

**2023 LOBBYIST SPREADSHEET**

1	CONTACT INFORMATION	LOBBYIST	FIRST REG	PRINCIPAL(S)	DATE ADDED	R/D P	E/R
2							
3	<b>Ashton Advocacy Consulting</b>	Jennifer H. Ashton	5/23/2023	Vitamin Therapy Services	5/23/2023		
4	P. O. Box 950205	<a href="mailto:jennifer@ashton-advocacy.com">jennifer@ashton-advocacy.com</a>					
5	Lake Mary FL 32795						
6	Office: 941-773-2112						
7							
8							
9							
10	<b>BCM Consulting</b>	Bertica Cabrera-Morris	3/28/2008	ABM/AMPCO <i>3/22/2023 - Met with Gary Hunt and Luis Aviles to discuss janitorial contract</i>	7/18/2013	2/7/2023	
11	300 S. Orange Ave., Suite 1565	<a href="mailto:berticacm@aol.com">berticacm@aol.com</a>		Marshalls Retail <i>9/18/2023 - Met with Kevin Thibault, CEO to discuss sales</i>	1/18/2019	2/7/2003	
12	Orlando, FL 32801			Hensel Phelps <i>3/28/2023 - Met with Kevin Thibault, CEO, to discuss PIX 8/25/2023 - Met with Kevin Thibault, CEO, to discuss Terminal C</i>	6/13/2022	2/7/2023	
13	Office: 407-256-2205; Fax: 407-426-9690			Bermello & Ajamil <i>7/5/2023 - Met with Kevin Thibault, CEO to introduce client's presentation</i>	9/26/2019	2/7/2023	
14				Areas <i>3/30/2023 - Met with Yovannie Rodriguez, CAO, to discuss restaurants 6/22/2023 - Met with Kevin Thibault, CEO, to discuss restaurants 9/15/2023 - Called Tracy Conner Harris with request for Procurement Committee notices to be posted a minimum of 2 weeks prior to meeting 9/19/2023 - Met with Tracy Conner Harris and Sharmaine Smith to discuss future solicitations, and possibility of extending existing agreement</i>	10/25/2019	2/7/2023	
				Plaza Premium Group (PPG) <i>7/7/2023 - Met with Kevin Thibault, CEO</i>	8/1/2023		

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15							
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17	<b>Boru &amp; Associates</b>	Brian J. Morris	12/11/2015	Aireko Energy Group	1/24/2018	2/1/2023	Y-2022
18	300 S. Orange Ave., Suite 1565	<a href="mailto:brianjm1@aol.com">brianjm1@aol.com</a>		Ardmore Roderick	12/11/2015	2/1/2023	Y-2022
19	Orlando, FL 32801						
20	Office: 407-748-4828, Fax: 407-426-9690						
21							
22	<b>Capital City Consulting, LLC</b>	Nick V. Iarossi	4/7/2023	OTG Concessions Management, LLC <b>5/31/2023 - Met with Kevin Thibault, CEO, Yovannie Rodriguez, CAO, Tracy Harris, Chairman Carson Good, Board Member Craig Mateer</b>	4/7/2023		
23	124 W. Jefferson St.	<a href="mailto:breannah@cccfla.com">breannah@cccfla.com</a>					
24	Tallahassee, FL 32301						
25	Office: 850-222-9075						
26		Scott L. Ross	4/7/2023	OTG Concessions Management, LLC <b>5/31/2023 - Met with Kevin Thibault, CEO, Yovannie Rodriguez, CAO, Tracy Harris, Chairman Carson Good, Board Member Craig Mateer</b>	4/7/2023		
27		<a href="mailto:breannah@cccfla.com">breannah@cccfla.com</a>					
28							
29							
30							
31	<b>Central Florida Strategies</b>	Angel de la Portilla	4/25/2023	AECOM	4/25/2023		
32	121 S. Orange Avenue, Suite #1500	<a href="mailto:adlp@cflstrategies.com">adlp@cflstrategies.com</a>		McKissack & McKissack <b>6/1/2023 - Met with Yovannie Rodriguez, CAO</b>	4/25/2023		
33	Orlando, FL 32801			T & G Constructors	4/25/2023		
34	Office: 407-377-6847			Zyscovich	4/25/2023		
35							
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37							
38	<b>Crisafulli Consulting, LLC</b>	Steve D. Crisafulli	4/5/2022	Delaware North <i>8/21/2023 - Met with Kevin Thibault, CEO, to discuss Terminal C business</i>	4/5/2022	1/3/2023	Y-2022
39	5125 Mallard Lakes Ct.	<a href="mailto:steve@stevecrisafulli.com">steve@stevecrisafulli.com</a>					
40	Merritt Island, FL 32953						
41	Office: 321-223-8862						
42							
43							
44							
45	<b>Florida Alliance Consulting LLC</b>	Jonathan A. Setzer	12/22/2020	Orlando Food Hall	12/22/2020	2/28/2023	
46	2325 Labelia Drive	<a href="mailto:setzer@flallianceconsulting.com">setzer@flallianceconsulting.com</a>					
47	Lake Mary, FL 32746						
48	Office: 407-709-2324; Fax: 313-672-5934						
49							
50							
51							
52	<b>GrayRobinson, P.A.</b>	Roy D. Cannon, Jr.	1/2/2018	Legacy Concessions, LLC	6/19/2019	12/21/2022	
53	P O Box 11189	<a href="mailto:dean.cannon@gray-robinson.com">dean.cannon@gray-robinson.com</a>		Orlando Economic Development	1/8/2021	12/21/2022	
54	Tallahassee, FL 32302-3189			SIXT Rent a Car	1/2/2020	12/21/2022	
55	Office: 850-577-9090 Fax: 407-244-5690			Uber Technologies, Inc. and Affiliates	1/2/2020	12/21/2022	
56							

