

2020 Lobbyist Spreadsheet

	A	B	C	D	E	F	G
1	CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
2							
3	<b>Ballard Partners</b>	Christina D. Brodeur	6/9/2020	DFASS Group (Orlando), LLC	6/9/2020		
4				<i>7/7 - 9, 2020 - Phone calls to Domingo Sanchez, Dr. Jason Pirozzolo, Carson Good, and Raphael Martinez to confirm receipt of letter from DFASS</i>			
5				<i>12/9/20 - Met with Chairman Good to discuss possible ideas in moving forward for financial relief for international concessionaires</i>			
6				<i>12/18/2020 - Met with Chairman Good to discuss possible relief for company</i>			
7	201 East Park Ave., 5th Floor	<a href="mailto:christy@ballardpartners.com">christy@ballardpartners.com</a>		Generational Capital Partners - <b><i>Ceased to represent effective 9/28/2020</i></b>	7/15/2020		
8	Tallahassee, FL 32301			Walbridge - <b><i>Ceased to represent effective 9/28/2020</i></b>	8/4/2020		
9	Office: 850-577-0444; Fax 850-577-0022						
10							
11							
12	1726 East 7th Ave., Suite 13-15	Ana Cruz	6/9/2020	DFASS Group (Orlando), LLC	6/9/2020		
13	Tampa, FL 33605	<a href="mailto:ana@ballardpartners.com">ana@ballardpartners.com</a>		Generational Capital Partners - <b><i>Ceased to represent effective 9/28/2020</i></b>	7/15/2020		
14	Office: 813-374-6007; Fax: 850-577-0022			Walbridge - <b><i>Ceased to represent effective 9/28/2020</i></b>	8/4/2020		
15							
16	<b>BCM Consultants</b>	Bertica Cabrera-Morris	3/20/2008	Marshall Retail Group	1/18/2019	2/10/2020	
17	300 S. Orange Avenue, Suite 1565	<a href="mailto:berticacm@aol.com">berticacm@aol.com</a>		ABM/AMPCO	7/18/2013	2/4/2020	
18	Orlando, FL 32801			Bermello & Ajamil	9/26/2019	2/13/2020	
19	Office: 407-256-2205			Areas	10/25/2019	4/17/2020	

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R/D P - Re-Registered Principal

