COMMERCIAL PROPERTY DEVELOPMENT COMMITTEE AGENDA

DATE: DECEMBER 14, 2022 DAY: WEDNESDAY TIME: 1:30 pm

PLACE: CARL T. LANGFORD BOARD ROOM, ORLANDO INTERNATIONAL AIRPORT, ONE JEFF FUQUA BOULEVARD

For individuals who conduct lobbying activities with Aviation Authority employees or Board members, registration with the Aviation Authority is required each year prior to conducting any lobbying activities. A statement of expenditures incurred in connection with those lobbying instances should also be filed prior to April 1 of each year for the preceding year. Lobbying any Aviation Authority Staff who are members of any committee responsible for ranking Proposals, Letters of Interest, Statements of Qualifications or Bids and thereafter forwarding those recommendations to the Board and/or Board Members is prohibited from the time that a Request for Proposals, Request for Letters of Interests, Request for Qualifications or Request for Bids is released to the time that the Board makes an award. The lobbyist shall file a Notice of Lobbying (Form 4) detailing each instance of lobbying to the Aviation Authority within 7 calendar days of such lobbying. Lobbyists will also provide a notice to the Aviation Authority when meeting with the Mayor of the City of Orlando or the Mayor of Orange County at their offices. The policy, forms, and instructions are available on the Aviation Authority's offices web site. Please contact the Chief Administrative Officer with questions at (407) 825-7105.

- I. CALL TO ORDER
- II. ROLL CALL
- III. CONSIDERATION OF MINUTES FOR OCTOBER 20, 2021
- IV. NEW BUSINESS
 - A. Discussion on Committee Meeting Schedule
 - B. Update on Strategic Plan and Intended Outcomes
 - C. Potential Opportunities

V. INFORMATION ITEMS

A. Development Inquiries

On **WEDNESDAY**, **OCTOBER 20**, **2021**, the **COMMERCIAL PROPERTIES DEVELOPMENT COMMITTEE** of the Greater Orlando Aviation Authority met in the Carl T. Langford Board Room located in the main terminal building at the Orlando International Airport (MCO), One Jeff Fuqua Boulevard, Orlando, Florida. Chair Good called the meeting to order at 3:11 p.m. The meeting was posted in accordance with Florida Statutes and a quorum was present.

Committee members present, Carson Good, Chair

Craig Mateer

Belinda Kirkegard

Also present, Phillip N. Brown, Chief Executive Officer

Kathleen Sharman, Chief Financial Officer

Brad Friel, Director, Planning & Commercial Properties

Dan Gerber, Rumberger Kirk

Chris Wilson, C.J, Wilson Law P.A. Anna Farmer, Recording Secretary

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Chair Good began by stating that as a result of COVID, our income has dramatically dropped and said we need to look at ways to generate more income. He further spoke about UCF's highest and best use study created for GOAA.

NEW BUSINESS

1. Using visual aids (copy on file); Mr. Brown presented GOAA/UCF's Strategic Opportunities

DRAFT MINUTES OF THE OCTOBER 20, 2021, COMMERCIAL PROPERTIES DEVELOPMENT COMMITTEE MEETING

Mr. Brown began by saying today's presentation would be considered the first step for creating a strategic plan update. During his presentation, Mr. Brown outlined UCF's analysis and concluded by asking for questions.

Discussion ensued in regards to the presentation, the importance of real estate, and the need to keep gathering data. Chair Good concluded the discussion by expressing that it would not be beneficial to have any long-term real estate commitments moving forward.

2. Using visual aids (copy on file); Mr. Friel presented the Colonial Promenade Leasing Strategy and Capital Improvements

Mr. Friel began his presentation by reviewing the revenue and expense comparisons. He also presented the different scenarios for improvement.

Discussion ensued about building more hangers and the increase of revenue. Discussion continued if vendors would be interested.

Mr. Friel concluded by sharing a hurdle of restrictions and FAA's policies, along with the outcomes that will be most beneficial, such as considering short-term leases or anchor tenants.

Mr. Brown concluded by stating the need to come back with a revised budget for presentation.

Discussion ensued in regards to Mrs. Kirkegard statement that some research should be done in regards to food trucks in the local areas.

ADJOURNMENT

3. There being no further business to be considered, Chair Good adjourned the meeting at 4:32 p.m.

(Digitally signed on, 2022)

Anna Farmer		
Recording Secretary		