

**ADDENDUM NO. 23
TO THE AGREEMENT DATED JUNE 7, 2022
BETWEEN GREATER ORLANDO AVIATION AUTHORITY
AND GEOTECH CONSULTANTS INTERNATIONAL, INC. dba GCI INC.**

Project: Construction Phase OAR Services for V-S00033 Terminal C CBP and TSA Regulatory Changes (D/B), Orlando International Airport

THIS ADDENDUM is effective this 3rd day of April, 2023, by and between the **GREATER ORLANDO AVIATION AUTHORITY** (“Authority”), and **GEOTECH CONSULTANTS INTERNATIONAL, INC. dba GCI INC.** (“Consultant”).

WITNESSETH:

WHEREAS, by Agreement dated June 7, 2022, Authority and Consultant entered into an agreement for Consultant to provide Continuing Program and Project Management Services; and

WHEREAS, under the Agreement, Consultant agreed to perform such additional services for the Authority as are contained in any additional scope of work established by the Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

WHEREAS, the Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants herein contained, the Authority and the Consultant do hereby agree as follows:

1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit “A.” Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.

2. Consultant shall be compensated for such additional services in the **NOT TO EXCEED** amount of **SEVENTY-THREE THOUSAND NINE HUNDRED FOUR AND NO/100 DOLLARS (\$73,904.00)**, broken down as follows:

Professional Fees:	NTE:	\$73,904.00
Professional Fees:	LS:	\$0.00
Reimbursable Expenses:	NTE:	<u>\$0.00</u>
Total:		\$73,904.00

3. A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended;

AND

B. (applicable to agreements that may be \$1,000,000 or more) - Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.

4. Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated June 7, 2022 and all prior addenda will remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto by their duly authorized representatives, have executed this Addendum this day of Apr 3, 2023.

GREATER ORLANDO AVIATION AUTHORITY

Max Marble
boxSIGN 4W88Q9ZJ-4UW6XW88

By: _____
Max Marble
Sr. Vice President, Capital Programs
Construction Committee Chair

**Approved as to Form and Legality
(for the benefit of GOAA only)
this day of Mar 30, 2023**

Karen Ryan
By: _____
**NELSON MULLINS BROAD AND
CASSEL, Legal Counsel
Greater Orlando Aviation Authority**

**GEOTECH CONSULTANTS INTERNATIONAL,
INC. dba GCI INC.**

Owusu Amaning
boxSIGN 4L5QP861-4UW6XW88

By: _____
Signature (Duly Authorized Rep.)

OWUSU AMANING
Printed Name

PRESIDENT
Title



CCM HANDOUT
3/28/2023
Item 3
Revised Memo

Or
Or

Memorandum

To: Members of the Construction Committee

From: Scott Shedek, Vice President of Construction
(As prepared by Jamie McGonagill)

Date: March 28, 2023

Re: Request for Approval of an Addendum to the Continuing Program and Project Management Services Agreement with GCI Inc. to provide Construction Phase Owner Authorized Representative (OAR) Services for V-S00033 Terminal C CBP and TSA Regulatory Changes (D/B), Orlando International Airport

Consultant's proposal, dated March 14, 2023 is to provide is to provide Construction Phase Owner Authorized Representative (OAR) Services for the above referenced project, which consists of installing, replacing and modifying spaces under regulatory control, including TSA and CBP spaces as needed to meet changing regulatory requirements or agency requests. This proposal will provide OAR Construction Phase services through May 2023 for this project.

If approved, this proposal would be effective April 3, 2023.

This continuing consultant was selected for this task based on (all that apply):

- Experience
- Available Personnel
- Current Workload
- Expertise
- Equitable Distribution
- Other: _____

The MWBE/LDB participation has been reviewed by the Office of Small Business Development. Their findings and recommendation are attached.

Funding is from Previously Approved General Airport Revenue Bonds (GARB). Funding source verified by *Melvin Martinez* of Construction Finance on 03 / 23 / 23 as correct and available.