E/R - Expense Report

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20							
21	<b>Boru &amp; Associates</b>	Brian J. Morris	12/11/2015	Aireko Energy Services	1/24/2018	1/23/2020	Y-2019
22	200 S. Orange Ave., Suite 1565	<a href="mailto:brianjm1@aol.com">brianjm1@aol.com</a>		Ardmore Roderick & Associates	12/11/2015	1/23/2020	Y-2019
23	Orlando, FL 32801			T Y Lin International - <b>Ceased to represent 12/31/2020</b>	12/11/2015	1/23/2020	Y-2019, Y-2020
24	Office: 407-748-4828; Fax 407-926-9690			T & G Constructors - <b>Ceased to represent 12/31/2020</b>	12/13/2016	1/23/2020	Y-2019, Y-2020
25							
26							
27	<b>Brightline Trains, LLC</b>	Katharine (Katie) Mitzner	9/24/2020	Brightline Trains, LLC	9/24/2020		
28	10705 Jeff Fuqua Blvd., Suite 4114	<a href="mailto:katie.mitzner@gobrightline.com">katie.mitzner@gobrightline.com</a>					
29	Orlando, FL 32827						
30	Office: 407-502-3587						
31							
32							
33	<b>Calvet Consulting LLC</b>	Cesar E. Calvet	10/15/2014	Advantage OPCO LLC	7/15/2015	2/7/2020	Y-2019
34	C/O CCH Marketing	<a href="mailto:cesar@calvetconsultingllc.com">cesar@calvetconsultingllc.com</a>					
35	2310 Raehn St.						
36	Orlando, FL 32806						
37	Office: 321-229-0464						
38							
39							
40	<b>Capital City COUNSULTING, LLC</b>	Nicholas V. Iarossi	8/8/2019	Majestic Realty Co.	8/8/2019	3/2/2020	Y-2019
41	124 W. Jefferson St.,	<a href="mailto:nick@cccfla.com">nick@cccfla.com</a>					
42	Tallahassee, FL 32301						
43	Office: 850-222-9075						
44							
45							
46	<b>Florida Alliance Consulting, LLC</b>	Jonathan A. Setzer	12/22/2020	Orlando Food Hall, LLC	12/22/2020		
47	2325 Labelia Drive	<a href="mailto:setzer@flallianceconsulting.com">setzer@flallianceconsulting.com</a>		<b>Met with Chairman Good on 12/15/2020 to discuss reporting deadlines</b>			
48	Lake Mary, FL 32746						
49	Office: 407-709-2324						
50	Fax: 313-672-5934						
51			1/15/2021				
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1	<b>CONTACT INFORMATION</b>	<b>LOBBYIST</b>	<b>FIRST REG</b>	<b>PRINCIPAL(S)</b>	<b>DATE ADDED</b>	<b>R/D P</b>	<b>E/R</b>
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54							
55	<b>Florida East Coast Industries, LLC</b>	Kolleen O.P. Cobb	11/18/2019	FECI	11/18/2019		Y-2019
56	700 NW 1st Ave., Suite 1620	<a href="mailto:Kolleen.Cobb@feci.com">Kolleen.Cobb@feci.com</a>					
57	Miami, FL 33136						
58	Office: 305-520-2300; Fax 305-520-2400						
59		Jose M. Gonzalez	11/18/2019	FECI	11/18/2019		Y-2019
60		<a href="mailto:Jose.Gonzalez@feci.com">Jose.Gonzalez@feci.com</a>					
61							
62	<b>Florida East Coast Industries, LLC</b>						
63	2002 San Marco Blvd, Suite 202	Husein Cumber	1/22/2014	Florida East Coast Industries, LLC	1/22/2014	1/21/2020	Y-2019
64	Jacksonville, FL 32207	<a href="mailto:husein.cumber@feci.com">husein.cumber@feci.com</a>					
65	Office: 904-996-2812						
66							
67							
68	<b>Foundation Risk Partners Public Entity Services</b>	Alan Florez	11/7/2019	Foundation Risk Partners, Corp, dba Founda Risk Partners Public Entity Services	11/7/2019		Y-2019
69	1540 Cornerstone Blvd., Suite 230	<a href="mailto:aflorez@foundationrp.com">aflorez@foundationrp.com</a>					
70	Daytona Beach, FL 32117						
71	Office: 386-455-0128						
72							
73		Robin R. Riley	11/7/2019	Foundation Risk Partners, Corp, dba Founda Risk Partners Public Entity Services	11/7/2019		Y-2019
74		<a href="mailto:rriley@foundationrp.com">rriley@foundationrp.com</a>					
75							
76							
77							
78	<b>GrayRobinson, P.A.</b>	Roy Dean Cannon	1/2/2018	Legacy Concessions, LLC	6/19/2019	1/2/2020	Y-2019
79	P. O. Box 11189	<a href="mailto:dean.cannon@gray-robinson.com">dean.cannon@gray-robinson.com</a>		SIXT Rent a Car, LLC	1/2/2020		Y-2019
80	Tallahassee, FL 32302-3189			Stellar DML GCG MCO, LLC	1/8/2019	1/2/2020	
81	Office: 850-577-9090			Uber Technologies, Inc. and Affiliates	1/2/2020		Y-2019
82							

