

2022 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Ballard Partners, Inc.	Christy D. Brodeur	6/9/2020	DFASS Group (Orlando), LLC - 3Sixty Duty Free <i>3/4/2022 - Met with Chairman Good to discuss duty-free concessions</i> <i>3/24/2022 - Met with Chairman Good to discuss duty-free concession</i> <i>4/29/2022 - Met with Kevin Thibault and Dan Gerber to discuss business update on international duty-free</i> <i>5/2/2022 - Phone call with Craig Mateer to discuss duty free international business update</i> <i>5/4/2022 - Phone call with Belinda Kirkegard to discuss duty free international travel</i> <i>5/10/2022 - Met with Board Member Tim Weisheyer to discuss business updates on duty-free/international travel</i> <i>5/12/2022 - Follow-up discussion with Board Member Weisheyer to discuss duty-free business</i> <i>6/8/2022 - Met with Kevin Thibault and Dan Gerber to further discuss duty-free international travel</i>	6/9/2020	3/15/2022	Y-2021

201 E. Park Ave., 5th Floor
 Tallahassee, FL 32301
 Office: 850-577-0444, Fax 850-577-0022

christy@ballardpartners.com

6/23/2022

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2022 LOBBYIST SPREADSHEET

CONTACT INFORMATION

1726 East 7th Ave., Suites 13-15

Tampa, FL 33605

Office: 813-374-6007, Fax 850-577-0022

LOBBYIST

Ana Cruz

ana@ballardpartners.com

FIRST REG

6/9/2020

PRINCIPAL(S)

DFASS Group (Orlando) LLC (name changed to 3Sixty Duty Free)
 3Sixty Duty Free
5/3/2022 - Met with Mayor Dyer to discuss Airport concessions

DATE ADDED

6/9/2020

5/3/2022

R/D P

3/16/2022

E/R

Y-2021

Y-2021

BCM Consulting

300 S. Orange Ave., Suite 1565

Orlando, FL 32801

Office: 407-256-2205; Fax: 407-426-9690

Bertica Cabrera-Morris

berticacm@aol.com

3/28/2008

ABM/AMPCO
 Areas
 Bermello & Ajamil
 Marshalls Retail

3/30/2022 - Met with Kevin Thibault and Yovannie Rodriguez to discuss retail

Plaza Premium Group (PPG)

3/2/2022 - Met with Yovannie Rodriguez to discuss lounge

Hensel Phelps

5/31/2022 - Met with Kevin Thibault to introduce BCM Consulting

7/18/2013

10/25/2019

9/26/2019

1/18/2019

6/28/2021

6/13/2022

1/28/2022

1/28/2022

1/28/2022

1/28/2022

1/28/2022

Y-2021

Y-2021

Y-2021

Y-2021

Y-2021

Boru & Associates

300 S. Orange Ave., Suite 1565

Orlando, FL 32801

Office: 407-748-4828; Fax: 407-928-9690

Brian J. Morris

brianjm1@aol.com

12/11/2015

Terminal
 Aireko Energy Group

4/6/2022 - Met with Board Member Belinda Kirkegard to discuss Aireko's work at South Terminal

12/11/2015

1/24/2018

1/28/2022

1/28/2022

Y-2021

Y-2021

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Brightline Trains Florida LLC