It is respectfully requested that the Construction Committee approve an Addendum to the Continuing Program and Project Management Services Agreement with GCI Inc. for the services contained herein and amount as shown below:

Not to Exceed Fees	\$73,904.00
Lump Sum Fees	\$0.00
Not to Exceed Expenses	\$0.00
TOTAL	\$73,904.00
AAC – Compliance Review Date	<i>JSS</i> 3/23/23
AAC – Funding Eligibility Review Date	3/23/23



March 14, 2023

Mr. Scott Shedek
Vice President of Construction
GREATER ORLANDO AVIATION AUTHORITY
11314 Terminal C Service Road
Orlando, FL 32824

Subject: **V-S00033 Terminal C CBP and TSA Regulatory Changes (D/B)**
Orlando International Airport

Dear Mr. Shedek:

GCI Inc. is pleased to submit this proposal to provide Construction Phase Owner Authorized Representative (OAR) Services for the above-referenced project at the Orlando International Airport. This proposal has been prepared based on our understanding of the requested scope of work.

The scope of our services for the proposed project will consist of providing assistance to the GOAA staff in the areas of construction project management, project control, contract administration and construction coordination in support of the project.

Our estimated man-hour requirements and applicable unit rates for completion of the project are attached to this proposal. The total contract value is estimated at **\$73,904.00**. This amount consists of **\$73,9004.00** for Not to Exceed Fees and **\$0.00** for Not to Exceed Expenses.

MWBE/LDB participation as proposed by GCI Inc. has been reviewed by the Office of Small Business Development. Their findings and recommendation are attached.

The services for this project will be performed in accordance with the provisions of GOAA's standard agreement for professional services and as indicated in the attached project schedule showing the proposed staffing levels for the duration of the project.

We appreciate the opportunity to present this proposal and we look forward to working with GOAA on this most important project. Should you have any questions or if we may be of further assistance, do not hesitate to contact the undersigned.

Sincerely,

GCI Inc.


Owusu Amaning
Managing Principal

Program/Project Management • Construction Management Consultant • Owner's Authorized Representative •
Maintenance Management Consultant • Construction Engineering and Inspection

Orlando International Airport

V-S00033 Terminal C CBP and TSA Regulatory Changes (D/B)					14-Mar-23
Construction Phase OAR Staffing Estimate					
Role	Individual	Firm			Total
			Apr	May	
STC Program Director	K. Merck	Kmerck	40	40	80
STC Sr. Inspector I - Electrical	J. McCuddy	GCI	160	176	336
STC Project Coordinator III	C. Hernandez	GCI	40	40	80
TOTAL STAFF HOURS			240	256	496

Orlando International Airport

V-S00033 Terminal C CBP and TSA Regulatory Changes (D/B)

Construction Phase OAR Staffing Estimate

Role	Firm	Hourly Rate	Total Hours	Total Fee
STC Program Director	Kmerck	\$293.00	80	\$23,440.00
STC Sr. Inspector I - Electrical	GCI	\$124.00	336	\$41,664.00
STC Project Coordinator III	GCI	\$110.00	80	\$8,800.00
SUBTOTAL			496	\$73,904.00
REIMBURSABLE EXPENSES:				
				\$0.00
SUBTOTAL				\$0.00
TOTAL:				
				\$73,904.00
MWBE/LDB PARTICIPATION:			% Participation	
Kmerck			31.72%	\$23,440.00
SUBTOTAL			31.72%	\$23,440.00

TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Greater Orlando Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within one (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Greater Orlando Aviation Authority, whichever is later.

Consultant: GCI, Inc.

By: 

Print Name: Jamie McGonagill

Date: 3/14/23



MEMORANDUM

To: Members of the Construction Committee

From: Edelis Molina, Sr. Small Business Administrator

Date: March 28, 2023

Re: Request for Approval of an Addendum to the Continuing Program and Project Management Services Agreement with GCI Inc. to provide Construction Phase Owner Authorized Representative (OAR) Services for V-S00033 Terminal C CBP and TSA Regulatory Changes (D/B), Orlando International Airport

We have reviewed the qualifications of the subject contract's MWBE/LDB/VBE specifications and determined that Geotech Consultants International, Inc., dba GCI, Inc. proposes 32% MWBE participation on this addendum.

Our analysis indicates that Geotech Consultants International, Inc., dba GCI, Inc. is eligible for award of the subject addendum.

MWBE UTILIZATION FORM FOR NON-FEDERALLY FUNDED PROJECTS

PLEASE COMPLETE THIS FORM

This form should be used to report Construction and Engineering /Professional Services activities.