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57							
	<b>GrayRobinson, P.A. cont.</b>						
58	301 E. Pine Street, Suite 1400	Christopher L. Carmody, Jr.	11/20/2009	Airport Dimensions	1/20/2020	12/21/2022	
59	Orlando, FL 32801	<a href="mailto:chris.carmody@gray-robinson.com">chris.carmody@gray-robinson.com</a>		Legacy Concessions	6/7/2019	12/21/2022	
60	Office: 407-843-8880, Fax 407-244-5690			MV Transportation Inc. of California	12/14/2012	12/21/2022	
61				Orlando Economic Partnership, Inc.	12/27/2017	12/21/2022	
62				Uber Technologies, Inc. and Affiliates <b>3/6/2023 - Meeting with Kevin Thibault, CEO, and Tom Draper, Chief of Operations, to discuss Uber operating agreement</b>	1/2/2020	12/21/2022	
63				Transportation Management Services <b>1/9/2023 - Met with Kevin Thibault, CEO</b>	8/30/2021	12/21/2022	
64				Central Florida Hotel & Lodging Association	8/4/2022	12/21/2022	
65							
66							
67		Christopher T. Dawson	4/25/2014	Legacy Concessions, LLC	6/17/2019	12/16/2022	
68		<a href="mailto:christopher.dawson@gray-robinson.com">christopher.dawson@gray-robinson.com</a>		Natures Table Franchise Company	1/2/2020	12/16/2022	
69				Orlando Eeconomic Partnership, Inc.	1/2/2020	12/16/2022	
70				Uber Technologies, Inc. and Affiliates	2/21/2019	12/16/2022	
71				Transportation Management Services	8/30/2021	12/16/2022	
72							
73							
74		Katherin Flury	2/21/2019	Legacy Concessions, LLC	6/17/2019	12/3/2021	
75		<a href="mailto:katie.flury@gray-robinson.com">katie.flury@gray-robinson.com</a>		Uber Technologies, Inc. and Affiliates	2/21/2019	12/21/2022	
76							
77							
78		J. Charles Gray	9/25/2004	Natures Table Franchise Company	9/27/2004	12/3/2021	
79		<a href="mailto:charlie.gray@gray-robinson.com">charlie.gray@gray-robinson.com</a>		Orlando Economic Partnership, Inc.	3/27/2014	12/3/2021	
80							
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83							
84							
85	<b>GrayRobinson, P.A. cont.</b>						
86	301 S. Bronough St., #600	Mary Kim McDougal	2/2/2022	NDS-360	2/2/2022		
87	Tallahassee, FL 32301	<a href="mailto:kim.mcdougal@gray-robinson.com">kim.mcdougal@gray-robinson.com</a>					
88	Office: 850-577-9090 Fax: 850-577-3311						
89							
90		Jason W. Searl	1/8/2019	Stellar DML GCG MCO, LLC	1/8/2019	12/3/2021	
91		<a href="mailto:jason.searl@gray-robinson.com">jason.searl@gray-robinson.com</a>					
92							
93							
94		Robert F. Stuart, Jr.	7/29/2012	Airport Dimenions	1/2/2020	12/3/2021	
95		<a href="mailto:robert.stuart@gray-robinson.com">robert.stuart@gray-robinson.com</a>		Legacy Concessions, LLC	6/17/2019	12/3/2021	
96				MV Transportation Inc., of California	7/20/2012	12/3/2021	
97				Orlando Economic Partnership	4/1/2014	12/3/2021	
98				Public Trust Advisors	9/19/2019	12/3/2021	
99				SIXT Rent a Car <b>4/13/2023 - Met with Yovannie Rodriguez, CAO, Tracy Conner-Harris, Frank Browne</b> <b>6/27/2023 - Met with Kevin Thibault, CEO</b>	1/2/2018	12/3/2021	
100				Uber Technologies, Inc. and Affiliates	1/2/2020	12/3/2021	
101				Transportation Management Services	8/30/2021	12/3/2021	
102				NDS-360	2/2/2022		
103				Clear Channel Airports	8/2/2022		
104				Central Florida Hotel & Lodging Association	8/4/2022		
106							

