

**2021 LOBBYIST SPREADSHEET**

<b>CONTACT INFORMATION</b>	<b>LOBBYIST</b>	<b>FIRST REG</b>	<b>PRINCIPAL(S)</b>	<b>DATE ADDED</b>	<b>R/D P</b>	<b>E/R</b>
<b>Ballard Partners, Inc.</b> 201 East Park Ave., 5th Floor  Tallahassee, FL 32301 Office: 850-577-0444, Fax: 850-577-0022	Christina D. Brodeur <a href="mailto:christy@ballardpartners.com">christy@ballardpartners.com</a>	6/9/2020	DFASS Group (Orlando), LLC <b>1/21/2021 - Met with Chairman Good to discuss international concessionaire relief</b>	6/9/2020	1/21/2021	
	Ana Cruz <a href="mailto:ana@ballardpartners.com">ana@ballardpartners.com</a>	6/9/2020	DFASS Group (Orlando), LLC	6/9/2020	1/21/2021	
<b>Boru and Associates</b> 300 S. Orange Avenue #1565 Orlando, FL 32801 Office: 407-748-4828	Brian J. Morris <a href="mailto:brianj1@aol.com">brianj1@aol.com</a>	12/11/2015	Aireko Energy Group Ardmore Roderick	1/24/2018 12/11/2015	1/15/2021 1/15/2021	Y-2020 Y-2020
<b>Florida Alliance Consulting, LLC</b> 2325 Labelia Drive  Lake Mary, FL 32746 Office: 407-709-2324 Fax: 313-672-5934	Jonathan A. Setzer  <a href="mailto:setzer@fallianceconsulting.com">setzer@fallianceconsulting.com</a>	12/22/2020	Orlando Food Hall, LLC <b>Met with Chairman Good on 12/15/2020 to discuss reporting deadlines</b>	12/22/2020		

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<b>GrayRobinson, P.A.</b> 301 E. Pine Street, Suite 1400 Orlando, FL 32801 Office: 407-843-8880 Fax: 407-244-5690	Roy D. Cannon, Jr. <a href="mailto:dean.cannon@gray-robinson.com">dean.cannon@gray-robinson.com</a>	1/2/2018	Legacy Concessions, LLC	6/19/2019	1/8/2021	
			Orlando Economic Development	1/8/2021		
			SIXT Rent a Car	1/2/2020		1/8/2021
			Uber Technologies, Inc. and Affiliates	1/2/2020		1/8/2021
	Christopher L. Carmody, Jr. <a href="mailto:chris.carmody@gray-robinson.com">chris.carmody@gray-robinson.com</a>	11/20/2009	Airport Dimensions	1/20/2020	1/7/2021	
			Legacy Concessions	6/7/2019		1/7/2021
			MV Transportation Inc. of California	12/14/2012		1/7/2021
			Orlando Economic Partnership, Inc.	12/27/2017		1/7/2021
			Uber Technologies, Inc. and Affiliates	1/2/2020		1/7/2021
	Christopher T. Dawson <a href="mailto:christopher.dawson@gray-robinson.com">christopher.dawson@gray-robinson.com</a>	4/25/2014	Legacy Concessions, LLC	6/17/2019	1/7/2021	
			Natures Table Franchise Company	1/2/2020		1/7/2021
			Orlando Economic Partnership, Inc.	1/2/2020		1/7/2021
Uber Technologies, Inc. and Affiliates			2/21/2019	1/7/2021		
Katherin Flury <a href="mailto:katie.flury@gray-robinson.com">katie.flury@gray-robinson.com</a>	2/21/2019	Legacy Concessions, LLC	6/17/2019	1/7/2021		
		Uber Technologies, Inc. and Affiliates	2/21/2019		1/7/2021	

