

On **Monday, April 3, 2023**, the **Procurement Committee** met at the Carl T. Langford Board Room Orlando International Airport, One Jeff Fuqua Blvd. Orlando, FL 32827. Chair Sharman called the meeting to order at 12:30 p.m. Chair Sharman read the Lobbyist Disclosure and the Appeals Statement. The meeting was posted in accordance with Florida Statutes and a quorum was present. All Procurement Committee (PC) members confirmed no violations regarding the Aviation Authority's Code of Ethics and Business Conduct; lobbying activities policy; or the Florida Sunshine law regarding any agenda item.

Committee Members present:

Kathleen Sharman, Chair
Marquez Griffin, GOAA Vice President of MCO Operations
Scott Shedek, GOAA Interim Senior Vice President of Capital Programs
Marie Dennis, GOAA Vice President of Finance
Pete Pelletier, GOAA Vice President of Information Technology

Also participating:

Dan Gerber, Legal Counsel (Rumberger, Kirk & Caldwell)
Karen Ryan, Legal Counsel (Nelson Mullins Broad & Cassel)
Debbie McKeown, GOAA Engineering and Construction
George Morning, GOAA Small Business Development
Fransheska Brown, Recording Secretary
Sean Day, Avcon
Clint Pietzer, Avcon
Jeff Holaday, Prime Construction Group
Chase Brackett, Prime Construction Group
Mark Allen, Prime Construction Group
Kevin LittleJohn, PCL Construction Services
Andrew Canther, PCL Construction Services
Chuck Lassabe, PCL Construction Services
Rick Goldman, PCL Construction Services
Juan Garcia, PCL Construction Services
Charlie Dorr, PCL Construction Services
Chris Webber, PCL Construction Services
Peter Donkor, Middlesex Corporation
Joe Meier, Middlesex Corporation
Taylor Cox, Middlesex Corporation
Cary Strzepek, Middlesex Corporation
Neil Mulrooney, Middlesex Corporation

CONSIDERATION OF PROPOSERS SHORTLISTED FOR BP-S00199, TRAIN STATION PASSENGER DROP-OFF LOBBY PARKING LOTS (DESIGN/BUILD), AT THE ORLANDO INTERNATIONAL AIRPORT.

1. Pursuant to the actions of the PC at its meeting on February 9, 2023, the three shortlisted firms listed below (*in alphabetical order*) were interviewed for further consideration for the subject services:

- **Middlesex Corporation (The)**
- **PCL Construction Services, Inc.**
- **Prime Construction Group, Inc.**

ANNOUNCEMENT

Pursuant to Florida Statute 286.0113 (2)(b)1, the portion of the PC meeting, when presentations and interviews are being conducted, will be exempt from public meeting requirements and will be recorded.

Chair Sharman reviewed the interview schedule and closed the opening portion of the PC meeting.

[The PC recessed at 12:40 p.m., and reconvened at 12:45 p.m.]

The closed session for The Middlesex Corporation was conducted and recorded.

Middlesex Corporation: The Middlesex Corporation provided a copy of their presentation, which is on file with the Aviation Authority. During its introduction/presentation, The Middlesex Corporation satisfactorily addressed the ability of their team to meet or exceed the minimum requirements of the project, as established in the Submission Requirements.

Upon conclusion of the introduction/presentation, Chair Sharman directed the PC to pose questions based upon The Middlesex Corporation's introduction/presentation and submitted Submission of Qualifications (SOQ). Several questions were addressed.

Chairman Sharman closed the interview session for The Middlesex Corporation and announced that from this point forward, no discussion regarding the procurement may take place between the Proposer and the Aviation Authority representatives.

[The PC recessed at 1:10 p.m., and reconvened at 1:15 p.m.]

The closed session for PCL Construction Services, Inc. was conducted and recorded.

PCL Construction Services, Inc.: PCL Construction Services, Inc. provided a copy of their presentation, which is on file with the Aviation Authority. During its introduction/presentation, PCL Construction Services, Inc. satisfactorily addressed the ability of their team to meet or exceed the minimum requirements of the project, as established in the Submission Requirements.

