

**GREATER ORLANDO AVIATION AUTHORITY
PROCUREMENT COMMITTEE**

DATE: April 23, 2024

DAY: Tuesday

TIME: 9:30 A.M.

PLACE: Carl T. Langford Board Room, Orlando International Airport, One Jeff Fuqua Blvd., Orlando, FL 32827

I. CALL TO ORDER / ROLL CALL / ANNOUNCEMENTS

II. CONSIDERATIONS OF MINUTES FOR MARCH 5, 2024

III. NEW BUSINESS

- A. Request the Procurement Committee deem COTG2021 and Verified First as non- responsive to the Request for Proposal 24-260-RFP, Pre-employment Background Screening Services.
- B. Request the Procurement Committee reject the responses for Invitation for Bid 24-162-IFB, Fire Sprinkler Maintenance Services.
- C. Request the Procurement Committee reject the responses for Invitation for Bid 24-320-IFB, Pest Control Services.
- D. Request to Recommend to the Aviation Authority Board the Approval of the Second Renewal Option of Purchasing Contract 10-20, Roadway Landscape Maintenance and Irrigation Services with Helping Hand Lawn Care (Helping Hand).
- E. Recommendation to Approve Amendment No. 3, Second Renewal Option, for Purchasing Contract 14-20, Electrical & Relamping Services, with M&M Electric of Central Florida Inc.

NOTE: If a bidder or proposer is aggrieved by any of the proceedings of today's meeting and wishes to appeal the results of actions made by this Committee, they must file an appeal stating the item they wish to appeal and the basis for which they wish to appeal. Any decision made at these meetings will need record of the proceedings and for that purpose may need to ensure that a verbatim record of the proceeding is made which includes the testimony and evidence upon which the appeal is to be based. Any appeal must be received in writing by the Chief Executive Officer, Mr. Kevin J. Thibault, via email kevin.thibault@goaa.org with copy to yovannie.rodriguez@goaa.org by 4:00 p.m., April 30, 2024.

For individuals who conduct lobbying activities with Aviation Authority employees or Board members, registration with the Aviation Authority is required each year prior to conducting any lobbying activities. A statement of expenditures incurred in connection with those lobbying instances should also be filed prior to April 1st of each year for the preceding year. Lobbying any Aviation Authority Staff who are members of any committee responsible for ranking Proposals, Letters of Interest, Statements of Qualifications or Bids and thereafter forwarding those recommendations to the Board and/or Board Members is prohibited from the time that a Request for Proposals, Request for Letters of Interests, Request for Qualifications or Request for Bids is released to the time that the Board makes an award. The policy, forms, and instructions are available on the Aviation Authority's offices web site. Please contact the Chief Administrative Officer with questions at (407) 825-7105.

(Pursuant to Florida Statute 286.0113 (2)(b)1., the portion of the Procurement Committee meeting, when interviews are being conducted, will be exempt from public meeting requirements.)

Any member of the public who wishes to address the committee on an agenda item being considered at this meeting must notify the committee in writing by submitting a completed Appearance Request Form. This form may be requested from and submitted to the Recording Secretary via email at PC@goaa.org, or in person on the date of the meeting. Each speaker will be allowed up to three minutes, and speakers will be limited to no more than five speakers per group or joint effort; excluding businesses and other such entities, which will be limited to one speaker to represent the entity, as a whole.

[The next Procurement Committee Meeting is scheduled for Tuesday, April 30, 2024, at 9:30 a.m.](#)

On **TUESDAY, March 5, 2024**, the **PROCUREMENT COMMITTEE** met at the Carl T. Langford Board Room Orlando International Airport, One Jeff Fuqua Blvd. Orlando, FL 32827. Chair Sharman called the meeting to order at 9:32 a.m. Chair Sharman read the Lobbyist Disclosure and the Appeals Statement. The meeting was posted in accordance with Florida Statutes and a quorum was present. All Procurement Committee members confirmed no violations regarding the Aviation Authority's Code of Ethics and Business Conduct; lobbying activities policy; or the Florida Sunshine law regarding any agenda item.