161 NW 6th St., Suite 900
Miami, FL 33136
Office: 305-521-4875

Cynthia Bergmann
cynthia.bergmann@gobrightline.com

2/10/2021 Brightline Trains Florida LLC

2/10/2021

1/13/2022

Y-2021

Christine Kefauver (Orlando office)
christine.kefauver@gobrightline.com

3/19/2021 Brightline Trains Florida LLC

3/19/2021

1/13/2022

Y-2021

10705 Jeff Fuqua Blvd., Suite 4114
Orlando, FL 32827
Office: 407-825-6227, 407-502-3587

Katharine Mitzner (Orlando office)
katharine.mitzner@gobrightline.com

9/24/2020 Brightline Trains Florida LLC

9/24/2020

1/13/2022

Y-2021

Calvet Consulting, LLC

2310 Raehn St.
Orlando, FL 32806
Office: 321-229-0464

Cesar E. Calvet
cesar@calvetconsultingllc.com

4/25/2022 Vinali Staffing

4/25/2022

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<p>Chapin Communications, Inc.</p> <p>560 Ivanhoe Drive Orlando, FL 32804 Office: 407-497-4844</p>	<p>Roger E. Chapin</p> <p>roger@chapin-communications.com</p>	2/11/2022	<p>Mears Transportation</p> <p>2/10/2022 - Met with Ratib Hussein and Anne van den Berg, Dan Gerber, Tom Draper, and Yovannie Rodriguez</p>	2/11/2022		
<p>Crisafulli Consulting, LLC</p> <p>5125 Mallard Lakes Ct. Merritt Island, FL 32953 Office: 321-223-8862</p>	<p>Steve D. Crisafulli</p> <p>steve@stevecrisafulli.com</p>	4/5/2022	<p>Delaware North</p> <p>5/23/2022 - Met with Kevin Thibault to discuss Terminal C and concession areas</p> <p>Washington Consulting Group</p>	4/5/2022		
<p>Florida Alliance Consulting, LLC</p> <p>2325 Labelia Drive Lake Mary, FL 32746 Office 407-709-2324; Fax: 313-672-5934</p>	<p>Jonathan, Setzer</p> <p>setzer@flallianceconsulting.com</p>	12/22/2020	<p>Orlando Food Hall, LLC</p> <p>5/20/2022 - Met with Carson Good, Kevin Thibault, and Yovannie Rodriguez to discuss concessions</p>	12/22/2020	3/22/2022	

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Florida East Coast Industries LLC 700 NW 1st Ave., Suite 1620 Miami, FL 33136 Office: 305-520-2300	Kolleen O.P. Cobb kolleen.cobb@feci.com	11/18/2019	FECI	11/18/2019	1/13/2022	Y-2021
700 NW 1st Avenue, Suite 1620 Miami, FL 33136 Office: 305-520-2300	Husein Cumber (Jax office) husein.cumber@feci.com	1/22/2014	FECI	1/22/2014	1/13/2022	Y-2021
Focus Strategies P. O. Box 947691 Maitland, FL 32794 Office: 321-202-4110	James Eric Foglesong eric@focusstrategiesllc.com	10/26/2021	12/30/2021 - Met with Chairman Good and Dan Gerber to discuss lobbying procedure	11/18/2019	1/13/2022	Y-2021

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CONTACT INFORMATION

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FIRST REG

PRINCIPAL(S)

DATE ADDED

R/D P

E/R

GrayRobinson, P.A.
P O Box 11189
Tallahassee, FL 32302-3189
Office: 850-577-9090 Fax: 407-244-5690

Roy D. Cannon, Jr.
dean.cannon@gray-robinson.com

1/2/2018 Legacy Concessions, LLC
Orlando Economic Development
SIXT Rent a Car
Uber Technologies, Inc. and Affiliates

6/19/2019 12/3/2021 Y-2021
1/8/2021 12/3/2021 Y-2021
1/2/2020 12/3/2021 Y-2021
1/2/2020 12/3/2021 Y-2021

301 E. Pine Street, Suite 1400
Orlando, FL 32801
Office: 407-843-8880, Fax 407-244-5690

Christopher L. Carmody, Jr.
chris.carmody@gray-robinson.com

11/20/2009 Airport Dimensions
Legacy Concessions
MV Transportation Inc. of California
Orlando Economic Partnership, Inc.
Uber Technologies, Inc. and Affiliates
4/21/2022 - Met with Kevin Thibault, Tom Draper, and Dan Gerber to discuss Uber operations
Transportation Management Services
1/31/2022 - Met with Chairman Good to discuss Sunshine Flyer;
2/3/2022 - Met with Chairman Good to discuss Sunshine Flyer
6/16/2022 - Met with Chairman Good to discuss proposed amendments to ground transportation rules and regs
NDS-360
5/18/2022 - Met with Tom Draper, Gary Hunt, Jeff Daniels, and Jim Surguine to discuss CASPR technology for air and surface disinfectant

1/20/2020 12/3/2021 Y-2021
6/7/2019 12/3/2021 Y-2021
12/14/2012 12/3/2021 Y-2021
12/27/2017 12/3/2021 Y-2021
1/2/2020 12/3/2021 Y-2021
8/30/2021 12/3/2021 Y-2021
2/2/2022

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CONTACT INFORMATION

GrayRobinson, P.A. cont.

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PRINCIPAL(S)

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Christopher T. Dawson
christopher.dawson@gray-robinson.com

4/25/2014

Legacy Concessions, LLC
 Natures Table Franchise Company
 Orlando Eeconomic Partnership, Inc.
 Uber Technologies, Inc. and Affiliates
 Transportation Management Services

6/17/2019
 1/2/2020
 1/2/2020
 2/21/2019
 8/30/2021

12/3/2021
 12/3/2021
 12/3/2021
 12/3/2021
 12/3/2021

Y-2021
 Y-2021
 Y-2021
 Y-2021
 Y-2021

Katherin Flury
katie.flury@gray-robinson.com

2/21/2019

Legacy Concessions, LLC
 Uber Technologies, Inc. and Affiliates
 NDS-360

6/17/2019
 2/21/2019
 2/2/2022

12/3/2021
 12/3/2021

Y-2021
 Y-2021

J. Charles Gray
charlie.gray@gray-robinson.com

9/25/2004

Natures Table Franchise Company
 Orlando Economic Partnership, Inc.

