

2022 LOBBYIST SPREADSHEET

CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
Ballard Partners, Inc.	Christy D. Brodeur	6/9/2020	DFASS Group (Orlando), LLC - 3Sixty Duty Free <i>3/4/2022 - Met with Chairman Good to discuss duty-free concessions</i> <i>3/24/2022 - Met with Chairman Good to discuss duty-free concession</i> <i>4/29/2022 - Met with Kevin Thibault and Dan Gerber to discuss business update on international duty-free</i> <i>5/2/2022 - Phone call with Craig Mateer to discuss duty free international business update</i> <i>5/4/2022 - Phone call with Belinda Kirkegard to discuss duty free international travel</i> <i>5/10/2022 - Met with Board Member Tim Weisheyer to discuss business updates on duty-free/international travel</i> <i>5/12/2022 - Follow-up discussion with Board Member Weisheyer to discuss duty-free business</i> <i>6/8/2022 - Met with Kevin Thibault and Dan Gerber to further discuss duty-free international travel</i>	6/9/2020	3/15/2022	Y-2021

201 E. Park Ave., 5th Floor
 Tallahassee, FL 32301
 Office: 850-577-0444, Fax 850-577-0022

christy@ballardpartners.com

6/17/2022

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2022 LOBBYIST SPREADSHEET

CONTACT INFORMATION

1726 East 7th Ave., Suites 13-15

Tampa, FL 33605

Office: 813-374-6007, Fax 850-577-0022

LOBBYIST

Ana Cruz

ana@ballardpartners.com

FIRST REG

6/9/2020

PRINCIPAL(S)

DFASS Group (Orlando) LLC (name changed to 3Sixty Duty Free)
 3Sixty Duty Free
5/3/2022 - Met with Mayor Dyer to discuss Airport concessions

DATE ADDED

6/9/2020

5/3/2022

R/D P

3/16/2022

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Y-2021

Y-2021

BCM Consulting

300 S. Orange Ave., Suite 1565

Orlando, FL 32801

Office: 407-256-2205; Fax: 407-426-9690

Bertica Cabrera-Morris

berticacm@aol.com

3/28/2008

ABM/AMPCO

Areas
 Bermello & Ajamil
 Marshalls Retail

3/30/2022 - Met with Kevin Thibault and Yovannie Rodriguez to discuss retail

Plaza Premium Group (PPG)

3/2/2022 - Met with Yovannie Rodriguez to discuss lounge

Hensel Phelps

5/31/2022 - Met with Kevin Thibault to introduce BCM Consulting

7/18/2013

10/25/2019

9/26/2019

1/18/2019

6/28/2021

6/13/2022

1/28/2022

1/28/2022

1/28/2022

1/28/2022

1/28/2022

Y-2021

Y-2021

Y-2021

Y-2021

Y-2021

Boru & Associates

300 S. Orange Ave., Suite 1565

Orlando, FL 32801

Office: 407-748-4828; Fax: 407-928-9690

Brian J. Morris

brianjm1@aol.com

12/11/2015

Terminal

Aireko Energy Group

4/6/2022 - Met with Board Member Belinda Kirkegard to discuss Aireko's work at South Terminal

12/11/2015

1/24/2018

1/28/2022

1/28/2022

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Brightline Trains Florida LLC