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83	GrayRobinson, P.A. cont.						
84	P. O. Box 3068	Christopher L. Carmody, Jr.	11/20/2009	Airport Dimensions	1/2/2020		Y-2019
85	Orlando, FL 32802-3068	<a href="mailto:chris.carmody@gray-robinson.com">chris.carmody@gray-robinson.com</a>		<b>4/10/2020 - Phone call with Carson Good to discuss rent relief</b> <b>4/13/2020 - Phone call with Domingo Sanchez to discuss rent relief</b>			
86				<b>5/13/2020 - Video conference with Chiarman Sanchez to discuss company status, market changes, and south terminal update</b>			
87				<b>9/1/2020 - Conference call with Yvonne Rodriguez and Tracy Harris to discuss timing for southern terminal club RFP release</b>			
88				Legacy Concessions, LLC	6/7/2019	1/2/2020	Y-2019
89				MV Transportation Inc. of California	12/14/2012	1/2/2020	Y-2019
90				Orlando Economic Partnership, Inc.	12/27/2017	1/2/2020	Y-2019
91				SIXT Rent a Car, LLC	1/2/2018	1/2/2020	Y-2019
92				<b>5/27/2020 - Including Robert Stuart, telephone call with Phil Brown, Stan Thornton, Dan Gerber, and Marcos Marchena to discuss South Terminal QTA</b>			
93				Stellar DML GCG MCO, LLC	1/8/2019	1/2/2020	
94				Uber Technologies, Inc. and Affiliates	1/2/2020		Y-2019
95				Walter P. Moore and Associates, Inc.	12/18/2015	1/2/2020	Y-2019

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96	GrayRobinson, P.A. cont.						
97	301 East Pine Street, Suite 1400	Christopher T. Dawson	4/25/2014	Legacy Concessions, LLC	6/17/2019	1/2/2020	Y-2019
98	Orlando, FL 32801	<a href="mailto:christopher.dawson@gray-robinson.com">christopher.dawson@gray-robinson.com</a>		Natures Table Franchise Company	1/2/2020		Y-2019
99	Office: 407-843-8880			Orlando Economic Partnership, Inc.	1/2/2020		Y-2019
100				Uber Technologies, Inc. and Affiliates	2/21/2019	1/2/2020	Y-2019
101							
102							
103		Katherin Flury	2/21/2019	Legacy Concessions	6/17/2019	1/2/2020	Y-2019
104	P. O. Box 3068	<a href="mailto:katie.flury@gray-robinson.com">katie.flury@gray-robinson.com</a>		Uber Technologies, Inc. and Affiliates	2/21/2019	1/2/2020	Y-2019
105	Orlando, FL 32802-3068						
106	Office: 407-843-8880						
107							
108		J. Charles Gray	9/25/2004	Natures Table Franchise Company	9/27/2004	1/2/2020	Y-2019
109		<a href="mailto:charlie.gray@gray-robinson.com">charlie.gray@gray-robinson.com</a>		Orlando Economic Partnership, Inc.	3/27/2014	1/2/2020	Y-2019
110							
111							
112		Jason W. Searl	1/8/2019	Stellar DML GCG MCO, LLC	1/8/2019	1/2/2020	Y-2019
113		<a href="mailto:jason.searl@gray-robinson.com">jason.searl@gray-robinson.com</a>					
114							
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116	GrayRobinson, P.A. cont.	Robert F. Stuart, Jr.	7/29/2012	Airport Dimensions	1/2/2020		Y-2019
117				<i>3/25/2020, 3/31/2020 - Phone call with Ray Anderson to discuss concession financial relief 4/1/2020, 4/15/2020 - Phone call with Ralph Martinez to discuss concession financial relief</i>			
118				<i>5/13/2020 - Video conference with Tanya Juarez (Mayor Dyer's office) to discuss company status, market changes, and south terminal update</i>			
119				<i>5/15/2020 - Video conference with Board Member Martinez to discuss company status, market changes, and south terminal update</i>			
120				<i>9/1/2020 - Conference call with Yvonne Rodriguez and Tracy Harris of Concessions to discuss timing for southern terminal club RFP release</i>			
121				Legacy Concessions, LLC	6/17/2019	1/2/2020	Y-2019
122				<i>1/16/2020 - Mr. Stuart and Karnardo Garnett met with Tracy Harris and Sharmaine Smith</i>			

