

**ADDENDUM NO. 17  
TO THE AGREEMENT DATED JULY 19, 2018  
BETWEEN GREATER ORLANDO AVIATION AUTHORITY  
AND BARICH, INC.**

**Project:** FY21 Information Systems Staff Augmentation Support to the Information Technology Department to Support STC Construction and Other IT Related Projects, Orlando International Airport

**THIS ADDENDUM** is effective this 1<sup>st</sup> day of October, 2020, by and between the **GREATER ORLANDO AVIATION AUTHORITY** ("Authority"), and **BARICH, INC.** ("Consultant").

**WITNESSETH:**

**WHEREAS**, by Agreement dated July 19, 2018, Authority and Consultant entered into an agreement for Consultant to provide Information Technology Consulting Services; and

**WHEREAS**, under the Agreement, Consultant agreed to perform such additional services for the Authority as are contained in any additional scope of work established by the Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

**WHEREAS**, the Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants herein contained, the Authority and the Consultant do hereby agree as follows:

1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit "A." Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.

2. Consultant shall be compensated for such additional services in the **NOT TO EXCEED** amount of **THREE HUNDRED SEVENTY-ONE THOUSAND THREE HUNDRED SIXTY AND NO/100 DOLLARS (\$371,360.00)**, broken down as follows:

<b>Professional Fees:</b>	<b>NTE:</b>	<b>\$371,360.00</b>
<b>Professional Fees:</b>	<b>LS:</b>	<b>\$0.00</b>
<b>Reimbursable Expenses:</b>	<b>NTE:</b>	<b>\$0.00</b>
<b>Total:</b>		<b>\$371,360.00</b>

3. A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended;

AND

B. (applicable to agreements that may be \$1,000,000 or more) - Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.

4. Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

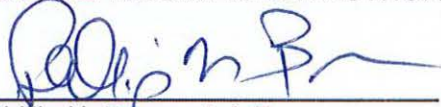
In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated July 19, 2018, and all prior addenda will remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto by their duly authorized representatives, have executed this Addendum this 16<sup>th</sup> day of Oct., 2020.

GREATER ORLANDO AVIATION AUTHORITY


By:

  
Phillip N. Brown, A.A.E.  
Chief Executive Officer

Approved as to Form and Legality  
(for the benefit of GOAA only)


this 12 day of Oct., 2020

By:

  
NELSON MULLINS BROAD AND  
CASSEL, Legal Counsel  
Greater Orlando Aviation Authority

BARICH, INC.

By:

  
Signature (Duly Authorized Rep.)

Francis Barich  
Printed Name

President  
Title





# ORLANDO INTERNATIONAL AIRPORT

Information Technology Services Staff  
Augmentation Work Plan – FY21

*for*  
Greater Orlando  
Aviation Authority

*August 3, 2020*



barich

BARICH, INC.  
2241 E. Pecos Rd., Suite 2  
Chandler, Arizona 85225  
(480) 361-4122  
[www.barich.net](http://www.barich.net)

## PROJECT SCOPE

### BACKGROUND

Barich, Inc. (Barich) shall provide a qualified Senior Managing Consultant in a staff augmentation role. This role shall report to the Director of Information Technology, serves as an advisor, discerns and documents IT internal and external project commitments and schedules, monitors and reports progress to fulfillment to the Director of Information Technology, coordinates commitment actions among internal and external participants, and contributes to the resolution of problems.

Barich shall provide full time on-site services on behalf of the Director of Information Technology. The primary assignment shall be the construction project for the South Terminal C but may include any other IT-related Projects.

### WORK PLAN SCOPE

This Work Plan presents the scope of IT Staff Augmentation tasks. Primary duties of the Senior Managing Consultant shall be as follows:

1. Monitor the progress of IT commitments and report progress. In cases of insufficient progress or issues that impact or could impact IT commitments, lead meetings of related team members to ensure such issues are eliminated or mitigated and define program and project impacts.
2. Provide coordination activities among GOAA IT leaders and team members, and the design and construction teams, to ensure complete, integrated IT inputs and comments on project and program documents are provided on schedule, and follow up to ensure IT inputs and comments are dispositioned as intended, and if not, determine and report the reasons.
3. Provide coordination activities among all parties to ensure IT equipment and software is tracked from receipt to installation.
4. Analyze and prepare technical and strategic planning and solution documents as defined by the Director of Information Technology and based on specific project need and available in-house expertise.
5. Perform other duties and responsibilities as assigned by the Director of Information Technology.

### PROJECT TEAM - BARICH, INC. (BARICH)

To address the various areas of work noted, Barich, Inc. will provide the following resources. Resumes and additional team experience are on file and can be provided if needed.

