



**GREATER ORLANDO AVIATION AUTHORITY**

**Supplier:** SACO Technologies Inc  
7809 TransCanada  
Montreal, Quebec H4S 1L3  
Canada

**STANDARD PURCHASE ORDER**

<b>PURCHASE ORDER NUMBER</b> 1006057	<b>REVISION:</b> 29	<b>Page 1 of 8</b>
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<b>PURCHASING AGENT:</b> Lonsdale, Olimpia	<b>ORDER DATE:</b> 21-FEB-2019
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<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>
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<b>CONTACT:</b>	<b>FREIGHT TERMS:</b> Included	<b>Ship To:</b> Greater Orlando AviationAuth HBJ Warehouse 7401 Dowden Rd Orlando, FL 32827
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<b>PHONE:</b> 514-745-0310	<b>F.O.B.:</b> Destination
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<b>FAX:</b>	<b>SHIP VIA:</b> Best Way	<b>Bill To:</b> Greater Orlando Aviation Authority Construction Finance (CFaccounts payable@goaa.org) 5855 Cargo Rd. Bldg 854 Annex 2nd Floor Orlando, FL 32827-4348
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<b>VENDOR NO.:</b> 17608	<b>Payment Terms</b> N30
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Ref: Quote # SACO-S-18-11-22-10 Rev 4,dated 2/1/19, submitted by Yanick Fournier.

This expenditure was recommended for approval by the Construction Committee at its meeting on 1/29/19, agenda item "Walk-on".  
The Aviation Authority Board approved the expenditure in the not-to-exceed amount of \$15,418,279.16 at its meeting on 2/20/19, consent agenda item E.

\*\*\*Vendor must contact Angel Moreno (407-825-1459) or Vicki Harvey (407-825-1563) to coordinate delivery.\*\*\*

Freight Terms:  
FOB Destination

GOAA's General Terms and Conditions are modified as follows:

Paragraph 2

Strike: Payment of all undisputed portions of such invoice shall be made within thirty days after receipt of seller's invoice, but, in no event, prior to receipt and acceptance of the goods or services.

Insert: 50% Deposit / 25% prior to delivery, after client inspection / 15% upon delivery / 10% after commissioning, where verified by three industry subject matter experts to be to industry norms. SACO Technologies will provide GOAA with a proforma invoice for \$7,440,924.96.

Paragraph 11

Insert - as applicable

Paragraph 15

Insert - as applicable

Revision 1-3: created to return lines 2, 4, & 6 to Construction Fianance for the project to be corrected, per Stephanie Joiner. OL 7/2/19

Revision 4 issued to add Lines 7, 8 and 9 to replace lines 2, 4 and 6; and to add Lines 10 through 12 to:

1. Eliminate the P1X portion of the EME and to incorporate the full Portal feature back into the program;
2. Add additional LED tiles to complete the Portal;
3. All Moment Vault 4.166 mm tiles were ordered w/ the paralene - paralene charges are only allocated to the Moment Vault 2.083 mm tiles; and all tiles used for the Moment Vault are to include paralene

This expenditure was recommended for approval by the Construction Committee at its meeting on 6/4/19, Item 13 (revised).

The Aviation Authority Board approved the expenditure in the not-to-exceed amount of \$3,409,347.39 at its meeting on 6/19/19, consent agenda item T.

Revision Payment Terms:

50% Deposit / 25% prior to delivery, after client inspection / 15% upon delivery / 10% after commissioning, where verified by three industry subject matter experts to be to industry norms. SACO Technologies will provide GOAA with a proforma invoice for \$1,567,517.80.

Revision 5-14: Lines returned per Vikki McKay for funding correction. OL 3/1/22

Revision 15-17: Lines 13, 14, 15 returned for funds correction. OL 3/10/22

Revision 18: added lines 22, 23 and 24 with correct funding. OL 3/10/22

**PURCHASE ORDER TOTAL \$7,246,653.42**

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1. Unless otherwise stated above, acceptance of this PO includes acceptance of GOAA's terms and conditions as found at [orlandoairports.net/airport-business](http://orlandoairports.net/airport-business), under Purchasing.
  2. The prices, terms and conditions of this PO may not be modified.
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  4. Invoices must be submitted only for items and services accepted by GOAA.
  5. Invoices must be sent to the address listed in the Bill To box above.
  6. GOAA is exempt from all State and Federal Taxes (Florida Tax Exempt Certificate No. 85-8012668935C-5).