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123	<b>GrayRobinson, P.A. cont.</b>	Robert F. Stuart, Jr. cont.		MV Transportation Inc., of California	7/20/2012	1/2/2020	Y-2019
124		<a href="mailto:robert.stuart@gray-robinson.com">robert.stuart@gray-robinson.com</a>		Orlando Economic Partnership, Inc.	4/1/2014	1/2/2020	Y-2019
125				Public Trust Advisors, LLC	9/19/2019	1/2/2020	Y-2019
126				SIXT Rent a Car, LLC	1/2/2018	1/2/2020	Y-2019
127				<b>5/27/2020 - Including Chris Carmody, telephone call with Phil Brown, Stan Thornton, Dan Gerber, and Marcos Marchena to discuss South Terminal QTA</b>			
128				Uber Technologies, Inc. and Affiliates	1/2/2020		Y-2019
129				Walter P. Moore and Associates, Inc.	12/18/2015	1/2/2020	Y-2019
130							
131							
132	<b>Gunster, Yoakley &amp; Stewart, P.A.</b>	Derek E. Bruce	3/22/2011	Microsoft Corporation	3/22/2011	12/26/2019	Y-2019
133	200 S. Orange Ave., Suite 1400	<a href="mailto:dbruce@gunster.com">dbruce@gunster.com</a>		KPMG LLP	12/26/2019		Y-2019
134	Orlando, FL 32801						
135	Office: 407-648-5077						
136							
137							
138	<b>Law Office of Ted B. Edwards, P.A.</b>	Ted B. Edwards	10/30/2020	AT&T	10/30/2020		
139	400 N. New York Ave., Suite 108	<a href="mailto:tedwards@tedwardslaw.com">tedwards@tedwardslaw.com</a>					
140	Winter Park, FL 32789						
141	Office: 407-340-9284						
142							
143							
144							



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145							
146	McKinnon Associates, Inc.	Genean H. McKinnon	12/14/2010	EHI/Enterprise Holdings	12/14/2010	3/3/2020	Y-2019
147				<i>11/4/2020 - General intro of EHI administrators for airport operations with Chairman Good</i>			
148				<i>3/20/2020 - Phone call with Stan Thornton, Robert Kennedy, Brian Magauro, and Alisha Tillman to discuss rental car operations in area 5/26/2020 - Concern of loss of car rental business due to pandemic, and impact of suspension of QTA in South Terminal area</i>			
149				<i>12/2/2020 - Met with Yovannie Rodriguez and Kathleen Sharman to discuss rental car issues</i>			
150	P. O. Box 2270	<a href="mailto:ghm32789@gmail.com">ghm32789@gmail.com</a>		Covenant Aviation Security	12/14/2010	3/3/2020	Y-2019
151	Winter Park, FL 32790			JSM and Associates	7/8/2016	3/3/2020	Y-2019
152	Office: 407-341-0341			HMS Host	12/14/2012	3/3/2020	Y-2019
153				Sumitomo Corp of the Americas	10/1/2012	3/3/2020	Y-2019
154				J.C. deCaux	12/14/2010	3/3/2020	
155				<i>5/13/2020 - Phone call with Phil Brown, Stan Thornton, Ray Anderson, and Dan Gerber to discuss drop in contracts in interior display advertising concessions</i>			
156				Weitz Construction	1/29/2019	3/3/2020	Y-2019
157							

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158							
159	<b>Metz Husband &amp; Daughton</b>	Douglas S. Bell	5/18/2020	Avis Budget Group	5/18/2020		
160	119 S. Monroe Street, Suite 200	<a href="mailto:doug.bell@mhdfirm.com">doug.bell@mhdfirm.com</a>					
161	Tallahassee, FL 32301						
162	Office: 850-205-9000						
163							
164							
165	<b>Morgan Stanley &amp; Co., LLC</b>	Ayanna Louis-Charles	2/19/2018	Morgan Stanley & Co., LLC	12/27/2018	1/10/2020	Y-2019
166	2825 University Dr., Suite 400	<a href="mailto:ayanna.louis-charles@morganstanley.com">ayanna.louis-charles@morganstanley.com</a>					
167	Coral Springs, FL 33065						
168	Office: 954-267-5655						
169							
170							
171	1585 Broadway	Ira Smelkinson	2/16/2018	Morgan Stanley & Co., LLC	12/27/2018	1/10/2020	Y-2019
172	New York, NY 10036	<a href="mailto:ira.smelkinson@morganstanley.com">ira.smelkinson@morganstanley.com</a>					
173	Office: 212-761-9059						
174							
175							
176	<b>Richard Crotty Consulting Group</b>	Richard T. Crotty	9/25/2020	Howard Bassuk			
177	185 Drennen Road, Suite #121	<a href="mailto:rich@crottygroup.com">rich@crottygroup.com</a>		<b>9/25/2020 - Met with Tom Draper to introduce Mr. Bassuk</b>			
178	Orlando, FL 32806						
179	Office: 407-222-2841						
180							