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107							
108	<b>KNA Services</b>	Lavern Kelly	5/17/2023	Diamarx <i>5/17/2023 - Met with Chairman Carson Good</i> <i>5/17/2023 - Met with Board Member Belinda Kirkegard</i> <i>8/10/2023 - Met with Chairman Carson Good</i> <i>9/26/2023 - Met with Tracy Conner-Harris &amp; Sharmaine Smith</i>	5/17/2023		
109	1411 Summit Hill	<a href="mailto:lrkna@cfl.rr.com">lrkna@cfl.rr.com</a>		Prime Janitorial, Inc. <i>5/26/2023 - Met with Tom Draper, Chief of Operations</i>	5/17/2023		
110	Deltona FL 32725			Superior Hospitality <i>5/10/2023 - Met with Chairman Carson Good</i> <i>5/12/2023 - Met with Board Member Belinda Kirkegard</i> <i>6/7/2023 - Met with Board Member Craig Mateer</i> <i>8/8/2023 - Met with Kevin Thibault, CEO, to discuss Terminal 3</i>	5/17/2023		
111	Office: 904-237-0134			Food Health & Environmental Safety, Inc.	5/22/2023		
				Southeast Airport Services, Inc.	10/30/2023		
112							
113							
117	<b>Loop Capital Markets LLC</b>	Jennifer Donovan	3/23/2023	Loop Capital	3/23/2023		
118	111 W. Jackson Blvd., Suite 1901	<a href="mailto:jennifer.donovan@loopcapital.com">jennifer.donovan@loopcapital.com</a>					
119	Chicago, IL 60604	Office: 212-701-8727					
120							
121							
122		Rachel Barkley	3/23/2023	Loop Capital	3/23/2023		
123		<a href="mailto:rachel.barkley@loopcapital.com">rachel.barkley@loopcapital.com</a>					
124		Office: 212-913-2297					
125							

