

2022 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Ballard Partners, Inc.	Christy D. Brodeur	6/9/2020	DFASS Group (Orlando), LLC - 3Sixty Duty Free <i>3/4/2022 - Met with Chairman Good to discuss duty-free concessions</i> <i>3/24/2022 - Met with Chairman Good to discuss duty-free concession</i> <i>4/29/2022 - Met with Kevin Thibault and Dan Gerber to discuss business update on international duty-free</i> <i>5/2/2022 - Phone call with Craig Mateer to discuss duty free international business update</i> <i>5/4/2022 - Phone call with Belinda Kirkegard to discuss duty free international travel</i> <i>5/10/2022 - Met with Board Member Tim Weisheyer to discuss business updates on duty-free/international travel</i> <i>5/12/2022 - Follow-up discussion with Board Member Weisheyer to discuss duty-free business</i>	6/9/2020	3/15/2022	Y-2021
201 E. Park Ave., 5th Floor Tallahassee, FL 32301 Office: 850-577-0444, Fax 850-577-0022	christy@ballardpartners.com					
1726 East 7th Ave., Suites 13-15 Tampa, FL 33605	Ana Cruz	6/9/2020	DFASS Group (Orlando) LLC (name changed to 3Sixty Duty Free) 3Sixty Duty Free <i>5/3/2022 - Met with Mayor Dyer to discuss Airport concessions</i>	6/9/2020	3/16/2022	
Office: 813-374-6007, Fax 850-577-0022	ana@ballardpartners.com			5/3/2022		

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CONTACT INFORMATION

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PRINCIPAL(S)

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BCM Consulting
 300 S. Orange Ave., Suite 1565
 Orlando, FL 32801
 Office: 407-256-2205; Fax: 407-426-9690

Bertica Cabrera-Morris
berticacm@aol.com

3/28/2008

ABM/AMPCO
 Areas
 Bermello & Ajamil
 Marshalls Retail
3/30/2022 - Met with Kevin Thibault and Yovannie Rodriguez to discuss retail
 Plaza Premium Group (PPG)
3/2/2022 - Met with Yovannie Rodriguez to discuss lounge

7/18/2013
 10/25/2019
 9/26/2019
 1/18/2019

1/28/2022
 1/28/2022
 1/28/2022
 1/28/2022

Y-2021
 Y-2021
 Y-2021
 Y-2021

Boru & Associates
 300 S. Orange Ave., Suite 1565

 Orlando, FL 32801
 Office: 407-748-4828; Fax: 407-928-9690

Brian J. Morris
brianjm1@aol.com

12/11/2015

Terminal
 Aireko Energy Group
4/6/2022 - Met with Board Member Belinda Kirkegard to discuss Aireko's work at South Terminal

12/11/2015
 1/24/2018

1/28/2022
 1/28/2022

Y-2021
 Y-2021

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Brightline Trains Florida LLC 161 NW 6th St., Suite 900 Miami, FL 33136 Office: 305-521-4875	Cynthia Bergmann cynthia.bergmann@gobrightline.com	2/10/2021	Brightline Trains Florida LLC	2/10/2021	1/13/2022	Y-2021
10705 Jeff Fuqua Blvd., Suite 4114 Orlando, FL 32827 Office: 407-825-6227, 407-502-3587	Christine Kefauver (Orlando office) christine.kefauver@gobrightline.com	3/19/2021	Brightline Trains Florida LLC	3/19/2021	1/13/2022	Y-2021
Calvet Consulting, LLC 2310 Raehn St. Orlando, FL 32806 Office: 321-229-0464	Cesar E. Calvet cesar@calvetconsultingllc.com	4/25/2022	Vinali Staffing	4/25/2022		