Committee Members present:

Kathleen Sharman, Chair
Marquez Griffin, GOAA Vice President, MCO Operations
Jeff Daniels, GOAA Assistant Vice President, Facilities
Robert Furr, GOAA Vice President, Engineering and Architecture
Iranetta Dennis, GOAA Vice President, Small Business
Judith-Ann Jarrette, GOAA Vice President, ORL Operations

Also participating:

Jo Thacker, Legal Counsel (Nelson Mullins Broad & Cassel)
Dan Gerber, Legal Counsel (Rumberger, Kirk & Caldwell)
Marie Dennis, GOAA Deputy Chief Financial Officer, Finance
Kelly Loll, GOAA Vice President, Procurement Services
Olimpia Lonsdale, GOAA Assistant Vice President, Procurement Services
Tawana Allen, GOAA Vice President, Customer Experience
Daisily Pagan, GOAA Manager, Maintenance Admin

REQUEST TO APPROVE MEETING MINUTES FOR FEBRUARY 6, 2024

Upon motion by Mrs. Jarrette, seconded by Mr. Daniels, vote carried to approve the meeting minutes for February 6, 2023.

NEW BUSINESS

REQUEST TO RECOMMEND THE AVIATION AUTHORITY BOARD TO TERMINATE PURCHASING CONTRACT 23-364- IFB, AND ENTER INTO DIRECT NEGOTIATIONS WITH HELPING HAND LAWN CARE, LLC

Upon motion by Mr. Griffin, seconded by Mr. Daniels, vote carrier to approve the recommendation to the Board to terminate contract 23-364-IFB, Landscape Maintenance of Parking Lots with Brightview Landscape Services, Inc and to enter direct negotiations with Helping Hand Lawn Care, LLC.

REQUEST TO RECOMMEND THE AVIATION AUTHORITY BOARD TO EXTEND SINGLE SOURCE CONTRACT 23-457- SGS00222 WITH OCEANEERING INTERNATIONAL, INC. FOR MOBILITY VEHICLES AT TERMINAL C FOR A PERIOD UP TO NINE MONTHS.

Upon motion by Mr. Daniels, seconded by Mr. Griffin, vote carried to approve the recommendation to the Board to extend single source contract 23-457-SGS00222 with Oceaneering International, Inc.

ADJOURNMENT

1. No public comments were made during the meeting. There being no further business for discussion, the meeting was adjourned by 9:42 p.m.

Marquez Griffin, Vice Chair
Procurement Committee
Senior Vice President of Operations

MEMORANDUM

TO: Members of the Procurement Committee
FROM: Kelly Loll, Vice President of Procurement Services
DATE: April 23, 2024

ITEM DESCRIPTION

Request the Procurement Committee deem COTG2021 and Verified First as non-responsive to the Request for Proposal 24-260-RFP, Pre-employment Background Screening Services.

BACKGROUND

The term of the Agreement will be for sixty (60) months with the initial service to commence on or about July 1, 2024.

The Awarded Proposer(s) is to provide Pre-employment Background Investigation Services for all potential new hires to the Aviation Authority. The Awarded Proposer (s) shall be able to supply all necessary labor, supervision, and equipment to effectively and accurately carry out these functions.

ISSUES

On Tuesday, March 5, 2024, at 11:00 a.m., the following firms (in alphabetical order) submitted a Response:

- | | |
|---|--|
| 1) Atlantic Employee Screening | 5) Global Investigative Services, Inc. |
| 2) Check Before Hire LLC | 6) HireRight, LLC |
| 3) COTG2021 LLC* | 7) TruView BSI, LLC |
| 4) First Choice Research and Investigations | 8) Verified First* |

(*Non-Responsive)

Procurement Services staff has reviewed the responses submitted for Pre-employment Background Screening Services, and recommends the Procurement Committee deem:

COTG2021 and Verified First as non-responsive due to not meeting the Minimum Requirements:

COTG2021 did not provide necessary documents or addressed areas of the vendor submissions such as information on their Engagement Team & Qualification and their Approach & Methodology. References were not provided, and they did not meet the minimum years of service.

Verified First did not provide necessary documents. None of the required items listed below was submitted:

1. Respondent's Certification Form
2. Conflict of Interest Disclosure Form
3. Certification Regarding Prohibition Against Contracting with Scrutinized Companies
4. E-Verification Certification Form

5. Current W9
6. Proof of Insurance

Therefore, Staff recommendation is to deem COTG2021 and Verified First as non-responsive.

