

**GREATER ORLANDO AVIATION AUTHORITY
PROCUREMENT COMMITTEE**

REVISED

DATE: February 1, 2023

DAY: Wednesday

TIME: 2:00 P.M.

PLACE: Carl T. Langford Board Room, Orlando International Airport, One Jeff Fuqua Boulevard

I. CALL TO ORDER

II. ROLL CALL

III. ANNOUNCEMENTS – APPEALS PROCESS

NOTE: If a bidder or proposer is aggrieved by any of the proceedings of today's meeting and wishes to appeal the results of actions made by this Committee, they must file an appeal stating the item they wish to appeal and the basis for which they wish to appeal. Any decision made at these meetings will need record of the proceedings and for that purpose may need to ensure that a verbatim record of the proceeding is made which includes the testimony and evidence upon which the appeal is to be based. Any appeal must be received in writing by the Chief Executive Officer, Mr. Kevin J. Thibault, via email kevin.thibault@goaa.org with copy to yovannie.rodriguez@goaa.org by 4:00 p.m., February 8, 2023.

For individuals who conduct lobbying activities with Aviation Authority employees or Board members, registration with the Aviation Authority is required each year prior to conducting any lobbying activities. A statement of expenditures incurred in connection with those lobbying instances should also be filed prior to April 1st of each year for the preceding year. Lobbying any Aviation Authority Staff who are members of any committee responsible for ranking Proposals, Letters of Interest, Statements of Qualifications or Bids and thereafter forwarding those recommendations to the Board and/or Board Members is prohibited from the time that a Request for Proposals, Request for Letters of Interests, Request for Qualifications or Request for Bids is released to the time that the Board makes an award. The policy, forms, and instructions are available on the Aviation Authority's offices web site. Please contact the Chief Administrative Officer with questions at (407) 825-7105.

Any member of the public who wishes to address the committee on an agenda item being considered at this meeting must notify the committee in writing by submitting a completed Appearance Request Form. This form may be requested from and submitted to the Recording Secretary via email at PC@goaa.org, or in person on the date of the meeting. Each speaker will be allowed up to three minutes, and speakers will be limited to no more than five speakers per group or joint effort; excluding businesses and other such entities, which will be limited to one speaker to represent the entity, as a whole.

(Pursuant to Florida Statute 286-0113 (2)(b)1., the portion of the Procurement Committee meeting, when interviews are being conducted, will be exempt from public meeting requirements. Only those persons involved with the vendor being interviewed will be allowed to remain in the room.)

IV. CONSIDERATION OF PROPOSERS SHORTLISTED FOR PROPOSAL 23-282-RFP, BAGGAGE HANDLING SYSTEM (BHS) OPERATION, MAINTENANCE AND REPAIR SERVICES, AT THE ORLANDO INTERNATIONAL AIRPORT. (Interviews will be private and recorded with up to 10-Minute Introduction/Presentation and 15-Minute Q&A Session.)

2:00 p.m. Opening Statement (Public)

2:10 p.m. – 2:35 p.m. JBT AeroTech Corporation
2:40 p.m. – 3:05 p.m. JSM Airport Services, LLC
3:10 p.m. – 3:35 p.m. Vanderlande Industries, Inc.

3:40 p.m. Deliberations (Public)

V. CONSIDERATION OF PROPOSERS SHORTLISTED FOR PROPOSAL 23-283-RFP, PASSENGER BOARDING BRIDGE (PBB) OPERATION, MAINTENANCE AND REPAIR SERVICES, AT THE ORLANDO INTERNATIONAL AIRPORT. (Interviews will be private and recorded with up to 10-Minute Introduction/Presentation and 15-Minute Q&A Session.)

4:00 p.m. Opening Statement (Public)

4:10 p.m. – 4:35 p.m. JBT AeroTech Corporation
4:40 p.m. – 5:05 p.m. JSM Airport Services, LLC

5:15 p.m. Deliberations (Public)

 VI. RECOMMENDATION TO THE AVIAITON AUTHORITY BOARD FOR THE PURCHASE OF TWO AIRCRAFT RESCUE FIRE FIGHTING (ARFF) VEHICLES FROM ROSENBAUER MINNESOTA, LLC UTILIZING SOURCEWELL CONTRACT NO. 113021-RSD



GREATER ORLANDO AVIATION AUTHORITY

Orlando International Airport
One Jeff Fuqua Boulevard
Orlando, Florida, 32827-4399

MEMORANDUM

TO: Members of the Procurement Committee
FROM: Thomas W. Draper, Chief of Operations
DATE: February 1, 2023

ITEM DESCRIPTION

Recommendation to Purchase Two (2) Aircraft Rescue Fire Fighting (ARFF) Vehicles from Rosenbauer Minnesota, LLC Utilizing Sourcewell Contract No. 113021-RSD

BACKGROUND

The Aviation Authority's Aircraft Rescue and Fire Fighting (ARFF) Department provides fire suppression, aircraft and structural, emergency medical services with transport capabilities and special teams operations such as high-angle and confined space rescue via three (3) ARFF stations strategically located around the airfield. The department currently has in service four (4) ARFF vehicles on a twenty-four (24) hour basis with one (1) ARFF vehicle as a reserve.

