### **SCOPE OF WORK AND FEE**

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Also included within the report shall be the estimate notes. The notes will contain assumptions, criteria, and clarifications for the estimate, based on Connico's professional experience and information provided by the design team. The notes will also include any other comments about the project that Connico believes are relevant.

Connico will provide an electronic copy of the report.

The report shall be prepared and delivered by December 12, 2023 provided all design information required is received by Connico. In the event that supplemental information is furnished to Connico after a task has begun, and such information requires changes to any quantity take-off currently in progress, Connico reserves the right to request additional compensation for any such additional work. No additional time shall be expended on work affected by such supplemental information without the prior written consent of the Client and an agreement having been reached as to the scope and additional fee required.

#### ***Proposed Fees (Basic Scope of Services)***

|  |             |
|--|-------------|
| <input type="checkbox"/> 100% Design Estimate (Lump Sum) | \$16,634.00 |
| <input type="checkbox"/> Add Alt. 1 Estimate             | \$3,924.00  |

|                                    |                           |
|------------------------------------|---------------------------|
| <b><i>TOTAL FEE (Lump Sum)</i></b> | <b><i>\$20,558.00</i></b> |
|------------------------------------|---------------------------|

The proposed fees are based on providing all listed estimates. Should the Client elect to change the scope of services, Connico reserves the right to renegotiate fees.

Services not set forth above are specifically excluded from the scope of Connico's services. Connico assumes no responsibility to perform any services not specifically listed herein.

#### ***Additional Services***

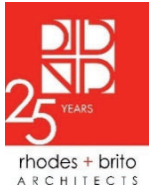
The Basic Scope Services do not include cost management, evaluating or making recommendations regarding substitution of materials, products, or equipment proposed, design alternatives or value engineering building or site systems, reconciliation estimates or services, and meetings not included within the base proposal. Additional Services are not included as part of the Basic Scope of Services and shall be paid for by the Client, in addition to payment for the Basic Scope of Services, at the rates included within the agreement.

Proposal submitted by:



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David J. Hunley, PE  
Vice President



## PROPOSAL FOR ARCHITECTURAL SERVICES

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November 20, 2023

William Brooks  
Program Director  
HNTB Corporation  
610 Crescent Exec. Ct., Suite 400  
Lake Mary, FL 32746

Project: STC Ground Support Equipment (GSE) Facility  
Subject: Architect's Cost Estimate Proposal

Dear Mr. Brooks,

As requested, please find this proposal for the Architect's Opinion of Probable Construction

Cost for our DBE sub-consultant Connico to perform the estimate for the GSE Admin / Operations Building and the two Canopies over the grinder pump stations, which are within the Add Alt No. 2 under BP-S196.

Connico's scope of services, assumptions and the associated fee for these services are included in the attachment. Rhodes + Brito has included time under this effort to respond to any questions from the estimator and will forward the estimates received to the HNTB team.

Should you have any questions, please do not hesitate to call.

Sincerely,

Sincerely,

**RHODES+BRITO ARCHITECTS INC.**

Sr. Project Manager

Cc: Max Brito, AIA  
Adel Shalaby, AIA

November 17, 2023

(615) 994-1980  
[www.connico.com](http://www.connico.com)

Don Williams,  
Rhodes+Brito Architects  
605 East Robinson Street, Suite 750,  
Orlando, FL 32801

**RE: Connico Scope and Fee Proposal  
South Terminal C – GSE Operations Building  
Greater Orlando Airport Authority  
Orlando, FL 32827**

Dear Don:

We are pleased to present our fee proposal for the referenced project. Connico will perform the services outlined in this proposal.

We appreciate the opportunity to team with you on this project. Should you have any questions or need additional information, please contact us at your convenience.

Sincerely,

The Connico Team

A handwritten signature in blue ink, appearing to read "Charl J. Nesar", with a stylized flourish at the end.

Charl J. Nesar, MRICS, CCP  
Director  
[cjneser@connico.com](mailto:cjneser@connico.com)

Connico Project No. 6107.23.02

## ***SCOPE OF WORK AND FEE***

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### ***Project Scope***

It is understood that the project scope consists of a GSE Operations Office together with two (2) Grinder Station canopies. All other buildings, civil and sitework is part of a different project and not part of this scope of work.

The construction budget has not been established.

### ***Basic Scope of Services***

Connico proposes to provide the following services:

#### **100% Design Estimate**

Each phase includes an initial scope of work review meeting and a draft deliverable review meeting via teleconference. The teleconference meeting is to occur prior to issuing an electronic copy of the report. A limited site visit for the purpose of providing an opinion of probable cost is not included. No onsite meetings have been included. Should they be required, they will be considered Additional Services and compensated as such. The only weekly design meetings included in this proposal are the ones that will occur a couple of weeks before our work begins. Should attendance at all weekly design meetings be required, this will be considered Additional Services and compensated for as such. This proposal is for design phase services only; planning and construction phase services are not included.

Hazardous Materials Abatement is not included. If the Client provides an estimate for hazardous materials, Connico will include it in the estimate and cite the source.