Upon conclusion of the introduction/presentation, Chair Sharman directed the PC to pose questions based upon PCL Construction Services, Inc.'s introduction/presentation and submitted SOQ. Several questions were addressed.

Chair Sharman closed the interview session for PCL Construction Services, Inc. and announced that from this point forward, no discussion regarding the procurement may take place between the Proposer and the Aviation Authority representatives.

[The PC recessed at 1:35 p.m., and reconvened at 2:15 p.m.]

The closed session for Prime Construction Group was conducted and recorded.

Prime Construction Group, Inc.: Prime Construction Group, Inc. provided a copy of their presentation, which is on file with the Aviation Authority. During its introduction/presentation, Prime Construction Group, Inc. satisfactorily addressed the ability of their team to meet or exceed the minimum requirements of the project, as established in the Submission Requirements.

Upon conclusion of the introduction/presentation, Chair Sharman directed the PC to pose questions based upon Prime Construction Group, Inc.'s introduction/presentation and submitted SOQ. Several questions were addressed.

Chair Sharman closed the interview session for Prime Construction Group, Inc., and announced that from this point forward, no discussion regarding the procurement may take place between the Proposer and the Aviation Authority representatives.

[The PC recessed at 3:15 p.m., and reconvened at 3:30 p.m.]

Chair Sharman asked the PC if there was anything to address before proceeding with the deliberations. As there were none, deliberations ensued. The PC reviewed each firm's SOQ and considered each interview. In accordance with the Submission Requirements, the PC evaluated each Proposer and ranked each as follows:

	The Middlesex Corp.	PCL Construction	Prime Construction
SCHEDULE – Max 60 Design-Build work schedule that has not more than a monthly time scale and that includes the description, logic, start/finish date and duration of each work activity, including permitting, and procurement activities and including milestones for Design Documentation and Review at Level 60%, 95% and Final Design	55	25	25
QUALIFICATIONS and PROJECT APPROACH – Max 30 Qualifications from SOQ Description of how the project will be constructed Sequencing and phasing, maintenance of traffic and coordination with nearby projects, if applicable Approach to long lead items and supply chain issues Identify the low voltage subcontractor and their experience with the Authority’s access control system(s) Narrative that explains the schedule logic and sequence of work, identify all assumptions made, and identify any challenges and opportunities, if any, to reduce the total Contract Time	27	17	17
MWBE/LDB APPROACH – Max 10	6	8	3
TOTAL TECHNICAL PROPOSAL - MAX 100	88	50	45
	The Middlesex Corp.	PCL Construction	Prime Construction
PRICE (Envelope B)	\$ 10,407,340.84	\$ 16,910,460.00	\$ 21,090,000.00
ADJUSTED SCORE (Price/Technical Score)	118,265.24	338,209.20	468,666.67
Apparent Successful Proposer	1	2	3

It was the consensus of the PC that the top-ranked firm was the most highly qualified, demonstrated the best understanding of the scope of services advertised, and presented the most comprehensive detailed responses to all questions posed during the interviews.

Upon motion of Mr. Shedek, second by Ms. Dennis, vote carried to recommend to the Aviation Authority Board the ranking of firms and award of a Professional Services Agreement for Train Station Passenger Drop-Off Lobby Parking Lots at the Orlando International Airport, following successful hourly rate negotiations, with the first-ranked firm, as follows:

- First: Middlesex Corporation (The)**
- Second: PCL Construction Services, Inc.**
- Third: Prime Construction Group, Inc.**

Chair Sharman stated that there would be a cone-of-silence in effect until after the Aviation Authority Board meets to consider the PC’s recommendation.

The Aviation Authority Board is scheduled to consider the PC's recommendation on April 19, 2023.

ADJOURNMENT

2. No public comments were made during the meeting. There being no further business for discussion, the meeting adjourned at 4:22 p.m.

Kathleen M. Sharman, CFO

Kathleen Sharman, Chair
Procurement Committee
Chief Financial Officer