SIGNATURE IMAGE

*Diana Herschler*

AUTHORIZED SIGNATURE



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**STANDARD PURCHASE ORDER**

<b>PURCHASE ORDER NUMBER</b> 1006057	<b>REVISION:</b> 29	Page 2 of 8
<b>PURCHASING AGENT:</b> Lonsdale, Olimpia		<b>ORDER DATE:</b> 21-FEB-2019
<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>

Revision 19-27: returned lines 16-24 for funds correction per Wendy Morning. OL 3/15/22

Revision 28: created to add the corrected lines back to this PO. OL 3/17/22

Revision 29: created to return Line 31 per Wendy Morning. OL 1/10/23

Reference Documents: WS-138 - BOARD AGENDA AND MEMO- 2-20-19.pdf  
WS-138 - CCM AGENDA- 1-29-19.pdf  
WS-138 - CCM MEMO- 2-5-19.pdf  
FW\_ Requisitions.pdf  
WS-138 - REVISION 4 - CCM MEMO 6-4-19.pdf  
WS-138 - BOARD AGENDA AND MEMO 6-19-19.pdf

Line	Item / Description	Due Date	Quantity	UOM	Unit Price	Extended
1	<b>NCF01211</b> <b>Tiles, Video Screen, Full Color LED</b> <b>with PSU and inter-connect cables,</b> <b>by SACO</b>	<b>15-MAR-2020</b>	<b>0</b>	<b>US</b> <b>Dollar</b>	<b>\$1.00</b>	<b>\$0.00</b>

associated with 77.8195% of the total number of tiles. Asset funding: STC Terminal Building.

**This line CANCELLED on 01-MAR-2022**  
**Original quantity ordered: 11580978.13**  
**Quantity CANCELLED: 11580978.13**

2	<b>NCF01211</b> <b>Tiles, Video Screen, Full Color LED</b> <b>with PSU and inter-connect cables,</b> <b>by SACO</b>	<b>15-MAR-2020</b>	<b>0</b>	<b>US</b> <b>Dollar</b>	<b>\$1.00</b>	<b>\$0.00</b>
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associated with 22.18052% of the total number of tiles. Asset funding: STC\_X Terminal Building

**This line CANCELLED on 02-JUL-2019**  
**Original quantity ordered: 3300871.78**  
**Quantity CANCELLED: 3300871.78**

3	<b>SCF40640</b> <b>Freight (Estimated)</b>	<b>15-MAR-2020</b>	<b>0</b>	<b>US</b> <b>Dollar</b>	<b>\$1.00</b>	<b>\$0.00</b>
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associated with 77.8195% of the total estimated freight. Asset funding: STC Terminal Building.

**This line CANCELLED on 01-MAR-2022**  
**Original quantity ordered: 211085.26**  
**Quantity CANCELLED: 211085.26**

**PURCHASE ORDER TOTAL \$7,246,653.42**

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**STANDARD PURCHASE ORDER**

<b>PURCHASE ORDER NUMBER</b> 1006057	<b>REVISION:</b> 29	Page 3 of 8
<b>PURCHASING AGENT:</b> Lonsdale, Olimpia		<b>ORDER DATE:</b> 21-FEB-2019
<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>

Line	Item / Description	Due Date	Quantity	UOM	Unit Price	Extended
4	SCF40640 Freight (Estimated)	15-MAR-2020	0	US Dollar	\$1.00	\$0.00

associated with 22.18052% of the total estimated freight. Asset funding: STC\_X Terminal Building

**This line CANCELLED on 02-JUL-2019**  
**Original quantity ordered: 60164.74**  
**Quantity CANCELLED: 60164.74**

5	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	15-MAR-2020	0	US Dollar	\$1.00	\$0.00
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associated with 77.8195% of the Shipping Insurance + 100% Performance Bond. Asset funding: STC Terminal Building.