In providing estimates of probable construction cost, the Client understands that Connico has no control over the cost or availability of labor, equipment, or materials, or over market conditions or the contractor's method of pricing, and that Connico's estimates of probable construction costs are made on the basis of Connico's professional judgment and experience. Connico makes no warranty, express or implied, that the bids, or the negotiated cost of the Work, will not vary from Connico's estimate of probable construction cost.

Connico will require an electronic version (PDF) of the drawings and specifications, and a copy of any other applicable documentation which applies to the project.

### ***Deliverables***

The estimate will be prepared in a format to fit the requirements of the Client, provided the format is established at the beginning of the estimating task. The estimate will identify Connico's opinion of probable construction cost of the project based on the documents provided by the Client. Connico is entitled to rely and will rely on the accuracy and completeness of all such documents without undertaking an independent investigation to confirm the same.



## SCOPE OF WORK AND FEE

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Also included within the report shall be the estimate notes. The notes will contain assumptions, criteria, and clarifications for the estimate, based on Connico's professional experience and information provided by the design team. The notes will also include any other comments about the project that Connico believes are relevant.

Connico will provide an electronic copy of the report.

The report shall be prepared and delivered by December 12, 2023, assuming all design information required is received by Connico. In the event that supplemental information is furnished to Connico after a task has begun, and such information requires changes to any quantity take-off currently in progress, Connico reserves the right to request additional compensation for any such additional work. No additional time shall be expended on work affected by such supplemental information without the prior written consent of the Client and an agreement having been reached as to the scope and additional fee required.

### ***Proposed Fees (Basic Scope of Services)***

|                      |            |
|----------------------|------------|
| 100% Design Estimate | \$9,687.00 |
|----------------------|------------|

|                                    |                          |
|------------------------------------|--------------------------|
| <b><i>TOTAL FEE (Lump Sum)</i></b> | <b><i>\$9,687.00</i></b> |
|------------------------------------|--------------------------|

The proposed fees are based on providing all listed estimates. Should the Client elect to change the scope of services, Connico reserves the right to renegotiate fees.

Services not set forth above are specifically excluded from the scope of Connico's services. Connico assumes no responsibility to perform any services not specifically listed herein.

### ***Additional Services***

The Basic Scope Services do not include cost management, evaluating or making recommendations regarding substitution of materials, products, or equipment proposed, design alternatives or value engineering building or site systems, reconciliation estimates or services, and meetings not included within the base proposal. Additional Services are not included as part of the Basic Scope of Services and shall be paid for by the Client, in addition to payment for the Basic Scope of Services, at the rates included within the agreement.

Proposal submitted by:




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Charl J. Nesar, MRICS, CCP  
Director



November 21, 2023

Mr. William G. Brooks, PE  
Sr. Program Director, HNTB Architect of Record Team  
South Terminal C, Orlando International Airport  
HNTB CORPORATION  
11346 Terminal C Service Road  
Orlando, FL 32824

**Reference:** Revised Request for Amendment to Task Order 11 to Prepare an Engineer's Estimate of Probable Construction Cost for the Bid Alternate No.2, for the GSE Facility Civil, Electrical, Mechanical and Equipment in BP-196.

Dear Mr. Brooks,

This is our revised request for an Amendment to Task Order 11 to prepare Engineer's Estimate of Probable Construction Cost for the Bid Alternate No.2, the GSE Facility Civil, Electrical, Mechanical and Equipment in BP-196. These services will be provided by an amendment to Task Order 11 under our existing MASTER/TASK ORDER AGREEMENT BETWEEN HNTB AND SUBCONSULTANT, dated February 5, 2016, copy attached.

Our scope of services, assumptions and the associated fee for these services are included in Exhibit "A" and are based on your e-mail correspondences of November 17, 2023.

Connico will prepare the Engineer's Estimate of Probable Construction Cost with input from the designers TYLin, Avcon, and Voltair as needed to answer Connico questions on the scope of work. Connico's Scope and Fee Proposal is attached. An estimate of the designers' fee to assist Connico is also included.

Total fee requested for this scope of services is \$34,420.00. We will deliver the Engineer's Estimate of Probable Construction Cost on or before December 12, 2023.

We look forward to working with you on the successful completion of this task. Should you have any questions, please do not hesitate to call.

Sincerely,

A handwritten signature in blue ink that reads 'Michael Miller'.

Michael K. Miller, P.E.  
Vice President

Attach: Exhibit "A" Scope of Services, Assumptions and Fee Estimate  
Exhibit "B" Email Requesting Services  
Exhibit "C" Connico Scope and Fee Proposal  
Exhibit "D" TYLIN INTERNATIONAL Task Order, TASK ORDER NUMBER: 11

## EXHIBIT "A" SCOPE OF SERVICES, ASSUMPTIONS AND FEE ESTIMATE

### 1.0 DESCRIPTION OF THE PROJECT

Prepare an Engineer's Estimate of Probable Construction Cost for Bid Alternate No.2, the GSE Facility Civil, Electrical, Mechanical and Equipment in BP-196. The estimate will be prepared by Connico with input from the designers as needed to clarify the scope of work.