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126							
127	<b>Loop Capital Markets LLC cont.</b>	Ira Smelkinson	3/23/2023	Loop Capital	3/23/2023		
128		<a href="mailto:ira.smelkinson@loopcapital.com">ira.smelkinson@loopcapital.com</a>					
129		Office: 212-701-8739					
130							
131							
132		Ray Lawson	3/27/2023	Loop Capital	3/27/2023		
133		<a href="mailto:ray.lawson@loopcapital.com">ray.lawson@loopcapital.com</a>					
134		212-823-1057					
135							
136							
137	<b>McKinnon &amp; Associates</b>	Genean H. McKinnon	12/14/2010	J.C. DeCaux North America	12/14/2010	2/8/2023	Y-2022
138	P. O. Box 2270	<a href="mailto:ghm32789@gmail.com">ghm32789@gmail.com</a>		HMS Host, Inc.	12/14/2012	2/8/2023	Y-2022
139	Winter Park, FL 32790			EHI inc (Enterprise/Alamo/National) <b>10/23/2023 - Met with Kevin Thibault, CEO</b>	12/14/2010	2/8/2023	Y-2022
140	Office: 407-341-0341			JSM Airports <b>6/26/2023 - Met with Brad Friel, Director of Planning, to discuss baggage in North Terminal</b>	7/8/2016	2/8/2023	Y-2022
141				The Weitz Company	1/29/2019	2/13/2023	Y-2022
142				Jacobs Solutions, Inc.	2/13/2023		Y-2022
143				Sumitomo of the Americas	4/20/2022	2/13/2023	Y-2022
144				Dart Companies <b>5/19/2023 - Met with Kevin Thibault, CEO and Kathleen Sharman, CFO</b>	2/3/2023		
				Oceanside Daytona Limited Partnership <b>9/18/2023 - Met with Vicki Jaramillo and Jay Cassens to discuss OEA real estate</b>	7/5/2023		

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145							
146	<b>Morgan Stanley &amp; Co., LLC</b>	Ayanna Louis-Charles	2/19/2018	Morgan Stanley & Co., LLC	12/27/2018	1/3/2023	
147	2825 University Dr., Suite 400	<a href="mailto:ayanna.louis-charles@morganstanley.com">ayanna.louis-charles@morganstanley.com</a>					
148	Coral Springs, FL 33065						
149	Office: 954-267-5655 - Ayanna Office: 954-509-3532 - James	James W. (J.W.) Howard	3/20/2023	Morgan Stanley & Co. LLC	3/20/2023		
150	Mobile: 305-401-2412	<a href="mailto:james.howard@morganstanley.com">james.howard@morganstanley.com</a>					
151							
152							
153	555 California St., 21st Floor	Adam Aranda	3/20/2023	Morgan Stanley & Co. LLC	3/20/2023		
154	San Francisco, CA 94104	<a href="mailto:adam.aranda@morganstanley.com">adam.aranda@morganstanley.com</a>					
155							
	<b>PNBrown Consulting</b>	Phillip N. Brown	10/24/2023	ProParks Attraction Group, LLC	10/24/2023		
	PNBrown Consulting	<a href="mailto:phil@pnbrown.co">phil@pnbrown.co</a>					
	2420 Jamie Circle						
	Orlando, FL 32803						
	Office: 407-718-7583						
156							
157							
158	<b>Robert P. Saltsman, P.A.</b>	Robert P. Saltsman	12/17/2001	Airport Management Services, Inc.	12/15/2008	12/27/2022	
159	222 Pennsylvania Ave., Suite #200	<a href="mailto:bob@saltsmanpa.com">bob@saltsmanpa.com</a>		Gilchrist Enterprises	3/5/2011	12/27/2022	
160	Winter Park, FL 32789			Host International	1/10/2017	12/27/2022	
161	Office: 407-647-2899; Fax 407-628-2307			Mitsubishi Heavy Industries America, Inc.	9/28/2012	12/27/2022	
162				Perez of Florida	1/3/2017	12/27/2022	
163				Dykes Everett & Company <b>6/21/2023 - Met with Kevin Thibault, CEO, and Brad Friel, Director of Planning</b> <b>7/19/2023 - Met with Jay Cassens, Vice President, Real Estate</b>	6/2/2023		



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164							
165							
166	<b>(The) Southern Group, Inc.</b>	Oscar Anderson	10/15/2012	Walt Disney World Resorts	1/7/2022	1/11/2023	Y-2022
167	16 West Pine Street	<a href="mailto:anderson@thesouthern.com">anderson@thesouthern.com</a>		Beep, Inc.	1/7/2022	1/11/2023	Y-2022
168	Orlando, FL 32801			Tavistock Development Co., LLC	1/7/2022	1/11/2023	Y-2022
169	Office: 407-233-4627			Brightline	4/21/2021	1/11/2023	Y-2022
170				Allied Universal Security	1/11/2023		
171				PSA Constructors	1/11/2023		
172				Salesforce.com	1/11/2023		
173				Siemens Corporation	1/11/2023		
174				Bags, Inc.	1/11/2023		
175							