161 NW 6th St., Suite 900
Miami, FL 33136
Office: 305-521-4875

Cynthia Bergmann
cynthia.bergmann@gobrightline.com

2/10/2021 Brightline Trains Florida LLC

2/10/2021

1/13/2022

Y-2021

Christine Kefauver (Orlando office)
christine.kefauver@gobrightline.com

3/19/2021 Brightline Trains Florida LLC

3/19/2021

1/13/2022

Y-2021

10705 Jeff Fuqua Blvd., Suite 4114
Orlando, FL 32827
Office: 407-825-6227, 407-502-3587

Katharine Mitzner (Orlando office)
katharine.mitzner@gobrightline.com

9/24/2020 Brightline Trains Florida LLC

9/24/2020

1/13/2022

Y-2021

Calvet Consulting, LLC

2310 Raehn St.
Orlando, FL 32806
Office: 321-229-0464

Cesar E. Calvet
cesar@calvetconsultingllc.com

4/25/2022 Vinali Staffing

4/25/2022

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<p>Chapin Communications, Inc.</p> <p>560 Ivanhoe Drive Orlando, FL 32804 Office: 407-497-4844</p>	<p>Roger E. Chapin</p> <p>roger@chapin-communications.com</p>	2/11/2022	<p>Mears Transportation</p> <p>2/10/2022 - Met with Ratib Hussein and Anne van den Berg, Dan Gerber, Tom Draper, and Yovannie Rodriguez</p>	2/11/2022		
<p>Crisafulli Consulting, LLC</p> <p>5125 Mallard Lakes Ct. Merritt Island, FL 32953 Office: 321-223-8862</p>	<p>Steve D. Crisafulli</p> <p>steve@stevecrisafulli.com</p>	4/5/2022	<p>Delaware North</p> <p>5/23/2022 - Met with Kevin Thibault to discuss Terminal C and concession areas</p> <p>Washington Consulting Group</p>	4/5/2022		
<p>Florida Alliance Consulting, LLC</p> <p>2325 Labelia Drive Lake Mary, FL 32746 Office 407-709-2324; Fax: 313-672-5934</p>	<p>Jonathan, Setzer</p> <p>setzer@flallianceconsulting.com</p>	12/22/2020	<p>Orlando Food Hall, LLC</p> <p>5/20/2022 - Met with Carson Good, Kevin Thibault, and Yovannie Rodriguez to discuss concessions</p>	12/22/2020	3/22/2022	

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Florida East Coast Industries LLC 700 NW 1st Ave., Suite 1620 Miami, FL 33136 Office: 305-520-2300	Kolleen O.P. Cobb kolleen.cobb@feci.com	11/18/2019	FECI	11/18/2019	1/13/2022	Y-2021
700 NW 1st Avenue, Suite 1620 Miami, FL 33136 Office: 305-520-2300	Husein Cumber (Jax office) husein.cumber@feci.com	1/22/2014	FECI	1/22/2014	1/13/2022	Y-2021
Focus Strategies P. O. Box 947691	James Eric Foglesong eric@focusstrategiesllc.com	10/26/2021	<i>12/30/2021 - Met with Chairman Good and Dan Gerber to discuss lobbying procedure</i>	11/18/2019	1/13/2022	Y-2021
Maitland, FL 32794 Office: 321-202-4110				11/18/2019	1/13/2022	Y-2021

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FIRST REG

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DATE ADDED

R/D P

E/R

GrayRobinson, P.A.
 P O Box 11189
 Tallahassee, FL 32302-3189
 Office: 850-577-9090 Fax: 407-244-5690

Roy D. Cannon, Jr.
dean.cannon@gray-robinson.com

1/2/2018 Legacy Concessions, LLC
 Orlando Economic Development
 SIXT Rent a Car
 Uber Technologies, Inc. and Affiliates

6/19/2019 12/3/2021 Y-2021
 1/8/2021 12/3/2021 Y-2021
 1/2/2020 12/3/2021 Y-2021
 1/2/2020 12/3/2021 Y-2021

301 E. Pine Street, Suite 1400
 Orlando, FL 32801
 Office: 407-843-8880, Fax 407-244-5690

Christopher L. Carmody, Jr.
chris.carmody@gray-robinson.com

11/20/2009 Airport Dimensions
 Legacy Concessions
 MV Transportation Inc. of California
 Orlando Economic Partnership, Inc.
 Uber Technologies, Inc. and Affiliates
4/21/2022 - Met with Kevin Thibault, Tom Draper, and Dan Gerber to discuss Uber operations
 Transportation Management Services
1/31/2022 - Met with Chairman Good to discuss Sunshine Flyer;
2/3/2022 - Met with Chairman Good to discuss Sunshine Flyer
6/16/2022 - Met with Chairman Good to discuss proposed amendments to ground transportation rules and regs
 NDS-360
5/18/2022 - Met with Tom Draper, Gary Hunt, Jeff Daniels, and Jim Surguine to discuss CASPR technology for air and surface disinfectant

1/20/2020 12/3/2021 Y-2021
 6/7/2019 12/3/2021 Y-2021
 12/14/2012 12/3/2021 Y-2021
 12/27/2017 12/3/2021 Y-2021
 1/2/2020 12/3/2021 Y-2021
 8/30/2021 12/3/2021 Y-2021
 2/2/2022

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CONTACT INFORMATION

GrayRobinson, P.A. cont.

LOBBYIST

FIRST REG

PRINCIPAL(S)

DATE ADDED

R/D P

E/R

Christopher T. Dawson
christopher.dawson@gray-robinson.com

4/25/2014

Legacy Concessions, LLC
 Natures Table Franchise Company
 Orlando Eeconomic Partnership, Inc.
 Uber Technologies, Inc. and Affiliates
 Transportation Management Services

6/17/2019
 1/2/2020
 1/2/2020
 2/21/2019
 8/30/2021

12/3/2021
 12/3/2021
 12/3/2021
 12/3/2021
 12/3/2021

Y-2021
 Y-2021
 Y-2021
 Y-2021
 Y-2021

Katherin Flury
katie.flury@gray-robinson.com

2/21/2019

Legacy Concessions, LLC
 Uber Technologies, Inc. and Affiliates
 NDS-360

6/17/2019
 2/21/2019
 2/2/2022

12/3/2021
 12/3/2021

Y-2021
 Y-2021

J. Charles Gray
charlie.gray@gray-robinson.com

9/25/2004

Natures Table Franchise Company
 Orlando Economic Partnership, Inc.