### 2.0 SCOPE OF SERVICES FOR THE ESTIMATE

The scope of services to be provided include 100 % Design Estimate for the following:

- 2.1. The civil work associated with the GSE facility site, including final grading, base, drainage, paving and electrical work.
- 2.2. In addition to the civil scope of work, the scope includes eight trash compactors, the gasoline and diesel fuel station, two oil-water separators, two grinder stations and all site utilities, lighting and fencing are included.
- 2.3. Per the Connico scope of services two meetings are planned by teleconference. One meeting to review the initial scope of work and one meeting to review the draft cost estimate. One representative from each of the designers will attend each of the two meetings. Attendance at weekly meeting was excluded in the Connico proposal.

### 4.0 ASSUMPTIONS

- 4.1 Review the attached Connico Scope of Work and FEE document for assumption, exclusions, criteria, and clarifications for the estimate. No site visit is included.
- 4.2 Additional services are not included but can be provided with additional compensation and time to provide the additional services. No additional services will be provided without written authorization.
- 4.3 Connico to be provided with the bid documents in electronic PDF form.
- 4.4 Any services not specifically noted in this proposal are not included.
- 4.5 A mutually agreeable sub-agreement between TYLin and Connico can be executed.
- 4.6 The task is to be completed by December 12, 2023.

## **5.0 SCHEDULE AND DELIVERABLES**

**5.1** The Deliverable will be an electronic copy of the final Estimate of Probable Construction Cost for BP-196 Bid Alternate No.2, GSE Facility.

**5.2** The initial scope review meeting is scheduled for TBD and the draft estimate review meeting is scheduled for TBD.

**5.3** The electronic copy of the final Estimate of Probable Construction Cost will be delivered on December 12, 2023.

## **6.0 FEE FOR ESTIMATE OF PROBABLE CONSTRUCTION COST**

**6.1** Connico's Fee for the services to prepare the estimate is a lump sum of \$21,584.00.

**6.2** Designers' lump sum fee for assisting Connico to prepare the estimate is \$12,836.00.

**6.3** Total Fee request is \$34,420.00.

November 21, 2023

(615) 994-1980  
[www.connico.com](http://www.connico.com)

**Michael K. Miller, PE**  
**TYLin International**  
**201 Alhambra Circle, Suite 900,**  
**Coral Gables, FL**

**RE: Connico Scope and Fee Proposal**  
**South Terminal Airfield Construction**  
**Greater Orlando Airport Authority**  
**Orlando, FL 32827**

Dear Michael:

We are pleased to present our revised fee proposal for the referenced project. Connico will perform the services outlined in this proposal.

We appreciate the opportunity to team with you on this project. Should you have any questions or need additional information, please contact us at your convenience.

Sincerely,

The Connico Team



Charl J. Nesor, MRICS, CCP  
Director  
[cjneser@connico.com](mailto:cjneser@connico.com)

Connico Project No. 6107.23.03

## ***SCOPE OF WORK AND FEE***

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### ***Project Scope***

It is understood that the project scope consists Bid Alternate 2: Ground Support Equipment (GSE) Facility:

- Underground utilities including drainage, potable water, sanitary, power, and fiber.
- Construction of all grading, base and pavement for the GSE facility, fuel facility, grinder stations with canopies (Excluded), building (Excluded), emergency power generator, domestic and international trash garbage facilities, fencing, markings, signage, and lighting.

The construction budget has not been established.

### ***Basic Scope of Services***

Connico proposes to provide the following services:

- 100% Design Estimate

Each phase includes an initial scope of work review meeting and a draft deliverable review meeting via teleconference. The teleconference meeting is to occur prior to issuing an electronic copy of the report. A limited site visit for the purpose of providing an opinion of probable cost is not included. No onsite meetings have been included. Should they be required, they will be considered Additional Services and compensated as such. The only weekly design meetings included in this proposal are the ones that will occur a couple of weeks before our work begins. Should attendance at all weekly design meetings be required, this will be considered Additional Services and compensated for as such. This proposal is for design phase services only; construction phase services are not included.

Hazardous Materials Abatement is not included. If the Client provides an estimate for hazardous materials, Connico will include it in the estimate and cite the source.

In providing estimates of probable construction cost, the Client understands that Connico has no control over the cost or availability of labor, equipment, or materials, or over market conditions or the contractor's method of pricing, and that Connico's estimates of probable construction costs are made on the basis of Connico's professional judgment and experience. Connico makes no warranty, express or implied, that the bids, or the negotiated cost of the Work, will not vary from Connico's estimate of probable construction cost.

Connico will require an electronic version (PDF) of the drawings and specifications, and a copy of any other applicable documentation which applies to the project.

### ***Deliverables***

The estimate will be prepared in a format to fit the requirements of the Client, provided the format is established at the beginning of the estimating task. The estimate will identify Connico's opinion of probable construction cost of the project based on the documents provided by the Client. Connico is entitled to rely and will rely on the accuracy and completeness of all such documents without undertaking an independent investigation to confirm the same.

## SCOPE OF WORK AND FEE

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Also included within the report shall be the estimate notes. The notes will contain assumptions, criteria, and clarifications for the estimate, based on Connico's professional experience and information provided by the design team. The notes will also include any other comments about the project that Connico believes are relevant.

Connico will provide an electronic copy of the report.