- **Senior Managing Consultant, \$220.00/hr.**  
The Senior Managing Consultant has domain expertise and management experience to generate his own work and work for others, and can manage engagements with other staff in projects and assignments of a highly complex nature. The Senior Managing Consultant may act as a team leader, or counsellor for staff members.



The Senior Managing Consultant acts as a Trusted Advisor to the client and applies expertise in solving problems as they arise. The Senior Managing Consultant provides delivery and execution to transformational strategies by bringing clarity and alignment to those strategies, and taking ownership of the delivery.

### SCHEDULE

The period of performance for this effort will be October 1, 2020, to September 30, 2021. Staff Augmentation services will be available immediately upon notice to proceed.

### PROFESSIONAL FEES

Barich will provide the Staff Augmentation services with a not-to-exceed budget of \$371,360.00, to be billed time and materials on a monthly basis.

<b>Position</b>	<b>Rate/Hour</b>	<b>Labor Hours</b>	<b>Totals</b>
Sr. Managing Consultant	\$220.00	1688	\$371,360.00



TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Greater Orlando Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within one (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Greater Orlando Aviation Authority, whichever is later.

Consultant: Barich, Inc.

By: *Francis T. Barich*

Print Name: Francis Barich

Date: August, 03, 2020



**GREATER ORLANDO AVIATION AUTHORITY**

Orlando International Airport  
5850-B Cargo Road  
Orlando, Florida 32827-4399

**MEMORANDUM**

To: Members of the Professional Services Committee

From: Somdat Jiawan, Manager, Small Business Programs (sj)

Date: August 25, 2020

Re: Request for Recommendation of Approval to the Aviation Authority Board of an Addendum to the Information Technology Consulting Services Agreement with Barich, Inc. for FY21 Information Systems Staff Augmentation Support to the Information Technology Department to support STC Construction and Other IT Related Projects at the Orlando International Airport.

We have reviewed the proposal and determined that, due to the specialized scope of the required services, Barich, Inc. does not propose any small business participation on this Addendum.

Our analysis indicates that Barich, Inc. is eligible for award of the subject Addendum.





**GREATER ORLANDO AVIATION AUTHORITY**

Orlando International Airport  
One Jeff Fuqua Boulevard  
Orlando, Florida 32227-4399

**MEMORANDUM**

TO: Members of the Aviation Authority

FROM: Davin R. Ruohomaki, Chairman, Professional Services Committee

DATE: September 16, 2020

**ITEM DESCRIPTION**

Recommendation of the Professional Services Committee to Approve Multiple Addenda to the Information Technology Consulting Services Agreement with Barich, Inc. for Fiscal Year (FY) 2021 Information Systems Staff Augmentation to the Information Technology (IT) Department, and FY 2021 On-Call MCO Cares Website Support Services, at the Orlando International Airport

**BACKGROUND**

On June 20, 2018, the Aviation Authority Board approved the award of an Information Technology (IT) Consulting Services Agreement to Barich, Inc. This no-cost base agreement established the negotiated hourly rates. The consulting services include a broad range of services associated with the planning and implementation of IT projects and initiatives that are identified in the Aviation Authority's Capital Improvement Plan (CIP), IT Master Plan (ITMP), the Aviation Authority's annual project planning process, and other IT projects and initiatives requested by the Aviation Authority. The services may include project management; staff augmentation; research of specific technologies; research and concept development; IT business analysis; business case development; infrastructure and applications design, installation, configuration, development and testing; database management and administration; cyber and physical security; development of solicitation documents; functional, performance and interface requirements definition and documentation project planning; applications development, implementation and integration across multiple systems; operations and management of IT; assistance with IT roadmap or strategic plans; vendor and product evaluations and recommendations; and other IT consulting services.

Subsequently, the Professional Services Committee (PSC) took action on the following addenda on the above-referenced agreement:

- Approval of Amendment No. 1 to Addendum No. 9 to the Information Technology Consulting Services Agreement with Barich, Inc. for Additional Fiscal Year (FY) 2020 On-Call Information Technology Support Work Plan Consulting Services, at the Orlando International Airport, for a total not-to-exceed fee amount of \$35,000. These services include, but are not limited to, on-call tasks in support of the Airport Integrated Data Broker (AIDB) Environment and its components, as related to sustaining operations support, subject matter expertise which may require product research, concept development or business analysis prior to project start-up. [Reference PSC meeting held March 24, 2020, Agenda Item No. 3.]
- Approval of Addendum No. 16 to the Information Technology Consulting Services Agreement with Barich, Inc. for Tenant Systems Guidelines and Tenant Specifications Services, at the Orlando International Airport, for a total not-to-exceed fee amount of \$31,006. These services include, but are not limited to, investigating all carriers available for tenants to access the Orlando International Airport (MCO) campus for Internet Service Provider (ISP) services. [Reference PSC meeting held June 30, 2020, Agenda Item No. 3.]