Name of Airport: Orlando International Airport

Telephone No: (407) 825-7130

Address: One Jeff Fuqua Boulevard, Orlando, FL 32827

Project Name & Number: Request for Approval of an Addendum to the Continuing Program and Project Management Services Agreement with GCI Inc. to provide Construction Phase Owner Authorized Representative (OAR) Services for V-S00033 Terminal C CBP and TSA Regulatory Changes (D/B), Orlando International Airport

1. Construction Information:

Addendum Amount: _____

2. MWBE Goal by Group Representation:

Asian Pacific American	_____	Actual Result	_____
Asian Subcontinent American	_____	Actual Result	_____
Black American	_____	Actual Result	_____
Caucasian Female American	_____	Actual Result	_____
Hispanic American	_____	Actual Result	_____
Native American	_____	Actual Result	_____
Other	_____	Actual Result	_____
Total MWBE Participation	-	Actual Result	_____

3.a. Prime Contractor Information:

Name: _____
Address: _____
City, State, Zip: _____
Telephone: _____

3.b. Name and Address of MWBE Subcontractor

Name: _____
Address: _____
City, State, Zip: _____
Telephone: _____

3.c. *Identity:

Work Item(s): _____
Amount of Subcontract _____
Percent of Prime Contract (%): _____

4. Engineering/Professional Services Information:

Addendum Amount: \$73,904.00

5. MWBE Goal by Group Representation:

Asian Pacific American	-	Actual Result	0%
Asian Subcontinent American	-	Actual Result	0%
Black American	-	Actual Result	0%
Caucasian Female American	23,440.00	Actual Result	32%
Hispanic American	-	Actual Result	0%
Native American	-	Actual Result	0%
Other	-	Actual Result	0%
Total MWBE Participation	23,440.00	Actual Result	32%

6.b. Engineering / Professional Service Firm Information:

Name: Geotech Consultants International, Inc., dba GCI, Inc.
Address: 2290 North Ronald Reagan Blvd., Suite 100
City, State, Zip: Longwood, FL 32750
Telephone: (407) 331-6332

6.b. Name and Address of MWBE Subconsultant

Name: K Merck & Associates Inc.
Address: 4614 N. Landmark Drive
City, State, Zip: Orlando, FL 32817
Telephone: 407-681-9200

6.c. *Identity:

Caucasian Female American
Work Item(s): STC Program Director
Amount of Subcontract \$23,440.00
Percent of Prime Contract (%): 32%

I certify that the information included on this form and its attachment is correct

Signature: Edelis Molina Date: 03/28/23

for George I. Morning, Vice President of Small Business Department

* In Items 3.c. and 6.c. above specify the identity of MWBE Subcontractors and E/PS Firms (e.g. Black American, Hispanic American, Asian Subcontinent American, Asian Pacific American, Caucasian Female American, Native American & Other)

From: [Carmen E. Hernandez](#)
To: [Jillian Stansell](#); [Jamie McGonagill](#); [Ksenia Merck](#); [Ksenia Merck](#)
Cc: [Lisa Rainey](#); [Michael Gardner](#); [Becky Sanchez](#); [Johanna Arriaga](#); [LaChant Barnett](#); [Patricia Bryant](#); [Vicki Hoffman](#)
Subject: RE: VS00033 GCI OAR Services, 3/28 CCM
Date: Monday, March 20, 2023 11:42:14 AM
Attachments: [image001.png](#)

Jillian,

Per Ksenia:

New scope includes but may not be limited to: facilitate the design and construction for: renovate existing facility to create staff restrooms, breakroom amenities and utilities, new access doors with ACS, renovate for lift access, FIS sun glare solution and possible camera changes and all camera and door documentation and any associated UONs. Also, work in previously approved change orders has been on order and install is to be scheduled requiring OAR oversight and access coordination.