The report will be issued on or before December 12<sup>th</sup>, 2023, ~~if and only if the agreements is in place and all relevant information (drawings, sketches, est.) has been issued to Connico by November 22<sup>nd</sup>, 2023.~~ In the event that supplemental information is furnished to Connico after a task has begun, and such information requires changes to any quantity take-off currently in progress, Connico reserves the right to request additional compensation and time for completion for any such additional work. No additional time shall be expended on work affected by such supplemental information without the prior written consent of the Client and an agreement having been reached as to the scope and additional fee required.

### **Proposed Fees (Basic Scope of Services)**

|                                   |             |
|-----------------------------------|-------------|
| ☐ 100% Design Estimate (Lump Sum) | \$21,584.00 |
|-----------------------------------|-------------|

|                             |                    |
|-----------------------------|--------------------|
| <b>TOTAL FEE (Lump Sum)</b> | <b>\$21,584.00</b> |
|-----------------------------|--------------------|

The proposed fees are based on providing all listed estimates. Should the Client elect to change the scope of services, Connico reserves the right to renegotiate fees.

Services not set forth above are specifically excluded from the scope of Connico's services. Connico assumes no responsibility to perform any services not specifically listed herein.

### **Additional Services**

The Basic Scope Services do not include cost management, evaluating or making recommendations regarding substitution of materials, products, or equipment proposed, design alternatives or value engineering building or site systems, reconciliation estimates or services, and meetings not included within the base proposal. Additional Services are not included as part of the Basic Scope of Services and shall be paid for by the Client, in addition to payment for the Basic Scope of Services, at the rates included within the agreement.

Proposal submitted by:




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Charl J. Nesar, MRICS, CCP  
Director



| KIMLEY-HORN Opinion of Probable Construction Cost (OPCC) |                     |              |                    |                |             |                |                          |              |              |                |               |
|--|---------------------|--------------|--------------------|----------------|-------------|----------------|--------------------------|--------------|--------------|----------------|---------------|
| Position:  | Sr. Program Manager |              | Sr Project Manager |                | Engineer    |                | Sr. Administrative Asst. |              | TOTAL        |                |               |
|  |                     |              |                    |                |             |                |                          |              |              |                |               |
| Rate (\$/Hour):  | \$249               |              | \$248              |                | \$133       |                | \$78                     |              |              |                | Avg. Hourly   |
| Kimley Horn and Associates                               | labor hours         | Cost         | labor hours        | Cost           | labor hours | Cost           | labor hours              | Cost         | labor hours  | Cost           | Rate          |
| Opinion of Probable Construction Cost (OPCC)             |                     |              |                    |                |             |                |                          |              |              |                |               |
| Team Manange   | 4.00                | \$996        | 4.00               | \$992          |             | \$0            |                          | \$0          | 8.00         | \$1,988        | 248.50        |
| SOW/Bid Schedule/Estimate Coordination                   |                     | \$0          | 4.00               | \$992          | 8.50        | \$1,131        | 4.25                     | \$332        | 16.75        | \$2,454        | 146.51        |
| <b>Sub-Total OPCC Svcs</b>                               | <b>4.00</b>         | <b>\$996</b> | <b>8.00</b>        | <b>\$1,984</b> | <b>8.50</b> | <b>\$1,131</b> | <b>4.25</b>              | <b>\$332</b> | <b>24.75</b> | <b>\$4,442</b> | <b>179.47</b> |
|  |                     |              |                    |                |             |                |                          |              |              |                |               |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-9**  
**CONTRACT HOURLY RATES**

All amounts invoiced by the Consultant as Reimbursable Fees shall be calculated on the basis of the actual number of hours of services rendered under this Agreement by each of the positions defined and by the new positions as identified below, multiplied by the corresponding Contract Hourly Rate, up to the Not to Exceed limit defined by the Agreement. Include information on positions held by both the design consultant and each subconsultant.

| <b>FIRM</b>             | <b>POSITION</b>               | <b>CONTRACT HOURLY RATE</b> |
|-------------------------|-------------------------------|-----------------------------|
| Rhodes Brito Architects | Principal                     | \$174                       |
| Rhodes Brito Architects | Sr. Project Manager           | \$164                       |
| Rhodes Brito Architects | Project Manager               | \$131                       |
| Rhodes Brito Architects | Architectural Project Manager | \$118                       |
| Rhodes Brito Architects | Sr Interior Designer          | \$117                       |
| Rhodes Brito Architects | Project Architect             | \$120                       |
| Rhodes Brito Architects | Architect                     | \$112                       |
| Rhodes Brito Architects | Sr. Architectural Designer    | \$103                       |
| Rhodes Brito Architects | Architectural Designer        | \$95                        |
| Rhodes Brito Architects | Construction Administrator    | \$90                        |
| Rhodes Brito Architects | Sr. Project Administrator     | \$102                       |
| Rhodes Brito Architects | Project Administrator         | \$74                        |
| Rhodes Brito Architects | Document Control Specialist   | \$67                        |
| Rhodes Brito Architects | Clerical                      | \$49                        |

[illegible]