The Procurement Committee will evaluate the remaining six responsive responses at a later date using the established criteria listed in the RFP.

SMALL BUSINESS

Due to the specialized nature of the required services for this project, the Aviation Authority will not require a Minority Women Business Enterprise, Local Developing Business or Veteran's Business Enterprise participation goal.

ALTERNATIVES

Not Applicable.

FISCAL IMPACT

Not Applicable.

RECOMMENDED ACTION

It is respectfully requested that the Procurement Committee deem COTG2021 and Verified First as non-responsive to the Request for Proposal 24-260-RFP, Pre-employment Background Screening Services.

ATTACHMENTS

Attachment A – Evaluation Criteria

ATTACHMENT A

EVALUATION CRITERIA

a. Statement of Respondents' Minimum Requirements

Respondents must meet the following minimum requirements to be considered for the award of the contract. Respondents will address each requirement specifically in their Response. Each Respondent must acknowledge on company letterhead and provide written documentation that their firm meets the Minimum Requirements.

- 1) Respondent must certify in writing with its Response that Respondent is registered/qualified to do business in the State of Florida. Include a copy of such registration/application to the Aviation Authority with the Response submission.
- 2) Shall have a minimum of five (5) years of continuous, and recent experience providing services of the type described in the Scope of Services below, prior to the deadline of this Solicitation. Respondent shall provide an affirmative statement and documentary proof of such experience with the Response submission.
- 3) The Response forms (1 through 5) shall be completed and signed by the Respondent's duly authorized representative and turned in to the Aviation Authority. Failure to return the forms with the submittal may cause the Response to be deemed as non-responsive.
- 4) The submittal shall contain proof of insurability issued by a company currently authorized to do business in the State of Florida and with an A.M. Best Company rating of at least B+ and a Financial Size Category of "Class VI" or higher according to the most current edition of AM Best Rating for the required insurance(s) listed in Section 3.4 Insurance Requirements.
- 5) An affirmative statement that the Respondent is willing to sign the Contract set forth in this Solicitation, as amended, within ten (10) days after receipt of the Notice of Intent to Award. The Aviation Authority's goal is that the terms and conditions stated in the Solicitation Documents will constitute the terms of the final Contract between the Aviation Authority and the successful Respondent, without significant or material change to such terms or conditions.

MEMORANDUM

TO: Members of the Procurement Committee

FROM: Kelly Loll, Vice President of Procurement Services

DATE: April 23, 2024

ITEM DESCRIPTION

Request the Procurement Committee reject the responses for Invitation for Bid 24-162-IFB, Fire Sprinkler Maintenance Services.

BACKGROUND

The proposed term of the Agreement was for sixty months with the initial service to commence on or about July 1, 2024.

The solicitation would have resulted in a contract for the service provider to provide all labor, supervision, equipment, tools, materials, supplies, and all procedures necessary for inspection, testing, certification, maintenance, and modifications of all water-based sprinkler systems located throughout the Orlando International Airport, in accordance with all State of Florida and City of Orlando currently adopted applicable codes (which includes, but is not limited to, NFPA 13, 14, 20, 25, 101 and 1962), in accordance with the Contract Documents.

ISSUES

On February 18, 2024, the Aviation Authority issued an Invitation for Bid 24-162-IFB, Fire Sprinkler Maintenance Services. On March 27, 2024, two Responses were received from:

- 1) ADT Commercial, LLC
- 2) Randall Mechanical, Inc.

Procurement Services and Facilities staff have reviewed the responses submitted for Fire Sprinkler Maintenance Services and believe additional language clarifying the Scope of Work and pricing tables is necessary. The Procurement Services and Facilities Department are requesting to revise and re-solicit the above-referenced services.

In accordance with Florida State Statute 119.071(1) (b) 3, the rejected IFB responses remain exempt from the public record provisions of Florida State Statute 119.07(1) and Section 24(a), Art. I of the Florida State Constitution until notice of an intended decision concerning the re-solicited services is provided, or 12 months, whichever comes first.

SMALL BUSINESS

This solicitation did not include a Minority and Women Business Enterprise or Local Developing Business participation requirement due to the specialized nature of the scope of services.

ALTERNATIVES

Not Applicable.

FISCAL IMPACT

Not Applicable.