Carmen Hernandez
GCI, Inc./OAR-GOAA
Project Coordinator
407-825-3386 office
407-230-0180 cell
chernandez@goaa.org

From: Jillian Stansell <Jillian.Stansell@anseradvisory.com>
Sent: Friday, March 17, 2023 2:36 PM
To: Carmen E. Hernandez <chernandez@goaa.org>; Jamie McGonagill <JMcGonagill@goaa.org>
Cc: Lisa Rainey <Lisa.Rainey@anseradvisory.com>; Mike Gardner <mgardner@projectstarmgmt.com>; Becky Sanchez <becky.sanchez@anseradvisory.com>; Johanna Arriaga <johanna.arriaga@anseradvisory.com>; LaChant Barnett <lachant.barnett@anseradvisory.com>; Patricia Bryant <patricia.bryant@anseradvisory.com>; Vicki Hoffman <vicki.hoffman@anseradvisory.com>
Subject: RE: VS00033 GCI OAR Services, 3/28 CCM
Importance: High

CAUTION: This email originated outside of GOAA. Stop and think before you click! If you are not expecting it or if it looks suspicious, please report it using the Phishing Report Button.

Good afternoon Carmen,

Per our phone conversation, the OAR Proposal R2 looks fine, I just need you to fill out the "Confirm that the services have not already been performed" portion of the CCM checklist.

As discussed, these OAR services are being requested to support design services for new scope that is being requested by CBP and/or TSA under this project. Once the design of this new scope has been approved, GCI will come back to CCM with additional OAR services to oversee the

construction/execution of the new scope. Due to this new scope that is being evaluated and added to the project, that's why the OAR services proposed are currently greater than 10% of the construction costs to date.

Out of curiosity, can you give me an idea of what this new/additional scope is or will be?

Again, I appreciate your help on this item!

Have a great weekend!

Jillian Stansell, CAPM

Senior Associate

M 260-894-0187

On Behalf of Greater Orlando

Aviation Authority

anseradvisory.com [anseradvisory.com]



From: Carmen E. Hernandez <chernandez@goaa.org>

Sent: Friday, March 17, 2023 9:06 AM

To: Jillian Stansell <Jillian.Stansell@anseradvisory.com>; Jamie McGonagill <JMcGonagill@goaa.org>

Cc: Lisa Rainey <Lisa.Rainey@anseradvisory.com>; Michael Gardner <mgardner@projectstarmgmt.com>; Becky Sanchez <becky.sanchez@anseradvisory.com>; Johanna Arriaga <johanna.arriaga@anseradvisory.com>; LaChant Barnett <lachant.barnett@anseradvisory.com>; Patricia Bryant <patricia.bryant@anseradvisory.com>; Vicki Hoffman <vicki.hoffman@anseradvisory.com>

Subject: RE: VS00033 GCI OAR Services, 3/28 CCM

Jillian,

I just uploaded V-S00033 OAR Proposal R2 to box due to changing some of the rates.

Carmen Hernandez
GCI, Inc./OAR-GOAA
Project Coordinator
407-825-3386 office
407-230-0180 cell
chernandez@goaa.org

From: Carmen E. Hernandez chernandez@goaa.org
Sent: Thursday, March 16, 2023 2:29 PM
To: Jillian Stansell Jillian.Stansell@anseradvisory.com; Jamie McGonagill JMcGonagill@goaa.org
Cc: Lisa Rainey Lisa.Rainey@anseradvisory.com; Michael Gardner mgardner@projectstarmgmt.com; Becky Sanchez becky.sanchez@anseradvisory.com; Johanna Arriaga johanna.arriaga@anseradvisory.com; LaChant Barnett lachant.barnett@anseradvisory.com; Patricia Bryant patricia.bryant@anseradvisory.com; Vicki Hoffman vicki.hoffman@anseradvisory.com
Subject: RE: VS00033 GCI OAR Services, 3/28 CCM

Jillian,

See response to your comments below in red. I have uploaded V-S00033 OAR Proposal R1 to box.

Carmen Hernandez
GCI, Inc./OAR-GOAA
Project Coordinator
407-825-3386 office
407-230-0180 cell
chernandez@goaa.org

From: Jillian Stansell <jillian.stansell@anseradvisory.com>
Sent: Thursday, March 16, 2023 10:46 AM
To: Carmen E. Hernandez <chernandez@goaa.org>; Jamie McGonagill <JMcGonagill@goaa.org>
Cc: Lisa Rainey <Lisa.Rainey@anseradvisory.com>; Mike Gardner <mgardner@projectstarmgmt.com>; Becky Sanchez <becky.sanchez@anseradvisory.com>; Johanna Arriaga <johanna.arriaga@anseradvisory.com>; LaChant Barnett <lachant.barnett@anseradvisory.com>; Patricia Bryant <patricia.bryant@anseradvisory.com>; Vicki Hoffman <vicki.hoffman@anseradvisory.com>
Subject: VS00033 GCI OAR Services, 3/28 CCM
Importance: High