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-1**  
**SUMMARY OF TOTAL CONTRACT VALUE**

| <b>Phase of Project:</b>                 |                | <b>TOTAL<br/>CONTRACT</b> |
|--|----------------|---------------------------|
| 1.0 Lump Sum Fee:                        | \$1,520        | <b>\$1,520</b>            |
| 2.0 Not to Exceed Reimbursable Fee:      | \$0            | <b>\$0</b>                |
| 3.0 Not to Exceed Reimbursable Expenses: | \$0            | <b>\$0</b>                |
| <b>4.0 TOTAL CONTRACT VALUE:</b>         | <b>\$1,520</b> | <b>\$1,520</b>            |

|   |                 |                 |
|---|-----------------|-----------------|
| Total Lump Sum Labor Hours:                   | 14.00           | <b>14.00</b>    |
| Total Not to Exceed Reimbursable Labor Hours: | -               | -               |
| <b>TOTAL LABOR HOURS:</b>                     | <b>14.00</b>    | <b>14.00</b>    |
| <b>Average Hourly Rate:</b>                   | <b>\$108.57</b> | <b>\$108.57</b> |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-2**  
**SUMMARY OF LUMP SUM FEES**

| Phase of Project:              | Design Services |                | TOTAL          |                |                 |
|--------------------------------|-----------------|----------------|----------------|----------------|-----------------|
|                                | labor<br>hours  | Total Fee      | labor<br>hours | Cost           | Avg. Rate       |
| <b>Rhodes Brito Architects</b> |                 |                |                |                |                 |
| Lump Sum Fee Subtotal Subtotal | 14.00           | \$1,520        | 14.00          | \$1,520        | \$108.57        |
| <b>Total Lump Sum Amount:</b>  | <b>14.00</b>    | <b>\$1,520</b> | <b>14.00</b>   | <b>\$1,520</b> | <b>\$108.57</b> |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-3**  
**BREAKOUT OF LUMP SUM FEES**

| Position:                        | Sr. Project Manager |              | Architect   |              | Project Administrator |              | TOTAL        |                |                 |
|----------------------------------|---------------------|--------------|-------------|--------------|-----------------------|--------------|--------------|----------------|-----------------|
| Rate (\$/Hour):                  | \$164.00            |              | \$112.00    |              | \$74.00               |              |              |                | Avg. Hourly     |
| <b>Rhodes Brito Architects</b>   | labor hours         | Cost         | labor hours | Cost         | labor hours           | Cost         | labor hours  | Cost           | Rate            |
| <b>Design Services</b>           |                     |              |             |              |                       |              |              |                |                 |
| Review Cost Estimate             | 2.00                | \$328        | 8.00        | \$896        |                       | \$0          | 10.00        | \$1,224        | \$122.40        |
| Project Administration           |                     | \$0          |             | \$0          | 4.00                  | \$296        | 4.00         | \$296          | \$74.00         |
| <b>Sub-Total Design Services</b> | <b>2.00</b>         | <b>\$328</b> | <b>8.00</b> | <b>\$896</b> | <b>4.00</b>           | <b>\$296</b> | <b>14.00</b> | <b>\$1,520</b> | <b>\$108.57</b> |
| <b>TOTAL LUMP SUM FEE:</b>       | <b>2.00</b>         | <b>\$328</b> | <b>8.00</b> | <b>\$896</b> | <b>4.00</b>           | <b>\$296</b> | <b>14.00</b> | <b>\$1,520</b> | <b>\$108.57</b> |

[illegible]



**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-1**  
**SUMMARY OF TOTAL CONTRACT VALUE**

| <b>Phase of Project:</b>                 | <b>Meetings and Questions</b> | <b>TOTAL CONTRACT</b> |
|--|-------------------------------|-----------------------|
|  | \$0                           | <b>\$0</b>            |
| 1.0 Lump Sum Fee:                        | \$12,836                      | <b>\$12,836</b>       |
| 3.0 Not to Exceed Reimbursable Expenses: | \$0                           | <b>\$0</b>            |
| <b>4.0 TOTAL CONTRACT VALUE:</b>         | <b>\$12,836</b>               | <b>\$12,836</b>       |
|  |                               |                       |
|  | -                             | -                     |
| Total Lump Sum Labor Hours:              | 64.00                         | <b>64.00</b>          |
| <b>TOTAL LABOR HOURS:</b>                | <b>64.00</b>                  | <b>64.00</b>          |
| <b>Average Hourly Rate:</b>              | \$200.56                      | <b>\$200.56</b>       |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-4**  
**SUMMARY OF NOT TO EXCEED REIMBURSABLE FEES AND EXPENSES**