## **ISSUES**

Per the Aviation Authority's Policy 450.04, Purchasing - General Procedures and Approval Authorization, the Aviation Authority Board must approve all contract addenda and amendments that result in the value of any contract being increased, in the aggregate, by \$250,000 or more over the contract value.

The PSC recommended approval of the following addenda to the IT Consulting Services Agreement with Barich, Inc., as outlined in the memorandum:

- An Addendum to the IT Consulting Services Agreement with Barich, Inc. for FY 2021 Information Systems Staff Augmentation to the Information Technology Department for South Terminal C, Phase 1, Construction and Other IT Related Projects Support Services, at the Orlando International Airport. Services will provide a qualified Senior Managing Consultant in a staff augmentation role to the Director of IT, and will serve as an advisor, who will discern and document IT internal and external project commitments and schedules, monitor and report the progress to fulfillment to the Director of IT, coordinate commitment actions among internal and external participants, and contribute to the resolution of problems. Services will be provided from October 1, 2020, through September 30, 2021, for the total not-to-exceed fee amount of \$371,360, with funding from General Airport Revenue Bonds, and Operation and Maintenance Funds (subject to adoption of the FY 2021 Aviation Authority Budget by the Aviation Authority Board). Due to the specialized nature of the required services, Barich, Inc. does not propose any MWBE/LDB/VBE participation on this Addendum. [Reference PSC Meeting held August 25, 2020, Agenda Item No. 3].
- An Addendum to the IT Consulting Services Agreement with Barich, Inc. for FY 2021 On-Call MCO Cares Website Support Services, at the Orlando International Airport. Services will include on-call MCO Cares website support to maintain and update the website and its components, as well as subject matter expertise to perform product research, concept development or business analysis, as requested, for the total not-to-exceed fee amount of \$80,000, with funding from Operation and Maintenance Funds (subject to adoption of the FY 2021 Aviation Authority Budget by the Aviation Authority Board). The Aviation Authority has not established MWBE/LDB/VBE goals because of the specialized nature of the services to be provided. [Reference PSC Meeting held September 1, 2020, Agenda Item No. 3].

As these addenda will result in an aggregate increase to the Aviation Authority's Agreement with Barich, Inc. exceeding \$250,000, Aviation Authority Board approval is required.

## **ALTERNATIVES**

None.

## **FISCAL IMPACT**

The fiscal impact is \$451,360. Funding is from General Airport Revenue Bonds, and Operation and Maintenance Funds (subject to adoption of the FY 2021 Aviation Authority Budget by the Aviation Authority Board under separate item).

## **RECOMMENDED ACTION**

It is respectfully requested that the Aviation Authority Board resolve to accept the recommendation of the Professional Services Committee and approve (1) an Addendum to the IT Consulting Services Agreement with Barich, Inc. for FY 2021 Information Systems Staff Augmentation to the Information Technology Department for South Terminal C, Phase 1, Construction and Other IT Related Projects Support Services, at the Orlando International Airport, for a total not-to-exceed fee amount of \$371,360, with funding from General Airport Revenue Bonds and Operation and Maintenance Funds; (2) an Addendum to the IT Consulting Services Agreement with Barich, Inc. for FY 2021 On-Call MCO Cares Website Support Services, at the Orlando International Airport, for the total not-to-exceed fee amount of \$80,000, with funding from Operation and Maintenance Funds; and, (3) authorize an Aviation Authority Officer or the Chief Executive Officer to execute the necessary documents following satisfactory review by legal counsel.



**GREATER ORLANDO AVIATION AUTHORITY**

Orlando International Airport  
One Jeff Fuqua Boulevard  
Orlando, Florida 32227-4399

**MEMORANDUM**

TO: Members of the Aviation Authority

FROM: Davin R. Ruohomaki, Chairman, Professional Services Committee

DATE: September 16, 2020

**ITEM DESCRIPTION**

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## ISSUES

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As these addenda will result in an aggregate increase to the Aviation Authority's Agreement with Barich, Inc. exceeding \$250,000, Aviation Authority Board approval is required.

## ALTERNATIVES

None.

## FISCAL IMPACT

The fiscal impact is \$451,360. Funding is from General Airport Revenue Bonds, and Operation and Maintenance Funds (subject to adoption of the FY 2021 Aviation Authority Budget by the Aviation Authority Board under separate item).