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	J. Charles Gray <a href="mailto:charlie.gray@gray-robinson.com">charlie.gray@gray-robinson.com</a>	9/25/2004	Natures Table Franchise Company Orlando Economic Partnership, Inc.	9/27/2004 3/27/2014	1/7/2021 1/7/2021	
	Jason W. Searl <a href="mailto:jason.searl@gray-robinson.com">jason.searl@gray-robinson.com</a>	1/8/2019	Stellar DML GCG MCO, LLC	1/8/2019	1/8/2021	
	Robert F. Stuart, Jr. <a href="mailto:robert.stuart@gray-robinson.com">robert.stuart@gray-robinson.com</a>	7/29/2012	Airport Dimenions Legacy Concessions, LLC MV Transportation Inc., of California Orlando Economic Partnership Public Trust Advisors SIXT Rent a Car Uber Technologies, Inc. and Affiliates	1/2/2020 6/17/2019 7/20/2012 4/1/2014 9/19/2019 1/2/2018 1/2/2020	1/8/2021 1/8/2021 1/8/2021 1/8/2021 1/8/2021 1/8/2021 1/8/2021	
<b>Gunster, Yoakley &amp; Stewart, PA</b> 200 S. Orange Avenue, Suite 1400 Orlando, FL 32801 Office: 407-648-5077	Derek E. Bruce <a href="mailto:dbruce@gunster.com">dbruce@gunster.com</a>	3/22/2011	KPMG Microsoft Corporation	12/26/2019 3/22/2011	12/23/2020 12/23/2020	
<b>Kilsheimer &amp; Associates, Inc.</b> 2377 Home Again Road Apopka, FL 32712 Office: 407-719-6686	Joseph E. Kilsheimer <a href="mailto:joe.kilsheimer@gmail.com">joe.kilsheimer@gmail.com</a>	1/21/2021	Zayo Group Holdings	1/21/2021		
<b>Morgan Stanley &amp; Co., LLC</b> 1585 Broadway New York, NY 10036 Office: 212-761-9059	Ira Smelkinson <a href="mailto:ira.smelkinson@morganstanley.com">ira.smelkinson@morganstanley.com</a>	2/16/2018	Morgan Stanley & Co., LLC	12/27/2018	12/3/2020	
2825 University Dr., Suite 400 Coral Springs, FL 33065 Office: 954-267-5655	Ayanna Louis-Charles <a href="mailto:ayanna.louis-charles@morganstanley.com">ayanna.louis-charles@morganstanley.com</a>	2/19/2018	Morgan Stanley & Co., LLC	12/27/2018	12/23/2020	

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<b>Robert P. Saltsman, P.A.</b>	Robert P. Saltsman	12/17/2001	MAG USA <i>1/26/2021 - Phone call with George Morning to discuss upcoming lounge RFP in South Terminal</i>	1/2/2020	12/30/2020	
222 Pennsylvania Ave. #200 Winter Park, FL 32789	<a href="mailto:bob@saltsmanpa.com">bob@saltsmanpa.com</a>		Airport Management Services, Inc. Gilchrist Enterprises, Inc./McDonald's Corp.	12/15/2008	12/30/2020	
Office: 407-647-2899 Fax: 407-628-2307			Hensel Phelps Construction Co. HNTB Corporation Host International, Inc Lake Nona Medical City, LLC Mitsubishi Heavy Industries America, Inc. Perez of Florida, Inc.	6/19/2012 3/3/2015 1/10/2017 2/18/2013 9/28/2012 1/3/2017	12/30/2020 12/30/2020 12/30/2020 12/30/2020 12/30/2020 12/30/2020	
			<i>1/11/2021 - Telephone conversation with Yovannie Rodriguez to discuss concession concerns regarding Perez of Florida</i>			
<b>Smith Bryan &amp; Myers, Inc.</b> 311 E. Park Avenue Tallahassee, FL 32301 Office: 850-224-5081 Fax: 850-222-6800	Matt A. Bryan <a href="mailto:mbryan@smithbryanandmyers.com">mbryan@smithbryanandmyers.com</a> <a href="mailto:dwysocki@smithbryanandmyers.com">dwysocki@smithbryanandmyers.com</a>	1/30/2019	Stellar Partners	1/30/2019	1/4/2021	
<b>(The) Southern Group, Inc.</b> 28 W. Central Blvd., Suite 260 Orlando, FL 32801 Office: 407-650-5052	Oscar Anderson <a href="mailto:anderson@thesouthernngroup.com">anderson@thesouthernngroup.com</a>	10/15/2012	Bags, Inc. Baker Barrios Cigna, Inc. Ernst & Young Lake Nona Property Holdings, LLC PSA Management Walt Disney World Resorts	1/2/2020 1/2/2020 1/2/2020 1/2/2020 1/2/2020 1/2/2020 1/2/2020	12/29/2020 12/29/2020 12/29/2020 12/29/2020 12/29/2020 12/29/2020 12/29/2020	

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**CONTACT INFORMATION**  
**(The) Southern Group, Inc.**

**LOBBYIST**  
Kelly Cohen  
[cohen@thesoutherngroup.com](mailto:cohen@thesoutherngroup.com)

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1/3/2020	Bags, Inc.	1/2/2020	12/29/2020	
	Baker Barrios	1/2/2020	12/29/2020	
	Cigna, Inc.	1/2/2020	12/29/2020	
	Ernst & Young	1/2/2020	12/29/2020	
	Lake Nona Property Holdings, LLC	1/2/2020	12/29/2020	
	PSA Management	1/2/2020	12/29/2020	
	Walt Disney World Resorts	1/2/2020	12/29/2020	

**Uber Technologies, Inc.**  
80 SW 8th St., Suite 1830  
Miami, FL 33130  
Office: 813-300-4901

Javier Correoso  
[jcorreoso@uber.com](mailto:jcorreoso@uber.com)  
305-495-1101

8/11/2020	Uber Technologies	8/11/2020	12/11/2020	
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