9/27/2004
 3/27/2014

12/3/2021
 12/3/2021

Y-2021
 Y-2021

Destiny Goede
destiny.goede@gray-robinson.com

8/30/2021

Transportation Management Services - **Ceased representing 6/22/2022**

8/30/2021

12/3/2021

Y-2021

301 S. Bronough St., #600

Mary Kim McDougal

2/2/2022

NDS-360
5/18/2022 - Met with Tom Draper, Gary Hunt, Jeff Daniels, and Jim Surguine to discuss CASPR technology for air and surface disinfectant

2/2/2022

Tallahassee, FL 32301
 Office: 850-577-9090 Fax: 850-577-3311

kim.mcdougal@gray-robinson.com

Jason W. Searl
jason.searl@gray-robinson.com

1/8/2019

Stellar DML GCG MCO, LLC

1/8/2019

12/3/2021

Y-2021

6/23/2022

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GrayRobinson, P.A. cont.

Robert F. Stuart, Jr.
robert.stuart@gray-robinson.com

7/29/2012

Airport Dimenions
 Legacy Concessions, LLC
 MV Transportation Inc., of California
 Orlando Economic Partnership
 Public Trust Advisors
 SIXT Rent a Car
3/23/2022 - Met with Yovannie Rodriguez to discuss South Terminal and Sixt opportunities
5/27/2022 - Met with Yovannie Rodriguez, Tracy Harris, Frank Browne, and Dan Gerber to provide SIXT update on airport operations

1/2/2020 12/3/2021 Y-2021
 6/17/2019 12/3/2021 Y-2021
 7/20/2012 12/3/2021 Y-2021
 4/1/2014 12/3/2021 Y-2021
 9/19/2019 12/3/2021 Y-2021
 1/2/2018 12/3/2021 Y-2021

Uber Technologies, Inc. and Affiliates
 Transportation Management Services
 NDS-360
5/18/2022 - Met with Tom Draper, Gary Hunt, Jeff Daniels, and Jim Surguine to discuss CASPR technology for air and surface disinfectant

1/2/2020 12/3/2021 Y-2021
 8/30/2021 12/3/2021 Y-2021
 2/2/2022

Greenberg Traurig, P.A.

Samantha B. Ferrin

6/6/2022

McKinsey & Company, Inc. Washington, D.C.
6/16/2022 - Had introductory meeting with Kevin Thibault

6/6/2022

101 E. College Avenue
 Tallahassee, FL 32301
 Office: 850-222-6891

ferrins@gtlaw.com

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Metz, Husband & Daughton, P.A. 119 S. Monroe St., Suite 200 Tallahassee, FL 32301 Office: 850-205-9000, Fax: 850-205-9001	Douglas S. Bell doug.bell@mhdfirm.com	1/10/2022	Avis Budget Group	1/10/2022		
Morgan Stanley & Co., LLC 1585 Broadway New York, NY 10036 Office: 212-761-9059	Ira Smelkinson ira.smelkinson@morganstanley.com	2/16/2018	Morgan Stanley & Co., LLC - Ceased to represent 5/24/2022	12/27/2018	12/17/2021	Y-2021, Y-2022
2825 University Dr., Suite 400 Coral Springs, FL 33065 Office: 954-267-5655	Ayanna Louis-Charles ayanna.louis-charles@morganstanley.com	2/19/2018	Morgan Stanley & Co., LLC	12/27/2018	12/21/2021	Y-2021
Robert P. Saltsman, P.A. 222 Pennsylvania Ave. #200 Winter Park, FL 32789 Office: 407-647-2899 Fax: 407-628-2307	Robert P. Saltsman bob@saltsmanpa.com	12/17/2001	MAG USA - Ceased to Represent 8/23/2021 Airport Management Services, Inc. 5/31/2022 - Met with Kevin Thibault and Hudson CEO regarding GOAA update Gilchrist Enterprises, Inc./McDonald's Corp. Hensel Phelps Construction Co. - Ceased to represent 1/31/2022 Host International, Inc Mitsubishi Heavy Industries America, Inc. Perez of Florida, Inc.	1/2/2020 12/15/2008 3/5/2011 6/19/2012 1/10/2017 9/28/2012 1/3/2017	12/28/2021 12/28/2021 12/28/2021 12/28/2021	Y-2021 Y-2021 Y-2021 Y-2021 Y-2021