RECOMMENDED ACTION

It is respectfully requested that the Procurement Committee approve the following: (1) reject the responses from ADT Commercial, LLC and Randall Mechanical, Inc., for Invitation for Bid 24-162-IFB, Fire Sprinkler Maintenance Services; and (2) authorize Staff to revise the Solicitation Documents and to re-issue the Solicitation.

MEMORANDUM

TO: Members of the Procurement Committee

FROM: Kelly Loll, Vice President of Procurement Services

DATE: April 23, 2024

ITEM DESCRIPTION

Request the Procurement Committee reject the responses for Invitation for Bid 24-320-IFB, Pest Control Services.

BACKGROUND

The proposed term of the Agreement was for sixty months with the initial service to commence on or about July 1, 2024.

The solicitation would have resulted in a contract for the service provider to provide all labor, supervision, materials, tools, equipment, supplies, chemicals, product data, and incidentals for the effective eradication and control of pests and all other items necessary or proper for, or incidental to, performing pest control services for the Aviation Authority.

ISSUES

On March 3, 2024, the Aviation Authority issued an Invitation for Bid 24-320-IFB, Fire Sprinkler Maintenance Services. On April 2, 2024, two Responses were received from:

- 1) McCall Service NW, LLC
- 2) Sanford Federal, Inc.

Procurement Services and Facilities staff have reviewed the responses submitted for Pest Control Services and have determine the following:

McCall's response has significantly exceeded the department's budget.

Sanford Federal Response is also over budget and is non-responsive as they did not meet the minimum requirements, nor could their references be validated.

The Procurement Services and Facilities Department is requesting to revise and re-solicit the above-referenced services.

In accordance with Florida State Statute 119.071(1) (b) 3, the rejected IFB responses remain exempt from the public record provisions of Florida State Statute 119.07(1) and Section 24(a)., Art. I of the Florida State Constitution until notice of an intended decision concerning the re-solicited services is provided, or 12 months, whichever comes first.

SMALL BUSINESS

This solicitation did not include a Minority and Women Business Enterprise or Local Developing Business participation requirement due to the specialized nature of the scope of services.

ALTERNATIVES

Not Applicable.

FISCAL IMPACT

Not Applicable.

RECOMMENDED ACTION

It is respectfully requested that the Procurement Committee approve the following: (1) reject the responses from McCall Service NW, LLC and Sanford Federal, Inc., for Invitation for Bid 24-320-IFB, Pest Control Services; and (2) authorize Staff to revise the Solicitation Documents and to re-issue the Solicitation.



MEMORANDUM

TO: Members of the Procurement Committee

FROM: Gary Hunt, Vice President of Facilities

DATE: April 23, 2024

ITEM DESCRIPTION

Request to Recommend to the Aviation Authority Board the Approval of the Second Renewal Option of Purchasing Contract 10-20, Roadway Landscape Maintenance and Irrigation Services with Helping Hand Lawn Care (Helping Hand)

BACKGROUND

The initial term of the Contract was for thirty-six (36) months, effective August 1, 2020, thru July 31, 2023, with the Aviation Authority having options to renew the Contract for two (2) additional periods of one (1) year each. The first option period is due to expire on July 31, 2024.

This Contract requires Helping Hand to furnish all labor, supervision, materials (including any replacement plant material required), supplies, tools, equipment, licenses, permits, chemicals, fertilizer, mulch, and all other items necessary or proper for, or incidental to, performing exterior landscape maintenance and irrigation services of specified roadway landscape areas at the Orlando International Airport in accordance with the Contract Documents.

ISSUES

Second Renewal Option – August 1, 2024 through July 31, 2025

Department Concurs with the renewal option.

Based on the information known at this time, the Contractor has performed satisfactorily during the initial term of the contract and the First Renewal Option.

The annual value of the Second Renewal Option is for a total not-to-exceed amount of \$594,771.37. Pricing is based on unit prices for Mowing, Edging and Trimming, Weeding, and Trash and Debris Removal Services. The actual amount paid to the Contractor is based on actual work requested, performed, and approved by the Aviation Authority, based on the unit prices.

SMALL BUSINESS

This contract includes a Minority and Women Business Enterprise (MWBE) goal of 19% and a Local Developing Business (LDB) goal of 5%. The Small Business Development department certifies that this Contract is in good standing as it relates to the MWBE and LDB goals.