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176							
177	<b>Southern Group cont.</b>	Kelly Cohen	1/3/2020	Allied Universal	1/4/2023		
178		<a href="mailto:cohen@thesoutherngroup.com">cohen@thesoutherngroup.com</a>		Beep, Inc.	12/17/2021	1/4/2023	Y-2022
179				Bags, Inc.	1/2/2020	1/4/2023	Y-2022
180				Brightline	3/31/2021	1/4/2023	Y-2022
181				Tavistock Group	1/7/2022	1/4/2023	Y-2022
182				PSA Management	1/2/2020	1/4/2023	Y-2022
183				Siemens Corp	1/4/2023		
184				Walt Disney Parks and Resorts, U.S.	1/2/2020	1/4/2023	Y-2022
185				Salesforce	1/6/2023		
				TKH Security LLC	10/18/2023		
186							
188		Kaley Slattery		Allied Universal Security Services, LLC	1/11/2023		
189		<a href="mailto:slattery@thesoutherngroup.com">slattery@thesoutherngroup.com</a>		Bags, Inc.	1/11/2023		
190				Beep, Inc.	1/11/2023		
191				Brightline Trains Florida, LLC	1/11/2023		
192				PSA Constructors, Inc.	1/11/2023		
193				Salesforce.com, Inc.	1/11/2023		
194				Siemens Corporation	1/11/2023		
195				Tavistock Development Company, LLC	1/11/2023		
196				Walt Disney Parks and Resorts, U.S.	1/11/2023		

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	<b>Uber Technologies, Inc. and Affiliates</b>	Giovanni Castro	8/18/2023	Uber Technologies, Inc.	8/18/2023		
	1515 Third Street	<a href="mailto:giovanni.castro@uber.com">giovanni.castro@uber.com</a>					
	San Francisco, CA 94158						
	Office: 202-794-7387						
197							
198							
	<b>Verizon Global Services</b>	Courtney Barnard		Verizon <i>3/7/2023 - Meeting with Board Member Tim Weisheyer to discuss Summit fiber outage at MCO</i>	2/17/2023		
199							
200	899 Heathrow Park Lane	<a href="mailto:courtney.barnard@verizon.com">courtney.barnard@verizon.com</a>					
201	Lake Mary, FL 32746						
202	Office: 813-978-2939						
203	Mobile: 770-823-9511						
204							
206							
207	<b>Walt Disney Parks and Resorts, U.S.</b>	Leticia M. Adams	10/14/2019	Walt Disney Parks and Resorts, U.S.	10/14/2019	1/11/2023	Y-2022
208	P. O. Box 10,000	<a href="mailto:leticia.m.adams@disney.com">leticia.m.adams@disney.com</a>					
209	Lake Buena Vista, FL 32830-1000						
210	Office: 407-828-5072						
211							
212		Adam E. Babington	5/20/2011	Walt Disney Parks and Resorts, U.S.	5/20/2011	1/11/2023	Y-2022
213		<a href="mailto:adam.e.babington@disney.com">adam.e.babington@disney.com</a>					
214							

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215							
216	<b>Walt Disney Parks and Resorts, U.S. cont.</b>	Jose L. Gonzalez	10/12/2018	Walt Disney Parks and Resorts, U.S.	10/12/2018	1/11/2023	Y-2022
217		<a href="mailto:jose.l.gonzalez@disney.com">jose.l.gonzalez@disney.com</a>					
218							
219							
220		Rena C. Langley	1/5/2017	Walt Disney Parks and Resorts, U.S.	1/5/2017	1/11/2023	Y-2022
221		<a href="mailto:rena.langley@disney.com">rena.langley@disney.com</a>					
222							
223							
224		Elizabeth F. Watkins	10/27/2021	Walt Disney Parks and Resorts, U.S.	10/27/2021	1/11/2023	Y-2022
225		<a href="mailto:elizabeth.watkins@disney.com">elizabeth.watkins@disney.com</a>					