9/27/2004
 3/27/2014

12/3/2021
 12/3/2021

Y-2021
 Y-2021

Destiny Goede
destiny.goede@gray-robinson.com

8/30/2021

Transportation Management Services

8/30/2021

12/3/2021

Y-2021

301 S. Bronough St., #600

Mary Kim McDougal

2/2/2022

NDS-360
5/18/2022 - Met with Tom Draper, Gary Hunt, Jeff Daniels, and Jim Surguine to discuss CASPR technology for air and surface disinfectant

2/2/2022

kim.mcdougal@gray-robinson.com

Tallahassee, FL 32301
 Office: 850-577-9090 Fax: 850-577-3311

Jason W. Searl
jason.searl@gray-robinson.com

1/8/2019

Stellar DML GCG MCO, LLC

1/8/2019

12/3/2021

Y-2021

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GrayRobinson, P.A. cont.

Robert F. Stuart, Jr.
robert.stuart@gray-robinson.com

7/29/2012

Airport Dimenions
 Legacy Concessions, LLC
 MV Transportation Inc., of California
 Orlando Economic Partnership
 Public Trust Advisors
 SIXT Rent a Car
3/23/2022 - Met with Yovannie Rodriguez to discuss South Terminal and Sixt opportunities
5/27/2022 - Met with Yovannie Rodriguez, Tracy Harris, Frank Browne, and Dan Gerber to provide SIXT update on airport operations

1/2/2020

12/3/2021

Y-2021

6/17/2019

12/3/2021

Y-2021

7/20/2012

12/3/2021

Y-2021

4/1/2014

12/3/2021

Y-2021

9/19/2019

12/3/2021

Y-2021

1/2/2018

12/3/2021

Y-2021

Uber Technologies, Inc. and Affiliates
 Transportation Management Services
 NDS-360
5/18/2022 - Met with Tom Draper, Gary Hunt, Jeff Daniels, and Jim Surguine to discuss CASPR technology for air and surface disinfectant

1/2/2020

12/3/2021

Y-2021

8/30/2021

12/3/2021

Y-2021

2/2/2022

Greenberg Traurig, P.A.

Samantha B. Ferrin

6/6/2022

McKinsey & Company, Inc. Washington, D.C.

6/6/2022

101 E. College Avenue
 Tallahassee, FL 32301
 Office: 850-222-6891

ferrins@gtlaw.com

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Gunster, Yoakley & Stewart, P.A. 200 S. Orange Ave., Suite 1400 Orlando, FL 32801 Office: 407-648-5077	Derek E. Bruce dbruce@gunster.com	3/22/2011	Microsoft Corporation	3/22/2011	12/27/2021	Y-2021
McKinnon Associates, Inc. 701 Via Bella	Genean H. McKinnon ghm32789@gmail.com	12/14/2010	HMS Host <i>3/9/2022 - Met with Kathleen Sharman to discuss concessions revenue and infrastructure funding</i> J C deCaux, NA <i>3/9/2022 - Met with Kathleen Sharman to discuss concessions revenue and infrastructure funding</i> <i>3/30/2022 - Met with Chairman Good to discuss interior display advertising</i>	12/14/2012 12/14/2010	1/28/2022 1/28/2022	Y-2021 Y-2021
Winter Park, FL 32789 Office: 407-341-0341			EHI (Enterprise Holdings) JSM Weitz <i>3/9/2022 - Met with Kathleen Sharman to discuss concessions revenue and infrastructure funding</i> Sumitomo Corp US <i>4/27/2022 - Discussed APM financing with Kathleen Sharman</i> <i>4/28/2022 - Discussed APM financing with Carson Good</i>	12/14/2010 7/8/2016 1/29/2019 4/20/2022	1/28/2022 1/28/2022 1/28/2022	Y-2021 Y-2021 Y-2021