| Phase of Project:                                 | Meetings and Questions |                 | TOTAL        |                 |            |
|---|------------------------|-----------------|--------------|-----------------|------------|
|   | labor hours            | Total Fee       | labor hours  | Cost            | Avg. Rate  |
| <b>T.Y. Lin International</b>                     |                        |                 |              |                 |            |
| T.Y. Lin International                            |                        |                 |              |                 |            |
| Lump Sum Fee                                      | 24.00                  | \$6,544         | 24.00        | \$6,544         | 273        |
| Not to Exceed Reimbursable Expenses               |                        | \$0             |              | \$0             |            |
| <b>Subtotal T.Y. Lin International</b>            | <b>24.00</b>           | <b>\$6,544</b>  | <b>24.00</b> | <b>\$6,544</b>  | <b>273</b> |
| <b>AVCON, Inc.</b>                                |                        |                 |              |                 |            |
| AVCON, Inc.                                       |                        |                 |              |                 |            |
| Lump Sum Fee                                      | 20.00                  | \$4,060         | 20.00        | \$4,060         | 203        |
| Not to Exceed Reimbursable Expenses               |                        | \$0             |              | \$0             |            |
| <b>Subtotal AVCON, Inc.</b>                       | <b>20.00</b>           | <b>\$4,060</b>  | <b>20.00</b> | <b>\$4,060</b>  | <b>203</b> |
| <b>VoltAir Consulting Engineers, Inc</b>          |                        |                 |              |                 |            |
| VoltAir Consulting Engineers, Inc                 |                        |                 |              |                 |            |
| Lump Sum Fee                                      | 20.00                  | \$2,232         | 20.00        | \$2,232         | 112        |
| Not to Exceed Reimbursable Expenses               |                        | \$0             |              | \$0             |            |
| <b>Subtotal VoltAir Consulting Engineers, Inc</b> | <b>20.00</b>           | <b>\$2,232</b>  | <b>20.00</b> | <b>\$2,232</b>  | <b>112</b> |
| <b>Total Not to Exceed Amount:</b>                | <b>64.00</b>           | <b>\$12,836</b> | <b>64.00</b> | <b>\$12,836</b> | <b>201</b> |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-5**  
**BREAKDOWN OF NOT TO EXCEED REIMBURSABLE FEES**

| Position:  | Sr. Engineer |                | Principal   |                | TOTAL        |                |              |
|--|--------------|----------------|-------------|----------------|--------------|----------------|--------------|
| Rate (\$/Hour):                                      | \$246        |                | \$326       |                |              |                | Avg. Hourly  |
| T.Y. Lin International                               | labor hours  | Cost           | labor hours | Cost           | labor hours  | Cost           | Rate         |
| <b>Meetings and Questions</b>                        |              |                |             |                |              |                |              |
| Attend Scope Review Meeting and Prepare Minutes      | 4.00         | \$984          | 2.00        | \$652          | 6.00         | \$1,636        | \$273        |
| Respond to Scope Questions from Connico              | 8.00         | \$1,968        |             | \$0            | 8.00         | \$1,968        | \$246        |
| Attend Draft Deliverable Meeting and Prepare Minutes | 4.00         | \$984          | 2.00        | \$652          | 6.00         | \$1,636        | \$273        |
| PM   |              | \$0            | 4.00        | \$1,304        | 4.00         | \$1,304        | \$326        |
| <b>Sub-Total</b>                                     | <b>16.00</b> | <b>\$3,936</b> | <b>8.00</b> | <b>\$2,608</b> | <b>24.00</b> | <b>\$6,544</b> | <b>\$273</b> |
| <b>TOTAL LUMP SUM FEE:</b>                           | <b>16.00</b> | <b>\$3,936</b> | <b>8.00</b> | <b>\$2,608</b> | <b>24.00</b> | <b>\$6,544</b> | <b>\$273</b> |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-5**  
**BREAKDOWN OF NOT TO EXCEED REIMBURSABLE FEES**

| Assist with Fuel Station Engineers Estimate     | Senior Project Manager |                | Project Manager |              | Senior Engineer |                | TOTAL        |                |                  |
|---|------------------------|----------------|-----------------|--------------|-----------------|----------------|--------------|----------------|------------------|
| Rate (\$/Hour):                                 | \$269                  |                | \$215           |              | \$177           |                | labor hours  | Cost           | Avg. Hourly Rate |
| <b>AVCON, Inc.</b>                              | labor hours            | Cost           | labor hours     | Cost         | labor hours     | Cost           |              |                |                  |
| <b>Meetings and Questions</b>                   |                        |                |                 |              |                 |                |              |                |                  |
| Attend Scope Review Meeting and Prepare Minutes | 2.00                   | \$538          |                 | \$0          | 2.00            | \$354          | 4.00         | \$892          | \$223.00         |
| Respond to Scope Questions from Connico         |                        | \$0            | 4.00            | \$860        | 8.00            | \$1,416        | 12.00        | \$2,276        | \$189.67         |
| Attend Draft Deliverable Meeting                | 2.00                   | \$538          |                 | \$0          | 2.00            | \$354          | 4.00         | \$892          | \$223.00         |
| <b>Sub-Total</b>                                | <b>4.00</b>            | <b>\$1,076</b> | <b>4.00</b>     | <b>\$860</b> | <b>12.00</b>    | <b>\$2,124</b> | <b>20.00</b> | <b>\$4,060</b> | <b>\$203.00</b>  |
| <b>TOTAL LUMP SUM FEE:</b>                      | <b>4.00</b>            | <b>\$1,076</b> | <b>4.00</b>     | <b>\$860</b> | <b>12.00</b>    | <b>\$2,124</b> | <b>20.00</b> | <b>\$4,060</b> | <b>\$203.00</b>  |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-5**  
**BREAKDOWN OF NOT TO EXCEED REIMBURSABLE FEES**