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<p>Chapin Communications, Inc.</p> <p>560 Ivanhoe Drive Orlando, FL 32804 Office: 407-497-4844</p>	<p>Roger E. Chapin</p> <p>roger@chapin-communications.com</p>	2/11/2022	<p>Mears Transportation</p> <p>2/10/2022 - Met with Ratib Hussein and Anne van den Berg, Dan Gerber, Tom Draper, and Yovannie Rodriguez</p>	2/11/2022		
<p>Crisafulli Consulting, LLC</p> <p>5125 Mallard Lakes Ct. Merritt Island, FL 32953 Office: 321-223-8862</p>	<p>Steve D. Crisafulli</p> <p>steve@stevecrisafulli.com</p>	4/5/2022	Delaware North	4/5/2022		
<p>Florida Alliance Consulting, LLC</p> <p>2325 Labelia Drive Lake Mary, FL 32746 Office 407-709-2324; Fax: 313-672-5934</p>	<p>Jonathan, Setzer</p> <p>setzer@flallianceconsulting.com</p>	12/22/2020	Orlando Food Hall, LLC	12/22/2020	3/22/2022	

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Florida East Coast Industries LLC 700 NW 1st Ave., Suite 1620 Miami, FL 33136 Office: 305-520-2300 700 NW 1st Avenue, Suite 1620 Miami, FL 33136 Office: 305-520-2300	Kolleen O.P. Cobb kolleen.cobb@feci.com	11/18/2019	FECI	11/18/2019	1/13/2022	Y-2021
	Husein Cumber (Jax office) husein.cumber@feci.com	1/22/2014	FECI	1/22/2014	1/13/2022	Y-2021
	Jose M. Gonzalez (Miami office) jose.gonzalez@feci.com	11/18/2019	FECI	11/18/2019	1/13/2022	Y-2021
Focus Strategies P. O. Box 947691 Maitland, FL 32794 Office: 321-202-4110	James Eric Foglesong eric@focusstrategiesllc.com	10/26/2021	<i>12/30/2021 - Met with Chairman Good and Dan Gerber to discuss lobbying procedure</i>			

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GrayRobinson, P.A. P O Box 11189 Tallahassee, FL 32302-3189 Office: 850-577-9090 Fax: 407-244-5690	Roy D. Cannon, Jr. dean.cannon@gray-robinson.com	1/2/2018	Legacy Concessions, LLC	6/19/2019	12/3/2021	Y-2021		
			Orlando Economic Development	1/8/2021	12/3/2021	Y-2021		
			SIXT Rent a Car	1/2/2020	12/3/2021	Y-2021		
			Uber Technologies, Inc. and Affiliates	1/2/2020	12/3/2021	Y-2021		
301 E. Pine Street, Suite 1400 Orlando, FL 32801 Office: 407-843-8880, Fax 407-244-5690	Christopher L. Carmody, Jr. chris.carmody@gray-robinson.com	11/20/2009	Airport Dimensions	1/20/2020	12/3/2021	Y-2021		
			Legacy Concessions	6/7/2019	12/3/2021	Y-2021		
			MV Transportation Inc. of California	12/14/2012	12/3/2021	Y-2021		
			Orlando Economic Partnership, Inc.	12/27/2017	12/3/2021	Y-2021		
			Uber Technologies, Inc. and Affiliates	1/2/2020	12/3/2021	Y-2021		
			4/21/2022 - Met with Kevin Thibault, Tom Draper, and Dan Gerber to discuss Uber operations					
			Transportation Management Services	8/30/2021	12/3/2021	Y-2021		
			1/31/2022 - Met with Chairman Good to discuss Sunshine Flyer;					
2/3/2022 - Met with Chairman Good to discuss Sunshine Flyer								
	NDS-360	2/2/2022						

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CONTACT INFORMATION

GrayRobinson, P.A. cont.