**This line CANCELLED on 01-MAR-2022**  
**Original quantity ordered: 206361.04**  
**Quantity CANCELLED: 206361.04**

6	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	15-MAR-2020	0	US Dollar	\$1.00	\$0.00
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associated with 22.81948% of the Shipping Insurance + 100% Performance Bond. Asset funding: STC\_X Terminal Building.

**This line CANCELLED on 02-JUL-2019**  
**Original quantity ordered: 58818.21**  
**Quantity CANCELLED: 58818.21**

7	SCF40640 Freight (Estimated)	15-MAR-2020	0	US Dollar	\$1.00	\$0.00
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associated with 22.18052% of the total estimated freight. Asset funding: STC\_X Terminal Building

**This line CANCELLED on 01-MAR-2022**  
**Original quantity ordered: 60164.74**  
**Quantity CANCELLED: 60164.74**

**PURCHASE ORDER TOTAL \$7,246,653.42**

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<b>PURCHASE ORDER NUMBER</b> 1006057	<b>REVISION:</b> 29	Page 4 of 8
<b>PURCHASING AGENT:</b> Lonsdale, Olimpia		<b>ORDER DATE:</b> 21-FEB-2019
<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>

Line	Item / Description	Due Date	Quantity	UOM	Unit Price	Extended
8	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	15-MAR-2020	0	US Dollar	\$1.00	\$0.00

associated with 22.81948% of the Shipping Insurance + 100% Performance Bond. Asset funding: STC\_X Terminal Building.

**This line CANCELLED on 01-MAR-2022**  
**Original quantity ordered: 58818.21**  
**Quantity CANCELLED: 58818.21**

9	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO	15-MAR-2020	0	US Dollar	\$1.00	\$0.00
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associated with 22.18052% of the total number of tiles. Asset funding: STC\_X Terminal Building.

**This line CANCELLED on 01-MAR-2022**  
**Original quantity ordered: 3300871.78**  
**Quantity CANCELLED: 3300871.78**

10	SCF40640 Freight (Estimated)	15-MAR-2020	0	US Dollar	\$1.00	\$0.00
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This value includes a credit for the shipping on the 4mm LED tiles already ordered for P1X.

**This line CANCELLED on 01-MAR-2022**  
**Original quantity ordered: 69296.9**  
**Quantity CANCELLED: 69296.9**

11	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	15-MAR-2020	0	US Dollar	\$1.00	\$0.00
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associated with the Shipping Insurance + 100% Performance Bond for 4.166mm LED tiles for the Portal (SACO quote SACO-S-19-05-23-10, Revision 4, "EME LED Screen Materials Supply Only / Portal Change Order).

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<b>PURCHASE ORDER NUMBER</b> 1006057	<b>REVISION:</b> 29	Page 5 of 8
<b>PURCHASING AGENT:</b> Lonsdale, Olimpia		<b>ORDER DATE:</b> 21-FEB-2019
<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>

Line	Item / Description	Due Date	Quantity	UOM	Unit Price	Extended
<div style="border: 1px solid black; padding: 5px;"> <p><b>This line CANCELLED on 01-MAR-2022</b> Original quantity ordered: 121264.9 Quantity CANCELLED: 121264.9</p> </div>						
12	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO	15-MAR-2020	0	US Dollar	\$1.00	\$0.00
<p>Total value of Line 12 represents the following: 3,375 LED tiles @ \$1,912.07 (\$6,453,236.25) 169 spare LED tiles @ \$1,912.07 (\$323,139.83)</p> <p>less a credit of \$3,557,590.49 for: 1,632 LED tiles + 82 spares 4mm LED tiles already ordered for PIX (to be relocated to the PORTAL); 88 LED tiles + 5 spares 93x 4mm LED tiles already ordered (to be relocated to the PORTAL); and to delete the Paralene coating fo the Moment Vault</p> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <p><b>This line CANCELLED on 01-MAR-2022</b> Original quantity ordered: 3218785.59 Quantity CANCELLED: 3218785.59</p> </div>						
13	SCF40640 Freight (Estimated)		0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p><b>This line CANCELLED on 10-MAR-2022</b> Original quantity ordered: 60164.74 Quantity CANCELLED: 60164.74</p> </div>						
14	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes		0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p><b>This line CANCELLED on 10-MAR-2022</b> Original quantity ordered: 58818.21 Quantity CANCELLED: 58818.21</p> </div>						
15	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO		0	US Dollar	\$1.00	\$0.00