The Federal Aviation Administration (FAA) has set standards that an airport must meet to remain certified and able to operate. ARFF Standards include the number of vehicles required to be in service because of their firefighting capabilities per the size of the aircraft that operate at the airport. Orlando International Airport (MCO) is an index E airport, the largest category. Per the FAA standard (FAR 139.315, Aircraft rescue and firefighting: Index determination) & Advisory Circular (AC) 150/5220-10E for vehicle firefighting capabilities MCO is required to have in service three (3) ARFF vehicles. Due to the size of MCO's airfield the FAA increased the vehicle requirement to four (4) ARFF vehicles, which is currently in service at all times. The FAA also mandates the in-service life of the vehicle which was ten (10) years, approximately five (5) years ago that life span was increased to fifteen (15) years.

The FAA standard (FAR 139.319, Aircraft rescue and firefighting, operational requirements) also address ARFF response times on the airfield. The first ARFF vehicle must be at the midpoint of the furthest runway in under three (3) minutes with the remaining vehicles under four (4) minutes. To best accomplish this the ARFF vehicles are strategically positioned on the airfield. FAA response drills are routinely conducted to ensure that this time can be achieved.

Lastly, the FAA mandates driver proficiency (AC 150/5210-17C & AC 150/5210-23) on all ARFF Apparatus, in service and reserve. Each operator must conduct up to twelve (12) hours of driver training per quarter on each type of ARFF vehicle to remain proficient. Currently the Authority's ARFF department has approximately fifty (50) operators on four (4) different vehicles. Notwithstanding any emergencies, each ARFF Vehicle is operated each quarter at near emergency conditions approximately six-hundred (600) hours. With all of the technology now on these units, this much activity is very hard on the unit.

NEW BUSINESS AGENDA
ITEM VI
2/1/2023 Procurement
Committee

ISSUES

This request is to purchase of two (2) ARFF Vehicles. One (1) ARFF Vehicle is nearing the end of the FAA mandated in service life of 2024. Current schedule from the manufacturer is approximately fifteen (15) months, or second quarter of 2024 barring manufacturing or supply chain issues. The second ARFF Vehicle will be an additional vehicle to raise the in-service fleet from four (4) to five (5) ARFF Vehicles. Previous FAA annual certification inspection noted that due to the increased aircraft activity on the East airfield complex it is becoming difficult for ARFF to ensure the required response times. The FAA recommendation is to add another ARFF Vehicle to the East field ARFF Station.

This purchase will be made from Rosenbauer Minnesota, LLC. based on a Government Contract/Annual Contract in accordance with Aviation Authority Policy 450.03: The Aviation Authority may acquire Goods, Services and Professional Services by Direct Negotiation or other method involving limited or no competition from a Supplier having a requirements contract, annual agreement, or multi-year contract with any public entity (e.g., federal, state, county, city, authority, school board, Buying Cooperative, etc.) for Goods, Services, or Professional Services described in such contract and at prices or discounts no less favorable than any set forth in such Contracts.

Pursuant to the terms of Sourcewell Contract No. 113021-RSD, Rosenbauer Minnesota, LLC has proposed the price of \$985,861.00 for the first vehicle and \$1,015,480.00 for the second vehicle for a total of \$2,001,341.00 for both vehicles.

SBDD determined no small business goals for Minority and Women Business Enterprise, Local Developing Business and/or Veteran Business Enterprise participation, due to SBDD cannot change the terms and conditions of an existing contract such as Sourcewell Contract No. 113021-RSD and due to the specialized scope.

ALTERNATIVES

There are no reasonable alternatives under consideration.

FISCAL IMPACT

The value of this procurement is a not-to-exceed amount of \$2,001,341.00. Funding will be allocated from the Capital Expenditure Fund.

RECOMMENDED ACTION

It is respectfully requested that the Procurement Committee approve that the following be recommended to the Aviation Authority Board: 1) approve the purchase of two (2) Aircraft Rescue Fire Fighting (ARFF) vehicles from Rosenbauer Minnesota, LLC utilizing Sourcewell Contract No. 113021-RSD; 2) authorize funding from the Capital Expenditure Fund in the not-to-exceed amount of \$2,001,341.00.; and 3) authorize an Aviation Authority officer or the Chief Executive Officer to execute the necessary documents following satisfactory review by legal counsel.

ATTACHMENTS


Attachment A – Finance Form

ATTACHMENT A

FINANCE FORM

| | | | |
|--------------------------------|-----------------------------------|------------------------------------|------------------------------------|
| Date: | 02/01/2023 | Requestor's Extension: | 3021 |
| Requestor's Name: | Tom Draper | Preparer's Extension: | 2606 |
| Preparer's Name: | Abdu EL-Baroudi | Solicitation #: | Sourcewell Contract No. 113021-RSD |
| Requestor's Department: | ARFF | Contract # / Name: | Sourcewell Contract No. 113021-RSD |
| Description: | Purchase of Two (2) ARFF Vehicles | Procurement Committee Date: | 02/01/2023 |
| Vendor: | Rosenbauer Minnesota, LLC | Agenda Item #: | TBD |

NON-PROJECT FUNDS: O&M, CAPEX, OEA REVENUE FUNDS

| Account Code Format: <small>xxx.xxx.xxx.xxxxxxx.xxx.xxxxxx</small> | FY 23 Amount | FY24 Amount | FY25 Amount | FY26 Amount | FY27 Amount | TOTAL CONTRACT |
|---|--|----------------|----------------|----------------|----------------|-------------------|
| 308.413.210.5651001.000.501437 | \$2,001,341.00 | | | | | \$2,001,341.00 |
| | | | | | | |
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| | | | | | | |
| Total Requisition: | \$2,001,341.00 | | | | | \$2,001,341.00 |
| Requisition Number: | 93480 | | | | | |
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| Funding Approver: |  | | | | | |
| OMB Notes: | Subject to CFOC, Board, & City Council, Budget to be setup for item. | | | | | |
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