| Position:                                       | Principal   |              | Sr. Engineer |                | TOTAL        |                |                 |
|---|-------------|--------------|--------------|----------------|--------------|----------------|-----------------|
| Assist with Fuel Station Engineers Estimate     |             |              |              |                |              |                |                 |
| Rate (\$/Hour):                                 | \$120       |              | \$106        |                |              |                | Avg. Hourly     |
| <b>VoltAir Consulting Engineers, Inc</b>        | labor hours | Cost         | labor hours  | Cost           | labor hours  | Cost           | Rate            |
| <b>Meetings and Questions</b>                   |             |              |              |                |              |                |                 |
| Attend Scope Review Meeting and Prepare Minutes | 4.00        | \$480        |              | \$0            | 4.00         | \$480          | \$120.00        |
| Respond to Scope Questions from Connico         |             | \$0          | 12.00        | \$1,272        | 12.00        | \$1,272        | \$106.00        |
| Attend Draft Deliverable Meeting                | 4.00        | \$480        |              | \$0            | 4.00         | \$480          | \$120.00        |
| <b>Sub-Total</b>                                | <b>8.00</b> | <b>\$960</b> | <b>12.00</b> | <b>\$1,272</b> | <b>20.00</b> | <b>\$2,232</b> | <b>\$111.60</b> |
| <b>TOTAL LUPM SUM FEE:</b>                      | <b>8.00</b> | <b>\$960</b> | <b>12.00</b> | <b>\$1,272</b> | <b>20.00</b> | <b>\$2,232</b> | <b>\$111.60</b> |

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-9**  
**CONTRACT HOURLY RATES**

All amounts invoiced by the Consultant as Reimbursable Fees shall be calculated on the basis of the actual number of hours of services rendered under this Agreement by each of the positions defined and by the new positions as identified below, multiplied by the corresponding Contract Hourly Rate, up to the Not to Exceed limit defined by the Agreement. Include information on positions held by both the design consultant and each subconsultant.

| <b>FIRM</b>                       | <b>POSITION</b>           | <b>CONTRACT HOURLY RATE</b> |
|-----------------------------------|---------------------------|-----------------------------|
| T.Y. Lin International            | Sr. Project Manager       | \$232                       |
| T.Y. Lin International            | Sr. Engineer              | \$246                       |
| T.Y. Lin International            | Sr. Administrative Asst.  | \$96                        |
| T.Y. Lin International            | Sr. CADD Designer         | \$163                       |
| T.Y. Lin International            | Sr. CADD Technician       | \$128                       |
| T.Y. Lin International            | QC Reviewer               | \$189                       |
| T.Y. Lin International            | Principal                 | \$326                       |
| T.Y. Lin International            | Engineer                  | \$168                       |
| T.Y. Lin International            | Engineer Intern           | \$57                        |
| T.Y. Lin International            | CADD Technician           | \$98                        |
| AVCON, Inc.                       | Senior Project Manager    | \$269                       |
| AVCON, Inc.                       | Project Manager           | \$215                       |
| AVCON, Inc.                       | Senior Engineer           | \$177                       |
| AVCON, Inc.                       | Project Engineer/Designer | \$128                       |
| AVCON, Inc.                       | Senior CADD Designer      | \$118                       |
| AVCON, Inc.                       | Administrative            | \$81                        |
| VoltAir Consulting Engineers, Inc | Principal                 | \$120                       |
| VoltAir Consulting Engineers, Inc | Senior Project Manager    | \$91                        |
| VoltAir Consulting Engineers, Inc | Sr. Engineer              | \$106                       |
| VoltAir Consulting Engineers, Inc | Clerical                  | \$35                        |

[illegible]



## TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Aviation Authority, whichever is later.

Consultant HNTB Corporation

By: 

Print Name: George Gilhooley

Date: November 21, 2023

**MEMORANDUM**

**TO:** Members of the Construction Committee

**FROM:** Edelís Molina, Manager Small Business Programs

**DATE:** December 05, 2023

**RE:** Request for Recommendation of Approval of Proposal for Design Cost Estimating BP-S00196 – Terminal C, Phase 1X, Airfield Civil, Apron and Taxiway Paving and Ground Support Equipment Facility, Orlando International Airport, HNTB Job No. 61581

We have reviewed the qualifications of the subject contract's MWBE/LDB/VBE specifications and determined that HNTB Corporation proposes 75% MWBE participation.

Our analysis indicates that HNTB Corporation is eligible for award of the subject proposal.

**MWBE UTILIZATION FORM FOR NON-FEDERALLY FUNDED PROJECTS****PLEASE COMPLETE THIS FORM**

This form should be used to report Construction and Engineering /Professional Services activities.

Name of Airport: Orlando International Airport

Telephone No: (407) 825-7179

Address: One Jeff Fuqua Boulevard, Orlando, FL 32827

Project Name & Number: Request for Recommendation of Approval of Proposal for Design Cost Estimating BP-S00196 – Terminal C, Phase 1X, Airfield Civil, Apron and Taxiway Paving and Ground Support Equipment Facility, Orlando International Airport, HNTB Job No. 61581

**1. Construction Information:**

TOTAL: \_\_\_\_\_

**2. MWBE Goal by Group Representation:**

|                                 |          |                      |       |
|---------------------------------|----------|----------------------|-------|
| Asian Pacific American          | _____    | Actual Result        | _____ |
| Asian Subcontinent American     | _____    | Actual Result        | _____ |
| Black American                  | _____    | Actual Result        | _____ |
| Caucasian Female American       | _____    | Actual Result        | _____ |
| Hispanic American               | _____    | Actual Result        | _____ |
| Native American                 | _____    | Actual Result        | _____ |
| Other                           | _____    | Actual Result        | _____ |
| <b>Total MWBE Participation</b> | <b>-</b> | <b>Actual Result</b> | _____ |