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Good morning Carmen,

Please see the review comments below:

- The VS00033 project began in October 2022 without OAR services. Why are OAR services now required? **KM- original items were attributed to comments at opening; additional scope requested will require review meetings and extended access on site**
- On that note, the VS00033 project is slated to complete in July 2023, but these OAR services are only through May 2023. Are OAR services not needed through project completion? **KM- additional scope is being evaluated; once the designs are completed, access and pricing will**

follow with an updated schedule.

- Since this is under GCI's STC OAR agreement, the positions and rates being used should be the South Terminal Complex Program Management Rates which were established for the Terminal C OARs. However, it looks like the GCI positions and rates are based on GCI's GOAA approved vendor rates. Please revise GCI's positions and rates to align with the appropriate South Terminal Complex Program Management Rates, attached for your reference. **Revised**
- On that note, please revise Kmerck's position to "STC Program Director". **Revised**
- That being said, after CO#4 is approved at the 3/21 CCM, the construction costs for VS00033 will total \$357,151.11. GOAA typically likes to keep OAR services within 10% of the construction fees, but the proposed OAR services are over 20% . Is GOAA comfortable with these OAR services exceeding 10% of the project construction costs? **KM- additional costs for design and construction will be forthcoming, so the percentage for the OARs will change.**
- I noticed the effective date on the memo is the date of CCM approval, currently slated for March 28th, but the labor hours don't begin until April. What is the correct effective date of these services? Will any oversight be provided in March? **Revised**
- Please provide a completed CCM checklist. **Included**

If you have any questions, please let me know.

Thank you,

Jillian Stansell, CAPM

Senior Associate

M 260-894-0187

On Behalf of Greater Orlando

Aviation Authority

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[blog.anseradvisory.com]

From: [Scott Shedek](#)
To: [Jillian Stansell](#); [Ksenia Merck](#); [Carmen E. Hernandez](#); [Jamie McGonagill](#); [Ksenia Merck](#)
Cc: [Lisa Rainey](#); [Michael Gardner](#); [Becky Sanchez](#); [Johanna Arriaga](#); [LaChant Barnett](#); [Patricia Bryant](#); [Vicki Hoffman](#); [Max Marble](#)
Subject: RE: VS00033 GCI OAR Services, 3/28 CCM- for P1 scope
Date: Tuesday, March 21, 2023 11:15:25 AM
Attachments: [image001.png](#)
[image002.png](#)
Importance: High

Jillian, please allow KMerck to utilize the same rate being used for BP-S00195 ASC Gates 250-253 (under AECOM) for this task through GCI under the current Continuing Program and Project Management Services contract.

Scott Shedek, P.E.
Vice President of Construction
Greater Orlando Aviation Authority
11314 Terminal C Service Road
Orlando, FL 32824

Office: (407) 825-2465
Cell: (407) 750-0971

From: Jillian Stansell <Jillian.Stansell@anseradvisory.com>
Sent: Tuesday, March 21, 2023 11:02 AM
To: Ksenia Merck <ksenia.merck@goaa.org>; Carmen E. Hernandez <chernandez@goaa.org>; Jamie McGonagill <JMcGonagill@goaa.org>; Ksenia Merck <KMerckOIA@cfl.rr.com>; Scott Shedek <scott.shedek@goaa.org>
Cc: Lisa Rainey <Lisa.Rainey@anseradvisory.com>; Mike Gardner <mgardner@projectstarmgmt.com>; Becky Sanchez <becky.sanchez@anseradvisory.com>; Johanna Arriaga <johanna.arriaga@anseradvisory.com>; LaChant Barnett <lachant.barnett@anseradvisory.com>; Patricia Bryant <patricia.bryant@anseradvisory.com>; Vicki Hoffman <vicki.hoffman@anseradvisory.com>
Subject: RE: VS00033 GCI OAR Services, 3/28 CCM- for P1 scope

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Hi Ksenia,

I appreciate the scope of the project; however, for all other STC related projects that have been issued under GCI's continuing OAR agreement (ex: BPS00191, HS00027, VS00020), the regular vendor rates have been used in lieu of the specialized STC rates. That is why I recommended revising the rates on this item to the specific GCI and KMA positions and rates that GOAA has approved.