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181							
182	<b>Robert P. Saltsman, P.A.</b>	Robert P. Saltsman	12/17/2001	MAG USA	1/2/2020		
183	222 S. Pennsylvania Ave., #200	<a href="mailto:bob@saltsmanpa.com">bob@saltsmanpa.com</a>		<b>1/2/2020 - Met with Ray Anderson to discuss South Terminal Lounge RFP</b>			
184	Winter Park, FL 32789			Airport Management Services, Inc.	12/15/2008	1/2/2020	Y-2019
185	Office: 407-647-2899			Dykes Everett & Company, LLC - <b>Ceased to represent 3/30/2020</b>	6/28/2019	1/2/2020	y-2019
186				Gilchrist Enterprises, Inc./McDonald's Corp.	3/5/2011	1/2/2020	Y-2019
187				Hensel Phelps Construction Co.	6/19/2012	1/2/2020	Y-2019
188				HNTB Corporation	3/3/2015	1/2/2020	Y-2019
189				Host International, Inc	1/10/2017	1/2/2020	Y-2019
190				Lake Nona Medical City, LLC	2/18/2013	1/2/2020	Y-2019
191				Mitsubishi Heavy Industries America, Inc.	9/28/2012	1/2/2020	Y-2019
192				Perez of Florida, Inc.	1/3/2017	1/2/2020	Y-2019
193				Schenkel & Shultz, Inc. - <b>Ceased to represent 3/11/2020</b>	9/12/2016	1/2/2020	Y-2019
194							
195							
196	<b>Smith Bryan &amp; Myers, Inc.</b>	Matt A. Bryan	1/30/2019	Stellar Partners	1/30/2019	1/2/2020	Y-2019
197	311 E. Park Avenue	<a href="mailto:mbryan@smithbryanandmyers.com">mbryan@smithbryanandmyers.com</a>		<b>7/28/2020 - Met with Mayor Dyer to discuss concession rent agreements</b>			
198	Tallahassee, FL 32301	<a href="mailto:dwyssocki@smithbryanandmyers.com">dwyssocki@smithbryanandmyers.com</a>		<b>8/19/2020 - Met with Mayor Dyer to discuss concessionaire rent agreements</b>			
199	Office: 850-224-5081			<b>11/11/2020 - Met with Mayor Dyer to discuss airport business</b>			
200							
201							

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202							
203	<b>(The) Southern Group, Inc.</b>	Oscar Anderson	10/15/2012	Bags, Inc.	1/2/2020		Y-2019
204	28 W. Central Blvd., Suite 260	<a href="mailto:anderson@thesoutherngroup.com">anderson@thesoutherngroup.com</a>		Baker Barrios	1/2/2020		Y-2019
205	Orlando, FL 32801			Cigna, Inc.	1/2/2020		Y-2019
206	Office: 407-650-5052			Ernst & Young	1/2/2020		Y-2019
207				Lake Nona Property Holdings, LLC	1/2/2020		Y-2019
208				National Strategies, Inc.	1/2/2020		Y-2019
209				PSA Management	1/2/2020		Y-2019
210				Secure Wrap - <b>Ceased to represent 3/19/2020</b>	1/2/2020		Y-2019
211				Turo - <b>Ceased to represent 4/7/2020</b>	12/12/2018	1/2/2020	Y-2019
212				Walt Disney World Resorts	1/2/2020		Y-2019
213							
214							
215		Sarah Nemes	2/4/2020	Turo, Inc. <b>Ceased to represent 4/7/2020</b>	2/4/2020		Y-2019
216		<a href="mailto:nemes@thesoutherngroup.com">nemes@thesoutherngroup.com</a>		Archis Technologies	2/19/2020		Y-2019
217				IFM 360	2/19/2020		Y-2019
218							
219							