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Metz, Husband & Daughton, P.A. 119 S. Monroe St., Suite 200 Tallahassee, FL 32301 Office: 850-205-9000, Fax: 850-205-9001	Douglas S. Bell doug.bell@mhdfirm.com	1/10/2022	Avis Budget Group	1/10/2022		
Morgan Stanley & Co., LLC 1585 Broadway New York, NY 10036 Office: 212-761-9059	Ira Smelkinson ira.smelkinson@morganstanley.com	2/16/2018	Morgan Stanley & Co., LLC - Ceased to represent 5/24/2022	12/27/2018	12/17/2021	Y-2021, Y-2022
2825 University Dr., Suite 400 Coral Springs, FL 33065 Office: 954-267-5655	Ayanna Louis-Charles ayanna.louis-charles@morganstanley.com	2/19/2018	Morgan Stanley & Co., LLC	12/27/2018	12/21/2021	Y-2021
Robert P. Saltsman, P.A. 222 Pennsylvania Ave. #200 Winter Park, FL 32789 Office: 407-647-2899 Fax: 407-628-2307	Robert P. Saltsman bob@saltsmanpa.com	12/17/2001	MAG USA - Ceased to Represent 8/23/2021 Airport Management Services, Inc. 5/31/2022 - Met with Kevin Thibault and Hudson CEO regarding GOAA update Gilchrist Enterprises, Inc./McDonald's Corp. Hensel Phelps Construction Co. - Ceased to represent 1/31/2022 Host International, Inc Mitsubishi Heavy Industries America, Inc. Perez of Florida, Inc.	1/2/2020 12/15/2008 3/5/2011 6/19/2012 1/10/2017 9/28/2012 1/3/2017	12/28/2021 12/28/2021 12/28/2021 12/28/2021	Y-2021 Y-2021 Y-2021 Y-2021 Y-2021

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<p>Rubin, Turnbull & Associates 101 E. College Ave., Suite 502 Tallahassee, FL 32301 Office: 850-681-9111</p>	<p>Christopher J. Finkbeiner chris@rubinturnbull.com</p>	5/17/2022	DFASS Group (Orlando) LLC	5/17/2022		
<p>Smith Bryan & Myers, Inc. 311 E. Park Avenue Tallahassee, FL 32301 Office: 850-224-5081 Fax: 850-222-6800</p>	<p>Matt A. Bryan mbryan@smithbryanandmyers.com dwysocki@smithbryanandmyers.com</p>	1/30/2019	Stellar Partners	1/30/2019	1/3/2022	Y-2021

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CONTACT INFORMATION
(The) Southern Group, Inc. cont.

LOBBYIST

Oscar Anderson cont.

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PRINCIPAL(S)

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Verra Mobility 1/7/2022
 VillageMD 1/7/2022
 Wheels 1/7/2022
 Ygrene Energy Fund 1/7/2022
 Cigna, Inc. 1/2/2020 1/5/2022 Y-2021
 Brightline 4/21/2021 12/17/2021 Y-2021
 Archis Technologies 5/4/2021 12/17/2021 Y-2021
 IFM 360 5/4/2021 12/17/2021 Y-2021

Brian Bautista
rothey@thesouthern.com

4/21/2021 Lilium Aviation, Inc. 4/21/2021 12/17/2021 Y-2021

Oscar Braynon
braynon@thesouthern.com

3/31/2021 Westfield 3/31/2021 12/17/2021 Y-2021

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PRINCIPAL(S)

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(The) Southern Group, Inc. cont.

Kelly Cohen

cohen@thesoutherngroup.com

1/3/2020

HNTB
IFM360
Marathon Health
Operation New Hope
Orlando City Soccer Club
Orlando Telephone Co., Inc dba Summit
Broadband
ORRA
PropLogix LLC dba Orange Data Systems
Second Harvest Food Bank of Central Florida
Tavistock Group
The Vestcor Companies, Inc.
Unibail Rodamco Westfield
4/7/2022 - Met with Yovannie Rodriguez
**5/10/2022 - Met with Kevin Thibault,
Yovannie Rodriguez and Tracy Harris**
Verra Mobility
Wheels
Ygrene Energy Fund
Lab District
Walt Disney Parks and Resorts, U.S.
Bags, Inc.
Baker Barrios Architects
Cigna, Inc.
PSA Management
Brightline
Westfield
Lilium Aviation, Inc.
Master Concessionair
Beep, Inc.

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Uber Technologies, Inc. 80 SW 8th St., Suite 1830 Miami, FL 33130 Office: 813-300-4901	Javier Correoso jcorreoso@uber.com 305-495-1101	8/11/2020	Uber Technologies	8/11/2020	12/28/2021	Y-2021
Walt Disney Parks and Resorts, U.S. P. O. Box 10,000 Lake Buena Vista, FL 32830-1000 Office: 407-828-5072	Leticia M. Adams leticia.m.adams@disney.com	10/14/2019	Walt Disney Parks and Resorts, U.S.	10/14/2019	1/3/2022	Y-2021
	Adam E. Babington adam.e.babington@disney.com	5/20/2011	Walt Disney Parks and Resorts, U.S.	5/20/2011	1/3/2022	Y-2021
	Jose L. Gonzalez jose.l.gonzalez@disney.com	10/12/2018	Walt Disney Parks and Resorts, U.S.	10/12/2018	1/3/2022	Y-2021
	Rena C. Langley rena.langley@disney.com	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/3/2022	Y-2021
	Elizabeth F. Watkins elizabeth.watkins@disney.com	10/27/2021	Walt Disney Parks and Resorts, U.S.	10/27/2021	1/3/2022	Y-2021

6/17/2022

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