301 S. Bronough St., #600
Tallahassee, FL 32301
Office: 850-577-9090 Fax: 850-577-3311

LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Christopher T. Dawson christopher.dawson@gray-robinson.com	4/25/2014	Legacy Concessions, LLC	6/17/2019	12/3/2021	Y-2021
		Natures Table Franchise Company	1/2/2020	12/3/2021	Y-2021
		Orlando Eeconomic Partnership, Inc.	1/2/2020	12/3/2021	Y-2021
		Uber Technologies, Inc. and Affiliates	2/21/2019	12/3/2021	Y-2021
		Transportation Management Services	8/30/2021	12/3/2021	Y-2021
Katherin Flury katie.flury@gray-robinson.com	2/21/2019	Legacy Concessions, LLC	6/17/2019	12/3/2021	Y-2021
		Uber Technologies, Inc. and Affiliates	2/21/2019	12/3/2021	Y-2021
		NDS-360	2/2/2022		
J. Charles Gray charlie.gray@gray-robinson.com	9/25/2004	Natures Table Franchise Company	9/27/2004	12/3/2021	Y-2021
		Orlando Economic Partnership, Inc.	3/27/2014	12/3/2021	Y-2021
Destiny Goede destiny.goede@gray-robinson.com	8/30/2021	Transportation Management Services	8/30/2021	12/3/2021	Y-2021
Mary Kim McDougal kim.mcdougal@gray-robinson.com	2/2/2022	NDS-360	2/2/2022		
Jason W. Searl jason.searl@gray-robinson.com	1/8/2019	Stellar DML GCG MCO, LLC	1/8/2019	12/3/2021	Y-2021

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GrayRobinson, P.A. cont.	Robert F. Stuart, Jr. robert.stuart@gray-robinson.com	7/29/2012	Airport Dimenions	1/2/2020	12/3/2021	Y-2021		
			Legacy Concessions, LLC	6/17/2019	12/3/2021	Y-2021		
			MV Transportation Inc., of California	7/20/2012	12/3/2021	Y-2021		
			Orlando Economic Partnership	4/1/2014	12/3/2021	Y-2021		
			Public Trust Advisors	9/19/2019	12/3/2021	Y-2021		
			SIXT Rent a Car	1/2/2018	12/3/2021	Y-2021		
			3/23/2022 - Met with Yovannie Rodriguez to discuss South Terminal and Sixt opportunities					
			Uber Technologies, Inc. and Affiliates	1/2/2020	12/3/2021	Y-2021		
			Transportation Management Services	8/30/2021	12/3/2021	Y-2021		
			NDS-360	2/2/2022				
Gunster, Yoakley & Stewart, P.A. 200 S. Orange Ave., Suite 1400 Orlando, FL 32801 Office: 407-648-5077	Derek E. Bruce dbruce@gunster.com	3/22/2011	Microsoft Corporation	3/22/2011	12/27/2021	Y-2021		

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McKinnon Associates, Inc. 701 Via Bella Winter Park, FL 32789 Office: 407-341-0341	Genean H. McKinnon ghm32789@gmail.com	12/14/2010	HMS Host <i>3/9/2022 - Met with Kathleen Sharman to discuss concessions revenue and infrastructure funding</i>	12/14/2012	1/28/2022	Y-2021
			J C deCaux, NA <i>3/9/2022 - Met with Kathleen Sharman to discuss concessions revenue and infrastructure funding</i> <i>3/30/2022 - Met with Chairman Good to discuss interior display advertising</i>	12/14/2010	1/28/2022	Y-2021
			EHI (Enterprise Holdings)	12/14/2010	1/28/2022	Y-2021
			JSM	7/8/2016	1/28/2022	Y-2021
			Weitz <i>3/9/2022 - Met with Kathleen Sharman to discuss concessions revenue and infrastructure funding</i>	1/29/2019	1/28/2022	Y-2021
			Sumitomo Corp US	4/20/2022		
Metz, Husband & Daughton, P.A. 119 S. Monroe St., Suite 200 Tallahassee, FL 32301 Office: 850-205-9000, Fax: 850-205-9001	Douglas S. Bell doug.bell@mhdfirm.com	1/10/2022	Avis Budget Group	1/10/2022		

