

**INVITATION TO SUBMIT COMPETITIVE PROPOSALS
FOR THE GROUND TRANSPORTATION CONCESSION AT
ORLANDO INTERNATIONAL AIRPORT**

The Greater Orlando Aviation Authority (the "Authority") is seeking competitive Proposals for the operation of one (1) Ground Transportation Concession for the provision of transportation services in limousines, sedans, vans and buses at Orlando International Airport, Orlando, Florida (the "Airport"). The Concession term will be for a period of three (3) years and will commence on or about February 1, 2019 with the parties having the right to renew the Concession for two (2) additional periods of one (1) year.

The successful Proposer for the Concession will be granted the non-exclusive right and obligation to provide demand and pre-arranged ground transportation services to passengers arriving at the Airport. Proposals in which the Initial Minimum Annual Concession Fee is less than \$1,800,000 will not be considered.

A **Mandatory** Pre-Proposal Conference will be held on September 12, 2018 at 1:00 p.m. (Eastern Daylight Savings Time) in the Authority's Purchasing Conference Room, located at 8652 Casa Verde Road, Building 811, Orlando, Florida. Comments on the proposed business terms are encouraged at the Pre-Proposal Conference.

Proposal documents will be available as of August 27, 2018, including specifications and requirements for the Concession, Proposal forms, and a copy of the Concession Agreement

to be entered into by the successful Proposer. These documents may be obtained on-line at www.demandstar.com.

Difficulty in obtaining documents should be directed to the Office of the Senior Director of Airport Operations, which is located in the Authority's Offices on the third level of the Main Terminal at Orlando International Airport, One Jeff Fuqua Boulevard, Orlando, Florida 32827 or via telephone number (407) 825-7110. Proposals must be submitted on the forms provided by the Authority, and must be delivered with any required attachments to the Authority's Purchasing Office, located at 8652 Casa Verde Road, Building 811, Orlando, Florida 32827-4399. All Proposals must be received by the Authority prior to 2:00 p.m. (Eastern Daylight Savings Time) on October 4, 2018.

Notwithstanding anything else stated herein, the Authority reserves the right to modify any of the documents or the specifications and requirements for this concession at any time prior to its receipt of Proposals. No Proposal submitted hereunder may be altered or withdrawn for a period of one hundred twenty (120) days after the deadline for receipt of Proposals, and the Authority reserves the right to reject any or all Proposals.