ALTERNATIVES

None

FISCAL IMPACT

The fiscal impact of this award is a not-to-exceed amount of \$594,771.37. Funding is from the Operations and Maintenance Fund. Funds anticipated to be spent in the current fiscal year are within budget.

RECOMMENDED ACTION

It is respectfully recommended that the Procurement Committee approve the following be recommended to the Aviation Authority Board: (1) exercise the second and final renewal option of Purchasing Contract No. 10-20, Roadway Landscape Maintenance and Irrigation Services, (2) authorize funding from the Operations and maintenance Fund in the not-to-exceed amount of \$594,771.37; and (3) authorize an Aviation Authority Officer to execute the necessary documents following satisfactory review by Legal Counsel

ATTACHMENTS

Attachment A – Finance Form
Attachment B – Contract History

Greater Orlando Aviation Authority

Date:	<u>3/29/2024</u>	CCM / PC:	<u>PC</u>
Requestor's Name:	<u>Daisily Pagan</u>	Requestor's Extension:	<u></u>
Form Preparer's Name:	<u>John Field</u>	Preparer's Extension:	<u>2495</u>
Requestor's Department:	<u>Facilities</u>	Purchasing Solicitation #:	<u>10-20</u>
Description:	<u>Second Renewal Option</u>	Committee Date:	<u>4/23/2024</u>
Vendor:	<u>Helping Hand</u>	Committee Agenda Item#:	<u></u>

NON-PROJECT FUNDS: O&M, CAPEX, OEA REVENUE FUNDS

Account Code Format: xxx.xxx.xxx.xxxxxxx.xxx.xxxxxx	FY 24 Amount	FY 25 Amount	FY 26 Amount	FY 27 Amount	FY 28 Amount	Total Contract
301.631.661.5340004.000.100263	99,128.56	495,642.81				594,771.37
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
Total Requisition	99,128.56	495,642.81	-	-	-	594,771.37
BPA or Requisition Number	96626	96627				

Funding Approver: Andrea Harper
 OMB Notes:

Number	Description	Approval Status	Creation Date	Currency	Total	Preparer	Reserved
96626	PC 04/23/24 FY 24 Fu	In Process	29-MAR-2024 08:43:2	USD	99,128.56	Field, John M	<input checked="" type="checkbox"/>

ATTACHMENT B

CONTRACT HISTORY

10-20 ROADWAY LANDSCAPE MAINTENANCE AND IRRIGATION SERVICES

Contract	Approvals	Description	Term	Dollars
Initial Term	CPC 3/23/2020 NB Item A Board 5/20/2020 NB Item C	36 Months Contract Award	8/1/2020 thru 7/31/2023	\$1,057,962
Amendment No. 1	PM Memo 5/26/2021	Contract Adjustment	6/1/2021 thru 7/31/2023	\$93,205
Amendment No. 2	PC 4/4/2023 NB Item A Board 4/19/2023 NB Item E	First Renewal Option	8/1/2023 thru 7/31/2024	\$576,887.85
Amendment No. 3	PC 4/23/2024	Second Renewal Option	8/1/2024 thru 7/31/2025	\$594,771.37
Total Contract Value with all changes (approved and proposed):				\$2,322,826.22

MEMORANDUM

TO: Members of the Procurement Committee

FROM: Gary Hunt, Vice President of Facilities

DATE: April 23, 2024

ITEM DESCRIPTION

Recommendation to Approve Amendment No. 3, Second Renewal Option, for Purchasing Contract 14-20, Electrical & Relamping Services, with M&M Electric of Central Florida Inc.

BACKGROUND

The initial term of the contract was for thirty-six (36) months, which commenced on July 1, 2020, expiring June 30, 2023, with the Aviation Authority having options to renew the contract for two (2) additional periods of one (1) year each. First Option is due to expire on June 30, 2024.

This contract requires M&M Electric of Central Florida Inc. to provide all labor, supervision, tools, materials, equipment, subcontractors, accessories, and all other items necessary or proper for, or incidental to, performing electrical and relamping services on an as needed basis.

ISSUES

Second Renewal Option: July 1, 2024, through June 30, 2025

Department – Concurs with the Second Renewal Option.

Contractor – Based on the information known at this time, the Contractor has performed satisfactorily during the initial term of the contract and the first renewal option.