## RECOMMENDED ACTION

It is respectfully requested that the Aviation Authority Board resolve to accept the recommendation of the Professional Services Committee and approve (1) an Addendum to the IT Consulting Services Agreement with Barich, Inc. for FY 2021 Information Systems Staff Augmentation to the Information Technology Department for South Terminal C, Phase 1, Construction and Other IT Related Projects Support Services, at the Orlando International Airport, for a total not-to-exceed fee amount of \$371,360, with funding from General Airport Revenue Bonds and Operation and Maintenance Funds; (2) an Addendum to the IT Consulting Services Agreement with Barich, Inc. for FY 2021 On-Call MCO Cares Website Support Services, at the Orlando International Airport, for the total not-to-exceed fee amount of \$80,000, with funding from Operation and Maintenance Funds; and, (3) authorize an Aviation Authority Officer or the Chief Executive Officer to execute the necessary documents following satisfactory review by legal counsel.

Mr. Patterson asked if there was an issue with accessing power in the areas. Chairman Thornton replied no, in these areas, power was available in the floor, not the ceiling.

Upon motion of Mr. Hunt, second by Mr. Patterson, vote carried by roll-call, with all votes yea, to recommend to the Chief Executive Officer approval of an Addendum to the Base Agreement with Gentrack Limited, Corp. for Post-Implementation SQL Server Reporting Services (SSRS) Reports and Modifications to Statistical Export Programs for W-00375, Resource Management System (RMS), at the Orlando International Airport, for a total not-to-exceed expense amount of \$45,440.00, with funding from previously-approved Capital Expenditure Funds.

REQUEST FOR RECOMMENDATION OF APPROVAL TO THE AVIATION AUTHORITY BOARD OF AN ADDENDUM TO THE INFORMATION TECHNOLOGY CONSULTING SERVICES AGREEMENT WITH BARICH, INC. FOR FISCAL YEAR (FY) 2021 INFORMATION SYSTEMS STAFF AUGMENTATION SUPPORT TO THE IT DEPARTMENT TO SUPPORT SOUTH TERMINAL C, PHASE 1 (STC) CONSTRUCTION AND OTHER IT RELATED PROJECTS, AT THE ORLANDO INTERNATIONAL AIRPORT.

3. Mr. Brooks presented the memorandum, dated August 25, 2020, along with a proposal from Barich, Inc., dated August 3, 2020, for FY 2021 Information Systems Staff Augmentation Support to the IT Department to Support STC Construction and Other IT Related Projects, at the Orlando International Airport. Services will provide a qualified Senior Managing Consultant in a staff augmentation role to the Director of IT, and will serve as an advisor, who will discern and document IT internal and external project commitments and schedules, monitor and report the progress to fulfillment to the Director of IT, coordinate commitment actions among internal and external participants, and contribute to the resolution of problems. Services will be provided from October 1, 2020, through September 30, 2021.

If approved, these services would be effective October 1, 2020.

The Office of Small Business Development reviewed the proposal from Barich, Inc., and determined that, due to the specialized scope of the required services, Barich, Inc. does not propose any small business participation on this Addendum.

Mr. Patterson asked if these services were similar to those provided in FY 2020. Mr. Brooks replied yes.

Upon motion of Mr. Patterson, second by Mr. Hunt, vote carried by roll-call, with all votes yea, to recommend to the Aviation Authority Board approval of an Addendum to the Information Technology Consulting Services Agreement with Barich, Inc. for FY 2021 Information Systems Staff Augmentation Support to the IT Department to Support STC Construction and Other IT Related Projects, at the Orlando International Airport, for the total not-to-exceed fee amount of \$371,360.00, with funding from Operation and Maintenance Funds (subject to adoption of the FY 2021 Aviation Authority Budget by the Aviation Authority Board).

REQUEST FOR RECOMMENDATION OF APPROVAL TO THE AVIATION AUTHORITY BOARD OF AN ADDENDUM TO THE INFORMATION TECHNOLOGY CONSULTING SERVICES AGREEMENT WITH FAITH GROUP CONSULTING, LLC FOR FISCAL YEAR (FY) 2021 DIGITAL CONTENT AND INNOVATION CONSULTING SERVICES, AT THE ORLANDO INTERNATIONAL AIRPORT.

4. Mr. Brooks presented the memorandum, dated August 25, 2020, along with a proposal from Faith Group Consulting, LLC, dated August 3, 2020, for FY 2021 Digital Content and Innovation Consulting Services, at the Orlando International Airport. These services will provide digital content and innovation services for the visual communication ecosystem at the Orlando International Airport (MCO). Services will include, but are not limited to, the content maintenance and contract administration, new content strategies and execution, and visual communication innovations for the optimization of the ecosystem. The many digital canvases at MCO are part of a visual communications ecosystem that enables MCO to broadcast original content and deliver a