**3.a. Prime Contractor Information:**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_

**3.b. Name and Address of MWBE Subcontractor**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_

**3.c. \*Identity:**

Work Item(s): \_\_\_\_\_  
Amount of Subcontract \_\_\_\_\_  
Percent of Prime Contract (%): \_\_\_\_\_

**4. Engineering/Professional Services Information:**

TOTAL: \$70,855.00

**5. MWBE Goal by Group Representation:**

|                                 |                  |                      |            |
|---------------------------------|------------------|----------------------|------------|
| Asian Pacific American          | -                | Actual Result        | 0%         |
| Asian Subcontinent American     | -                | Actual Result        | 0%         |
| Black American                  | 1,520.00         | Actual Result        | 2%         |
| Caucasian Female American       | 51,829.00        | Actual Result        | 73%        |
| Hispanic American               | -                | Actual Result        | 0%         |
| Native American                 | -                | Actual Result        | 0%         |
| Other                           | _____            | Actual Result        | 0%         |
| <b>Total MWBE Participation</b> | <b>53,349.00</b> | <b>Actual Result</b> | <b>75%</b> |

**6.b. Engineering / Professional Service Firm Information:**

Name: HNTB Corporation  
Address: 610 Crescent Executive Court, Suite 400  
City, State, Zip: Lake Mary, FL 32746  
Telephone: (407) 805-0355

**6.b. Name and Address of MWBE Subconsultant**

Name: Please see attached  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_

**6.c. \*Identity:**

Work Item(s): \_\_\_\_\_  
Amount of Subcontract \_\_\_\_\_  
Percent of Prime Contract (%): \_\_\_\_\_

\* In Items 3.c. and 6.c. above specify the identity of MWBE Subcontractors and E/PS Firms (e.g. Black American, Hispanic American, Asian Subcontinent American, Asian Pacific American, Caucasian Female American, Native American & Other)

|  |   |  |
|--|---|--|
| MWBE Subcontractor/Subconsultant Certification |   |  |
| Project Name & Number:                         | Request for Recommendation of Approval of Proposal for Design Cost Estimating BP-S00196 – Terminal C, Phase 1X, Airfield Civil, Apron and Taxiway Paving and Ground Support Equipment Facility, Orlando International Airport, HNTB Job No. 61581 |  |
| Prime Firm: <u>HNTB Corporation</u>            |   |  |
| TOTAL: <u>\$70,855.00</u>                      |   |  |
| Company Name                                   | <u>Connico, Inc.</u>  | <u>Rhodes + Brito Architects, Inc.</u>     |
| Address  | <u>2594 N. Mount Juliet Road</u>  | <u>605 East Robinson Street, Suite 750</u> |
| City, State, Zip                               | <u>Mount Juliet, TN 37122</u>   | <u>Orlando, FL 32801</u>                   |
| Phone  | <u>615-758-7474</u>   | <u>407-648-7288 Ext. 120</u>               |
| Identity                                       | <u>Caucasian Female American</u>  | <u>Black American</u>                      |
| Work Item                                      | <u>Cost Estimating Services</u>   | <u>Architect of Record - GSE Facility</u>  |
| Amount of Subcontract                          | <u>\$51,829.00</u>  | <u>1,520.00</u>                            |
| Percentage                                     | <u>73.1%</u>  | <u>2.1%</u>                                |
| Company Name                                   | <u></u>   | <u></u>                                    |
| Address  | <u></u>   | <u></u>                                    |
| City, State, Zip                               | <u></u>   | <u></u>                                    |
| Phone  | <u></u>   | <u></u>                                    |
| Identity                                       | <u></u>   | <u></u>                                    |
| Work Item                                      | <u></u>   | <u></u>                                    |
| Amount of Subcontract                          | <u></u>   | <u></u>                                    |
| Percentage                                     | <u></u>   | <u></u>                                    |
| Company Name                                   | <u></u>   | <u></u>                                    |
| Address  | <u></u>   | <u></u>                                    |
| City, State, Zip                               | <u></u>   | <u></u>                                    |
| Phone  | <u></u>   | <u></u>                                    |
| Identity                                       | <u></u>   | <u></u>                                    |
| Work Item                                      | <u></u>   | <u></u>                                    |
| Amount of Subcontract                          | <u></u>   | <u></u>                                    |
| Percentage                                     | <u></u>   | <u></u>                                    |
| Company Name                                   | <u></u>   | <u></u>                                    |
| Address  | <u></u>   | <u></u>                                    |
| City, State, Zip                               | <u></u>   | <u></u>                                    |
| Phone  | <u></u>   | <u></u>                                    |
| Identity                                       | <u></u>   | <u></u>                                    |
| Work Item                                      | <u></u>   | <u></u>                                    |
| Amount of Subcontract                          | <u></u>   | <u></u>                                    |
| Percentage                                     | <u></u>   | <u></u>                                    |
|  | <u>\$53,349.00</u>  | <u>75%</u>                                 |
|  | <u>\$70,855.00</u>  |  |