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220							
221	<b>(The) Southern Group, Inc. cont.</b>	Kelly S. Cohen	1/3/2020	Bags, Inc.	1/3/2020		Y-2019
222		<a href="mailto:cohen@thesoutherngroup.com">cohen@thesoutherngroup.com</a>		Baker Barrios	1/3/2020		Y-2019
223				Cigna, Inc.	1/3/2020		Y-2019
224				Ernst & Young	1/3/2020		Y-2019
225				Lake Nona Property Holdings, LLC	1/3/2020		Y-2019
226				National Strategies, Inc.	1/3/2020		Y-2019
227				PSA Management	1/3/2020		Y-2019
228				Secure Wrap - <b>Ceased to represent 3/19/2020</b>	1/3/2020		Y-2019
229				<b>1/27/2020 - Met with Tom Draper to introduce Secure Wrap</b>			
230				Walt Disney World Resorts	1/3/2020		Y-2019
231							
232							
233	<b>Uber Technologies, Inc.</b>	Stephanie Smith	6/2/2017	Uber Technologies- <b>Ceased to represent 8/20/20</b>	6/2/2017	1/2/2020	Y - 2019, Y-2020
234	80 SW 8th St., Suite 1830	<a href="mailto:smiths@uber.com">smiths@uber.com</a>					
235	Miami, FL 33130						
236	Office: 813-300-4901	Javier Correoso	8/11/2020	Uber Technologies	8/11/2020	12/11/2020	
237		<a href="mailto:jcorreoso@uber.com">jcorreoso@uber.com</a>					
238		305-495-1101					
239							

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240							
241	<b>Virgin Trains USA, LLC</b>	Russell Roberts	1/21/2020	Virgin Trains USA, LLC - <b>Ceased to represent 4/1/2020; Notified 9/17/2020</b>	1/21/2020		
242	10705 Jeff Fuqua Blvd, Suite 4114	<a href="mailto:rusty.roberts@gobrightline.com">rusty.roberts@gobrightline.com</a>					
243	Orlando, FL 32827						
244	Office: 407-825-6234						
245							
246							
247	<b>Walt Disney Parks and Resorts, U.S.</b>	Leticia M. Adams	10/14/2019	Walt Disney Parks and Resorts	10/14/2019	1/13/2020	Y-2019
248	P. O. Box 10,000	<a href="mailto:leticia.m.adams@disney.com">leticia.m.adams@disney.com</a>					
249	Lake Buena Vista, FL 38230-1000						
250	407-828-5072						
251		Adam E. Babington	5/20/2011	Walt Disney Parks and Resorts	5/20/2011	1/13/2020	Y-2019
252		<a href="mailto:adam.e.babington@disney.com">adam.e.babington@disney.com</a>					
253							
254							
255		Jose L. Gonzalez	10/12/2018	Walt Disney Parks and Resorts	10/12/2018	1/13/2020	Y-2019
256		<a href="mailto:jose.luis.gonzalez@disney.com">jose.luis.gonzalez@disney.com</a>					
257							
258							
259		Rena C. Langley	1/5/2017	Walt Disney Parks and Resorts	1/5/2017	1/13/2020	Y-2019
260		<a href="mailto:rena.langley@disney.com">rena.langley@disney.com</a>					
261		407-828-2474					
262							

1/15/2021

8:15 AM

.....LEGEND.....

R/D P - Re-Registered Principal

E/R - Expense Report

2020 Lobbyist Spreadsheet

	A	B	C	D	E	F	G
1	CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
263							
264	<b>Walt Disney Parks and Resorts, U.S. cont.</b>	Adrianna M. Sekula	1/5/2017	Walt Disney Parks and Resorts	1/5/2017	1/13/2020	Y-2019
265		<a href="mailto:adrianna.m.sekula@disney.com">adrianna.m.sekula@disney.com</a>					
266							
267							
268							
269							
270	<b>Wells Fargo Bank N.A.</b>	Todd Morley	1/5/2018	Wells Fargo Bank N.A. - <b>Ceased to represent eff. 12/22/2020</b>	1/5/2018	12/23/2019	Y-2019, Y-2020
271	800 N. Magnolia Ave. 7th Floor, Suite 701	<a href="mailto:todd.morley@wellsfargo.com">todd.morley@wellsfargo.com</a>					
272	Orlando, FL 32803						
273	Office: 407-649-5638						