**PURCHASE ORDER TOTAL \$7,246,653.42**

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<b>PURCHASE ORDER NUMBER</b> 1006057	<b>REVISION:</b> 29	Page 6 of 8
<b>PURCHASING AGENT:</b> Lonsdale, Olimpia		<b>ORDER DATE:</b> 21-FEB-2019
<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>

Line	Item / Description	Due Date	Quantity	UOM	Unit Price	Extended
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 10-MAR-2022 Original quantity ordered: 3300871.78 Quantity CANCELLED: 3300871.78</p> </div>						
16	SCF40640 Freight (Estimated)		0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 211085.26 Quantity CANCELLED: 211085.26</p> </div>						
17	SCF40640 Freight (Estimated)		0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 69296.9 Quantity CANCELLED: 69296.9</p> </div>						
18	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes		0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 206361.04 Quantity CANCELLED: 206361.04</p> </div>						
19	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes		0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 121264.9 Quantity CANCELLED: 121264.9</p> </div>						
20	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO		0	US Dollar	\$1.00	\$0.00

**PURCHASE ORDER TOTAL \$7,246,653.42**

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<b>PURCHASE ORDER NUMBER</b> 1006057	<b>REVISION:</b> 29	Page 7 of 8
<b>PURCHASING AGENT:</b> Lonsdale, Olimpia		<b>ORDER DATE:</b> 21-FEB-2019
<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>

Line	Item / Description	Due Date	Quantity	UOM	Unit Price	Extended
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 11580978.13 Quantity CANCELLED: 11580978.13</p> </div>						
21	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO		0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 3218785.59 Quantity CANCELLED: 3218785.59</p> </div>						
22	SCF40640 Freight (Estimated)	30-APR-2022	0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 60164.74 Quantity CANCELLED: 60164.74</p> </div>						
23	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	30-APR-2022	0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 58818.21 Quantity CANCELLED: 58818.21</p> </div>						
24	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO	30-APR-2022	0	US Dollar	\$1.00	\$0.00
<div style="border: 1px solid black; padding: 5px;"> <p>This line CANCELLED on 15-MAR-2022 Original quantity ordered: 3300871.78 Quantity CANCELLED: 3300871.78</p> </div>						
25	SCF40640 Freight (Estimated)	30-APR-2022	211,085.26	US Dollar	\$1.00	\$211,085.26

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<b>PHONE:</b>	<b>EMAIL:</b> olimpia.lonsdale@goaa.org	<b>FAX:</b>

Line	Item / Description	Due Date	Quantity	UOM	Unit Price	Extended
26	SCF40640 Freight (Estimated)	30-APR-2022	60,164.74	US Dollar	\$1.00	\$60,164.74
27	SCF40640 Freight (Estimated)	30-APR-2022	69,296.9	US Dollar	\$1.00	\$69,296.90
28	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	30-APR-2022	206,361.04	US Dollar	\$1.00	\$206,361.04
29	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	30-APR-2022	58,818.21	US Dollar	\$1.00	\$58,818.21
30	SCF00118 Services, Other Current Charges, Obligations, Licenses, or Taxes	30-APR-2022	121,264.9	US Dollar	\$1.00	\$121,264.90
31	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO	30-APR-2022	5	US Dollar	\$1.00	\$5.00
<div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;"> <p>This line CANCELLED on 27-JAN-2023 Original quantity ordered: 11580978.13 Quantity CANCELLED: 11580973.13</p> </div>						
32	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO	30-APR-2022	3,300,871.78	US Dollar	\$1.00	\$3,300,871.78
33	NCF01211 Tiles, Video Screen, Full Color LED with PSU and inter-connect cables, by SACO	30-APR-2022	3,218,785.59	US Dollar	\$1.00	\$3,218,785.59

**PURCHASE ORDER TOTAL \$7,246,653.42**

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 5. Invoices must be sent to the address listed in the Bill To box above.  
 6. GOAA is exempt from all State and Federal Taxes (Florida Tax Exempt Certificate No. 85-8012668935C-5).

SIGNATURE IMAGE

*Diana Herskovic*

AUTHORIZED SIGNATURE