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Morgan Stanley & Co., LLC 1585 Broadway New York, NY 10036 Office: 212-761-9059	Ira Smelkinson ira.smelkinson@morganstanley.com	2/16/2018	Morgan Stanley & Co., LLC	12/27/2018	12/17/2021	Y-2021
2825 University Dr., Suite 400 Coral Springs, FL 33065 Office: 954-267-5655	Ayanna Louis-Charles ayanna.louis-charles@morganstanley.com	2/19/2018	Morgan Stanley & Co., LLC	12/27/2018	12/21/2021	Y-2021
Robert P. Saltsman, P.A. 222 Pennsylvania Ave. #200 Winter Park, FL 32789 Office: 407-647-2899 Fax: 407-628-2307	Robert P. Saltsman bob@saltsmanpa.com	12/17/2001	MAG USA - Ceased to Represent 8/23/2021 Airport Management Services, Inc. Gilchrist Enterprises, Inc./McDonald's Corp. Hensel Phelps Construction Co. - Ceased to represent 1/31/2022 Host International, Inc Mitsubishi Heavy Industries America, Inc. Perez of Florida, Inc.	1/2/2020 12/15/2008 3/5/2011 6/19/2012 1/10/2017 9/28/2012 1/3/2017	12/28/2021 12/28/2021 12/28/2021 12/28/2021 12/28/2021 12/28/2021	Y-2021 Y-2021 Y-2021 Y-2021 Y-2021 Y-2021

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CONTACT INFORMATION

Smith Bryan & Myers, Inc.
 311 E. Park Avenue
 Tallahassee, FL 32301
 Office: 850-224-5081
 Fax: 850-222-6800

(The) Southern Group, Inc.
 16 West Pine Street
 Orlando, FL 32801
 Office: 407-288-7904

LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Matt A. Bryan mbryan@smithbryanandmyers.com dwysocki@smithbryanandmyers.com	1/30/2019	Stellar Partners	1/30/2019	1/3/2022	Y-2021
Oscar Anderson anderson@thesouthern.com	10/15/2012	Walt Disney World Resorts	1/7/2022		
		AshBritt Environmental, Inc.	1/7/2022		
		Beep, Inc.	1/7/2022		
		Bellini better world Foundation	1/7/2022		
		Darden Restaurants	1/7/2022		
		Embrace Families	1/7/2022		
		FAHRO	1/7/2022		
		Greater Orlando Sports Commission	1/7/2022		
		Greenworks Lending	1/7/2022		
		Gunster, Yoakley & Stewart PA	1/7/2022		
		HNTB	1/7/2022		
		Marathon Health	1/7/2022		
		Master ConcessionAir	1/7/2022		
		Operation New Hope	1/7/2022		
		Orlando Science Center	1/7/2022		
		Orlando Telephone Company dba Summit	1/7/2022		
		Broadband			
		ORRA	1/7/2022		
		Outfront Media	1/7/2022		
		PropLogix LLC dba Orange Data Systems	1/7/2022		
		Second Harvest Food Bank of Central Florida	1/7/2022		
		Tavistock Group	1/7/2022		
		The Vestcor Companies, Inc.	1/7/2022		
		Uniball Rodamco Westfield	1/7/2022		

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CONTACT INFORMATION
(The) Southern Group, Inc. cont.

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Oscar Anderson cont.

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Verra Mobility 1/7/2022
 VillageMD 1/7/2022
 Wheels 1/7/2022
 Ygrene Energy Fund 1/7/2022
 Cigna, Inc. 1/2/2020 1/5/2022 Y-2021
 Brightline 4/21/2021 12/17/2021 Y-2021
 Archis Technologies 5/4/2021 12/17/2021 Y-2021
 IFM 360 5/4/2021 12/17/2021 Y-2021

Brian Bautista
rothey@thesouthern.com

4/21/2021 Lilium Aviation, Inc.