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CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
<p>Rubin, Turnbull & Associates 101 E. College Ave., Suite 502 Tallahassee, FL 32301 Office: 850-681-9111</p>	<p>Christopher J. Finkbeiner chris@rubinturnbull.com</p>	5/17/2022	DFASS Group (Orlando) LLC	5/17/2022		
<p>Smith Bryan & Myers, Inc. 311 E. Park Avenue Tallahassee, FL 32301 Office: 850-224-5081 Fax: 850-222-6800</p>	<p>Matt A. Bryan mbryan@smithbryanandmyers.com dwysocki@smithbryanandmyers.com</p>	1/30/2019	Stellar Partners	1/30/2019	1/3/2022	Y-2021

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CONTACT INFORMATION
(The) Southern Group, Inc. cont.

LOBBYIST

Oscar Anderson cont.

FIRST REG

PRINCIPAL(S)

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Verra Mobility	1/7/2022		
VillageMD	1/7/2022		
Wheels	1/7/2022		
Ygrene Energy Fund	1/7/2022		
Cigna, Inc.	1/2/2020	1/5/2022	Y-2021
Brightline	4/21/2021	12/17/2021	Y-2021
Archis Technologies	5/4/2021	12/17/2021	Y-2021
IFM 360	5/4/2021	12/17/2021	Y-2021

Brian Bautista
rothey@thesouthern.com

4/21/2021	Lilium Aviation, Inc.	4/21/2021	12/17/2021	Y-2021
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Oscar Braynon
braynon@thesouthern.com

3/31/2021	Westfield	3/31/2021	12/17/2021	Y-2021
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(The) Southern Group, Inc. cont.

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Kelly Cohen cont.

FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
	Archis Tech	1/7/2022		
	Area 15	1/7/2022		
	AshBritt Environmental, Inc.	1/7/2022		
	Greater Orlando Sports Commission	1/7/2022		
	Greenworks Lending	1/7/2022		
	Gunster, Yoakley & Stewart, PA	1/7/2022		
4/21/2021	Lilium Aviation, Inc.	4/21/2021	12/17/2021	
3/9/2021	Bags, Inc.	3/9/2021	12/17/2021	Y-2021
	Baker Barrios	3/9/2021	12/17/2021	Y-2021
	Cigna, Inc.	3/9/2021	12/17/2021	Y-2021
	Ernst & Young	3/9/2021	12/17/2021	
	Lake Nona Property Holdings, LLC	3/9/2021	12/17/2021	
	PSA Management	3/9/2021	12/17/2021	
	Walt Disney World Resorts	3/9/2021	12/17/2021	Y-2021
	Brightline	3/31/2021	12/17/2021	Y-2021
	Lilium Aviation, Inc.	4/12/2021	12/17/2021	Y-2021
	Westfield	4/13/2021	12/17/2021	Y-2021
	Archis Technologies	5/4/2021	12/17/2021	Y-2021
	IFM 360	5/4/2021	12/17/2021	Y-2021
	Lab District	12/17/2021		

Chris Dudley
dudley@thesoutherngroup.com

Tasi Hogan
hogan@thesoutherngroup.com

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Uber Technologies, Inc. 80 SW 8th St., Suite 1830 Miami, FL 33130 Office: 813-300-4901	Javier Correoso jcorreoso@uber.com 305-495-1101	8/11/2020	Uber Technologies	8/11/2020	12/28/2021	Y-2021
Walt Disney Parks and Resorts, U.S. P. O. Box 10,000 Lake Buena Vista, FL 32830-1000 Office: 407-828-5072	Leticia M. Adams leticia.m.adams@disney.com	10/14/2019	Walt Disney Parks and Resorts, U.S.	10/14/2019	1/3/2022	Y-2021
	Adam E. Babington adam.e.babington@disney.com	5/20/2011	Walt Disney Parks and Resorts, U.S.	5/20/2011	1/3/2022	Y-2021
	Jose L. Gonzalez jose.l.gonzalez@disney.com	10/12/2018	Walt Disney Parks and Resorts, U.S.	10/12/2018	1/3/2022	Y-2021
	Rena C. Langley rena.langley@disney.com	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/3/2022	Y-2021
	Elizabeth F. Watkins elizabeth.watkins@disney.com	10/27/2021	Walt Disney Parks and Resorts, U.S.	10/27/2021	1/3/2022	Y-2021

6/23/2022

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