If you would like, I would be happy to consult with Kathy Anderson to see if you can use the

specialized STC rates for this project/addendum. Just let me know.

Thank you,

Jillian Stansell, CAPM

Senior Associate

M 260-894-0187

On Behalf of Greater Orlando

Aviation Authority

anseradvisory.com [anseradvisory.com]



From: Ksenia Merck <ksenia.merck@goaa.org>

Sent: Tuesday, March 21, 2023 10:06 AM

To: Jillian Stansell <Jillian.Stansell@anseradvisory.com>; Carmen E. Hernandez <chernandez@goaa.org>; Jamie McGonagill <JMcGonagill@goaa.org>; Ksenia Merck <KMerckOIA@cfl.rr.com>; Scott Shedek <scott.shedek@goaa.org>

Cc: Lisa Rainey <Lisa.Rainey@anseradvisory.com>; Michael Gardner <mgardner@projectstarmgmt.com>; Becky Sanchez <becky.sanchez@anseradvisory.com>; Johanna Arriaga <johanna.arriaga@anseradvisory.com>; LaChant Barnett <lachant.barnett@anseradvisory.com>; Patricia Bryant <patricia.bryant@anseradvisory.com>; Vicki Hoffman <vicki.hoffman@anseradvisory.com>

Subject: RE: VS00033 GCI OAR Services, 3/28 CCM- for P1 scope

Importance: High

Jillian,

The VS00033 Terminal C CBP and TSA Regulatory Changes project work is for P1. P1 and P1X rates should apply.

Ksenia J. Merck, AIA, NCARB  **K Merck & Associates**

Sr. Program Director, South Terminal C Phase 1

Orlando International Airport

cell 407.340.3904

KMerckOIA@cfl.rr.com

ksenia.merck@goaa.org

Please reply to both emails. Thank you.

Confidentiality Notice: The information contained in this e-mail may be privileged and confidential information and is

intended only for the use of the individual and/or entity identified in the address of this message. If the reader of this message is not the intended recipient, or an employee or agent responsible to deliver it to the intended recipient, you are requested not to distribute or copy this communication. If you have received this communication in error, please notify us immediately by telephone or return e-mail and delete the original message from your system. Thank you."

From: Jillian Stansell <Jillian.Stansell@anseradvisory.com>

Sent: Monday, March 20, 2023 4:16 PM

To: Carmen E. Hernandez <chernandez@goaa.org>; Jamie McGonagill <JMcGonagill@goaa.org>; Ksenia Merck <KMerckOIA@cfl.rr.com>; Ksenia Merck <ksenia.merck@goaa.org>

Cc: Lisa Rainey <Lisa.Rainey@anseradvisory.com>; Mike Gardner <mgardner@projectstarmgmt.com>; Becky Sanchez <becky.sanchez@anseradvisory.com>; Johanna Arriaga <johanna.arriaga@anseradvisory.com>; LaChant Barnett <lachant.barnett@anseradvisory.com>; Patricia Bryant <patricia.bryant@anseradvisory.com>; Vicki Hoffman <vicki.hoffman@anseradvisory.com>

Subject: RE: VS00033 GCI OAR Services, 3/28 CCM

Importance: High

CAUTION: This email originated outside of GOAA. Stop and think before you click! If you are not expecting it or if it looks suspicious, please report it using the Phishing Report Button.

Good afternoon Carmen,

At pre-agenda, it was determined that this item should be changed from GCI's STC agreement to their Continuing OAR agreement. Therefore, this item will require the following changes:

1. On the memo, please revise the agreement name to "Continuing Program and Project Management Services".
2. Since this is changing from the STC agreement, you cannot use the STC approved rates. You will need to revised the rates and positions to match GCI and K. Merck's individual GOAA approved positions and rates. I have attached GCI and K. Merck's GOAA approved rates for your reference and use.
3. Also, please provide a proposal letter from K. Merck.

Thank you,

Jillian Stansell, CAPM

Senior Associate

M 260-894-0187

On Behalf of Greater Orlando

Aviation Authority

anseradvisory.com [anseradvisory.com]