4/21/2021 12/17/2021

Oscar Braynon
braynon@thesouthern.com

3/31/2021 Westfield

3/31/2021 12/17/2021

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(The) Southern Group, Inc. cont.	Kelly Cohen cohen@thesoutherngroup.com	1/3/2020	HNTB	1/7/2022				
			IFM360	1/7/2022				
			Marathon Health	1/7/2022				
			Operation New Hope	1/7/2022				
			Orlando City Soccer Club	1/7/2022				
			Orlando Telephone Co., Inc dba Summit Broadband	1/7/2022				
			ORRA	1/7/2022				
			PropLogix LLC dba Orange Data Systems	1/7/2022				
			Second Harvest Food Bank of Central Florida	1/7/2022				
			Tavistock Group	1/7/2022				
			The Vestcor Companies, Inc.	1/7/2022				
			Unibail Rodamco Westfield	1/7/2022				
			4/7/2022 - Met with Yovannie Rodriguez					
			5/10/2022 - Met with Kevin Thibault, Yovannie Rodriguez and Tracy Harris					
			Verra Mobility	1/7/2022				
			Wheels	1/7/2022				
			Ygrene Energy Fund	1/7/2022				
			Lab District	12/17/2021				
			Walt Disney Parks and Resorts, U.S.	1/2/2020	1/7/2022	Y-2021		
			Bags, Inc.	1/2/2020	1/7/2022	Y-2021		
			Baker Barrios Architects	1/2/2020	1/7/2022	Y-2021		
			Cigna, Inc.	1/2/2020	1/7/2022	Y-2021		
			PSA Management	1/2/2020	1/7/2022	Y-2021		
			Brightline	3/31/2021	1/7/2022	Y-2021		
			Westfield	3/31/2021	12/17/2021	Y-2021		
			Lilium Aviation, Inc.	4/12/2021	1/7/2022	Y-2021		
			Master Concessionair	8/24/2021	1/7/2022	Y-2021		
			Beep, Inc.	12/17/2021	1/7/2022	Y-2021		

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(The) Southern Group, Inc. cont.

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Kelly Cohen cont.

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	Archis Tech	1/7/2022		
	Area 15	1/7/2022		
	AshBritt Environmental, Inc.	1/7/2022		
	Greater Orlando Sports Commission	1/7/2022		
	Greenworks Lending	1/7/2022		
	Gunster, Yoakley & Stewart, PA	1/7/2022		
	Chris Dudley dudley@thesoutherngroup.com	4/21/2021	12/17/2021	
	Tasi Hogan hogan@thesoutherngroup.com	3/9/2021	12/17/2021	Y-2021
	Bags, Inc.	3/9/2021	12/17/2021	Y-2021
	Baker Barrios	3/9/2021	12/17/2021	Y-2021
	Cigna, Inc.	3/9/2021	12/17/2021	Y-2021
	Ernst & Young	3/9/2021	12/17/2021	
	Lake Nona Property Holdings, LLC	3/9/2021	12/17/2021	
	PSA Management	3/9/2021	12/17/2021	
	Walt Disney World Resorts	3/9/2021	12/17/2021	Y-2021
	Brightline	3/31/2021	12/17/2021	Y-2021
	Lilium Aviation, Inc.	4/12/2021	12/17/2021	Y-2021
	Westfield	4/13/2021	12/17/2021	Y-2021
	Archis Technologies	5/4/2021	12/17/2021	Y-2021
	IFM 360	5/4/2021	12/17/2021	Y-2021
	Lab District	12/17/2021		

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Uber Technologies, Inc. 80 SW 8th St., Suite 1830 Miami, FL 33130 Office: 813-300-4901	Javier Correoso jcorreoso@uber.com 305-495-1101	8/11/2020	Uber Technologies	8/11/2020	12/28/2021	Y-2021
Walt Disney Parks and Resorts, U.S. P. O. Box 10,000 Lake Buena Vista, FL 32830-1000 Office: 407-828-5072	Leticia M. Adams leticia.m.adams@disney.com	10/14/2019	Walt Disney Parks and Resorts, U.S.	10/14/2019	1/3/2022	Y-2021
	Adam E. Babington adam.e.babington@disney.com	5/20/2011	Walt Disney Parks and Resorts, U.S.	5/20/2011	1/3/2022	Y-2021
	Jose L. Gonzalez jose.l.gonzalez@disney.com	10/12/2018	Walt Disney Parks and Resorts, U.S.	10/12/2018	1/3/2022	Y-2021
	Rena C. Langley rena.langley@disney.com	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/3/2022	Y-2021
	Elizabeth F. Watkins elizabeth.watkins@disney.com	10/27/2021	Walt Disney Parks and Resorts, U.S.	10/27/2021	1/3/2022	Y-2021

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