Pricing is based on: (1) hourly rate for standard and non-standard hours for journeyman electrician/on-site supervisor, mechanic electrician, and electrician helper; and (2) parts, materials, subcontractors, rentals, and components purchased for Electrical and Relamping Services. The annual value for the second renewal option is a total not-to-exceed amount of \$752,282.95, the pricing does include a CPI increase of 3% as allowed per the terms and conditions of the contract. The amount paid to the Contractor is based on the work requested, performed, and approved by the Aviation Authority

SMALL BUSINESS

This contract includes a Minority and Women Business Enterprise (MWBE) participation requirement. The participation goal for this contract is 13.2% for MWBE. The Small Business Development Department certifies that the contract is in good standing as it relates to MWBE participation.

ALTERNATIVES

None

FISCAL IMPACT

The fiscal impact for the Second Renewal Option is a not-to-exceed amount of \$752,282.95. Funding will be from the Operations and Maintenance Fund. Funds anticipated to be spent in the current fiscal year are within budget.

RECOMMENDED ACTION

It is respectfully requested that the Procurement Committee approve the following be recommended to the Aviation Authority Board: (1) approved Amendment No. 3, Second Renewal Option, for Purchasing Contract 14-20, Electrical & Relamping Services, with M&M Electric of Central Florida Inc.; (2) authorize funding in the not-to-exceed amount of \$752,282.95. from the Operations and Maintenance Fund; and (3) authorize an Aviation Authority Officer or the Chief Executive Officer to execute the necessary documents following satisfactory review by legal counsel.

ATTACHMENTS

Attachment A – Finance Form
Attachment B – Contract History

Greater Orlando Aviation Authority

Date:	_____	CCM / PC:	PC _____
Requestor's Name:	<u>Greg Rothwell</u>	Requestor's Extension:	_____
Form Preparer's Name:	<u>John Field</u>	Preparer's Extension:	2495
Requestor's Department:	<u>Facilities</u>	Purchasing Solicitation #:	14-20
Description:	<u>Second Renewal Option</u>	Committee Date:	4/23/2024
Vendor:	<u>M&M Electric</u>	Committee Agenda Item#:	_____

NON-PROJECT FUNDS: O&M, CAPEX, OEA REVENUE FUNDS

Account Code Format: xxx.xxx.xxx.xxxxxxx.xxx.xxxxxx	FY 24 Amount	FY 25 Amount	FY 26 Amount	FY 27 Amount	FY 28 Amount	Total Contract
301.687.210.5460001.000.100742						
301.687.615.5460001.000.100742						-
301.656.170.5460001.000.100742						-
301.656.612.5460001.000.100742						-
901.443.810.5460002.000.100118						-
301.656.613.5460001.000.100742						-
301.687.611.5460001.000.100742						-
301.687.692.5460001.000.100742						-
301.656.330.5460001.000.100742						-
301.656.661.5460001.000.100742						-
901.443.820.5460002.000.100118						-
301.656.340.5460001.000.100742						-
301.XXX.XXX.5460001.000.100742	188,070.74	564,212.21				752,282.95
						-
Total Requisition	188,070.74	564,212.21	-	-	-	752,282.95
BPA or Requisition Number	BPA 92405	BPA 92405				

Funding Approver: Andrea Harper
 OMB Notes: _____

ATTACHMENT B

CONTRACT HISTORY

14-20 Electrical & Relamping Services

CONTRACT	APPROVALS	DESCRIPTION	TERM	DOLLARS
Initial Term	<ul style="list-style-type: none">CPC 01/27/2020Board 02/19/2020 NB Item D	36 Months Contract Award	07/01/2020 to 06/30/2023	\$1,997,450.00
Amendment No. 1	<ul style="list-style-type: none">CPC 09/26/2022Board 10/19/2022 NB Item K	First Renewal Option	07/01/2023 to 06/30/2024	\$689,030.00
Amendment No. 2	<ul style="list-style-type: none">PM 2/14/2023	Increase in Value	07/01/2023 to 06/30/2024	\$41,341.80
Amendment No. 3	<ul style="list-style-type: none">PC 4/23/2024	Second Renewal Option	07/01/2024 to 06/30/2025	\$752,282.95
Total Contract Value with all Changes (approved and proposed)				\$ 3,480,104.75